

Directors' Report - Future Generali India Life Insurance Company Limited (2017-2018)

Dear Shareholders,

Your Directors are pleased to present the Twelfth Annual Report of Future Generali India Life Insurance Company Limited along with the audited statement of the accounts for the year ended 31 March 2018.

KEY FINANCIAL PARAMETERS

The summarised financial results of your Company for the Financial year ended 31 March 2018, are as under:

(Rs. in '000')

| Particulars of Policyholders' | Financial Year ended 31 March 2018 | Financial Year ended 31 March 2017 |
|---|---------------------------------------|---------------------------------------|
| New Business Premium written | | |
| Individual | 2,859,180 | 1,856,722 |
| Group | 2,964,312 | 2,142,014 |
| Renewal Premium | 4,099,441 | 3,399,735 |
| Total | 9,922,933 | 7,398,472 |
| Income from Investment | 2,534,184 | 2,876,145 |
| Claims during the Year (Net) | 4,048,247 | 4,026,142 |
| Contribution to Policyholder's A/c from Shareholder's A/c | 1,624,888 | 1,066,442 |
| Contribution from Policyholder's A/c to Shareholder's A/c | 45,639 | 54,552 |
| Profit /Loss After Tax | (1,433,515) | (870,138) |

BUSINESS REVIEW

A) Company Performance

Your Directors wish to inform you that during the year under review, your Company has written a gross premium of Rs. 992.29 crores against Rs.739.84 crores in the previous year, registering a growth of 34.12% over the previous year.

B) Future Outlook

The life insurance industry, which has seen some tough times during the last few years, is expected to grow 10-15 percent in the coming years. To stay and grow in the market, your Company has leveraged technologies to address demanding consumer expectations. Your Company has leveraged technology to digitalise its interface with the larger ecosystem comprising of customers, sales agents and employees. This has resulted in near real-time information sharing, resulting in quicker decision-making and superior customer service.

Your Company aims at introducing more products exclusively on online platform. Further, widen the appeal for Agents virtual office so that a larger ecosystem of our agents board the business-enhancing online platform.



Your Company believes in focusing on ongoing technological upgradations to meet evolving customer expectations

The shift in favor of profitable growth as against only growth is already happening in the industry and that, we believe, will be a great outcome to expect.

Your Company is taking steps to increase the agency footprint, working on multiple direct models primarily with 'Big Bazaar' to grow its mall assurance channel, significantly growing its corporate business, entering new lines of business with online and credit life business and building good quality third-party distribution. Your Company is also seeing lots of green shoots in the quality of its business with significantly improving persistency and increasing productivity across channels.

DIVIDEND

In view of loss incurred during the year under review, your Directors do not recommend any dividend during the year under review.

TRANSFER TO GENERAL RESERVE

Your Company has not transferred any amount to the general reserve for the financial year under review.

BONUS TO POLICYHOLDERS

During the year under review, bonus sustainability was performed by projecting the Asset shares at maturity of the contract. The Asset Share at the valuation date (31 January 2018) is also compared with the Reserves at an aggregate level to ensure that reserves are close to the Asset Share.

The supportable bonus rate for each product is derived as follows:

- 1. Asset Share at the valuation date (i.e. historical asset share) is considered as the starting point for supportable bonus rate derivation
- Asset share is projected till maturity with future bonuses as nil while allowing for deductions for all guaranteed benefit payouts (including maturity benefit as on valuation date). The guaranteed benefits include the present value of future outflows for products with extended cover. Hence, this residual Asset Share represents the distributable Asset Share through bonuses (reversionary and terminal bonuses).
- 3. The supportable reversionary bonus is defined such that the residual Asset Share (distributable through bonuses) as described above, is exhausted by approximately 90%. This supportable reversionary bonus is found through an iterative process.

Details of Payment of Bonus

The product wise reversionary bonus rates for FY 2017-18 is as under

| Sr. no. | Product name | UIN | Proposed Bonus Rates as at 31 March 2018* | Declared Bonus Rates as at 31 March 2017* |
|------------|---|------------|--|---|
| 1 | Future Generali Assure | 133N001V01 | 2.00% | 2.00% |
| 2 | Future Generali Insta Life – Regular | 133N004V01 | 2.00% | 2.00% |



| Sr. | Product name | UIN | Proposed | Declared Bonus |
|-----|--|-------------------------------|--|-------------------------------|
| no. | | | Bonus Rates as at 31 March 2018* | Rates as at 31 March 2017* |
| 3 | Future Generali Insta Life – Single | 133N004V01 | 4.50% | 2.50% |
| 4 | Future Generali Child - Regular | 133N013V01 | 2.50% | 2.50% |
| 5 | Future Generali Child – Single | 133N013V01 | 5.00% | 2.50% |
| 6 | Future Generali Anand | 133N018V01 | 2.75% | 2.75% |
| 7 | Future Generali Saral Anand | 133N019V01 & 133N019V02 | 2.75% | 2.75% |
| 8 | Future Generali Dream Guarantee | 133N029V01 | 2.15% | 2.15% |
| 9 | Future Generali Bima Guarantee | 133N038V01 | 2.75% | 2.75% |
| 10 | Future Generali Secure Income – Regular | 133N039V01 | 3.00% | 3.00% |
| 11 | Future Generali Secure Income – Single | 133N039V01 | 6.00% | 3.00% |
| 12 | Future Generali Family Secure | 133N041V01 & 133N041V02 | 4.75% | 4.75% |
| 13 | Future Generali Family Income | 133N040V01 & 133N040V02 | 5.05% | 5.05% |
| 14 | Future Generali Assure Plus | 133N052V01 | 2.75% | 2.75% |
| 15 | Future Generali Triple Anand Advantage | 133N055V01 | 3.00% | 3.00% |
| 16 | Future Generali Pension | 133N009V01 | 4.50%** | 4.50%** |
| 17. | Future Generali Pension Guarantee – Regular | 133N046V01 | 2.75% | 2.75% |
| 18. | Future Generali Pension Guarantee – Single | 133N046V01 | 4.50% | 2.75% |
| 19. | Future Generali New Saral Anand | 133N062V01 | 2.25% | 2.25% |
| 20. | Future Generali New Assure Plus | 133N065V01 | 2.50% | N.A. |
| 21 | Future Generali Group Superannuation Plan | 133N043V01 | 7.57% | 7.52% |

Notes:

- *all reversionary bonus rates are per annum compound reversionary bonus
- ** 4.5% of Policyholder Pension Fund Account as at 31 March 2018 on a pro rata basis
- The bonuses declared are applicable for policies with policy anniversary due in FY 2018-19 as per policy terms and conditions.



The projected cost of bonus for Individual Business as at 31 March 2018 using valuation data and assumptions as at 31 March 2018, stands at Rs. 40.47 crores.

The projected cost of bonus for Group Business as at 31 March 2018, using valuation data and assumptions as at 31 March 2018, stands at Rs.11.46 crores.

So, the total estimated cost of Bonus as on 31 March 2018, is Rs. 51.92 crores

The Directors wish to inform you that the policyholder IRR was computed using bonus rates. If the IRR was found to be within reasonable ranges against illustrated at the time of sale in the benefit illustration, the bonus rates were assumed to be reasonable and sustainable.

COMPANY SYSTEMS

A) IRDAI Registration

The Certificate of Registration granted by the Insurance Regulatory and Development Authority of India to enable the Company to transact life insurance business continues to stand valid as at 31 March 2018. The Certificate of Registration renewed in 2014, shall continue to be in force pursuant to the provision of Section 3A of the Insurance Laws (Amendment) Act 2015 read with Section 3 of the Insurance Act, 1938.

B) Products Launched

In order to have a balanced portfolio mix, your Company had filed several products as per the new product guidelines catering to both the Corporate and Retail segments to widen the products bouquet. Further, your Company is working on various innovative product offerings, keeping in mind the customer's requirements and to target niche segments.

The list of products launched during the financial year were as follows:

| Sr. No. | Plan / Rider | Category | Date of Launch | UINs |
|---------|--|------------|----------------------|------------|
| 1 | Future Generali Group Superannuation Plan | Group | 13 April 2017 | 133N043V02 |
| 2 | Future Generali Group Leave Encashment Plan | Group | 13 April 2017 | 133N044V02 |
| 3 | Future Generali Group Gratuity Plan | Group | 13 April 2017 | 133N045V02 |
| 4 | Future Generali Pearls Guarantee | Individual | 14 April 2017 | 133N047V02 |
| 5 | Future Generali Saral Bima | Individual | 14 April 2017 | 133N051V02 |
| 6 | Future Generali New Assure Plus | Individual | 20 July 2017 | 133N065V01 |
| 7 | Future Generali Sampoorn Loan Suraksha | Group | 11 September 2017 | 133N066V01 |
| 8 | Future Generali Bima Advantage Plus | Individual | 22 September 2017 | 133L049V02 |
| 9 | Future Generali Dhan Vridhi | Individual | 22 September 2017 | 133L050V02 |



| Sr. No. | Plan / Rider | Category | Date of Launch | ÜINs |
|---------|---|------------|----------------------|------------|
| 10 | Future Generali Assured Money Back Plan | Individual | 29 September 2017 | 133N056V02 |
| 11 | Future Generali Term with Return of Premium | Individual | 17 November 2017 | 133N068V01 |
| 12 | Future Generali POS Term with Return of Premium | Individual | 20 November 2017 | 133N067V01 |
| 13 | Future Generali Heart and Health Insurance Plan | Individual | 06 February 2018 | 133N069V01 |
| 14 | Future Generali Flexi Online Term Plan | Individual | 29 March 2018 | 133N058V03 |

Future Generali Comprehensive Employee Benefits Plan and Future Generali Big Dreams Investment Plan were filed with IRDAI on 20 December 2017 and 28 March 2018 respectively.

C) Claims:

Claims activity in an insurance life cycle is rightly perceived to be the 'end of the spectrum' activity, which your Company believes is the 'moment of truth', wherein your Company delivers the promise made to its customers at the time they bought your Company's policies. The claims settlement ratio during the year under review stands at 93.11% as compared to last year at 89.53%.

Average ageing of outstanding claims during the year under review is 35 days as compared to last year of 37 days.

19 new Investigators were empaneled during the year under review to ensure increased bandwidth with our existing investigators.

Big Data project has been initiated during the year under review to automate all IRDAI/Regulatory reports coming through the system to ensure accuracy and time efficiency.

Your Company is in the process of implementing enhanced features in existing Claims System in this financial year to achieve automation & excellence in claims assessment.

Details on the number of claims intimated disposed of and pending with details of duration:

| Particulars | Individual | Group |
|-----------------------------|------------|-------|
| Opening as on 01 April 2017 | 17 | 75 |
| Intimated during the year | 1274 | 784 |
| Disposed of during the year | 1272 | 815 |
| Pending as on 31 March 2018 | 19 | 44 |



D) Branch office Network:

In accordance with the business objective of steady and focused growth as well as the Business Plan for the year under review, your Company with a prudent business approach continuously monitors the performance of its various Branch locations.

Your Company has a physical presence in 104 locations as on 31 March 2018 vis-à-vis 75 locations as on 31 March 2017. Your Company had received an approval from the Authority for the opening of 28 new places of business.

Your Company during the year under review has opened 31 new places of business and closed 2 non-productive places of business.

E) Capital Structure

The Authorised Share Capital of your Company stands at Rs. 2000 crores.

Your Company during the year under review made capital calls of Rs. 230.37 crores in three tranches by way of rights issue as per details below:

| Sr. No | Date of Allotment | Number of | shares Amount |
|--------|-------------------|--------------|---------------|
| | | allotted | |
| 1 | 10 May 2017 | 7,53,72,514 | 75,37,25,140 |
| 2 | 18 September 2017 | 9,99,97,829 | 99,99,78,290 |
| 3. | 23 March 2018 | 5,50,00,000 | 55,00,00,000 |
| | Total | 23,03,70,343 | 230,37,03,430 |

The Paid up capital as at 31 March 2018 is as follows:

| No of Shares | 173,78,20,609 |
|-----------------|---------------------|
| Face Value | Rs. 10/- per shares |
| Paid up Capital | Rs. 1737.82 crores |

F) Solvency Ratio

Your Company has been continuously monitoring its solvency margins, in keeping with the requirements of IRDAI (Assets, Liabilities, and Solvency Margin of Insurers) Regulations, 2016 and has ensured at all times that the solvency ratio of your Company is above the minimum solvency margin prescribed by the IRDAI, which is 150%. The solvency ratio as on 31 March 2018 has been 209%.

Actual Solvency Margin details vis-a-vis the required margin

| PARTICULARS | in Million |
|---------------------------|------------|
| Admissible Fixed Assets | 358 |
| Other Assets# | 33,078 |
| Total Assets | 33,436 |
| Liabilities * | 30,635 |
| Available Solvency Margin | 2,801 |
| Required Solvency Margin | 1,341 |
| Solvency Margin Ratio | 209% |

^{*}Policyholders' liabilities

[#] Other assets shown are net of current liabilities



G) Human Capital

The year under review was about building capacity and capability of your Company's human capital with the help of several initiatives woven around talent acquisition, capability building performance and talent management.

Your Company has introduced some new initiatives around employee connect and engagement as well as improvised exiting policies and processes. Details of few of the initiatives are provided below:

1. Talent Acquisition aimed at Building Capacity

During the year under review, your organisation concentrated on building capacity through multiple sources with special attention on few structured campus programs. Your Company was also able to optimise the hiring cost and build a higher quality workforce in some channels, through a focused effort on increasing employee referrals. At the same time, your Company successfully filled key positions by developing the internal talent.

2. Performance Management aimed at driving a performance Culture

The performance management system of your Company was rebranded as P3-Plan, Perform and Progress and was reinforced with a continued focus on ensuring fairness and rewarding meritocracy. During the year under review, your Company conducted E3-Engage, Enable and Empower workshops which included in-depth training and working session on FG performance process, Goal setting with a specific focus on SMART goal setting and the right way for managers to give feedback. The annual performance management cycle was completed on time on 09 April 2018.

3. Organisation Development & Talent Management aimed at Building Capability

Your Organisation Development was initiated during the year under review with the aim to increase employee engagement and boost employee morale. Hence there were various structured workshops and interventions conducted for different employee grades which could cause a positive change in the employee productivity. In the past year, your Company was also able to successfully lay down the learning architecture which reinforced and enabled continuous learning through classroom learning sessions and a state-of-the-art technology-enabled learning platform. With the help of talent profiling and talent reviews, your Company is in the process of aligning growth aspirations to career path progression to create your Company's internal talent pipeline.

4. Employee Engagement and Employee Connect

Your Company continued to actively engage with the employees with various initiatives based on the pillars of living the organisational purpose and values; rewarding, recognising our employees as well as providing them opportunities and spreading joy at the workplace. The employee connect of your organisation was strengthened with the help of multiple connect programs through different touch points in employee life cycle. The Employee Engagement survey for the population was introduced which had an overwhelming engagement score of 90% with improvement on 17/19 categories from India National Norm. Your Company had embarked upon FG best @ work program with a concerted focus on creating a great place to work.



H) Re-insurance

The reinsurance arrangement of your Company has been tailored in accordance with the Insurance Regulatory and Development Authority (Life Insurance – Reinsurance) Regulations, 2013 to cater to the business plans, reinsurance needs, and risk philosophy.

I) Investments

Investments by insurance companies are governed under Insurance Regulatory and Development Authority (Investment) Regulations, 2000, as amended from time to time. Your Company has complied with all the applicable requirements under the said Regulations during the year under review.

The total investments as on 31 March 2018 were Rs. 3,246,44 crores which included

Shareholders investment is Rs. 255.69 crores, Non-ULIP Policyholders investment is Rs.2,378.55 crores and ULIP Policyholders is Rs.612.20 crores

As per the IRDAI Circular Ref. IRDA/INV/CIR/008/2008-09 dated 22 August 2008 on IRDA (Investment) (Fourth Amendment) Regulation, 2008, your Company has appointed M/s Maheshwari & Co, Chartered Accountants to carry out the Concurrent Audit of the Investment function of your Company for Financial Year 2017-18.

J) Rural and Social Sector Business

During the year under review, your Company has fulfilled its rural and social sector obligations for the year under review. As against the minimum requirement of 20% of total polices written direct in that year in its Tenth year of operations, from the rural sector, your Company has issued more than 19,249 policies in rural areas constituting over 24.15% of total policy issuances, which testifies your Company's approach towards life insurance inclusion.

Additionally, in the Social sector, your Company also covered 34,986 lives i.e 5.57% of the summation of total number of lives covered and total number of policies issued in the previous year, falling within the norm of 'social sector' business as against the regulatory requirement of 5.00 % of the total number of lives covered and total number of policies issued in the previous year.

K) Implementation of Proforma IND AS Financial Statements

During the year under review, your Company has submitted the IND AS financial statement to the Authority, for the period ended June 2017, September 2017 and December 2017 on 05 March 2018.

Your Company is in process of preparation of IND AS financial statement for the year ended 31 March 2018.

DIRECTORS AND KEY MANAGERIAL PERSONNEL

As on the date of the report, your Company's Board comprises of 10 Directors, with the Managing Director and Chief Executive Officer being the only Executive Director. The Chairman of the Board holds a Non-Executive position.



The Details of the Directors and Key Managerial Personnel Appointed/Resigned during the year under review are as follows:

A) Appointment & Resignation of Director

During the year under review, the following Director was appointed on the Board of your Company:-

- Mr. Abhinandan K. Jain (DIN: 00351580) was appointed as an Additional Independent Director by the Board of Directors of your Company pursuant to provisions of Section 160 of the Companies Act, 2013 w.e.f. 05 June 2017. His term of office expired at the Eleventh Annual General Meeting that was held on 11 August 2017 and he being eligible to be re-appointed, one of the members recommended his name for the candidature for the post of directorship along with the requisite deposit. He was appointed as a Director of your Company at the Eleventh Annual General Meeting.
- No Director resigned from the Board of your Company during the year.

B) Retirement by Rotation

In accordance with the provisions of Section 152(6) of the Companies Act, 2013 Mr. Kishore Biyani (DIN: 00005740) and Ms. Jennifer Sparks (DIN: 07111138) shall retire at the ensuing Annual General Meeting of your Company and being eligible for reappointment, offers themselves for re-appointment.

The Board of Directors recommends their re-appointment to the members of the Company.

C) Appointment of Women and Independent Directors

Section 149(1) and 149(4) of the Companies Act, 2013 read with Rule 3 of Companies (Appointment and Qualification of Directors) Rules, 2014 and the Corporate Governance Guidelines for Insurance Companies, requires every Company to appoint at least one Woman Director and Three Independent Directors on their Board, respectively.

The Company has 2 Women Directors on the Board, viz., Ms. Bhavna Doshi and Ms. Jennifer Sparks.

Further, Ms. Bhavna Doshi (DIN: 00400508), Dr. Devi Singh (DIN: 00015681) and Mr. Abhinandan Kumar Jain (DIN: 00351580) continue to be the Independent Directors of your Company and necessary declarations have been duly taken from them under section 149(7) of the Act during the year under review.

E) Appointment / Resignation of the Key Managerial Personnel

As on 31 March 2018 Mr. Munish Sharda - Managing Director and CEO, Mr. Miranjit Mukherjee - Chief Financial Officer, Mr. C. L. Baradhwaj - Company Secretary, Mr. Bikash Choudhary — Appointed Actuary and Chief Risk Officer, Ms. Jyoti Vaswani — Chief Investment Officer, Mr. Dinesh Arora - Senior Vice President - Internal Audit, Mr. Rakesh Wadhwa — Chief Marketing Officer, Mr. Subhasish Acharya - Executive Vice President and Head — Agency, Mr. Shishir Chandra Deo - Executive Vice President - Corporate Sales and Business Development, Mr. Byju Joseph — Chief Technology Officer, Mrs. Ruchira Bhardwaja — Chief Human Resources Officer, Mr. S. Mahesh - Executive Vice President and Head — Operations and Mr. Parasuraam Subramanium - Executive



Vice President - Partnership Distribution & Bancassurance are the Key Managerial Personnels as per the provisions of the Companies Act, 2013 and rules made thereunder and Guidelines on Corporate Governance for Insurance Companies.

During the period under review, the following were the changes in Key managerial personnel of the Company:

I. Appointment

| Full Name | Date of joining | Location | Designation | Grade | Function |
|-----------|-----------------|----------|---------------------|--------|------------|
| C.L. | 30 September | HO - | Executive Vice | M - 10 | Legal & |
| Baradhwaj | 2017 | Mumbai | President - Legal & | | Compliance |
| | | | Compliance and | | |
| | | | Company Secretary | | |

II. Resignation

| Full Name | Date of joining | Location | Designati | on | Grade | Function | Last Working Day |
|------------|-----------------|----------|------------|------|--------|------------|------------------------|
| Madangopal | 14 | но - | Executive | Vice | M - 10 | Legal & | 27 |
| Jalan | January | Mumbai | President | | | Compliance | September |
| | 2008 | | Legal | and | | | 2017 |
| - | | | Compliance | & | | | - |
| | | | Company | | | | |
| | | | Secretary | | | | |

POLICY FOR SELECTION AND APPOINTMENT OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

The Nomination and Remuneration Policy duly approved by the Board, inter alia, deals with the nomination, remuneration and evaluation of the Directors, Key Managerial Personnel and officials comprising the senior management of your Company.

Criteria for selection of Non-Executive Directors

- The Non-Executive Directors should be of high standards of ethics, personal integrity, and probity with relevant expertise and experience in accounting and finance, administration, corporate and strategic planning for fund management so as to have a diverse Board of Directors.
- In case of appointment of Independent Directors, the Nomination and Remuneration Committee should satisfy themselves with regard to the independent nature of the Directors vis-à-vis your Company so as to enable the Board to discharge its function and duties effectively.
- The Nomination and Remuneration Committee should ensure that the candidate identified for appointment as a Director is not disqualified for appointment under Section 164 of the Companies Act, 2013.



- The Nomination and Remuneration Committee should consider the following attributes/criteria, whilst recommending to the Board the candidature for appointment as Director:
 - Qualifications, expertise, and experience of the Directors in their respective fields:
 - · Personal, Professional or business standing;
 - · Diversity of the Board.
 - In case of re-appointment of Non Executive Directors, the Board should take into consideration the performance evaluation of the Director and his engagement level.

Criteria for selection/appointment of Managing Director and Chief Executive Officer and the Key Managerial Personnel of the Company

The Nomination and Remuneration Committee should identify persons of integrity who possess relevant expertise, experience and leadership qualities required for the position of Managing Director and Chief Executive Officer and Key Managerial Personnel and shall take into consideration recommendation, if any, received from any member of the Board.

The Nomination and Remuneration Committee will also ensure that the candidate fulfills the requirements as laid down under the Companies Act, 2013 or other applicable laws.

PAYMENT OF REMUNERATION TO DIRECTORS AND KEY MANAGERIAL PERSONNEL

Introduction

The remuneration paid to Non-Executive Directors and Managing Director and CEO is in terms of the Remuneration Policy for Non-Executive Directors and Managing Director /Chief Executive Officer/Whole-Time Directors which was duly approved by the Board of Directors.

Objectives of the Remuneration Policy

The overall objectives for laying down the Remuneration Policy for Non-Executive Directors and Managing Director & CEO is to offer compensation systems that make it possible to attract, retain and motivate the most outstanding professionals in order to enable the organisation to attain its strategic objectives, sustainable growth and long-term goals within the increasingly competitive context in which it operates.

Further, the remuneration system is in line with the various regulatory frameworks existing in the Insurance environment and the compensation system is aligned to the IRDAI's guidelines for sound compensation practices and follow the general principles of:

- Effective and independent governance and monitoring of compensation.
- Alignment of compensation with profitability and growth of the Company in terms of the strategic plan of the Company.
- Prudent risk-taking through well designed and consistent compensation structures.
- Clear and timely disclosure to facilitate supervisory oversight by all stakeholders.



Design and structure of Remuneration processes

A) Remuneration of the Managing Director and CEO

The remuneration paid to Managing Director and CEO is derived at keeping all aspects of the remuneration structure such as fixed pay, perquisites, bonus, guaranteed pay, severance package, stock, pension plan, gratuity, etc. and also a long-term performance-based deferred cash plan.

The remuneration structure provided to the Managing Director and CEO is a proper balance between fixed and variable pay and is based on the performance and various other parameters as per the matrix. The remuneration paid to the Managing Director and CEO is subject to the approval of IRDAI.

The details of the remuneration paid to Mr. Munish Sharda are enumerated in the extract of the Annual Return attached in **Annexure - II.**

Looking at the significant gain in the momentum in 2017 across various indicators like Annual Premium Equivalent, new business volumes, improved run rate in new bank relationships, significant improvement in persistency of portfolio and improvement in claims settlement ratio, progress in key partnerships, and distribution channels, positive NPS under the supervision of Mr. Munish Sharda, the Managing Director and CEO of your Company, the Nomination & Remuneration Committee and the Board of Directors approved the annual increment and payment of variable performance bonus for the period 01 January 2018 to 31 December 2018.

The annual increment and variable performance bonus to be paid to Mr. Munish Sharda are subject to the approval of IRDAI and the Members of the Company.

B) Remuneration to Non-Executive Directors

The Non-executive Directors are not paid any remuneration other than sitting fees for attending Board and Committee Meetings of such sum as approved by the Board of Directors which is within the overall limits prescribed under the Companies Act, 2013 read with The Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014.

C) Remuneration of Key Managerial Personnel (KMPs) including Senior Management

The level and composition of remuneration paid to the Key Managerial Personnel are reasonable and sufficient to attract, retain and motivate Key Management Personnel and other senior management to continue with your Company.

The Key Managerial Personnels' salary shall be based on and determined on the individual person's responsibilities and performance and in accordance with the limits as prescribed statutorily if any.

The Nominations and Remuneration Committee determines individual remuneration packages for KMPs of your Company taking into account factors, it deems relevant, including but not limited to market, business performance and practices of comparable companies, having due regard to the financial and commercial health of your Company as well as prevailing laws and government/other guidelines.



The Nomination and Remuneration Committee may consult the Chairman of the Board in appropriate cases if it deems necessary.

ANNUAL PERFORMANCE EVALUATION

Pursuant to the provisions of the Companies Act, 2013, the Board of Directors individually had carried out the annual performance evaluation of (a) Chairman of the Board, (b) the Individual Non - Executive Directors, (c) Managing Directors and CEO, (d) Independent Directors (e) Board as a whole and (f) working of the Committees. A structured questionnaire was prepared, covering various aspects of the Board's functioning and circulated to the Directors for evaluation. Duly filed evaluation sheets were sent by the Directors to the Chairman of the Board. The Chairman placed the evaluation sheets for the discussion of the Board at the Board Meeting held on 12 May 2018.

The Directors expressed their satisfaction with the evaluation process, which reflected the overall engagement of the Board and its Committees with your Company.

DECLARATION BY INDEPENDENT DIRECTORS UNDER SECTION 149(6) OF THE COMPANIES ACT, 2013

Independent Directors of your Company have provided the declarations pursuant to Section 149(7) for the financial year 2017-18 stating that they met the criteria of independence as provided in section 149(6) of the Companies Act, 2013.

COMMITTEES OF THE BOARD

Your Company has several committees which have been constituted as a part of good corporate governance practices and are in compliance with the requirements of the relevant provisions of applicable laws and statutes:

The Committees and their compositions are as follows:

A. Audit Committee

| Sr. No. | Name of Members | Designation |
|---------|------------------------------|-------------|
| 1. | Bhavna Doshi | Chairperson |
| 2. | Krishan Kant Rathi, Director | Member |
| 3. | G. N. Bajpai | Member |
| 4. | Devi Singh | Member |
| 5. | Abhinandan K. Jain | Member |
| | Permanent Invitees | |
| 1. | Bidhubhusan Samal, Director | Invitee |

During the year under review, the Board of Directors of your Company had approved the reconstitution of the Audit Committee by inducting Mr. Abhinandan K. Jain and Mr. Krishan Kant Rathi as the members of the Company.



B. Nomination and Remuneration Committee

| Sr. No. | Name of Members | Designation | | |
|---------|-----------------------------|-------------|--|--|
| 1. | Bhavna Doshi | Chairperson | | |
| 2. | G. N. Bajpai | Member | | |
| 3. | Krishan Kant Rathi | Member | | |
| 4. | Bidhubhusan Samal, Director | Member | | |
| 5. | Devi Singh | Member | | |
| 6. | Abhinandan K. Jain | Member | | |

During the year under review, the Board of Directors of your Company had approved the reconstitution of the Nomination and Remuneration Committee by inducting Mr. Abhinandan K. Jain and Dr. Bidhubhusan Samal as the members of the Company.

C. Risk Management Committee

| Sr. No. | Name of Members | Designation | |
|---------|--------------------|-------------|--|
| 1. | G N Bajpai | Chairman | |
| 2. | Krishan Kant Rathi | Member | |
| 3. | Bidhubhusan Samal | Member | |
| 4. | Jennifer Sparks | Member | |

D. Investment Committee

| Sr. No. | Name of Members | Designation |
|---------|---|-------------|
| 1. | G N Bajpai | Chairman |
| 2. | Krishan Kant Rathi | Member |
| 3. | Bidhubhusan Samal | Member |
| 4. | Jennifer Sparks | Member |
| 5. | Munish Sharda – Managing Director & Chief Executive Officer | Member |
| 6. | Jyoti Vaswani - Chief Investment Officer | Member |
| 7. | Miranjit Mukherjee- Chief Financial Officer | Member |
| 8. | Bikash Choudhary – Appointed Actuary & Chief Risk Officer | Member |

During the year under review, the Board of Directors had approved the reconstitution of the Investment Committee whereby Mr. Gorakhnath Agarwal – Chief Actuary ceased to be a Member of the Committee.

E. Policyholders' Protection Committee

| Sr. No. | Name of Members | Designation |
|---------------------------------------|------------------------------------|-------------|
| 1. | G N Bajpai | Chairman |
| 2. | Krishan Kant Rathi | Member |
| 3. | Bidhubhusan Samal | Member |
| 4. | Jennifer Sparks | Member |
| · · · · · · · · · · · · · · · · · · · | Permanent Invitees | |
| 1. | Sandip Tarkas – | Invitee |
| | Expert representative of customers | |



The details with respect to the powers, roles, and terms of reference etc. of the relevant Committees of the Board are given in detail in the Corporate Governance Report of the Company, which forms part of this Report.

INTERNAL FINANCIAL CONTROLS AND COMPLIANCE SYSTEM

Based on the framework of internal financial controls and compliance systems established and maintained by your Company (with its inherent weaknesses), work performed by the internal, statutory and secretarial auditors and external consultants specially appointed for this purpose, including audit of internal financial controls over financial reporting by the statutory auditors, and the reviews performed by management and the relevant Board committees, the Board is of the opinion that your Company's internal financial controls were adequate and effective during the year ended 31 March 2018

ADEQUACY OF INTERNAL FINANCIAL CONTROLS

Internal financial controls with reference to the financial statements were adequate and operating effectively.

MANAGEMENT REPORT

Pursuant to the provisions of Regulations 3 of the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations 2000, the Management Report is annexed to this report as Annexure - I.

EXTRACT OF THE ANNUAL RETURN:

Pursuant to Section 92 (3) of the Companies Act, 2013, an extract of the Annual return of your Company in Form MGT- 9 is annexed to this report as **Annexure – II**.

PARTICULARS OF EMPLOYEES

The Statement containing particular of Employees as required under Section 197(12) of the Companies Act, 2013, read with Rule 5 (2) and (3) of Companies (Appointment and Remuneration of Managerial Personnel) Rules 2014, is annexed to this report as **Annexure – III.**

AUDITORS

A) Statutory Auditors and their Report

The Auditors Report to the Shareholders for the year under review does not contain any qualifications.

In accordance with the Corporate Governance Guidelines on Appointment of Statutory Auditors by Insurers and pursuant to section 139 of the Companies Act, 2013 and after the approval of the shareholders at the Tenth Annual general meeting of the Company, M/s. CNK & Associates LLP, (FRN:101961W) was appointed for a period of Five (5) years and M/s. Mukund M. Chitale & Co., Chartered Accountants (FRN: 106655W) was appointed for a period of Four (4) years subject to ratification of their appointment by the shareholders at every Annual General Meeting.



Based on the confirmation received from the auditors, M/s. CNK & Associates LLP, (FRN:101961W) and M/s. Mukund M. Chitale & Co., Chartered Accountants (FRN: 106655W) continue to be the Statutory Auditors of your Company.

Pursuant to Clause 40 of the Companies (Amendment) Act, 2017, the First Proviso of Section 139 of the Companies Act, 2013 that states — "Provided that the Company shall place the matter relating to such appointed for ratification by the members at every annual general meeting" has been omitted by the Ministry with effect from 07 May 2018. Therefore the appointment of

- M/s. CNK & Associates LLP, (FRN:101961W) till the Annual General Meeting held for Financial Year 2020-21 stands valid without the appointment been ratified by the shareholders at every Annual General Meeting.
- M/s. Mukund M. Chitale & Co., Chartered Accountants (FRN:106655W) till the Annual General Meeting held for Financial Year 2019-20 stands valid without the appointment been ratified by the shareholders at every Annual General Meeting.

B) Secretarial Auditor and Secretarial Audit Report

The Secretarial Audit Report is annexed to this report as Annexure - IV.

The Report for the year under review does not contain any qualifications.

The Board had appointed M/s. Anish Gupta & Associates, Company Secretaries in Whole Time Practice, to carry out the Secretarial Audit under the Provisions of Section 204 of the Companies Act, 2013 for the Financial Year 2017-18

The Board of Directors based on the recommendations of the Audit Committee, reappointed M/s. Anish Gupta & Associates, Company Secretaries in Whole Time Practice to carry out the Secretarial audit under the provisions of Section 204 of the Companies Act, 2013 for the Financial Year 2018-19

C) Internal Auditors

Corporate Governance Guidelines for Insurance Companies requires the Audit Committee to oversee the efficient functioning of the Internal Audit Department of the Company.

The Internal Auditor of your Company had submitted his Internal Audit reports to the Audit Committee on a quarterly basis.

NUMBER OF BOARD MEETINGS

During the year under review, the Board of Directors met six times with a proper intervening gap between the meetings as prescribed under the Companies Act, 2013.

The details of the Board Meeting and the attendance of the Directors for the meetings are provided in the Corporate Governance Report.

DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to the provisions of Section 134(3)(c) and Section 134(5) of the Companies Act, 2013, the Directors confirm that:



- In preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures;
- Appropriate accounting policies have been selected and applied consistently and judgments and estimates made are reasonable and prudent so as to give a true and fair view of the state of affairs of your Company at the end of the financial year and of the profit and loss of your Company for that period;
- Proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of your Company and for preventing and detecting fraud and other irregularities;
- The Financial Statements have been prepared on a going concern basis;
- The Directors have devised proper systems to ensure compliance with the provisions
 of all applicable laws and that such systems were adequate and operating effectively.

POLICY ON CORPORATE SOCIAL RESPONSIBILITY

The Corporate Social Responsibility Committee had formulated a duly approved Corporate Social Responsibility Policy which was published on your Company's website.

You can access the policy through the following link:

https://life.futuregenerali.in/media/1418/csr-life.pdf

Report on Corporate Social Responsibility Policy developed and implemented by the Company and CSR initiatives taken during the year pursuant to Section 134 and Section 135 of the Companies Act, 2013 is annexed to this report as **Annexure - V**.

MANAGING THE RISK OF FRAUD, CORRUPTION AND UNETHICAL PRACTICES

A) Whistle Blower Policy

Fraud-free and corruption-free work culture have been the core of your Company. In view of the potential risk of fraud and corruption due to rapid growth and geographical spread of operations, your Company has put an even greater emphasis on addressing this risk.

To meet this objective, a whistleblower policy has been formulated and published on the website of your Company.

B) Code of Conduct

Your Company adopted the ethical code of conduct for the Directors, Senior Management, and all the staff members. The code has been published on your Company's website https://life.futuregenerali.in and also has been shared with all the employees of your company via the intranet.

C) Governance Policy

Your Company adopted a Governance Policy which shall ensure higher ethical standards or professional conduct are followed and upheld by all employees at all times. If any employee



conducts a breach of the ethical code or any other breaches under the Governance Policy, they are viewed seriously.

D) Anti-Fraud Policy

Your Company adopted an Anti-Fraud Policy to ensure consistent and effective investigation, reporting and disclosure of fraud occurrences and to provide a clear guidance to the employees and others dealing with your Company, forbidding them from involvement in any fraudulent activity and the action to be taken by them when they suspect any fraudulent activity.

E) Internal Control and Risk Management Architecture are as follows:

Your Company's Enterprise Risk Management Framework shows how risk management is governed across your Company, and where responsibilities reside by following the concept of the "three lines of defence" for managing risk as illustrated below:

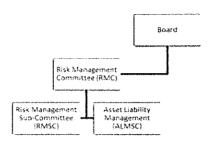
- 1st line of defence Management and staff: Line management and staff are
 responsible for day to day risk-taking management and decision making and have
 primary responsibility for establishing and maintaining an effective control
 environment. This involves day-to-day risk and internal control management at the
 operational level. In this level, Top Management and Business Units have direct
 responsibility for the implementation of internal controls and the identification,
 management, and control of risks.
- 2nd line of defence Risk and Compliance: These functions are responsible for developing, facilitating and monitoring effective risk and control frameworks and strategies. Risk oversight, development of risk policies, methodologies and tools; training of staff on risk matters; and the provision of advice and guidance to management on risk and internal control matters come under the purview of the Second Line of Defense. The Enterprise Risk Management department coordinates facilitate and oversees the effectiveness and integrity of the Internal Control & Risk Management Framework. The ultimate responsibility for this level lies with the Risk Management Committee of the Board.
- 3rd line of defence Audit: Audit provides independent assurance on the adequacy, effectiveness, and soundness of the internal control and enterprise risk management system of the Company. Internal and External Audit has the responsibility for this level along with the Audit Committee and Risk Management Committee of the Company.

The key objectives of Enterprise Risk Management at your Company are:

- Ensure adherence to applicable regulatory guidelines mandated by regulatory authorities are met unequivocally maintaining an ethical & strong corporate governance culture
- Ensure protection of the interests of our policyholders, shareholders, joint-venture partners, employees, and relevant stakeholders and adherence to internally devised value framework
- Ensure proactive identification, assessment, measuring, monitoring, management and reporting of risks with the unambiguous objective of minimizing risk and maximizing opportunities



Your Company has a Risk Management Committee reporting to the Board of Directors. Risk Management Committee oversees all the risks to provide Board and management with a holistic, comprehensive and consolidated view of the risks the entity faces. Day to day management of risk is delegated through the CEO to management for risk management in their respective business. Management is supported by the risk functions and the Chief Risk Officer.



Your Company has established the Risk Management Committee and the Risk Management Subcommittee, which meets at least once in a quarter. The Charters of the Committees have been established to regulate the operations and meetings, which are reviewed on a periodic basis.

The Asset Liability Management Sub-Committee provides advice to the Management in relation to the asset liability management of the Company and meets at least once in a quarter.

Risk Management Committee outlines the risk profile of your Company; monitor its risk exposures and supports in the creation of any corrective strategies.

The risk management practices are aimed to address one or more of these goals as given below:

- Determine the risk profile of your Company;
- Ensure integration of risk considerations into decision-making processes including promotion of a strong risk management culture supported by a robust risk governance structure:
- Determine the relevant processes and strategies for risk management which include identification of risks, ongoing measurement and monitoring of risk exposures and ensuring relevant control or risk transfer;
- Develop and monitor mitigation plans for high-risk items identified through the selfassessment mechanism carried out by respective business functions, loss events, and internal/statutory audit findings;
- To ensure adherence to all regulatory mandates as laid down by different regulatory authorities and all critical internal policies/limits;
- Proactive and reactive approach to manage fraud;
- Minimizing reputational risk as identified and assessed as part of a regular assessment and managed on a case-by-case basis.

The Risk Management System relies on the following building blocks:

- Risk Governance: To establish an effective risk management organizational structure based on a clear definition of risk roles and responsibilities and on a set of policies and guidelines.
- Risk Management Process: To allow the ongoing identification, assessment, addressing, taking, monitoring and reporting of all risks.



 Business Support: To promote and spread the risk management culture, through shared values, with the aim of raising the efficiency of the risk management system and also ensuring value creation for shareholders. All risk factors present in the ordinary business activity are considered in management decisions: a risk-based approach is applied by the Company to capital management, reinsurance, asset allocation and new product development processes, in order to optimize the risk and rewards.

Risk Coverage:

Risk is defined as the possibility of a negative impact on the company's financial position, performance, and/or reputation. The risks are broadly segregated into Financial risk, Credit risk, Insurance risk, Operational risk and other risks.

| Risk Chapter | Definition |
|-----------------------------------|--|
| Financial Risks | This includes market risk, credit risk and liquidity risk. Market risk reflects the exposure of the business to the performance of the financial markets. Market movements impact the level of fees on unit-linked business, returns earned by policyholders and investment earnings on shareholder capital. Liquidity risk includes both the risk that assets may not be realized at their fair value in a short period of time and the risk that the company may not have access to enough liquid assets to meet its cash outgo obligations. |
| Credit Risk | Credit risk is the risk that the value of a debt security, or a commitment provided by a reinsurer or derivative counterparty, may change due to the counterparty defaulting, or a change in the likelihood of a future default. |
| Insurance Risks - Life | Life insurance risk relates to uncertainty regarding the level and timing of claims (i.e., claims experience) and the associated expenses. The main risks relate to mortality, longevity, morbidity, expenses, and persistency. Life insurance risk also includes the risk of products being priced inappropriately or mis-sold to customers, and the risk of the company not being adequately insured. |
| Operational Risks | Operational risk refers to the risk of loss arising from inadequate or failed internal processes, personnel or systems or from external events. |
| Other risks/ Non-Pillar I Risk | This includes strategic & regulatory risk, as well as reputation risk. Strategic & regulatory risk arises from an inability to adapt to changes in the business environment, such as economic changes, changes in competition, social and regulatory changes. Reputation risk relates to uncertainties in regards to events that will have an impact, either positive or negative, on the company's reputation. Emerging risks are risks which may emerge in the next financial years. |



All risks are being tracked and monitored on a continuous basis. There is a process of Top-Down Risk Assessment being followed at a yearly frequency which is a forward-looking exercise to identify the key risks for the Company for the next year of operations with its impact, probability and preparedness of the Company to manage these risks.

Risk metrics addressed through the ERM Framework

At your company level, under guidance from Risk Management Sub-Committee and Chief Risk Officer; the key risks that are periodically monitored are

- Persistency Risk Risk of customers with not paying premium where premiums are due results in Low product and affects the overall profitability, Lower return to shareholders, adverse expense gap and second-order impact on the selection of life.
- Mortality Risk Risk of higher claims than expected, resulting in low product and affects the overall profitability, lower return to shareholders, adverse expense gap and adverse life experience in the market.
- Distribution Efficiency Risk Risk of Non- achievement of targets set for New Business Premium and Renewal Business Premium that results in higher expenses than budget.
- Expense Overrun Risk Risk of higher expenses than business volume generated resulting in Low profitability, delayed break even and early consumption of capital.
- People Risk Risk of loss of talent, knowledge staff, key management and administrative personnel.
- Operational Risk Risk of loss resulting from inadequate or failed internal processes, people systems or external events including legal risk. The Company develops and monitors mitigation plans for high-risk items identified through the Risk Control Self-Assessment (RCSA) done by each business function, loss events and/or audit findings.
- Sales Practice, Market Conduct Risk Higher lapsation, surrender of policies impacting product profitability, Reputation risks due to increased customer complaints, regulatory intervention, litigations, etc. and issues related to Mis-selling.
- Legal & Regulatory Risk Risk of Non-compliance to Laws and/or Regulations may lead to fines/penalties and Cancellation of License.
- Information Security Risk Risk of internal and/or external IT incidents/security
 breaches rendering customer data vulnerable. It aims to reduce risks of unauthorised
 access, modification, sharing or destruction of data, service disruption. Access rights
 are role-based and a system-based authority matrix is used to govern the same. All
 IT applications are periodically assessed for security vulnerabilities
- Outsourcing Risk: Risk emanating from outsourcing of Processes of the Company to external entities. The company has developed a two-level due-diligence process for outsourcing of any activity or vendor empanelment.
- Business Continuity Management: The Company has a Business Continuity Management (BCM) framework to ensure continuity of key products and services at a minimum acceptable level to achieve business-as-usual presence in the marketplace and safety of human resources.



DEPOSITS

During the year under review, your Company has not accepted any deposits from the public within the meaning of Section 73 of the Companies Act, 2013 read with the Companies (Acceptance of Deposits) Rules, 2014, hence there are no details to disclose as required under Rule 8(5)(v) and (vi) of the Companies (Accounts) Rules, 2014.

DETAILS OF SUBSIDIARY COMPANIES/JOINT VENTURE/ASSOCIATE COMPANIES

During the year under review, no Company has become or ceased to be a Subsidiary/Joint Venture/Associate Company of your Company.

CORPORATE GOVERNANCE

A report on compliance with the Corporate Governance Guidelines for insurance companies issued by IRDAI is annexed to is report as **Annexure VI** along with a certificate from the EVP - Legal & Compliance and Company Secretary.

LOANS, GUARANTEES OR INVESTMENTS UNDER SECTION 186 OF THE COMPANIES ACT, 2013

During the year under review, your Company has not advanced any loans/given guarantees/provided securities or made any investments under Section 186 of the Companies Act, 2013.

RELATED PARTY TRANSACTIONS

During the year under review, there were no material related party transactions entered into by your Company with the Promoters. Directors, Key Managerial Personnel or any other designated persons which may have a potential conflict with the interest of your Company at large.

All Related Party Transactions that are in the ordinary course of business and are at arm's length are placed before the Audit Committee for their approval on a quarterly basis.

Your Directors draw the attention of the members to Note 38 of Schedule 16 to the financial statement which sets out related party disclosures as per AS-18.

MATERIAL CHANGES AND COMMITMENTS

There are no material changes and commitments which have occurred between the end of the financial year of your Company to which the financial statements relate and the date of the report.

ORDERS PASSED BY THE REGULATORS OR COURTS

There are no significant orders passed by the regulator or courts or tribunals against your Company impacting its status as going concern and on its operations.

However, the following order was passed during the year under review:

| Sr. No. | Particulars | Details |
|---------|-----------------------|--|
| 1. | Name of the Authority | Enforcement Directorate of India |
| 2. | Date of Order passed | 21 July 2017 |
| | | Order no.: ADJ/44/FEMA/DZ-II / 2017 / AD |
| | | (RKS) /14/3 |



| Particulars | | | Details |
|--------------------------|-------------------|----------------------|--|
| Brief Description passed | of | Order | The Enforcement Directorate of India had levied a penalty of Rs. 3,00,000 for non-compliance with Para 9(1)(B) of Schedule 1 to Regulation 5 (1) to FEMA – 20/2000 dated 03.05.2000 with respect to failure to file the return - FCGPR within the stipulated period in the year 2008 for 1,27,50,000 shares allotted to Participatie Maatschappij Graafsschap, Holland |
| | Brief Description | Brief Description of | Brief Description of Order |

TRANSFER TO INVESTOR EDUCATION AND PROTECTION FUND

Your Company does not have any unpaid/unclaimed amount which is required to be transferred, under the provisions of Companies Act, 2013 into the Investor Education and Protection Fund (IEPF) of the Government of India.

DISCLOSURE OF UNCLAIMED AMOUNT ON WEBSITE

Your Company has provided a facility to the policyholders enabling them to find out whether any amount due to them is lying unclaimed with your Company for any reason whatsoever. This information is regularly updated on the website of your Company.

CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO

(A) Conservation of energy

(I) Steps taken or impact on conservation of energy:

Currently, your Company is using LED lights in all our upcoming new offices to conserve energy. Your Company has replaced lights to LED in Thane HUB. Your Company has removed Precision AC system from Server room and has installed inverter AC.

(II) The steps taken by your company for utilising alternate sources of energy:

Your Company explored utilizing solar energy, but the initial investment in this source of energy is very high and hence not feasible for small offices. Most of the office including Head Office and Thane, space are not available to install solar panels.

(III) The capital investment in energy conservation equipment:

Currently, we do not use any energy conservation equipment, except LED lights across upcoming new offices and replacing very old ACs with new energy efficient AC at few places.

(B) Technology

(I) Remote Monitoring System:

Replacement of physical security by technology at branches. 90% branches are being equipped with CCTV and sensors for alert-based monitoring. This will ensure real-time reporting in case of any incident takes place and cost optimisation.



(II)Online Branch Score Card:

Reaching out to our internal customer to get the rating on services provided by the admin team on monthly basis. This is ensuring proactive measures against the issues leading to the dissatisfaction of the staff at branches.

(C) Foreign Exchange Earnings and Outgo

(Rs. in '000')

| | Financial Year ended 31 March 2018 | Financial Year ended 31 March 2017 |
|------------------------------|------------------------------------|------------------------------------|
| Foreign Exchange Earnings | 118,234 | 83,135 |
| Foreign Exchange Expenditure | 132,257 | 99,228 |

POLICY ON PREVENTION OF SEXUAL HARASSMENT OF WOMAN EMPLOYEES AT WORKPLACE

Your Company is committed to maintain a healthy working environment in which all employees can work together free from sexual harassment.

Your Company has formulated a Policy on Prevention of Sexual Harassment of Woman employees at the workplace and provides a healthy working environment. Your Company believes that all employees and other persons dealing with your Company have a right to be treated with dignity. Sexual harassment is an offense and is punishable.

Report under the "Sexual harassment of women at workplace (prevention, prohibition and redressal) Act, 2013", for year under review is as follows:

| Number of Complaints of Sexual harassment received in the year | 3 |
|--|-----|
| Number of Complaints disposed of during the year | 3 |
| Number of cases pending for more than ninety days | NIL |
| Number of workshops and awareness programs against sexual harassment carried out | |
| Nature of action taken by the employer or District officer | NIL |

CHANGE IN THE NATURE OF BUSINESS

During the year under review, there was no change in the nature of the Business of your Company.

APPRECIATION AND ACKNOWLEDGMENT

The Board is grateful to the Insurance Regulatory and Development Authority of India and other Regulatory Bodies for their continued support and guidance.

Your Directors would also like to take this opportunity to express their sincere thanks to the valued customers for their continued patronage.

Your Directors also wish to place on record their appreciation and acknowledge with gratitude the support and cooperation extended by the policyholders, government, clients, bankers, investors, distributors and other agencies and look forward to their continued patronage.



The Board of Directors wish to express sincere appreciation of hard work and commitment of the employees of your Company

Finally, on behalf of the Board of Directors, we wish to express our gratitude to Future Group and Generali Group for their continued support and trust.

For and on behalf of the Board of Directors of Future Generali India Life Insurance Company Limited

Tile Insti

Mumbal

G. N. Bajpai Chairman

(DIN: 00946138)

Date: 12 May 2018

Future Generali India Life Insurance Company Limited IRDA Registration No: 133

Date of Registration: 4th September 2007

Management Report

In accordance with the Insurance Regulatory and Development Authority (Preparation of financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002, with respect to the operation of the company for the year ended March 31, 2018, the Management of the Company confirms, certifies and declares as below:

1. Certificate of Registration

The Certificate of Registration granted by the Insurance Regulatory and Development Authority of India to enable the Company to transact life insurance business continues to stand valid as at March 31, 2018. As per the circular reference number IRDA/F&A/CIR/GLD/062/04/2015 dated April 07, 2015 read with Section 3A of the Insurance Laws (Amendment) Act 2015, the Authority has removed the process of annual renewal of Certificate of Registration by insurers required under Section 3 of the Insurance Act 1938.

The Certificate of Registration renewed in 2014 shall continue to be in force from April 01, 2016 subject to the provision of Section 3A of the Insurance Laws (Amendment) Act 2015 read with Section 3 of the Insurance Act, 1938.

2. Statutory Dues

All relevant statutory dues payable by the Company for the year ended March 31, 2018 have been generally deposited on time as on the date of this Report.

3. Shareholding Pattern

The Company's shareholding pattern is in accordance with the requirements of the Insurance Act, 1938 and the Insurance Regulatory and Development Authority (Registration of Indian Insurance Companies) Regulations, 2000.

4. Investment of Funds

Investment of funds is done prudently and in a disciplined and structured manner and as per the extant regulatory guidelines. This department follows the prudent portfolio management processes with the foucs is to build long-term quality portfolios which will generate steady returns for our customers. The portfolio is invested in top paper with 75-100% investement in Government Securities & AAA-rated papers for in Fixed Income funds portfolios and 70-100%

investment in Nifty stocks for Equity funds portfolios and that the management has not directly or indirectly invested outside India the funds of the holders of policies issued in India. Your company strives to employ industry best practices, processes and standards and generated a stable investment performance over medium to long term without compromising the portfolio quality.

5. Solvency Margin

The Company has adequate assets to cover both its liabilities and the minimum solvency margin as stipulated in Section 64 VA of the Insurance Act, 1938 as amended from time to time and as per IRDAI (Assets, Liabilities and Solvency Margin of Life insurance) Regulations, 2016 issued by IRDAI.

6. Valuation of Assets

We certify that the values of all the assets have been reviewed on the date of the Balance Sheet and to the best of our knowledge and belief the amounts reflected in the Balance Sheet are shown in the aggregate at amounts not exceeding their realizable or market value under the several headings, "Loans", "Investments", "Agents balances", "Outstanding Premium", "Interest, Dividend and Rents outstanding", "Interest, Dividends and Rents accruing but not due", "Amount due from other persons or Bodies carrying on insurance business", "Sundry Debtors", "Bills Receivable", "Cash" and the several items specified under "Other Accounts" except in the case of fixed income securities held in the Shareholders' account are carries at amortized cost.

7. Application of Life Insurance Funds

We certify that no part of the life insurance fund has been directly or indirectly applied in contravention of the Insurance Act, 1938 (4 of 1938) relating to the application and investment of life insurance fund.

8. Risk Minimisation Strategies

Underwriting procedures have been enhanced and rules have been structured to enable the Company to strike a balance between mitigating risk, ensuring control and providing better service. The key risks affecting the operations of the company are underwriting and investment risks. The underwriting risk is managed by adopting prudent underwriting policies and procedures. The Company seeks to reduce its risk exposure by reinsuring certain levels of risks with re-insurers.

The Investment Philosophy of the company is Safety, Liquidity and Sustainable Return. The Company has a prudent Policy for Asset Liability Management approved by the Board and reviewed at a yearly interval or earlier. It lays down guidelines for monitoring and managing Investment risks encompassing Asset Liability Management Risk, Liquidity Risk, Credit Risk and Market Risk.

9. Operations in other Countries

The Company does not have any operation outside India, hence there are no exposures to either other country risks or currency fluctuation risks.

10. Ageing of Claims

Claims are settled on the receipt of all relevant papers. Where clarification/documents are pending, follow up activities are undertaken

Claims registered and not settled are as follows:

(In Lakhs)

| - Alberta Company | | | | |
|--------------------------|--------------|--------------|---------|-------------|
| Period 2000 | No of Claims | Amount | No of | |
| Programme and the second | (Individual) | | | :Involved : |
| | | (Individual) | (Group) | (Group) |
| 30 days | 7 | 90 | 11 | 163 |
| 30 days to 6 Months | 12 | 137 | 23 | 336 |
| 6 Months to 1 year | - | _ | 3 | 53 |
| 1 year to 5 years | ~ | _ | 7 | 190 |
| 5 years and above | - | * | _ | - |
| | | | | |

Ageing of claims indicating the trends in average claim settlement time (i.e. the average time required between intimation of claim till decision of claim):

| Average claim settlement time in | 2017-18 | 2016-17 | 2015_16 | 2014 - 15 | 2013 - 14 | 2012 - S |
|-------------------------------------|---------|---------|---------|-----------|--------------|----------|
| days | 32 | 22.31 | 29.97 | 51.33 | 43.01 | 40.56 |

Details of a number of claims intimated, disposed of and pending with details of duration :

| Particulars | Individual | Group |
|-----------------------------|------------|-------|
| Opening as on 01-Apr-17 | 17 | 75 |
| Intimated during the year | 1274 | 784 |
| Disposed of during the year | 1272 | 815 |
| Pending as on 31-Mar-2018 | 19 | 44 |

The company has implemented claims system in this financial year to achieve excellence in service to the customers. The new system enable automated claim communications, instant claims acknowledgement and SMS communication with claimants at every step.

11. Valuation of Investments

Investments are made in accordance with the Insurance Act, 1938 as amended by the Insurance Laws (Amendment Act), 2015, the Insurance Regulatory and Development Authority (Investment) Regulations, 2016, Investment Policy of the Company and various circulars/notifications issued by the IRDAI from time to time.

Investments are recorded on the trade date at cost, which includes brokerage, statutory levies, if any and excludes interest paid, if any, on Purchase.

Bonus entitlements are recognised as investments on the 'ex-bonus date'. Right entitlements are recognised as investments on the 'ex-rights date'.

Classification

Investments intended to be held for a period of less than twelve months or those maturing within twelve months from the Balance Sheet Date are classified as "Short Term Investments". Investments other than short term are classified as "Long Term Investments".

Valuation - Shareholders' investments and Non-Linked Policyholders' investments

Debt securities including government securities are considered as "held to maturity" and are stated at amortized cost.

The premium or discount, which is paid or availed respectively, at the time of purchase of a fixed income security, is amortized over the life of the instrument on Constant Yield basis.

Fixed deposits are valued at cost till the date of maturity.

Investments in mutual funds are stated at previous day's Net Asset Value (NAV) per unit.

Listed equity securities and ETFs are measured at fair value on the balance sheet date. For the purpose of determining fair value, these are valued at last quoted closing price on the NSE and in case the equity shares are not listed or traded on NSE then they are valued on the last quoted closing price on the BSE. Unlisted equity securities are measured at historic cost. Reverse Repo is valued at cost. In respect of investment in equity shares, ETFs and mutual funds, the corresponding unrealized investment gain or losses are reported in the Balance Sheet under "Fair Value Change Account". In case of diminution, other than temporary, in the market value of investments as on the Balance Sheet date, the amount of diminution is recognised as an expense in the Revenue/Profit and Loss Account as the case may be.

All assets where the interest and/ or installment of principal repayment remain overdue for more than 90 days at the Balance Sheet date are classified as Non-Performing Assets (NPA).

Valuation - Linked Business

Government Securities and other Debt Securities with remaining maturity more than 182 days are valued based on market value obtained from Fixed Income Money Market & Derivatives Association of India ('FIMMDA') and CRISIL Bond Valuer respectively. Government and other debt securities with remaining maturity of up to 182 days are valued at amortized cost spread uniformly over the remaining life of the securities.

Listed equity securities and ETFs are measured at fair value on the Balance Sheet date. For the purpose of determining fair value, these are valued at last quoted closing price on the NSE and in case the equity shares are not listed or traded on NSE then they are valued on the last quoted closing price on the BSE. Unrealized gain or losses are recognised in the scheme's Revenue account. Reverse Repo is valued at cost

Fixed Deposits are valued at cost till the date of maturity.

Mutual fund units are valued at previous day's Net Asset Value per unit.

All assets where the interest and/ or installment of principal repayment remain overdue for more than 90 days at the Balance Sheet date are classified as Non-Performing Assets (NPA).

Transfer of Investments from Shareholders' fund to Policyholders'

Transfer of investments, other than debt securities as and when made from the Shareholders' fund to the Policyholders' fund to meet the deficit in the Policyholders' account are made at the cost price or market price, whichever is lower.

Transfer of debt securities, from Shareholders' fund to policyholders' fund are made at the net amortized cost and market value on the date of transfer, whichever is lower.

No transfer of investments is made between non linked Policyholder's funds.

Purchase and sale transactions between unit linked funds

The purchase and sale of investments between unit linked funds is accounted for at the prevailing market price on the date of purchase or sale of investments.

In case of debt securities, if prevailing market price of any securities is not available on the date of transfer of investments, then the last available price is considered.

12. Review of Asset Quality and Performance of Investment.

All investments as at the year end are performing investments. The company invests largely in high credit quality instruments, like Government of India bonds and AAA-rated papers.

13. Management's Responsibility Statement

The financial statements of Future Generali India Life Insurance Company Limited and the information disclosed in this report are the responsibility of the Company's Management and have been reviewed and approved by the Board of Directors.

Further:

- (a) In the preparation of the annual accounts, the applicable accounting standards, principles and policies have been followed along with proper explanation relating to material departures;
- (b) The Management has adopted such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit and loss of the company for that year;

- (c) The Management has taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Insurance Act, 1938 and the Companies Act, 2013, for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- (d) The Managment has prepared the annual accounts on a going concern basis;
- (e) The Management has ensured that an internal audit system commensurate with the size and nature of the business exists and is operating effectively.

14. Schedule of Payments made to individuals, firms, companies and organizations in which the Directors are interested.

| 1 NO : | Entity in which Director is interested | Director | Interested as | Nature of Payment | payment during the financial year |
|---------------|---|--------------------|------------------|-------------------|---|
| 1. | Future Enterprises Limited (Formerly | Mr. Kishore Biyani | Director | Claims Paid | 165 |
| 41 1 | known as Future Retail Limited) | | | | |

For and on behalf of the Board of Directors

Chairman

Managing Director

& CEO

Director

Appointed Actuary

EVP - Legal & Compliance and

Company Secretary

Place: Mumbai Date: May 12, 2018



ANNEXURE - II

Form No. MGT-9

EXTRACT OF ANNUAL RETURN

as on the financial year ended on 31 March 2018

[Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014]

I. REGISTRATION AND OTHER DETAILS:

| i) | CIN | U66010MH2006PLC165288 | | | | | | |
|------|----------------------------|---|--|--|--|--|--|--|
| ii) | Registration Date | 30 October 2006 | | | | | | |
| iii) | Name of your Company | Future Generali India Life Insurance | | | | | | |
| | | Company Limited | | | | | | |
| iv) | Category / Sub-Category of | Public Company Limited by shares | | | | | | |
| | your Company | | | | | | | |
| v) | Address of the Registered | Future Generali India Life Insurance | | | | | | |
| | office and contact details | Company Limited | | | | | | |
| | | Address: 6 th Floor, Tower 3, Indiabulls | | | | | | |
| | | Finance Centre, Senapati Bapat Marg, | | | | | | |
| | | Elphinstone Road (West), Mumbai – 400013 | | | | | | |
| | | , | | | | | | |
| | | Telephone: +91-22-4097 6666 | | | | | | |
| | | Fax: +91-22-4097 6600 | | | | | | |
| | | Email: care@futuregenerali.in | | | | | | |
| vi) | Whether listed company | No | | | | | | |
| | (Yes/No) | | | | | | | |
| vii) | Name, Address and Contact | Name: Link Intime India Pvt. Ltd | | | | | | |
| | details of Registrar and | Address: C-13, Pannalal Silk Mills | | | | | | |
| | Transfer Agent, if any | Compound, L.B.S.Marg, Bhandup (West), | | | | | | |
| | | Mumbai - 400078. | | | | | | |
| | | Tel: 022 - 6171 5400 | | | | | | |
| | | FAX: 022 - 2594 6969 | | | | | | |

II. PRINCIPAL BUSINESS ACTIVITIES OF YOUR COMPANY

All the business activities contributing 10 % or more of the total turnover of your Company shall be stated:-

| | Name and Description of main products/services | NIC Code of the Product/ service | % of total turnover of your Company |
|----|--|-------------------------------------|-------------------------------------|
| 1. | Life Insurance | 6511 | 100% |



III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES-

| 1. | None | N.A. | N.A. | N.A. | N.A. |
|---------|---------------------|---------|-------------|--------|------------|
| | | | Associate | held | |
| | your Company | | Subsidiary/ | shares | Section |
| Sr. No. | Name and Address of | CIN/GLN | Holding/ | % of | Applicable |



IV. SHAREHOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

i) Category-wise Share Holding:

| Category of Shareholders | | No. of Shares beginning of | | No. of Shares held at the end of the year | | | | % Change | |
|--|-----------|-------------------------------|------------|---|-----------|------------|------------|-------------------------|--------------------|
| | Demat | Physical | Total | % of Total Shares | Demat | Physical | Total | % of Total Shares | during the year |
| A. Promoters | | | | | | | | | |
| (1) Indian | | | | | | | | | |
| Individual/HUF | - | - | - | - | - | - | - | - | - |
| b) Central Govt | • | • | - | - | - | - | - | - | • |
| c) State Govt (s) | 78 | m- | - | - | - | - | - | - | • |
| d) Bodies Corp. | 384415020 | 738620236 | 1123035256 | 74.50 | 443161781 | 851497059 | 1294658840 | 74.50 | 0 |
| e) Banks / FI | - | - | - | - | - | - | - | - | - |
| f) Any Other | - | - | = | - | _ | - | - | - | |
| Sub-total (A)(1):- | 384415020 | 738620236 | 1123035256 | 74.50 | 443161781 | 851497059 | 1294658840 | 74.50 | 0 |
| (2) Foreign | | | | | | | | | |
| a) NRIs- Individuals | = | - | - | - | • | * | - | | • |
| b) Other- Individuals | 244 | - | _ | - | | - | - | - | • |
| c) Bodies Corp. | • | 384415010 | 384415010 | 25.50 | | 443161769 | 443161769 | 25.50 | 0 |
| d) Banks / FI | - | - | | • | ** | - | <u> </u> | - | - |
| e) Any Other | * | - | | - | | - | - | • | • |
| Sub-total (A)(2):- | _ | 384415010 | 384415010 | 25.50 | - | 443161769 | 443161769 | 25.50 | 0 |
| Total shareholding of Promoter (A) = (A)(1)+(A)(2) | 384415020 | 1123035246 | 1507450266 | 100 | 443161781 | 1294658828 | 1737820609 | 100 | 0 |



| Category of Shareholders | | No. of Shares beginning o | | No. of Shares held at the end of the year | | | | % Change | |
|-----------------------------|-------|------------------------------|--|---|-------|----------|---|-------------------------|--------------------|
| | Demat | Physical | Total | % of Total Shares | Demat | Physical | Total | % of Total Shares | during the year |
| B. Public | | | | | | | | | |
| Shareholding | | 91 | a, contraction of the contractio | | | | at a constant of the constant | | |
| 1. Institutions | | | | | | | | | |
| a) Mutual Funds | - | - | • | • | | ** | - | * | - |
| b) Banks / FI | - | - | - | - | ** | - | - | • | ** |
| c) Central Govt | - | - | - | - | • | • | | - | - |
| d) State Govt(s) | - | * | • | 20 | - | ** | - | - | - |
| e) Venture Capital | - | - | - | - | - | - | - | - | - |
| Funds | | | | | | | | | |
| f) Insurance Companies | _ | * | _ | - | - | - | * | | - |
| g) Flis | - | - | * | | • | - | - | - | - |
| h) Foreign Venture | - | * | * | - | les. | - | - | - | * |
| Capital Funds | | | 14111 | | | | - | | |
| i) Others (specify) | | * | * | - | • | - | - | - | • |
| Sub-total (B)(1):- | - | - | - | - | | - | - | - | |
| 2. Non-Institutions | | | | | | | | | |
| a) Bodies Corp. | ** | • | also | - | -Ma | 24s. | - | | - |
| i) Indian | = | - | | - | - | • | ** | - | - |
| ii) Overseas | • | - | - | - | ** | - | - | • | - |
| b) Individuals | - | - | - | - | - | - | - | | _ |
| i) Individual | - | - | - | - | - | - | - | - | - |
| shareholders | | | | | | | | | |
| holding nominal | | | | | | | | | |



| Category of Shareholders | | | | | | No. of Shares held at the end of the year | | | |
|--|-----------|------------|------------|-------------------------|-----------|---|------------|-------------------|--------------------|
| | Demat | Physical | Total | % of Total Shares | Demat | Physical | Total | % of Total Shares | during the year |
| share capital upto Rs. 1 lakh | | | | | | | | | |
| ii) Individual shareholders holding nominal share capital in excess of Rs 1 lakh | - | - | - | - | - | - | - | | - |
| c) Others (specify) | - | - | - | | | - | - | - | - |
| Sub-total (B)(2):- | • | - | a | - | - | - | - | - | - |
| Total Public Shareholding (B)=(B)(1)+ (B)(2) | - | - | - | | - | - | - | - | - |
| C. Shares held by Custodian for GDRs & ADRs | - | - | • | • | • | - | - | 441 | • |
| Grand Total (A+B+C) | 384415020 | 1123035246 | 1507450266 | 100 | 443161781 | 1294658828 | 1737820609 | 100 | 0 |



ii) Shareholding of Promoters

| Sr. No. | Shareholder's Name | Sharehol | ding at the b | eginning | Shareh | olding at the year | end of the | % change in share | |
|------------|--|------------------|---|---|------------------|---|--|-------------------------------|--|
| | | No. of Shares | % of total Shares of the Company | % of Shares Pledged / encumbered to total shares | No. of Shares | % of total Shares of the Company | % of Shares Pledged / encumbered to total shares | holding during the year | |
| 1. | Future Enterprises Limited (formerly known as Future Retail Limited) | 57715020* | 3.83 | ** | 116461781 | 6.70 | ** | 2.87 | |
| 2. | Sprint Advisory Services Private Limited | 738620236 | 49.00 | - | 851497059 | 49.00 | - | 0.00 | |
| 3. | Industrial Investment Trust Limited | 326700000 | 21.67 | - | 326700000 | 18.80 | - | (2.87) | |
| 4. | Participatie Maatschappij Graafsschap Holland NV | 384415010 | 25.50 | - | 443161769 | 25.50 | - | 0 | |
| | TOTAL | 1507450266 | 100 | - | 1737820609 | 100 | - | | |

*Note: The shares include 6 shares held by members jointly with Future Enterprises Limited as follows:

- Future Enterprises Limited jointly with Krishan Kant Rathi
- Future Enterprises Limited jointly with Chandra Prakash Toshniwal
- Future Enterprises Limited jointly with Rajesh Kalyani
- · Future Enterprises Limited jointly with Deepak Tanna
- Future Enterprises Limited jointly with Sanjay Rathi
- Future Enterprises Limited jointly with Vimal Dhruve



iii) Change in Promoters' Shareholding (please specify, if there is no change)

i) Change in Shareholding of Future Enterprises Limited

| SI. No. | | Shareholding a | t the beginning of the year | Cumulative Shareholding during the year | | |
|------------|---|-------------------------------|--|---|----------------------------------|--|
| | | No. of shares | % of total shares of the Company | No. of shares | % of total shares of the company | |
| | At the beginning of the year | 57715020 | 3.83 | | | |
| | Date wise Increase / Decrease in Promoters Shareholding during the year specifying the reasons for increase/decrease (e.g. allotment/transfer / bonus/ sweat equity etc): | Extra shares allotted | shareholding: 10 May 2017 d under rights issue which was lndustrial Investment Trust | 76935771 | 4.86 | |
| | | 2017 Extra shares allotted | n shareholding: 18 September d under rights issue which was l Industrial Investment Trust 2 | 102436226 | 6.09 | |
| | | Extra shares allotted | hareholding: 23 March 2018 d under rights issue which was Industrial Investment Trust | 116461781 | 6.70 | |
| | At the End of the year | 116461781 | 6.70 | * | | |



ii) Change in Shareholding of Industrial Investment Trust Limited

| SI. No. | | Shareholding | at the beginning of the year | Cumulative Shareholding during the year | | |
|------------|---|----------------------------------|---|---|----------------------------------|--|
| | | No. of shares | % of total shares of the Company | No. of shares | % of total shares of the company | |
| | At the beginning of the year | 326700000 | 21.67 | | | |
| | Date wise Increase / Decrease in Promoters Shareholding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc): | Trust Limited de did not subscri | of Industrial Investment creased as the Company be to the rights issued | | | |
| | | Date of Allotment | t: 10 May 2017 | 326700000 | 20.64 | |
| | | Date of Allotment | t: 18 September 2017 | 326700000 | 19.41 | |
| | | Date of Allotment | t: 23 March 2018 | 326700000 | 18.80 | |
| | At the End of the year | 326700000 | 18.80 | - | - | |

There is no change in the shareholding of the other Promoters



iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):

| Sr. No. | Shareholding at the beginning of the year | | Cumulative Shareholding during the year | | |
|---|---|----------|---|-------------------------------------|--|
| | No. of Shares | | No. of Shares | % of total Shares of the Company | |
| At the beginning of the year | - | + | - | • | |
| Date wise Increase / Decrease in Promoters Shareholding during the year specifying the reasons for increase/decrease (e.g. allotment / transfer / bonus/ sweat equity etc): | į. | - | - | - | |
| At the End of the year | • | • | - | - | |

v) Shareholding of Directors and Key Managerial Personnel:

| Sr. No. | For Each of the Directors and KMP | A SAN CHEST WINDS WAS CITED AND COME. | g at the beginning the year | Cumulative Shareholding during the year | | |
|------------|---|---------------------------------------|---|---|---|--|
| | | No. of Shares | % of total Shares of your Company | No. of Shares | % of total Shares of your Company | |
| 1. | Future Enterprises Limited (Jointly with Mr. Krishan Kant Rathi) | | | | | |
| | At the beginning of the year | 1 | *** | 1 | | |
| | Date wise Increase / Decrease in Shareholding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc.) | | | | | |
| | At the End of the year | 1 | | 1 | | |



V. Indebtedness:

Indebtedness of your Company including interest outstanding/accrued but not due for payment

| | Secured Loans | Unsecured Loans | Deposits | Total Indebtedness |
|-----------------------------------|--------------------|-----------------|------------|--------------------|
| | excluding deposits | | | |
| Indebtedness at the beginning | | | | |
| of the financial year | | | | |
| i) Principal Amount | | 4-4 | | == |
| ii) Interest due but not paid | | 36.50 | | |
| iii) Interest accrued but not due | | | * * | ## |
| Total (i+ii+iii) | | | | |
| Change in Indebtedness during | | | | |
| the financial year | | | | |
| Addition | | inst. Since | | ** |
| Reduction | | P 69 | 44.40 | ** ** |
| Net Change | | | | |
| Indebtedness at the | | | | |
| end of the financial year | | | | |
| i) Principal Amount | * = | et as | | *** |
| ii) Interest due but not paid | * | ** | | ** |
| iii) Interest accrued but not due | ## V5 | ₩₩ | 44.5% | ## ## |
| Total (i+ii+iii) | = 15 | *** | | |



VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

| Sr. no. | Particulars of Remuneration | Name of Manager MD/WTD | Total Amount |
|---|---|--|-----------------|
| | | #Mr Munish Sharda (Managing Director & CEO) | |
| 1. | Gross salary | | |
| | (a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961 | 2,92,50,507 | 2,92,50,507 |
| | (b) Value of perquisites u/s 17(2) of Income-tax Act, 1961 | 39,600 | 39,600 |
| | (c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961 | 0 | 0 |
| 2. | Stock Option | 0 | 0 |
| 3. | Sweat Equity | 0 | 0 |
| 4. | Commission | 0 | 0 |
| *************************************** | - as % of profit | 0 | 0 |
| | - Others, specify | 0 | 0 |
| 5. | Others, please specify | 0 | 0 |
| | Total (A) | 2,92,90,107 | 2,92,90,107 |
| | Ceiling as per the Act | NA** | NA** |
| | | | |

B. Remuneration to other Directors:



| Sr. No | Particulars of Remuneration | | | T. | | Name of Dir | ectors | | | | Total Amount |
|-----------|--|-----------------------|--|--|-------------------|-----------------------------|-------------------------------|----------------------------|---------------------------|------------------------|-----------------|
| | | Mr. G.N. Bajpai | Mr. Kishore Biyani | Mr. Krishna Kant Rathi | Dr. Devi Singh | Dr. Bidhubhusan Samal | Mr. Abhinandhan K. Jain | Mr. Roberto Leonardi | Ms. Jennifer Sparks | Ms. Bhavna Doshi | |
| 1 | Independent Directors | | | | | | | | | | |
| | Fee for attending Board /committee meetings | N.A. | N.A. | N.A. | 3,50,000 | N.A. | 2,50,000 | N.A. | N.A. | 4,00,000 | |
| | Commission | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | |
| | Others, please specify | N.A. | N.A. | N.A. | N.A. | N.A. | N.Ä. | N.A. | N.A. | N.A. | |
| | Total (1) | N.A. | N.A. | N.A. | 3,50,000 | | 2,50,000 | N.A. | N.A. | 4,00,000 | 10,00,000 |
| 2 | Other Non-Executive Directors | | | | | | | | | | |
| | Fee for attending Board/ committee meetings | 5,80,000 | 1,00,000 | 5,70,000 | N.A. | 5,30,000 | N.A. | N.A. | N.A. | N.A. | |
| | Commission | 0 | 0 | 0 | N.A. | 0 | N.A. | N.A. | N.A. | N.A. | |
| | Others, please specify | 0 | 0 | 0 | N.A. | 0 | N.A. | N.A. | N.A. | N.A. | |
| ····· | Total (2) | 5,80,000 | 1,00,000 | 5,70,000 | N.A. | 5,30,000 | N.A. | N.A. | N.A. | N.A. | 17,80,000 |
| | Total (B)=(1+2) | | ·*···································· | L | | | | J | ± | | 27,80,000* |
| | Total Managerial Remuneration | | | | | | ** | | | | |
| | **Overall Ceiling as per the Act | | | Add the second s | | | N.A. | | | | |

^{*}The amount includes taxes deducted as applicable

^{**}As your Company has not made any profits in the FY 2015-16 and has not made any payment to Directors, except sitting fees as specified under section 197(5) of the Companies Act, 2013, the Ceiling as per Act is Not Applicable. Further, the Sitting fee paid to the Directors for the period under review is disclosed in the Corporate Governance Report attached as an Annexure and is in accordance with the provisions of Rule 4 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014.



C. Remuneration To Key Managerial Personnel Other Than MD/Manager/WTD

(Amt In Rs.)

| | Key Managerial Personnel | | | | | | | | | | | |
|------------|---|-------------|-------------------------|-------------------------|-------------------------------|---------------------------------|--|-----------------------------|-------------|--|--|--|
| Sr. no. | Particulars of Remuneration | | *Mr Madangopal Jalan | **Mr C. L. Baradhwaj | Mr. Miranjit Mukherjee | Mr. Byju Joseph | Mr. Rakesh Wadhwa | Mr. Subhasish Acharya | | | | |
| | | CEO | Company Secretary | Company Secretary | Chief Financial Officer | Chief Technolo gy Officer | CMO and EVP - Strategy & Retail Assurance | EVP and Head - Agency | Total | | | |
| | | 1119310 | 880142 | 1125900 | 1122962 | 883120 | 1119444 | 1122803 | | | | |
| | Gross salary | | | | | | | | | | | |
| | (a) Salary as per provisions contained in section 17(1) of the Income Tax Act, 1961 | 2,92,50,507 | 27,68,905 | 40,54,452 | 1,36,22,069 | 76,56,436 | 1,14,45,473 | 1,18,41,485 | 8,06,39,327 | | | |
| 1 | (b) Value of perquisites u/s 17(2) Income Tax Act, 1961 | 39,600 | 1,35,780 | 0 | 0 | 3,94,920 | 2,75,157 | 0 | 8,45,457 | | | |
| | (c) Profits in lieu of salary under section 17(3) Income tax Act, 1961 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| 2 | Stock Option | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| 3 | Sweat Equity | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| | Commission | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| 4 | as % of profit | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| | Others specify | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| 5 | Others, please specify | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| | Total | 2,92,90,107 | 29,04,685 | 40,54,452 | 1,36,22,069 | 80,51,356 | 1,17,20,630 | 1,18,41,485 | 8,14,84,784 | | | |

^{*}Resigned w.e.f. 27 September 2017

^{**}Appointed w.e.f. 30 September 2017



(Amt In Rs.)

| | | | K | ey Managerial F | Personnel | | | • | |
|--|---|---|------------------------------|--------------------------|-------------------------------|--|--------------------------------|---|--------------|
| Sr. | Particulars of Remuneration | Mr. Bikash Choudhary | Mr S Mahesh | Mr Shishi Chandra Deo | Mr. Parasuraam Subramanium | Mrs. Ruchira Bhardwaja | Mrs. Jyoti Vaswani | Mr. Dinesh Arora | |
| | | Chief Risk Officer & Appointed Actuary | EVP and Head - Operations | Corporate | Partnership | Chief Human Resources Officer | Chief Investment Officer | Senior Vice President - Internal Audit | Total |
| | | 1119465 | 1119569 | 1119888 | 1120063 | 1121574 | 1121607 | 1123105 | |
| | Gross salary | | | | | | | | |
| ANALAMA MATANATAN MATANATA | (a) Salary as per provisions contained in section 17(1) of the Income Tax Act, 1961 | 1,27,26,813 | 96,27,042 | 1,06,30,834 | 93,30,990 | 85,57,332 | 1,08,16,257 | 54,00,679 | 6,70,89,947 |
| | (b) Value of perquisites u/s 17(2) Income Tax Act, 1961 | 4,10,316 | 0 | 0 | 39,600 | 0 | 3,97,032 | 97,452 | 9,44,400 |
| A CONTRACTOR OF THE CONTRACTOR | (c) Profits in lieu of salary under section 17(3) Income tax Act, 1961 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2 | Stock Option | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3 | Sweat Equity | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | Commission | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4 | as % of profit | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | Others specify | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 5 | Others, please specify | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | Total | 1,31,37,129 | 96,27,042 | 1,06,30,834 | 93,70,590 | 85,57,332 | 11213289 | 54,98,131 | 6,80,34,347 |
| | Grand Total | | | | | | | | 14,95,19,131 |



PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:

| Type | Section of The Companies Act, 2013 | Brief Description | Details of Penalty / Punishment/ Compounding fees imposed | Authority [RD / NCLT/ COURT] | Appeal made, if any (give Details) |
|--------------|---|----------------------|---|------------------------------------|------------------------------------|
| Penalty | nalty | | *** | - | |
| Punishment | ** | 24 | | | |
| Compounding | | | | | |
| C. OTHER OFF | ICERS IN DEFAUL | .T | | | |
| Penalty | | ** | | | |
| Punishment | unishment | | | *** | ~- |
| Compounding | | | - a | ** | per ma |

For and on behalf of the Board of Directors of Future Generali India Life Insurance Company Limited

G. N. Bajpai Chairman

(DIN: 00946138)

Date: 12 May 2018



ANNEXURE III

STATEMENT OF PARTICULARS OF EMPLOYEES PURSUANT TO THE COMPANIES (APPOINTMENT AND REMUNERATION OF MANAGERIAL PERSONNEL) RULES, 2014

| Employee Name | Designation | Remunerat on | Qualification | Age in years | Date of Employment | Expierence in years | Last employment held |
|-------------------------|---|-----------------|---|--------------|----------------------|---------------------|--|
| Mr. Rakesh Wadhwa | Chief Marketing Officer and EVP - Strategy & Retail Assurance | 1,17,20,630 | РБРВМ | 41 | 18 February 2014 | 14 | Aviva Life Insurance Co. India Ltd. |
| Mr. Bikash Choudhary | Chief Risk Officer & Appointed Actuary | 1,31,37,129 | M.Tech,M.Sc in Statistics, Fellow- Institute of Actuaries of India & UK, | 41 | 19 March 2014 | 15 | Willis Towers Watson |
| Mr. Shishir Chandra Deo | EVP - Corporate Sales and Business Development | 1,06,30,834 | BA (Economics), MBA | 42 | 02 September 2014 | 1 | Aviva Life Insurance Co. India Ltd. |
| Ms. Jyoti Vaswani | Chief Investment Officer | 1,12,13,289 | BCOM,Chartered Financial Analyst | 49 | 08 September 2015 | 20 | Aviva Life Insurance Co. India Ltd |
| Mr. Miranjit Mukherjee | Chief Financial Officer | 1,36,22,069 | BCom, Chartered Accountant | 54 | 19 July 2016 | 27 | Tata AIG General Insurance |
| Mr.Subhasish Acharya | EVP and Head - Agency | 1,18,41,485 | B.E., Chemical Engineering & MBA | 47 | 21 June 2016 | 24 | PNB Metlife |

Notes:

- 1. Remuneration, as shown above, comprises of Salary, Leave Salary, Bonus, Gratuity paid, Leave Travel Assistance, Medical Benefits, House Rent Allowance, Perquisites and Company's Contribution to Provident Fund and Superannuation Fund. Remuneration on Cash basis.
- 2. None of the above employees are related to any Director of your Company.
- 3. None of the above employees hold any shares of your Company.
- 4. Nature of employment of the above-mentioned employees is Permanent.

For and on behalf of the Board of Directors of Future Generali India Life Insurance Company Limited

G.N Bajpai Chairman (DIN: 00946138) 12 May 2018





B.com, FCS, LL.B

Anish Gupta & Associates

COMPANY SECRETARIES

413 Autumn Grove, Lokhandwala, Kandivali(E), Mumbai -400101 India, Call: +91 022 29659720 email: <u>anish@csanishgupta.com</u>

FORM NO. MR.3 SECRETARIAL AUDIT REPORT

FOR THE FINANCIAL YEAR ENDED MARCH 31, 2018

[Pursuant to section 204(1) of the Companies Act, 2013 and rule No.9 of the Companies (Appointment and Remuneration Personnel) Rules, 2014]

To,
The Members,
Future Generali India Life Insurance Company Limited
Mumbai

Dear Sir(s)/Madam(s),

We have conducted the Secretarial Audit of Future Generali India Life Insurance Company Limited (hereinafter called the "Company") to review the compliance of applicable statutory provisions and the adherence to good corporate practices. Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances/ board process and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of Secretarial audit, we hereby report that in our opinion, the Company has, during the audit period covering the Financial Year ended on March 31, 2018, complied with the statutory provisions listed hereunder and also that the Company has proper Board processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company as given in "Annexure A", for the financial year ended on March 31, 2018 according to the provisions of:

- (i) The Companies Act, 2013 (the "Act") and the rules made thereunder, as may be applicable;
- (ii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- (iii) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment; and

We have also examined the books, papers and records on other specific laws applicable to the company and based on the representation made by the Company and its officers, the Company has adequate system and process in place for compliance under the other specific applicable Laws, Acts, Rules, Regulations, Guidelines and Standards application to the company including the compliance of provisions of:

- (i) Insurance Act, 1938 and The Insurance Law (Amendments) Act, 2015; and
- (ii) Insurance Regulatory and Development Authority Act, 1999 ("IRDA") and the rules, regulations, circulars, guidelines, instructions etc. issued by IRDAI;



Other major Statutes, Acts, Laws, Rules, Regulations, Guidelines and Standards etc., applicable to the Company, as per the details provided by the management of the company, are given below:

- (i) Maharashtra Shops and Establishments Act, 1948; and Maharashtra Shops and Establishments (Regulation of Employment and Conditions of Service) Act, 2017.
- (ii) Maharashtra Labour Welfare Fund Act, 1953;
- (iii) The Minimum Wages Act, 1948;
- (iv) Payment of Wages Act 1936 and Payment of Wages (Amendment) Act. 2017:
- (v) The Equal Remuneration Act, 1976;
- (vi) The Maternity Benefits Act, 1961 and The Maternity Benefit (Amendment) Act 2017
- (vii) Contract Labour (Regulation and Abolition) Act, (for branches where ever applicable), 1970;
- (viii) Payment of Bonus Act, 1965;
- (ix) Professional Tax Act, 1975;
- (x) Maharashtra State Tax on Profession, Trade, Callings and Employments Act 1975
- (xi) Payment of Gratuity Act, 1972; The Payment of Gratuity (Amendment) Act, 2018
- (xii) The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal), Act, 2013;
- (xiii) The Provident Fund Act, 1952;

Provisions of the following Regulations and Guidelines prescribed are not applicable to the Company, since the company is not listed on any of the Stock Exchange(s) in India, for the financial year ended March 31, 2018 under report:-

- (i) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- (iii) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
 - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
 - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992;
 - (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
 - (d) The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999;
 - (e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;
 - (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
 - (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009; and
 - (h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998;

The Company is an unlisted Company and therefore compliance with listing agreement is not applicable.

The Institute of Company Secretaries of India has prescribed Secretarial Standards on Meeting of Board and Committees (SS-1) and on General Meetings (SS-2) which are mandatory for the financial year 2017-18.



During the period under review, the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above.

We further report that the Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors, Independent Directors and Woman Director. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notices were given to all the directors to schedule the Board Meetings and Committee Meetings. The agenda and detailed notes on agenda were sent at least seven days in advance and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Majority decisions are carried through and recorded in the minutes and there were no dissenting members for any decisions in the Board or committee meetings during the period under review.

We further report that there are adequate systems and processes in the company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that during the audit period there are no specific or material corporate events/actions undertaken by the Company which have a major bearing on the Company's affairs in respect of the above referred laws, rules, regulations, guidelines, standards, etc except as below:

- 1. Issue of Shares capital on right basis under section 62(1) of the Companies Act, 2013 as below:
 - (a) Allotted 75,372,514 Shares at Rs. 10/- per shares on 10th May, 2017.
 - (b) Allotted 99,997,829 Shares at Rs. 10/- per shares on 18th September 2017.
 - (c) Allotted 55,000,000 Shares at Rs. 10/- per shares on 23rd March, 2018.

Place: Mumbai,

Date: 12th May, 2018

For Anish Gupta & Associates

GCompany Secretaries

Anish Gupta Proprietor

FCS: 5733, CP No. 4092

Note: This report is to be read with our letter of even date which is annexed as "Annexure B" herewith and forms an integral part of this report.

List of documents verified:

Under Companies Act, 2013:-

- 1. Memorandum & Articles of Association of the Company.
- 2. Annual Report for the financial year ended 31st March, 2017.
- 3. Minutes of the meetings of the Board of Directors, Audit Committee, Nomination & Remuneration Committee, Share Transfer and Allotment Committee, and Corporate Social Responsibility Committee, along with Attendance Register held during the financial year under report.
- 4. Minutes of General Body Meetings held during the financial year ended March 31, 2017 under report.
- 5. Statutory Registers as per Companies Act 2013 viz.
 - Register of Directors& Key Managerial Personnel
 - Register of Directors' Shareholding
 - Register of loans, guarantees and security
 - Register of Contracts with related parties
 - Register of Members
- 6. Agenda papers submitted to all the directors / members for the Board Meetings and Committee Meetings.
- 7. Declarations received from the Directors of the Company pursuant to the provisions of Section 184 of the Companies Act, 2013.
- 8. e-Forms filed by the Company, from time-to-time, under applicable provisions of the Companies Act, 2013 and attachments thereof during the financial year under report.
- 9. Video Conferencing recording.
- 10. Various Policies framed by the company required under the Companies Act, 2013 viz. Nomination and Remuneration Policy, Corporate Social Responsibility Policy, Board Evaluation Policy etc.
- 11. Documents pertaining to Appointment, Resignation of Directors and KMP and approvals received from IRDAI.
- 12. Other relevant documents as required to be maintained and published on website by the company.

<u>Under Insurance Act, 1938 and Insurance Regulatory and Development Authority of India Act (IRDAI) 1999 :-</u>

- 1. Minutes of Investment Committee, Policyholders Protection Committee, Risk Management Committee, Asset and Liability Management Committee and Ethics & Compliance Committee required as per IRDAI Corporate Governance Guidelines along with Attendance Register, held during the financial year under report.
- 2. Deed of Covenants at the time of appointment.
- 3. Declaration and undertakings from Directors.
- 4. Compliance / Correspondence with IRDAI i.e. Monthly, Quarterly, Half yearly, Annually etc.
- 5. Documents pertaining to Appointment, of Directors and KMP and approvals received from IRDAI.

Under Foreign Exchange Management Act, 1999:-

- 1. Annual Return on Foreign Liabilities and Assets submitted to Reserve Bank of India.
- 2. Intimation of FDI foreign remittance and FCGPR forms filed under the FEMA Guidelines



To,
The Members,
Future Generali India Life Insurance Company Limited
Mumbai

Our report of even date is to be read along with this letter.

- 1. Maintenance of Secretarial record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these Secretarial records based on our audit.
- 2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in Secretarial records. We believe that the processes and practices followed provide a reasonable basis for our opinion.
- 3. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
- 4. Wherever required, we have obtained the Management's representation about the compliance of laws, rules and regulations and happening of events etc.
- 5. The compliance of the Corporate and other applicable laws, rules, regulations, standards is the responsibility of the management. Our examination was limited to the verification of the procedures and systems on test basis.
- 6. The Secretarial Audit Report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

For Anish Gupta & Associates
Company Secretaries

FCS: 5733, CP No. 4092

ish Gupta

Place: Mumbai, Date: 12th May, 2018



ANNEXURE - V

ANNUAL REPORT ON CORPORATE SOCIAL RESPONSIBILITY (CSR) ACTIVITIES

1) A brief outline of your Company's CSR policy, including an overview of projects or programmes proposed to be undertaken and a reference to the web-link to the CSR policy and projects or programmes.

The CSR Policy at large specifies the CSR objectives of your Company, composition of CSR Committee, the Role of the Board of Directors in supporting the CSR Activities and the process of monitoring the CSR activities undertaken.

CSR Policy is uploaded on the website of the Company. The Policy can be viewed through the following weblink:

Weblink: https://life.futuregenerali.in/media/1418/csr-life.pdf

2) The Composition of the CSR Committee

In compliance with the provisions of Section 135 of the Companies Act, 2013 and rules made thereunder the CSR Committee was constituted by the Board at its meeting held on 21 January 2015. The Composition of the CSR Committee is as under:

- Dr. Devi Singh Chairman (Independent Director)
- Mr. Krishan Kant Rathi Member;
- Dr. Bidhubhusan Samal Member;
- Ms. Jennifer Sparks Member

3) Average net profit of your Company for last three financial years:

The year wise profit/loss of your Company for the last three years are as follows:

(Rs. in '000')

| FY 2014-15 | FY 2015-16 | FY 2016-17 |
|-----------------------------|-----------------|------------|
| 9,881 | -356,820 | -870,136 |
| Average net average net pro | | -405,692 |
| immediately preceding three | financial years | |

4) Prescribed CSR Expenditure (two percent of the amount as in item 3 above)

As average net profit of your Company for the three preceding Financial Years is negative, therefore your Company does not have any obligation to incur CSR expenditure under Section 135(5) of the Companies Act, 2013 for the FY 2017-18.



5) Details of CSR spent during the financial year

Your Company is not required to contribute towards CSR activities for the year under review.

(a) Total amount to be spent for the financial year;

Considering the fact that the average net profit of your Company for three preceding Financial Years is negative, your Company has no obligation to spend any amount during the financial year.

(b) Amount unspent, if any;

NA

(c) Manner in which the amount spent during the financial year is detailed below.

NA

6) In case your Company has failed to spend two percent of the average net profit of the last three financial years or any part thereof, your Company shall provide the reasons for not spending the amount in its Board report.

NA

7) A responsibility statement of the CSR Committee that the implementation and monitoring of CSR Policy is in compliance with CSR objectives and the Policy of your Company.

The CSR Committee has ensured that the CSR policy has been framed in compliance with all the requirements prescribed by the Companies Act, 2013 and rules made thereunder.

The Committee monitors and overviews the implementation of the CSR Policy to ensure that the CSR objectives enshrined therein are met with.

| X Grood. | Sd f and | NA |
|---|--|--|
| Mr. Munish Sharda Managing Director & Chief Executive Officer | Dr. Devi Singh Chairman, CSR Committee | (Person specified under clause (d) of sub-section (1) of section 380 of the Act) (wherever applicable) |



ANNEXURE -VI

ANNEXURE TO DIRECTORS' REPORT

Report on Corporate Governance

1. INTRODUCTION

Corporate Governance is about commitment to values and ethical business conduct. It is also about how an organisation is managed viz; its corporate and business structures, its culture, policies and a manner in which it deals with various stakeholders. Timely and accurate disclosure of information regarding the financial position of your Company, its performance and ownership forms part of effective corporate governance.

2. PHILOSOPHY ON CORPORATE GOVERNANCE

Good governance practices stem from the culture and mindset of the organisation. It is therefore not merely about enacting regulations and procedures, but also about establishing an environment of trust and confidence among various stakeholders. It is about demonstrating a high level of integrity, transparency, accountability and disclosures across your Company's operations and in its interaction with its stakeholders, including shareholders, customers, employees, the government, lenders and the society.

The Corporate Governance philosophy of your Company is driven by the following fundamental principles:

- 1. Conduct the affairs of your Company in an ethical manner.
- 2. Ensure transparency in all dealings.
- 3. Ensure highest level of responsibility and accountability.
- 4. Ensure compliance with all laws and regulations.
- 5. Ensure timely dissemination of material information and matters of interest to stakeholders.

Your Company, through effective dissemination of information to the Directors and active interaction of the Board Members with Senior Management, ensures effective oversight of your Company's businesses and activities.

Through the Governance mechanism in your Company, the Board along with its Committees endeavors to strike the right balance with various stakeholders' interests.

3. BOARD OF DIRECTORS ("Board")

The Board has been constituted in a manner, which results in an appropriate mix of Executive, Non-executive and Independent Directors to ensure proper governance and management.



The Corporate Governance principles of your Company ensure that the Board remains informed, independent and involved in the activities and initiatives taken by your Company.

The Directors of your Company possess the highest personal and professional ethics, integrity and values and are committed to representing the long-term interest of the stakeholders. Your Company's business is conducted by its employees under the direction of the Managing Director and Chief Executive Officer and the overall supervision of the Board.

Your Company's commitment to ethical and lawful business conduct is a fundamentally shared values of the Board of Directors, Key Managerial Personnel and the Senior Management and all other employees of your Company.

3.1 Composition of the Board

As on 31 March 2018, the Board of Directors of your Company consist of Ten (10) Directors comprising of three (3) Non – Executive Independent Directors, six (6) Non – Executive Directors and one (1) Managing Director and Chief Executive Officer. The Directors are selected based on their qualifications and experience in related fields of your Company's business needs.

During the year under review following Directors resigned and appointed on the Board of your Company

- Mr. Roberto Leonardi (DIN: 01804888) was appointed as an Additional Director w.e.f 01 April 2017. His term of office expired at the Eleventh Annual General Meeting that was held on 11 August 2017 and he being eligible to be re-appointed one of the members recommended his name for the candidature for the post of directorship along with the requisite deposit. He was re-appointed at the Eleventh Annual General Meeting.
- Mr. Abhinandan K. Jain (DIN: 00351580) was appointed as an Additional Independent Director by the Board of Directors of your Company w.e.f. 05 June 2017. His term of office expired at the Eleventh Annual General Meeting that was held on 11 August 2017 and he being eligible to be re-appointed one of the members recommended his name for the candidature for the post of directorship along with the requisite deposit. He was re-appointed at the Eleventh Annual General Meeting.

Further, Mrs. Bhavna Doshi, Dr. Devi Singh and Mr. Abhinandan K. Jain continue to be Independent Directors of your Company.



INFORMATION ON DIRECTORS

1) Mr. G. N. Bajpai (DIN: 00946138) - Chairman

Mr. G. N. Bajpai holds a degree in law and masters in commerce. Mr. Bajpai is the Chairman of the Board of Directors of your Company. Mr. Bajpai is a distinguished leader in Indian business and has been the Chairman of the Securities and Exchange Board of India (SEBI) and Chairman of the Life Insurance Corporation of India (LIC).

Mr. Bajpai is known for his visionary leadership and exemplary integrity. He has served as non-Executive Chairman and a Director on Corporate Boards in India and other countries. He has also received awards for contribution to business and authored several books. Mr. Bajpai has been Chairman of the Corporate Governance Task Force of International Organisation of Securities Commissions, Insurance Institute of India & served on the Governing Boards of Indian Institute of Management, Lucknow and National Insurance Academy.

He has delivered lectures at the London School of Economics (LSE), Harvard University and MIT and also addressed Stanford University, OECD & IMF seminars. He has received among others the Outstanding Contribution to the Development of Finance award from earlier Prime Minister Dr. Manmohan Singh.

Mr. Bajpai was appointed as Director on 16 March 2007 and was further appointed as Chairman of your Company in the Board meeting held on 24 October 2007.

Details of other Directorships:

- · Future Generali India Insurance Company Limited
- · Nitesh Estates Limited
- Future Consumer Limited
- · Walchandnagar Industries Limited
- Dalmia Cement (Bharat) Limited
- Usha Martin Limited
- Micromax Informatics Limited
- Indianivesh Fund Managers Private Limited
- Invent Assets Securitisation And Reconstruction Private Limited
- Intuit Consulting Private Limited
- Invent Arc Private Limited
- International Development Enterprises (India)

2) Mr. Kishore Biyani (DIN: 00005740) - Non-Executive Director

Mr. Kishore Biyani holds a Bachelor's Degree in Commerce and has further achieved a Post Graduate Diploma in Marketing. Mr. Kishore Biyani is a Non-Executive Director on the Board of your Company.



Mr. Biyani started the Brand Pantaloons in 1997, followed by a number of popular retail formats including Big Bazaar, Central, Food Bazaar, Brand Factory and Home Town that now caters to almost the entire basket of a wide cross-section of Indian consumers. In the recent years, Mr. Kishore Biyani has led the group's transformation into one of India's leading business houses with a presence in the capital, consumer finance, insurance, brand development, retail real estate development and logistics.

A staunch believer in the group's corporate credo, 'Rewrite Rules, Retain Values,' Mr. Kishore Biyani considers "Indianness" as the core value driving the group. He was awarded the Ernst & Young Entrepreneur of the Year 2006 in the Services Sector and the Lakshmipat Singhania - IIM Lucknow Young Business Leader Award from Prime Minister, Dr. Manmohan Singh in 2006. He was awarded the CNBC, First Generation Entrepreneur of the Year 2006.

Mr. Kishore Biyani was appointed as a Director on the Board of your Company w.e.f. 16 March 2007.

Details of other Directorships:

- 1. Future Retail Limited
- Future Lifestyle Fashions Limited
- 3. Future Enterprises Limited
- Future Consumer Limited
- 5. INOX Leisure Limited
- 6. Suhani Trading And Investment Consultants Private Limited
- 7. Future Generali India Insurance Company Limited
- 8. Retailers Association of India
- Anveshak Trade Enterprises LLP
- 10. Silver Base Infrastructure LLP
- 11. White Knight Mercantile LLP
- 12. Salarjung Multitrading LLP
- 13. Kavi Sales Agency LLP
- 14. Raaka Multitrading LLP
- 15. Saachi Multitrading LLP
- 16. Oviva Multitrading LLP
- 17. Taraka Infrastructure LLP
- 18. Raja Infrastructure LLP
- 19. Radha Multitrading LLP
- 20. Brahmabrata Trading LLP
- 21. Samreen Multitrading LLP
- 22. One India Capital Advisors LLP
- 23. KLB Capital Advisors LLP
- 24. Consumer Goods Trust
- 25. Infra Trust
- 26. Retail Trust
- 27. Lifestyle Trust



3) Mr. Krishan Kant Rathi (DIN: 00040094) - Non-Executive Director

Mr. Krishan Kant Rathi holds a bachelor's degree in commerce and is a qualified chartered accountant and company secretary with over 28 years of professional experience. He has experience in corporate finance, strategic business planning and investment advisory, which has been acquired in reputed organizations such as KEC International Limited, H&R Johnson (India) Limited, Future Retail Limited (formerly known as Pantaloon Retail (India) Limited) and Motilal Oswal Private Equity Advisors Private Limited. He has previously worked as Group CFO with Future Retail Limited (formerly known as Pantaloon Retail (India) Limited) where he was responsible for strategic planning, mergers and acquisitions, treasury management and corporate governance.

Mr. Krishan Kant Rathi was appointed as a Director on the Board of your Company w.e.f 30 October 2006.

Details of other Directorships:

- 1. Shendra Advisory Services Private Limited
- 2. Sprint Advisory Services Private Limited
- 3. Future Generali India Insurance Company Limited
- 4. AU Small Finance Bank Limited
- 5. Aavas Financiers Limited
- 6. Future Consumer Limited
- 7. Indianivesh First Bridge Fund Managers Private Limited
- 8. Tea Post Private Limited
- 9. Indianivesh Fund Managers Private Limited
- 10. Treo Engineering Private Limited
- 11. Innefu Labs Private Limited
- 12. CLR Facility Services Private Limited
- 13. First Bridge Fincap Services LLP
- 14. First Bridge Capital Partners LLP
- 15. Indianivesh Investment Advisors LLP

4) Dr. Bidhubhusan Samal (DIN: 00007256) - Non-Executive Director

Dr. Bidhubhusan Samal holds Ph.D in Economics. He has further done M.Sc. in Agriculture also holds a Post Graduate Diploma in Bank Management conducted by NIBM, Pune.

Dr. Samal is presently the Executive Chairman of Industrial Investment Trust Limited, a Public Listed Company with BSE and NSE and is also the Chairman of its other group companies.

He has held many important posts during his vast career of over 37 years in Banking and Finance. He began his banking career with Union Bank of India and got elevated as General Manager. On being promoted, he was posted as Executive Director in



Allahabad Bank and subsequently became Chairman and Managing Director of that Bank. He held concurrently the post of Chairman of Industrial Investment Bank of India and All Bank Finance Limited, Kolkata.

He was a Member of Securities Appellate Tribunal, Ministry of Finance, Government of India, Department of Economic Affairs (Equivalent to the post of Secretary to Government of India).

Dr. Bidhubhusan Samal was appointed as a Director on the Board of your Company w.e.f 30 May 2014

Details of other Directorships:

- 1. Reliance Capital Limited
- 2. Industrial Investment Trust Limited
- 3. IITL Projects Limited
- 4. Mayfair Hotel & Resorts Limited
- 5. Vipul Limited
- 6. World Resorts Limited
- 7. Capital Infraprojects Private Limited
- 8. MRG Hotels Private Limited

5) Ms. Jennifer Sparks (DIN: 07111138) - Non-Executive Director

Ms. Jennifer Sparks is a graduate from the University of Adelaide and holds a Bachelor of Science with First Class Honours in Applied Mathematics. She is also a Fellow of the Institute of Actuaries of Australia.

Ms. Jennifer Sparks is the Chief Financial Officer for Generali Asia. She is responsible for driving the regional financial and accounting operations as well as monitoring the financial management of Generali's businesses in Asia.

Ms. Jennifer Sparks has over 31 years of international experience in insurance and financial services across Australia, Japan and Korea. Prior to joining Generali, she was CEO of Hartford Life Insurance KK. Between 2003 and 2011, she held various senior management positions within AIG, including Chief Financial Officer for AIG Edison Life in Japan and Regional Controller for AIG Life companies in Japan and Korea. Ms. Sparks started her career with AMP in Australia before moving to Japan in 1997.

Ms. Jennifer Sparks was appointed as a Director on the Board of your Company w.e.f 01 February 2016

Details of other Directorships:

- Future Generali India Insurance Company Limited
- 2. Sprint Advisory Services Private Limited
- 3. Shendra Advisory Services Private Limited



6) Mr. Roberto Leonardi (DIN: 01804888) - Non-Executive Director

Mr. Roberto Leonardi is the Regional Officer for Generali Asia and he oversees Generali Asia's insurance operations in both Life and Property & Casualty businesses. Mr. Roberto Leonardi has 25 years of experience in Life and Health businesses across Asia, Europe and South Africa.

Prior to assuming this role, Mr. Roberto Leonardi was with AXA Asia where he was responsible for Health & Employment Benefits, Protection, Marketing, Digital and Big Data

He started his career as a chartered accountant with Coopers & Lybrand in South Africa.

Mr. Roberto Leonardi was appointed as a Director on the Board of your Company w.e.f 01 April 2017

Mr. Roberto Leonardi is not on the Board of any other Company.

7) Dr. Devi Singh (DIN: 00015681) - Independent Director

Dr. Devi Singh holds Ph.D. in International Finance from Indian Institute of Management (Ahmedabad).

Dr. Devi Singh, currently serving as Director of the Indian Institute of Management, Lucknow, is a well-known Professor in the area of International Finance & Management. Before joining IIML, he was Director of Management Development Institute (MDI) Gurgaon for four and half years. Before joining MDI, Dr. Singh was a visiting professor at the Faculty of Management, McGill University, Canada for five years. He has been a visiting faculty at the International Centre for Public Enterprises, Slovenia, ESCAP Europe and SKK Graduate School of Business, Seoul. He is an alumni fellow of the Institute of World Affairs, Connecticut. He has taught leading Business Schools in India.

He has published and presented research papers at various national/international conferences. Dr. Devi Singh is the author of three books on Finance & Management. He has been a consultant to leading Public & Private Sector and multinational organizations in India.

He has received several awards, including the ISTE National Fellow 2007, UP Ratan 2008 and the Ishan National Award for Best Director of a Business School in 1999. He is a member of the MHRD Task Force on Faculty Shortage and Design of Performance Appraisal System, UPSC Committee on Designing Civil Services Aptitude Test and the founding Society for National Board of Accreditation.

Dr. Devi Singh was appointed as an Independent Director on the Board of your Company w.e.f 15 November 2010

Details of other Directorships:

1. Future Generali India Insurance Company Limited



- 2. Munjal Showa Limited
- 3. Mahindra Telephonics Integrated Systems Limited
- 4. Mahindra Aerospace Private Limited
- 5. Mahindra Defence Naval Systems Private Limited
- 6. Intuit Consulting Private Limited
- 7. Energy Infratech Private Limited

8) Mr. Abhinandan K. Jain (DIN: 00351580) - Independent Director

Mr. Abhinandan K. Jain holds an Engineering degree in Mechanical Engineering and has done a Post Graduate Programme in Management (IIMA), and Fellow Programme in Management (IIMA)

Mr. Abhinandan Jain has a special interest in customer-based business strategy and case method of learning is an Adjunct Professor at Indian Institute of Management, Ahmedabad (IIMA) since 2011. He retired as a professor in 2010 after completing 40 years of service, having taught a multitude of students pursuing master's and doctoral level programs.

He has served as a member of several high-level committees set up by professional and government institutions and on the Board of Governors (IIMA).

He has been judged as a best teacher by participants of several batches of IIMA. He has been felicitated for lifetime contribution in the area of management education and research by the International Conference on Research in Marketing (2013) (organised by IIT Delhi, XLRI Jamshedpur, and Curtin University, Australia).

He has been a consultant in the areas of marketing and management to a large number of public, private, and government organizations across varied sectors. His publications include three books and a large number of articles and cases on Marketing and Management.

Mr. Abhinandan K. Jain was appointed as an Independent Director on the Board of your Company w.e.f 05 June 2017.

Details of other Directorships:

- 1. Tamboli Capital Limited
- 2. Tamboli Castngs Limited
- 3. Future Generali India Insurance Company Limited

9) Ms. Bhavna Doshi (DIN: 00400508) – Independent Women Director

Ms. Bhavna Doshi is a qualified Chartered Accountant and was recognised as the best lady candidate. She brings with her over 27 years of experience and was earlier a partner with a full member firm of KPMG in India. She has been on the Board of several listed companies and has served as Chairperson of the Accounting Standards Board as well as the Research Committee of ICAI.



Mrs. Doshi has been actively involved in the formulation of accounting standards as well as research on accounting interpretation and application guidance.

She was the only person from India to serve as a Member of the Compliance Advisory Panel of the International Federation of Accountants headquartered in New York during 2007-09. Mrs. Doshi has been a member of the Technical Committee advising the Government Accounting Standards Board (GASAB) where she was instrumental in advising on the formulation of accounting standards for the Central and State Government of India.

Mrs. Doshi was the President of the Indian Merchants' Chamber (IMC), a leading trade and industry Chamber in 2011-12. She also served as President of Ladies' Wing of the Chamber which works towards women empowerment. She has served as a member of committees of CII and ASSOCHAM and was also a member of Group constituted by the Tax Administration Reforms Commission chaired by Dr. Parthasarathy Shome. She is also associated with various social sector projects.

Mrs. Bhavna Doshi was appointed as a Women Independent Director on the Board of your Company w.e.f 24 March 2015.

Details of other Directorships:

- 1. Connect Capital Private Limited
- 2. Peninsula Land Limited
- 3. LIC Pension Fund Limited
- 4. Connect Infotain LLP
- 5. Everest Industries Limited
- 6. Walchandnagar Industries Limited
- 7. Sun Pharma Advanced Research Limited
- 8. Gujarat Guardian Limited
- 9. Future Generali India Insurance Company Limited
- 10. Bhavna Doshi Associates LLP
- 11. Torrent Power Limited
- 12. Nuvoco Vistas Corporation Limited
- 13. GRUH Finance Limited
- 14. ICAI Accounting Research Foundation

10) Mr. Munish Sharda (DIN: 06796060) - Managing Director and Chief Executive Officer

Mr. Munish Sharda holds a Masters in Business Administration (PGDM) from Indian Institute of Management, Lucknow and a Bachelor's Degree in Mechanical Engineering from Punjab Engineering College, Chandigarh.

Mr. Munish Sharda has over two decades of experience in the financial services sector with extensive knowledge of product distribution, portfolio and balance sheet management together with a deep understanding of consumer behavior in the financial services sector. Prior to his current role, he was working with Aviva India Life Insurance



as Director – Sales and Distribution for the past five years. At Aviva, he was responsible for managing the Tied Agency, Group Employee Benefits, Business and Direct channels for your Company.

Mr. Sharda began his Financial Services career with Citibank India, where he spent over a decade in consumer lending (mortgages and personal loans) and he was last working as Business Manager – Personal Loans for Citibank India.

Mr. Munish Sharda was appointed as the Managing Director and CEO on the Board of your Company w.e.f 03 January 2014

Mr. Munish Sharda is not on the Board of any other Company.

4. DETAILS OF THE SITTING FEES PAID TO THE DIRECTORS OF YOUR COMPANY FOR YEAR UNDER REVIEW ARE AS BELOW:

| Name of the Director | *Amount (in Rs.) |
|------------------------|------------------|
| Mr. G.N. Bajpai | 5,80,000 |
| Mr. Kishore Biyani | 1,00,000 |
| Mr. Krishan Kant Rathi | 5,70,000 |
| Dr. Bidhubhusan Samal | 5,30,000 |
| Mr. Roberto Leonardi | NA |
| Ms. Jennifer Sparks | NA |
| Mrs. Bhavna Doshi | 4,00,000 |
| Dr. Devi Singh | 3,50,000 |
| Mr. Abhinandan K. Jain | 2,50,000 |
| Mr. Munish Sharda | NA |

^{*}The amount includes taxes as applicable

Besides payment of sitting fees to the Non-Executive Directors and Independent Directors, there has been no other pecuniary relationship either with the Non-Executive Directors and with Independent Directors.

5. ATTENDANCE RECORD OF THE DIRECTORS

During the year under review, six meetings of the Board of Directors were held on 27 April 2017, 12 May 2017, 11 August 2017, 06 October 2017, 25 November 2017 and 02 February 2018. The maximum intervene gap between two consecutive meetingsduring this period did not exceed one hundred and twenty days.

The details of the Board Meetings held and attended by the respective Directors are given below:

| | | Attendance | Particulars |
|------------------|------------------------|--|-------------------------------|
| Name of Director | Category | Meetings held during the tenure of Director | Board Meetings attended |
| Mr. G. N. Bajpai | Non-Executive Director | 6 | 6 |



| | | Attendance | Attendance Particulars | | |
|----------------------------|------------------------------------|--|-------------------------------|--|--|
| Name of Director | Category | Meetings held during the tenure of Director | Board Meetings attended | | |
| Mr. Kishore Biyani | Non-Executive Director | 6 | 2 | | |
| Mr. Krishan Kant Rathi | Non-Executive Director | 6 | 6 | | |
| Dr. Bidhubhusan Samal | Non-Executive Director | 6 | 6 | | |
| Mr. Roberto Leonardi | Non-Executive Director | 6 | 5 | | |
| Ms. Jennifer Sparks | Non-Executive Director | 6 | 5 | | |
| Dr. Devi Singh | Non-Executive Independent Director | 6 | 5 | | |
| Ms. Bhavna Doshi | Non-Executive Independent Director | 6 | 6 | | |
| Mr. Abhinandan K. Jain* | Non-Executive Independent Director | 6 | 4 | | |
| Mr. Munish Sharda | Managing Director & CEO | 6 | 6 | | |

^{*}Appointed as a Independent Director w.e.f. 05 June 2017

The Appointed Actuary and the Chief Financial Officer are invited to attend all the meetings of the Board of Directors.

6. WHISTLEBLOWER POLICY / VIGIL MECHANISM

The Whistle-blower policy is a mechanism for employees to raise concerns about matters that could have a grave impact on the performance of your Company. The policy aims to encourage employees to report to the Audit Committee about any misconduct or any legal or regulatory violation etc.

The whistleblower policy covers inter alia the following:

- Fraud:
- Criminal offenses, non-compliance with legal obligations or miscarriage of justice;
- Illegal or unethical accounting practices and/or controls and accounting irregularities (such as falsification of documents; audit issues; inflated assets or accounting records; underestimated liabilities; etc.);
- Safety & security issues (such as environmental and health issues; threats or reference of physical threats to employees, customers or facilities; I.T. security issues or breaches; etc.);
- Unethical or illegal behavior (such as bribery; corruption; inappropriate giving or receiving of gifts; theft of cash, goods and services; illegal use of proprietary information; noncompliance with the laws or regulatory policies; etc.);
- Conflicts of interest and issues that could harm the reputation of your Company; and
- Any deliberate cover-up of the above.



7. NOMINATION AND REMUNERATION POLICY

Your Company has adopted a Nomination and Remuneration policy which has been formulated by the Nomination and Remuneration Committee and approved by the Board of Directors. The primary objective of the Policy is to provide a framework and set standards for the nomination, remuneration and performance evaluation of the Directors, Key Managerial Personnel (KMP) and officials comprising the senior management of your Company.

7.1 Appointment

- The Nomination and Remuneration Committee assesses the appointee against a range of criteria which includes but is not limited to qualifications, skills, regional and industry experience, background and other qualities required to operate successfully in the position, with due regard for the benefits from diversifying the Board.
- The Nomination and Remuneration Committee takes into consideration, the extent
 to which the appointee is likely to contribute to the overall effectiveness of the
 Board, work constructively with the existing Directors and enhance the efficiencies
 of your Company.
- The Nomination and Remuneration Committee examines the skills and experience
 of the appointee who shall be appointed as the KMP or a Senior Personnel and how
 the appointee will enhance the skill sets and experience of the Board of Directors as
 a whole.
- The nature of existing positions held by the appointee, including directorships or other relationships and the impact they may have on the appointee's ability to exercise independent judgment are also studied.

7.2 Remuneration

- The level and composition of remuneration shall be reasonable and sufficient to attract, retain and motivate Directors, Key Management Personnel and other senior officials.
- The Directors, Key Management Personnel and other senior official's salary shall be based and determined on the individual person's responsibilities and performance and in accordance with the limits as prescribed statutorily if any.
- The Nomination and Remuneration Committee determines individual remuneration packages for Directors, KMP's and senior officials of your Company by taking into consideration, factors like the market, business performance and practices in comparable companies, having due regard to the financial and commercial health of your Company as well as prevailing laws and government/other guidelines.

8. COMMITTEES OF THE BOARD OF DIRECTORS: CONSTITUTION AND COMPOSITION

Audit Committee, Investment Committee, Policyholders' Protection Committee, Nomination and Remuneration Committee, Risk Management Committee, and With Profit Committee, which are mandatorily required under the Corporate Governance Guidelines, have been constituted in accordance with the requirements set out therein.



Further, the Company has also constituted and Ethics and Compliance Committee, Banking Affairs Committee, Share Transfer and Allotment Committee and Corporate Social Responsibility Committee of the Board.

AUDIT COMMITTEE

The Audit Committee of the Board of Directors oversees the periodic financial reporting before submission to the Board and disclosure processes, functioning of the Internal Audit Department and reviews its plans and reports on a quarterly basis. The Audit Committee is directly responsible for the recommendation of the appointment, remuneration, performance and oversight of the work of the Internal, Statutory and Concurrent Auditors

The terms of reference of the Audit Committee of the Board, inter-alia, includes following:

- Oversees the efficient functioning of the internal audit department and review its reports. Additionally monitors the progress made in rectification of irregularities and changes in processes wherever deficiencies have come to notice.
- Oversees the procedures and processes established to attend issues relating to maintenance of books of account, administration procedures, transactions and other matters having a bearing on the financial position of the Company.
- Discusses with the statutory auditors before the audit commences, about the nature and scope of audit as well as have post-audit discussions to address areas of concern
- Assesses the reliability of the financial statements and disclosures of your Company:

Composition and Attendance at Audit Committee Meetings:

Audit Committee of the Board comprises of Five Non-executive Directors with Independent Directors forming the majority.

The Board of Directors, at their meeting held on 11 August 2017 approved the reconstitution of the Audit Committee by inducting Mr.Krishan Kant Rathi and Mr. Abhinandan K. Jain as the Members of the Committee.

All the members of the Committee have good experience and knowledge of finance, accounts and company law. Mrs. Bhavna Doshi, who has served as Chairperson and member of the research committee of the Institute of Chartered Accountants of India is the Chairperson of the Audit Committee.

The details of the composition, categories and attendance during the year are as under:

| Name | Category | Audit Committee meetings held on | | | | |
|----------------------------|-------------|----------------------------------|------------|------------|------------|--|
| | | 11.05.2017 | 10.08.2017 | 23.11.2017 | 01.02.2018 | |
| Ms. Bhavna Doshi | Chairperson | Present | Present | Present | Present | |
| Mr. G N Bajpai | Member | Present | Present | Present | Present | |
| *Mr. Krishan Kant Rathi | Member | NA | NA | Present | Present | |



| Name | Category | Au | dit Committee | meetings held | on |
|------------------------------|----------|------------|---------------|---------------|---------------------|
| | | 11.05.2017 | 10.08.2017 | 23.11.2017 | 01.02.2018 |
| Mr. Devi Singh | Member | Present | Present | Present | Present |
| ** Mr. Abhinandan K. Jain | Member | NA | NA | Present | Leave of Absence |

^{*}Inducted as a member w.e.f. 11 August 2017

Dr. Bidhubhusan Samal is the permanent invitee to the Audit Committee.

The Joint Statutory Auditors, internal auditors and senior management are invited to attend all the meetings of the Audit Committee. The minutes of the Audit Committee meetings form part of the documents placed before the meetings of the Board of Directors.

In addition, the Chairperson of the Audit Committee appraises the Board members about the significant discussions at Audit Committee meetings.

INVESTMENT COMMITTEE

The Investment Committee of the Board establishes the Investment Policy and operational framework for the investment operations of the Company. It periodically reviews the Investment policy based on the investment performance and the evaluation of dynamic market conditions and places it before the Board of Directors for approval. The terms of reference of the Investment Committee, inter-alia, includes following:

- Implementation of the Investment Policy approved by the Board of Directors
- · Assesses the credit risk and market risk
- The internal control system supporting the investment policy of your Company, including but not limited to investment mandates, schedules of delegations to management, allowable investments, investment benchmarks, empanelment of brokers, the appointment of the custodian and investment managers and risk control limits:
- The degree of attention given to a prudential asset liability management (ALM) in the investment policy and the models used to steer efficiently in the direction pointed out by the Board;
- Reviews the performance of the investments made by or on behalf of your Company or the policyholders and its impact on your Company's products;
- Evaluates the dynamic market conditions, including the future outlook and its impact on the investment policy of your Company;
- Ensures the effective functioning of the standalone reporting systems with the investment policy for a sustained and ongoing monitoring of investment operations.

^{**}Inducted as a member w.e.f. 11 August 2017



Composition and Attendance at Investment Committee Meetings:

The Investment Committee of the Board consists of Eight members comprising of the Chairman of the Board, three Non-Executive Directors, Managing Director and CEO, Chief Financial Officer, Chief Investment Officer and Appointed Actuary, which is in compliance with IRDAI (Investment Regulations) and Corporate Governance Guidelines issued by Insurance Regulatory and Development Authority.

The details of the Composition, categories and attendance during the year under review are as under:

| | | Investment Committee meetings held on | | | | |
|-----------------------------|---|---------------------------------------|------------|------------|------------|--|
| Name | Category | 11.05.2017 | 10.08.2017 | 23.11.2017 | 01.02.2018 | |
| Mr. G N Bajpai | Chairman | Present | Present | Present | Present | |
| Mr. Krishan Kant Rathi | Director | Present | Present | Present | Present | |
| Dr. Bidhubhusan Samal | Director | Present | Present | Present | Present | |
| Ms. Jennifer Sparks | | | Present | Present | Present | |
| Mr. Munish Sharda | Managing Director and Chief Executive Officer | Present | Present | Present | Present | |
| Mr. Miranjit Mukherjee | Chief Financial Officer | Present | Present | Present | Present | |
| Ms. Jyoti Vaswani | Chief Investment Officer | Present | Present | Present | Present | |
| Mr. Bikash Choudhary | Appointed Actuary and Chief Risk Officer | Present | Present | Present | Present | |

POLICYHOLDERS' PROTECTION COMMITTEE

The Policyholders' Protection Committee of the Board assists and provides advice to the Board of Directors in relation to the protection of the interests of policyholders. The Policyholders' Protection Committee is responsible to address various compliance issues relating to protection of the interests of the policyholders, keeping the policyholders well informed about insurance products and establish policies and procedures to deal with customer complaints and resolve disputes expeditiously.

The terms of reference of the Policyholders' Protection Committee, inter-alia, includes the following:



- Ensures proper implementation of the Board approved policy on customer education
- Putting in place proper systems to ensure that the Policyholders have access to redressal mechanism and established policies and procedures for creation of a dedicated unit to deal with customer complaints including complaints relating to mis-selling by intermediaries and resolve disputes expeditiously.
- Reviews the awards given by the Insurance Ombudsman/Consumer Forums including awards given by Insurance Ombudsman/Consumer Forums remaining unimplemented for more than three months along with reasons.
- Analyses the root cause of customer complaints, identifies market conduct issues and advises the management appropriately on rectifying systematic issues.
- Ensure adequacy of disclosure of "material information" to the policyholders. These disclosures shall, for the present, comply with the requirements laid down by the Authority both at the point of sale and at periodic intervals.
- Reviews the measures and steps taken to reduce the customer complaints at periodic intervals of the policyholders.
- Ensures that details of insurance ombudsmen are provided to the Policyholders
- Reviews claims report, including status of Outstanding Claims with ageing of outstanding claims
- Reviews the unclaimed amounts of Policyholders, as required under the Circulars and Guidelines issued by the Authority.
- Reviews Repudiated claims with analysis of reasons.
- Reviews the status of settlement of other customer benefit payouts like Surrenders, Loan, Partial withdrawal request.
- Provide the details of grievances at periodic intervals in such formats as may be prescribed by the Authority.
- Provide details of insurance ombudsman to the policyholders.

Composition and Attendance at Policyholder Protection Committee Meetings

The Policyholders' Protection Committee of the Board consists of Four Members consisting of the Chairman of the Board and Three Non-Executive Directors.

The details of the Composition, categories and attendance during the year are as under:

| Mr. G N Bajpai | Chairman | Present | Present | Present | Present |
|----------------|----------|-------------|---------|------------------|---------------|
| Name | Category | 11.05.2017 | | on 23.11.2017 | 01.02.2018 |
| | | Policyholde | | | neetings held |



| Name | Category | Policyholders' Protection Committee meetings held on | | | | |
|---------------------------|-------------------------------|---|------------|------------|------------|--|
| | | 11.05.2017 | 10.08.2017 | 23.11.2017 | 01.02.2018 | |
| Mr. Krishan Kant Rathi | Non- Executive Director | Present | Present | Present | Present | |
| Dr. Bidhubhusan Samal | Non- Executive Director | Present | Present | Present | Present | |
| Ms. Jennifer Sparks | Non- Executive Director | Present | Present | Present | Present | |

Mr. Sandip Tarkas acts as the expert of customers and is a permanent Invitee to the Policyholders' Protection Committee

NOMINATION AND REMUNERATION COMMITTEE

As required by the Section 178 of the Companies Act, 2013, your Company has formed the Nomination and Remuneration Committee of the Board, with responsibility to identify persons who are qualified to become Directors and who may be appointed in senior management in accordance with the criteria laid down and to formulate the criteria for determining qualifications, positive attributes and independence of a Director.

The terms of reference of the Committee are as follows:

- Formulate the criteria for determining qualifications, positive attributes and independence of a Director.
- Determines on behalf of the Board the Company's Policy on remuneration packages and any compensation paid to the Executive Directors, Key Managerial Personnel;
- To determine remuneration packages of the Key Managerial Personnel in alignment with the performance objectives laid down for the Key Managerial Personnel.
- Ensures that the remuneration packages of the Key Managerial Personnel are as per the Remuneration Policy approved by the Board.
- Ensures that the appointments/re-appointments of Key Managerial Personnel or Directors are in conformity with the Board approved policy on retirement/superannuation.
- Approves the payment of Annual Increment and payment of Performance Bonus to the Managing Director and CEO and the Key Managerial Personnel.
- Approves the Performance Matrix for determining the Performance Bonus to be paid to the Managing Director & CEO for the next calendar year.



Composition and Attendance at Nomination and Remuneration Committee Meetings:

The Nomination and Remuneration Committee of the Board consist of Six members comprising of the Chairman of the Board, Three Independent Directors and Two Non-Executive Directors. All Members are Non-Executive Directors.

The details of the Composition, categories and attendance during the year are as under:

| Name of the Member | Category | Nomination and Remuneration Committee meetings held on | | | | | |
|-----------------------------|-------------|--|------------|---------------------|------------|------------|--|
| | | 12.05.2017 | 11.08.2017 | 06.10.2017 | 24.11.2017 | 02.02.2018 | |
| Ms. Bhavna Doshi | Chairperson | Present | Present | Present | Present | Present | |
| Mr. G N Bajpai | Member | Present | Present | Present | Present | Present | |
| Mr. K. K. Rathi | Member | Present | Present | Present | Present | Present | |
| *Dr. Bidhubhusan Samal | Member | N.A. | N.A. | Present | Present | Present | |
| Mr. Devi Singh | Member | Present | Present | Leave of Absence | Present | Present | |
| **Mr. Abhinandan K. Jain | Member | N.A. | N.A. | Present | Present | Present | |

^{*}Inducted w.e.f. 11 August 2017

RISK MANAGEMENT COMMITTEE

The Risk Management Committee of the Board was constituted for development and implements the Risk Management Strategy and Framework of your Company.

The terms of reference of the Risk Management Committee are as follows:

- Sets the risk tolerance limits and assesses the cost and benefits associated with the risk exposure
- · Reviews the Company's risk-reward performance
- Considers the best practices in risk management in the market and advice the departments accordingly.
- To assist the Board ineffective operation of the risk management system by performing specialised analyses and quality reviews.
- Maintains a group-wide and aggregated view on the risk profile of your Company for all categories.
- Reviews the solvency position of the Company
- Reviews compliance with the guidelines on Insurance Fraud Monitoring Framework.

^{**} Inducted w.e.f. 11 August 2017



- · Monitors Implementation of the Anti-Fraud Policy
- To report to the Board details on the risk exposures and the actions taken to manage the exposures
- Monitors and reviews the business continuity of the Company
- To advise the Board with regard to risk management decisions in relation to strategic and operational matters such as corporate strategy, mergers and acquisitions and related matters.

Composition and Attendance at Risk Management Committee Meetings:

The Risk Management Committee of the Board consists of Four Members comprising of the Chairman of the Board and Three Non-Executive Directors.

The details of the Composition, categories and attendance during the year are as under:

| Name Categor | Catagory | Risk Management Committee meetings held on | | | | |
|-----------------------------|-------------------------------|--|------------|------------|------------|--|
| | Galegoly | 11.05.2017 | 10.08.2017 | 23.11.2017 | 01.02.2018 | |
| Mr. G N Bajpai | Chairman | Present | Present | Present | Present | |
| Mr. Krishan Kant Rathi | Non- Executive Director | Present | Present | Present | Present | |
| Dr. Bidhubhusan Samal | Non- Executive Director | Present | Present | Present | Present | |
| Ms. Jennifer Sparks | Non- Executive Director | Present | Present | Present | Present | |

WITH PROFIT COMMITTEE

As required by the IRDA (Non-linked Insurance Products) Regulations, 2013, your Company has formed a With Profit Committee of the Board of Directors, with responsibility to ensure that the asset share is maintained at policy level and that only the portion of expenses representing the relevant business should be allocated and interest credits to such asset shares should represent the underlying assets of these funds.

Composition and Attendance at With Profit Committee Meetings:

One meeting of With Profit Committee was held during the year under review, namely on 26 February 2018



With Profit Committee consists of Four (4) members comprising of an Independent Director, Independent Actuary, the Managing Director & CEO and the Appointed Actuary and Chief Risk Officer

| Name | Category | Attendance |
|----------------------|-------------------------|------------|
| Ms. Bhavna Doshi | Independent Director | Present |
| Ms. Hema Malini | Independent Actuary | Present |
| Mr. Munish Sharda | Chief Executive Officer | Present |
| Mr. Bikash Choudhary | Appointed Actuary | Present |

ETHICS AND COMPLIANCE COMMITTEE

Ethics and Compliance Committee of the Board assists and advice the Board of Directors in relation to ethical and compliance matters.

The terms of reference of the Ethics and Compliance Committee, inter-alia, includes following:

- Review and recommend to the Board of Directors for approval of the codes and standards of conduct that apply to the Directors, officers and employees of your Company;
- Periodically (at least annually) assess the adequacy and effectiveness of the Compliance Function of your Company
- Review the Annual Compliance Activity Plan prepared and proposed by the Compliance Function
- Review and recommend for approval by the Board of Directors the compliance programs of your Company which are intended to foster compliance with applicable laws and regulations, review their effectiveness on a regular basis and sign off on any material compliance issues or matters;
- Receive and review periodic reports from the Compliance Function in respect of compliance with external laws and regulations and internal policies and on compliance risks, identified weaknesses, lapses, breaches or violations and the corrective controls and other measures which have been put in place to help detect and address the same;

Composition and Attendance at Ethics and Compliance Committee Meetings:

The Ethics and Compliance Committee of the Board consists of Four Members comprising the Chairman of the Board and three Non-Executive Directors.



The details of the Composition, categories and attendance during the year are as under:

| Name (| | Ethics & Compliance Committee meetings held on | | | | |
|---------------------------|-------------------------------|--|------------|------------|------------|--|
| | Category | 11.05.2017 | 10.08.2017 | 23.11.2017 | 01.02.2018 | |
| Mr. G N Bajpai | Chairman | Present | Present | Present | Present | |
| Mr. Krishan Kant Rathi | Non- Executive Director | Present | Present | Present | Present | |
| Dr. Bidhubhusan Samal | Non- Executive Director | Present | Present | Present | Present | |
| Ms. Jennifer Sparks | Non- Executive Director | Present | Present | Present | Present | |

BANKING AFFAIRS COMMITTEE

Banking Affairs Committee of the Board was constituted to have an oversight on the operations and processes of your Company's banking and financial relationships and further to provide approval for opening\closure\operations of bank accounts and change in authorised signatories, due to the increase in business activities.

Composition and Attendance at Banking Affairs Committee Meetings

The Banking Affairs Committee of the Board consists of Four members comprising of the Chairman of the Board and Three Non-Executive Directors.

The details of the Composition, categories and attendance during the year are as under:

| Name | Category | Banking Affairs Committee meetings held on | | |
|--------------------------|---------------------------|---|------------|--|
| | | 11.05.2017 | 10.08.2017 | |
| Mr. G N Bajpai | Chairman | Present | Present | |
| Mr. Krishan Kant Rathi | Non-Executive Director | Present | Present | |
| Dr. Bidhubhusan Samal | Non-Executive Director | Present | Present | |
| Ms. Jennifer Sparks | Non-Executive Director | Present | Present | |

SHARE TRANSFER AND ALLOTMENT COMMITTEE

The Share Transfer and Allotment Committee of the Board was constituted by the Board to oversee and approve the allotment, transfer and issuance of duplicate certificates of your Company.



Composition and Attendance at Share Transfer and Allotment Committee Meetings

The Share Transfer and Allotment Committee consist of Four members comprising of the Chairman of the Board and three Non-Executive Directors.

The details of the Composition, categories and attendance during the year are as under:

| Name | Category | | Transfer and Allotment ittee Meetings held on |
|---------------------|---------------|------------|---|
| | | 10.05.2017 | 18.09.2017 |
| Mr. G N Bajpai | Chairman | Present | Present |
| Mr. Krishan Kant | Non-Executive | Present | Present |
| Rathi | Director | | |
| Dr. Bidhubhusan | Non-Executive | Present | Present |
| Samal | Director | | |
| Ms. Jennifer Sparks | Non-Executive | Present | Leave of absence |
| | Director | | |

9. GENERAL BODY MEETINGS:

ANNUAL GENERAL MEETING

The details of last three Annual General Meetings held were as follows:

| Year | No. of AGM | Date and Time of AGM | Venue |
|-----------|------------------|---|--|
| 2015-16 | 9 th | 06 th Day of August, 2015 at 03:00 p.m. | Indiabulls Finance Centre, Tower 3, 6th Floor, Senapati Bapat Marg, Elphinstone Road (West), Mumbai - 400 013. |
| 2016 - 17 | 10 th | 03 rd Day of June 2016 at 03:00 p.m. | Indiabulls Finance Centre, Tower 3, 6th Floor, Senapati Bapat Marg, Elphinstone Road (West), Mumbai - 400 013. |
| 2017-18 | 11 th | 11 th Day of August 2017 at 04.00 p.m. | Indiabulls Finance Centre, Tower 3, 6th Floor, Senapati Bapat Marg, Elphinstone Road (West), Mumbai - 400 013. |

EXTRAORDINARY GENERAL MEETING

During the year under review, your Company did not hold any Extra-ordinary General Meeting.

10. DISCLOSURES

Related Party Transactions

As per the Corporate Governance Guidelines issued by the Insurance Regulatory and Development Authority of India, your Company is required to put in place adequate systems, policies and procedures to address actual and/or potential conflicts of interest



with Related Parties, including Board level review of key transactions and disclosures of any conflicts of interest to manage and control such issues.

All the Related Party Transactions have been disclosed and form part of the Financial Statements.

Penalties

A penalty of Rs. 3,00,000 was levied by the Directorate of Enforcement on your Company during the year under review.

Disclosure of accounting treatment

In the preparation of the financial statements, your Company has followed the Accounting Standards issued by the Institute of Chartered Accountants of India to the extent applicable.

Disclosures on Risk Management

Your Company has implemented the Internal Control and Risk management Framework, which is periodically reviewed by the Risk Management Committee and the Board.

Code of Conduct

Your Company adopted the ethical code of conduct for the Directors, Senior Management and all the staff members. The code has been put on your Company's website http://www.futuregenerali.in/ and also have been shared with all the employees of your Company via intranet.

Appointment / Re-appointment of Directors

The details with respect to the Director proposed to be appointed/re-appointed are provided as a part of the Notice convening the forthcoming Annual General Meeting.

Financial and operating ratios

Your Company's Financial and operating ratios, namely Claims, Commission and expenses ratios are as follows:

| | % (Per | rcentage) |
|--|------------|------------|
| Financial and Operating ratios | FY 2017-18 | FY 2016-17 |
| Claims to Net Premium Ratios | 42.65% | 56.88% |
| Commissions to Gross Premium Ratio | 3.33% | 4.62% |
| Operating Expenses to Gross Premium Ratios | 55.28% | 49.92% |

Actual Solvency Margin details vis-a vis the required margin

| PARTICULARS | In Million |
|-------------------------|------------|
| Admissible Fixed Assets | 358 |
| Other Assets# | 33,078 |
| Total Assets | 33,436 |



| PARTICULARS | In Million |
|---------------------------|------------|
| Liabilities * | 30,635 |
| Available Solvency Margin | 2,801 |
| Required Solvency Margin | 1,341 |
| Solvency Margin Ratio | 209% |

^{*}Policyholders' liabilities

Policy Lapse Ratio i.e. persistency

| As at March-18 | Number of Policy wise | Annualised premium |
|--|--------------------------|--------------------|
| 13 th Month Persistency ratio | 57.84% | 58.48% |
| 25 th Month Persistency ratio | 40.66% | 34.16% |

13th Month Persistency rates are for new business written from 01 April 2016 to 31 March 2017 allowing for one month grace period.

25th Month Persistency rates are for new business written from 01 April 2015 to 31 March 2016 allowing for one month grace period.

Financial performance, including growth rate and current financial position of your Company.

Your Directors wish to inform you that during the year under review, your Company has written gross premium of Rs. 992,26,82,000 against Rs 739,84,71,000 in the previous year, registering a growth of 34% over the previous year.

During the year under review, there has been capital infusion of Rs. 230.37.03.430

Accordingly, paid up share capital of your Company as on 31 March 2018 was Rs. 1737,82,06,000.

Details of all pecuniary relationships or transactions of the Non-Executive Directors vis-à-vis your Company.

During the year under review, there have been no pecuniary relationships or transactions of the Non-Executive Directors vis-à-vi s your Company.

For Future Generali India Life Insurance Company Limited,

ledmulvi

Principal Compliance Officer

Date: 12 May 2018 Place: Mumbai

[#] Other assets shown are net of current liabilities



Certification for compliance of the Corporate Governance Guidelines

I, C. L. Baradhwaj, hereby certify that the Company has complied with the Corporate Governance Guidelines for Insurance Companies as amended from time to time for the Financial Year 2017-18 and that nothing has been concealed or suppressed.

For Future Generali India Life Insurance Company Limited,

[equin_[4]

C.L. Baradhwaj

Principal Compliance Officer

Date: 12 May 2018 Place: Mumbai

Mukund M. Chitale & Co. Chartered Accountants 2nd Floor, Kapur House, Paranjape B Scheme, Road No 1, Mumbai - 400 057.

Independent Auditors' Report

To,
The Members of
Future Generali India Life Insurance Company Limited

Report on the Financial Statements

1. We have audited the accompanying financial statements of Future Generali India Life Insurance Company Limited (the "Company") which comprises the Balance Sheet as at March 31, 2018, the related Revenue Account (also called the "Policyholders' Account", or the "Technical Account"), the Profit and Loss Account (also called the "Shareholders' Account", or "Non-Technical Account"), and the Receipts and Payments Account for the year ended March 31, 2018 and summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

- 2. The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act"), with respect to the preparation of these financial statements to give a true and fair view of the financial position, financial performance and Receipts and Payments of the Company in accordance with the requirements of the Insurance Act, 1938, as amended by the Insurance Laws (Amendment) Act, 2015 (the "Insurance Act"), read with Insurance Regulatory and Development Act, 1999 ("the IRDA Act"), Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 ("the Regulations"), orders / directions / circulars/guidelines issued by the Insurance Regulatory and Development Authority of India (IRDAI) in this regard and in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 to the extent applicable and in the manner so required.
- 3. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of internal financial controls with reference to financial statements, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.





Mukund M. Chitale & Co. Chartered Accountants 2nd Floor, Kapur House, Paranjape B Scheme, Road No 1, Mumbai - 400 057.

Auditors' Responsibility

- 4. Our responsibility is to express an opinion on these financial statements based on our audit.
- 5. We have taken into account the provisions of the Insurance Act, the IRDA Act, the Regulation, the Companies Act and the rules made there under including the accounting standards to the extent applicable and auditing standards and matters which are required to be included in the audit report.
- 6. We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Those Standards and pronouncements require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.
- 7. An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.
- 8. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

Opinion

- 9. In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements are prepared in accordance with the requirements of the Insurance Act, 1938, the Insurance Regulatory and Development Authority Act, 1999, the Regulations and the Companies Act 2013, to the extent applicable and in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, as applicable to Insurance Companies:
 - a) in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2018;
 - b) in the case of the Revenue Account, of the deficit (before transfer by shareholders) for the year ended on that date;
 - c) in the case of the Profit and Loss Account, of the loss for the year ended on that date; and
 - d) in the case of the Receipts and Payments Account, of the receipts and payments for the year ended on that date.





Mukund M. Chitale & Co. Chartered Accountants 2nd Floor, Kapur House, Paranjape B Scheme, Road No 1, Mumbai - 400 057.

Emphasis of Matters

10. We draw attention to Note No. 19 of Financial Statements regarding accounting of expenses in excess of limits specified by IRDAI Expenses of Management Rules 2016, aggregating to Rs. 21,91,404 ('000) for 2017-18 and Rs. 15,21,439 ('000) in 2016-17. (FY 2016-17 and 2017-18 is the 9th and 10th year of operation respectively). The Company has applied to IRDAI for forbearance of same for the above years, but approval from the IRDAI is still awaited.

Our audit opinion is not modified in this regard.

Other Matters

11. The actuarial valuation of liabilities for life policies in-force and policies where premium is discontinued is the responsibility of the Company's Appointed Actuary (the "Appointed Actuary"), which has been certified by the Appointed Actuary in accordance with the regulations, as mentioned in paragraph 12 below. The Appointed Actuary has also certified that in his opinion, the assumptions for such valuation are in accordance with the applicable guidelines and norms, if any, issued by Insurance Regulatory Development Authority of India ("IRDAI") and the Actuarial Society of India in concurrence with the IRDAI. Accordingly, we have relied upon the Appointed Actuary's certificate for forming our opinion on the financial statements of the Company.

Report on Other Legal and Regulatory Requirements

- 12. The actuarial valuation of liabilities for life policies in-force and for policies where premium has been discontinued but liability exists as at March 31, 2018 has been duly certified by the Appointed Actuary. The Appointed Actuary has also certified that in his opinion, the assumptions for such valuation are in accordance with the generally accepted actuarial principles and practices, requirements of the Insurance Act, regulations notified by the IRDAI and Actuarial Practice Standards issued by the Institute of Actuaries of India in concurrence with the IRDAI;
- 13. As required by the IRDAI Financial Statement Regulations, we have issued a separate certificate dated May 12, 2018, certifying the matters specified in paragraphs 3 and 4 of Schedule C to the IRDAI Financial Statement Regulations.
- 14. Further, to our comments in the Certificate referred to in Paragraph 13 above, as required under the Regulations, read with Section 143 (3) of the Act, we report that:
 - (a) We have sought and obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit and have found them to be satisfactory.
 - (b) In our opinion and to the best of our information and according to the explanations given to us, proper books of account as required by law have been maintained by the Company, so far as it appears from our examination of those books.





Mukund M. Chitale & Co. Chartered Accountants 2nd Floor, Kapur House, Paranjape B Scheme, Road No 1, Mumbai - 400 057.

- (c) As the Company's financial accounting system is centralized at Head Office, no returns for the purposes of our audit are prepared at the branches and other offices of the Company.
- (d) The Balance Sheet, the Revenue Account, the Profit and Loss Account and the Receipts and Payments Account dealt with by this report are in agreement with the books of account.
- (e) In our opinion and to the best of our information and according to the explanations given to us, investments have been valued in accordance with the provisions of the Insurance Act, 1938 and the Regulations and orders / directions issued by the IRDAI in this behalf.
- (f) In our opinion and to the best of our information and according to the explanations given to us, the accounting policies selected by the Company are appropriate and are in compliance with the Accounting Standards referred to in Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014, to the extent they are not inconsistent with the accounting principles prescribed in the Regulations and orders / directions issued by the IRDAI in this behalf.
- (g) In our opinion and to the best of our information and according to the explanations given to us, the Balance Sheet, the Revenue Account, the Profit and Loss Account and the Receipts and Payments Account dealt with by this report comply with the Accounting Standards referred to in Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 to the extent they are not inconsistent with the accounting principles prescribed in the Regulations and orders/directions issued by IRDAI in this regard; and
- (h) On the basis of the written representations received from the Directors, as on March 31, 2018 taken on record by the Board of Directors, none of the Directors is disqualified as on March 31, 2018, from being appointed as a director in terms of Section 164(2) of the Act.
- (i) With respect to the internal financial controls over financial reporting with reference to financial statements of the Company and the operating effectiveness of such controls, refer to our separate Report in the Annexure I.
- (j) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our knowledge and belief and according to the information and explanations given to us:
 - (i) The Company has disclosed the impact of pending litigations as at March 31, 2018 on its financial position in its financial statements - Refer Note No. 5 in the Notes to Accounts forming part of financial statements.





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- (ii) The liability for insurance contracts is determined by the Company's Appointed Actuary as per Note No. 3 in the Notes to Accounts forming part of financial statements and is covered by the Appointed Actuary's certificate, referred to in paragraph 11 above, on which we have placed reliance; and the Company did not have any other long term contracts including derivative contracts for which there were any material foreseeable losses.
- (iii) There are no amounts which are required to be transferred, to the Investor Education and Protection Fund by the Company for the year ended March 31, 2018.

For C N K & Associates LLP Chartered Accountants

Firm Registration No.: 101961W/W-100036

MUMBAI

Hiren Shah Partner

Membership No: 100052

Date: May 12, 2018 Place: Mumbai For Mukund M. Chitale & Co. Chartered Accountants Firm Registration No. 106655W

Saurabh Chitale Partner

Membership No: 111383

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Date: May 12, 2018 Place: Mumbai

Mukund M. Chitale & Co. Chartered Accountants 2nd Floor, Kapur House, Paranjape B Scheme, Road No 1, Mumbai - 400 057.

Annexure I to the Independent Auditors' Report Of Even Date on the Financial Statements of Future Generali India Life Insurance Company Limited

(Referred to in paragraph 14(i) under 'Report on Other Legal and Regulatory Requirements' of our report of even date)

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

1. We have audited the internal financial controls over financial reporting of Future Generali India Life Insurance Company Limited ("the Company") as of March 31, 2018, in conjunction with our audit of the financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

2. The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the Institute of Chartered Accountants of India (the "ICAI"). These responsibilities include the design, implementation and maintenance of internal financial controls with reference to financial statements that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013, including the provisions of the Insurance Act, 1938 as amended by the Insurance Laws (Amendment) Act, 2015 (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act"), the IRDA Financial Statements Regulations, orders/directions issued by the Insurance Regulatory and Development Authority of India (the "IRDA") in this regard.

Auditors' Responsibility

3. Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Notes require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether internal financial controls over financial reporting with reference to financial statements was established and maintained and if such controls operated effectively in all material respects.





Mukund M. Chitale & Co. Chartered Accountants 2nd Floor, Kapur House, Paranjape B Scheme, Road No 1, Mumbai - 400 057.

- 4. Our audit involves performing procedures to obtain audit evidence about the internal financial controls with reference to financial statements over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.
- We believe that the audit evidence we have obtained is sufficient and appropriate to provide a
 basis for our audit opinion on the Company's internal financial controls system over financial
 reporting.

Meaning of Internal Financial Controls over Financial Reporting

- 6. A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that;
 - (a) Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company;
 - (b) Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and
 - (c) Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls over Financial Reporting

7. Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.





Mukund M. Chitale & Co. Chartered Accountants 2nd Floor, Kapur House, Paranjape B Scheme, Road No 1, Mumbai - 400 057.

Opinion

8. In our opinion, to the best of our information and according to the explanations given to us, the Company has, in all material respects, an internal financial control with reference to financial statements over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note issued by the ICAI.

Other Matter

The actuarial valuation of liabilities for life policies in force and policies where premium is discontinued is required to be certified by the Appointed Actuary as per the regulations, and has been relied upon by us, as mentioned in para 11 and 12 of our audit report on the standalone financial statements for the year ended March 31, 2018. Accordingly, we did not perform any procedures relating to the internal financial controls over financial reporting on the operating effectiveness of the management's internal controls over the valuation and accuracy of the aforesaid actuarial valuation and have relied upon representations by management on the operating effectiveness of internal controls over financial reporting over the valuation and accuracy of the aforesaid actuarial valuation.

For C N K & Associates LLP Chartered Accountants

Firm Registration No.: 101961W/W-100036

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Hirøn Shah Partner

Membership No: 100052

Date: May 12, 2018 Place: Mumbai For Mukund M. Chitale & Co. Chartered Accountants Firm Registration No. 106655W

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Saurabh Chitale

Partner
Membership No: 111383

Date: May 12, 2018 Place: Mumbai

Mukund M. Chitale & Co. Chartered Accountants 2nd Floor, Kapur House, Paranjape B Scheme, Road No 1, Mumbai - 400 057.

Independent Auditors' Certificate

To,
The Members of
Future Generali India Life Insurance Company Limited

(Referred to in paragraph 14 of our Report on Other Legal and Regulatory Requirements forming part of the Independent Auditors' Report dated May 12, 2018)

This certificate is issued to comply with the provisions of paragraph 3 and 4 of Schedule C of the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations 2002, (the "Regulations") read with regulation 3 of the Regulations.

The Company's Board of Directors is responsible for complying with the provisions of The Insurance Act, 1938 as amended from time to time including amendment brought by Insurance Laws (Amendment) Act, 2015 (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act"), the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 (the "Regulations"), orders/directions issued by the Insurance Regulatory and Development Authority of India (the "IRDAI"). This includes collecting, collating and validating data and designing, implementing and monitoring of internal controls suitable for ensuring compliance as aforesaid.

Our responsibility, for the purpose of this certificate, is limited to certifying matters contained in paragraphs 3 and 4 of Schedule C of the Regulations. We conducted our examination in accordance with the Guidance Note on Audit Reports and Certificates for Special Purposes issued by the Institute of Chartered Accountants of India (the "ICAI").

In accordance with the information and explanations given to us and to the best of our knowledge and belief and based on our examination of the books of accounts and other records maintained by Future Generali India Life Insurance Company Limited (the "Company") for the year ended March 31, 2018, we certify that:

- 1. We have reviewed the Management Report attached to the financial statements for the year ended March 31, 2018 and have found no apparent mistake or material inconsistency with the financial statements;
- Based on management representations and the compliance certificate submitted to the Board of Directors by the officers of the Company charged with compliance and the same being noted by the Board, nothing has come to our attention that causes us to believe that the Company has not complied with the terms and conditions of registration as per sub section 4 of section 3 of the Insurance Act, 1938;
- 3. We have verified the cash and cheques on hand, to the extent considered necessary. We have verified securities relating to Company's loans and investments as at March 31, 2018, by actual inspection or on the basis of certificates/ confirmations received from the Custodians and Depository Participants appointed by the Company, as the case may be. As at March 31, 2018, the company does not have reversions and life interests;





Mukund M. Chitale & Co. Chartered Accountants 2nd Floor, Kapur House, Paranjape B Scheme, Road No 1, Mumbai - 400 057.

4. The Company is not a trustee of any trust; and

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5. No part of the assets of the Policyholders' Funds has been directly or indirectly applied in contravention of the provisions of the Insurance Act relating to the application and investments of the Policyholders' Funds.

For CNK & Assosciates LLP Chartered Accountants

Firm Registration No.: 101961W/W-100036

Hiren Shah Partner

Membership No.: 100052 Date: May 12, 2018

Place: Mumbai

For Mukund M. Chitale & Co. Chartered Accountants

Firm Registration No.: 106655W

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Saurabh Chitale

Partner

Membership No.:111383

Date: May 12, 2018 Place: Mumbai

FORM A-RA

Future Generali India Life Insurance Company Limited

IRDA Registration Number: 133 Date of Registration: 4th September 2007

Revenue Account for the Year Ended March 31, 2018

Policyholders' Account (Technical Account)

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| Particulars | Schedule | Year ended March 31, 2018 | Year ended Mar 31, 2017 |
|--|----------|---|----------------------------|
| Premiums Earned - Net | | | |
| (a) Premium | 1 | 9,922,933 | 7,398, |
| (b) Reinsurance Ceded | | (347,750) | (319.7 |
| [Refer Note 2(d) of Schedule 16] | | | |
| (c) Reinsurance Accepted | | | |
| | | 9,575,173 | 7,078, |
| | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 1,0101 |
| Income from Investments [Rafer Notes 2(c) and 2(m) of Schedule 16] | | | |
| (a) Interest, Dividend and Rent - Gross | | 1,994,077 | 1,815, |
| (b) Profit on Sale / Redemption of Investments | | 776 922 | 875. |
| (c) (Loss on Sale / Redemption of Investments) | | (121,970) | (128,8 |
| (d) Transfer /Gain on revaluation / change in Fair value* | | (315 833) | 126. |
| (striange in an intervaluation contains the value | | (313 033) | 125. |
| Other Income | | | |
| (3) Contribution from the Shareholders' Account | | 1.524.888 | 1.066. |
| [Refer Note 27 of Schedule 15] | | | |
| (b) Profit / (Loss) on Sale of Fixed Assets | | (3 137) | ĺ |
| (c) Appropriation/ (Expropriation) Adjustment | Į | | |
| (d) Miscellaneous Income | | 24,300 | 32,9 |
| Total (A) | | 13,554,420 | 10,865, |
| Commission | 2 | 330,775 | 342. |
| Operating Expenses Related to Insurance Business | 3 | 5.418,852 | 3.646 |
| Service Tax / Goods and Service Tax | | 45,473 | 41. |
| Provision for Doubtful Debts | | 20,380 | 12, |
| Bad Debts Written Off | | 1.073 | 12, |
| Provision for Tax | | | |
| [Rafer Notes 2(r) and 25 of Schedule 16] | | 1 | |
| Provision (Other Than Taxation) | | Ì | |
| (3) For Diminution in the value of investment (Net) | | | |
| (b) Others | | | , |
| Total (B) | | 5,816,553 | 4,055, |
| Benefits Paid (Net) | 4 | 4,043,542 | 4,024 |
| interm and Terminal Bonuses Paid | [| 4,605 | 1. |
| Change in Valuation of Liability in respect of Life Policies | | | |
| (a) Gross ** | | 3,543,865 | 2.348 |
| (5) Amount ceded in Reinsurance | | 30,970 | 115, |
| (c) Amount accepted in Reinsurance | | • | |
| Total (C) | | 7,623,082 | 5,490, |
| Surplus/ (Deficit) (D) = (A) - (B) - (C) | | 114,785 | 320, |
| | | | |
| Appropriations Transfer to Shareholders' Account | | 45.000 | |
| Transfer to Shareholders' Account Transfer to Other Reserves | 1 | 45,639 | 54. |
| | ĺ | 20 | |
| Balance being Funds for Future Appropriations | l | 69,146 | 265, |
| Surplus transferred to balance sheet | | 114,785 | 320, |
| Total (E) Represents the deemed realised gain as | | 114,/85 | 320, |
| | 1 | | |
| per norms specified by the Authority ** Represents Mathematical Reserves after | | | |
| The break up of total surplus is as under | | | |
| (a) Interim Bonuses paid | | 2,779 | 1. |
| (5) Terminal Bonuses paid | | 1.826 | |
| (c) Allocation of Bonus to Policyholders | | 519.238 | 3, 432, |
| (d) Surplus shown in the Revenue Account | | 114,785 | 320, |
| (a) Surplus shown in the Revenue Account | | 638,628 | 757, |
| | | | |
| Notes to the Accounts | 16 | | |



Schedules referred to above form an integral part of the Revenue Account

This is the Revenue Account referred to in our report of even date

We hereby certify that all expenses incurred by the Company in respect of life insurance business transacted in India have been fully debited in Revenue Account

For C N K & Associates LLP Accountants Nation No 101961W/W-100036

For Mukund M.Chitale& Co Chartered Accountants Firm Registration No 106655W For and on behalf of the Board of Directors

Hiren Shah

SaurabnChitale Partner

Membership No.100052

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Company Secretary & EVP Legal & Compliance

, ASSOCIATE MUMBAI Pred Age

Partner

Place Mumbai Date 1 2 MAY 2018

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FORM A-PL

Future Generali India Life Insurance Company Limited

Registration Number: 133 Date of Registration: 4th September 2007

Profit and Loss Account for the Year Ended March 31, 2018

Shareholders' Account (Non-Technical Account)

(₹ '000)

| Particulars | Schedule | Year ended March 31, 2018 | Year ended March 31, 2017 |
|---|----------|------------------------------|------------------------------|
| Amount transferred from Policyholders' Account (Technical Account) | | 45.639 | 54,552 |
| tanana finan fariasta anti- | | | |
| income from investments | | | |
| (Refer Notes 2(c) and 2(m) of Schedule 16) (a) Interest, Dividend and Rent - Gross | | 104 100 | |
| (b) Profit on Sale / Redemption of Investments | | 161,186 47,291 | |
| (c) (Loss on Sale / Redemption of Investments) | | 1 | 1 |
| (c) (Loss on Sale / Nedemphon of investments) | | (7,489) | (5,839) |
| Other income | | - | - |
| Fotaf (A) | | 246,627 | 242,827 |
| Expenses other than those directly related to the insurance business | | | |
| (a) Employees' Remuneration and Welfare Benefits | | 39,292 | 15,697 |
| (b) Rent, Rates and Taxes | | | |
| (c) Other Expenses | | 15,962 | 30,826 |
| Bad Debts Written Off | | | |
| Dad Debts Whiteh On | | 1 | - |
| Provision (other than taxation) | | | |
| (a) For Diminution in the Value of Investment (Net) | | | - |
| (b) Provision for Doubtful Debts | | - | - |
| (c) Others | | | _ |
| Contribution to Policy holders' Account (Technical Account) | | 1,624,888 | 1,066,442 |
| [Refer Note 27 of Schedule 16] | | 4 | |
| Total (B) | | 1,680,142 | 1,112,965 |
| Profit / (Loss) before Tax | | (1,433,515) | (870,138) |
| Provision for Taxation | ļ | | _ |
| Refer Notes 2(r) and 25 of Schedule 16) | | | |
| (a) Income Tax for earlier years | | | - |
| (b) Wealth Tax | | | - |
| (c) Fringe Benefit Tax | | | - |
| Profit / (Loss) after Tax | | (1,433,515) | (870,138) |
| Appropriations | | | |
| (a) Balance at the beginning of the Year | | (13,249,107) | (12,378,969) |
| (b) Interim Dividends Paid during the year | | | |
| (c) Proposed Final Dividend | | | - |
| (d) Dividend Distribution on Tax | | | |
| (e) Transfer to Reserves / Other Accounts | | - | - |
| Profit / (Loss) carried to the Balance Sheet | | (14,682,622) | (13,249,107) |
| Earnings Per Share (in Rs.) | | (0.88) | (0.59) |
| [Refer Note 30 of Schedule 16] | | (5.55) | (0.55) |
| Face Value Rs.10 per share) | | | |
| Basic and Diluted | | | |
| Notes to the Accounts | 46 | | ///6 |
| Notes to the Accounts | 16 | 1 | 1/07 |

Schedules referred to above form an integral part of the Profit and Loss Account

This is the Profit and Loss Account

For C N K & Associates LLP

Cha Accountants

Hiren Sylah Partner

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Membership No.100052

For Mukund.M.Chitale& Co. Firm Registration No.101961W/W-100036 Firm Registration No.106655W Chartered Accountants

SaurabhChitale

Partner

Membership No.111383

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Andrered Account

For and on behalf of the Board of Directors

CEO & MD

Place. Mumbai Date 12th May 2018 Director

nce Co.

pinted Actuary

Gompany Secretary & EVP Legal & Compliance

Place Mumbai Date: 1 2 MAY 2013

FORM A-BS

Future Generali India Life Insurance Company Limited

Registration Number: 133 Date of Registration: 4th September 2007

Balance Sheet As at March 31, 2018

(₹ '000)

| Particulars | Schedule | As at March 31, 2018 | As at March 31, 2017 |
|---|--------------|-------------------------|-------------------------|
| Sources of Funds | | | |
| Shareholders' Funds: | | | |
| Share Capital | 5 | 17,378,206 | 15,074,503 |
| Share Application Money Pending Allotment | | | |
| Reserves and Surplus | 6 | _ | |
| Credit/(Debit)/ Fair Value Change Account | | 14,541 | 9,544 |
| Refer Note 2(m) of Schedule 16] | | 14,341 | 9,344 |
| | | 47.000.747 | 17.001.01 |
| Sub-Total | | 17,392,747 | 15,084,047 |
| Borrowings | 7 | , | - |
| Policyholders' Funds. | | | |
| Credit/(Debit)/ Fair Value Change Account | | 32,728 | 51,598 |
| Refer Note 2(m) of Schedule 16] | | | - 1,000 |
| Policy Liabilities | | 24,512,562 | 20,531,288 |
| Refer Note 2(i) and 3 of Schedule 16] | | 24,312,002 | 20,001,200 |
| nsurance Reserves | | 1 | |
| ***=*********************************** | | 5 5 4 7 5 5 4 | 6.000.000 |
| Provision for Linked Liabilities | | 5,547,554 | 6,006,520 |
| Refer Note 2(i) and 3 of Schedule 16] Sub-Total | | 30,092,844 | 26,589,406 |
| 74U-10tal | | 30,092,844 | 20,369,405 |
| Funds for Future Appropriations | | 334,832 | 265,686 |
| Funds for Discontinued Policies | | | |
| (i) Discontinued on Account of Non-Payment of Premium | | 574,441 | 521,914 |
| (ii) Others | | * | - |
| Total | | 48,394,864 | 42,461,053 |
| Application of Funds | | | |
| investments | | | |
| Shareholders' | 8 | 2,556,916 | 2,119,133 |
| Policyholders' | 8A | 23,785,430 | 19.812.884 |
| Assets held to cover Linked Liabilities | 8B | 6.121,995 | 6,528,434 |
| Assets held to cover trinked traditities | 86 | 0.121,995 | 0,520,434 |
| Loans | 9 | 70,291 | 37,405 |
| Fixed Assets | 10 | 480,593 | 233,707 |
| Current Assets | | | |
| Cash and Bank Balances | 11 | 1,081,120 | 468,999 |
| Advances and Other Assets | 12 | 2,159,383 | 2,000,344 |
| Sub-Total (A) | | 3,240,503 | 2,469,343 |
| Current Liabilities | 13 | 2,502,595 | 1,937,188 |
| Provisions | 14 | 40,891 | 51,772 |
| | j ' ' | 2,543,486 | 1,988,960 |
| Sub-Total (B) | 1 | 2,543,466 | 1,308,960 |
| Net Current Assets (C) = (A - B) | | 697,017 | 480,383 |
| Miscellaneous Expenditure (To the extent not written off or adjusted) | 15 | | - |
| Debit Balance in Profit and Loss Account (Shareholders' Account) | | 14,682,622 | 13,249,107 |
| | ı | 48,394,864 | 42,461,053 |
| Total | | 40,334,004 | 42,461,055 |

Schedules referred to above form an integral part of the Balance Sheet

This is the Balance Sheet referred to in our report of even date

For C N K & Associates LLP Firm Registration No. 101961W/W-100036

Charte ed Accountants

Hiren Shah Partner

MUMBAI

M Youan

Membership No.100052

For Mukund, M. Chitale & Co. Firm Registration No. 106655W Chartered Accountants

SaurabhChitale Partner

MUMBA

Charles Accounted

CEO & MD

Place: Mumb Date 12th May 2018

For and on behalf of the Board of Directors

Director

,00 eg

Company Secretary & EVP Legal & Compliance

Place: Mumbar

IRDA Registration No: 133 Date of Registration: 4th September 2007

Receipts and Payments Account for the Period Ended March 31, 2018

(R '000)

| (R | | | |
|--|------------------|------------------|--|
| Particulars | Year ended March | Year ended March | |
| | 31, 2018 | 31, 2017 | |
| Cash Flow from Operating Activities | | | |
| Premium Collection | 10.483,856 | 7,773,860 | |
| (Including Service Tax / Goods and Service Tax) | | | |
| Other Income | 109,506 | 86,098 | |
| Reinsurance (payments) / receipts | 127,196 | 7,061 | |
| Operating Expenses | (5,744,575) | (3,704,498 | |
| Commission and Brokerage paid | (403,051) | (325,426 | |
| Claims paid | (4,426,998) | (4,501,333) | |
| Taxes paid (Goods and Service Tax / Service Tax) | (173,114) | (210,542) | |
| Net Cash used in Operating activities | (27,180) | (874,782 | |
| Cash Flow from Investing Activities | | | |
| Cost of purchase of Investments | (202,239,106) | (156,083,396) | |
| Proceeds from sale of Investments | 199,485,663 | 155,245,187 | |
| Interest and Dividend received | 1,799.645 | 1,598,611 | |
| Purchase of Fixed Assets | (305,640) | (130,007 | |
| Proceeds from sale of Fixed Assets | 424 | | |
| Loan to Policy Holders | (32,886) | (37,077 | |
| Sale of Fixed Assets | · · | | |
| Deposits with Financial Institutions | | | |
| Net Cash from Investing activities | (1,291,900) | 593,318 | |
| Cash Flow from Financing Activities | | | |
| Proceeds from issue of Share Capital | 2,303,703 | 554,503 | |
| Net Cash from Financing activities | 2,303,703 | 554,503 | |
| Net increase / (decrease) in cash and cash equivalents | 984,623 | 273,039 | |
| Cash and cash equivalents at the beginning of the year | 903,831 | 630,792 | |
| Cash and cash equivalents at the end of the year | 1,888,454 | 903,83 | |

| Components of Cash and cash equivalents at end of the period: | | |
|--|-----------|--------|
| Cash (including cheques, drafts and stamps) | 340.226 | 249,97 |
| Bank balances includes Last Day Collection and Citi Bank Balance | 827,978 | 378,94 |
| Money Market instruments | 720,250 | 274,91 |
| Otal cash and cash equivalents | 1,888,454 | 903,83 |

| Reconciliation of cash & cash equivalents with cash & bank balance : | | |
|--|-----------|---------|
| Cash & cash equivalents | 1,888,454 | 903,831 |
| Less: Last Day Collection and Citi Bank Balance as per Schedule 8B | 87,084 | 159,921 |
| Less: Money Market instruments | 720,250 | 274,911 |
| Cash & Bank Balances as per Schedule 11 | 1,081,120 | 468,999 |

Note. The above Receipts and Payments Account has been prepared as prescribed by Insurance Regulatory and Development Authority (Preparation of financial statements and Auditor's Report of Insurance Companies) Regulations, 2002 under the "Direct Method" laid out in Accounting Standard - 3 on Cash Flow Statements issued by the Institute of

For C N K & Associates LLP

Firm Registration No.101961W/W-100036

MUMBAI

Chartered Accounta

For Mukund.M.Chitale& Co. Firm Registration No 106655W Chartered Accountants

Chitale

Saurabh Chitale

Partner

Membership No. f11383

For and on behalf of the Board of Directors

Director

eneral/

1 1 man

CEO & MD Appointed Actua

ficer Company Secretary & EVP Legal & Compliance

Place: Mumbai Date, 12th May 2018

Hiren Shah Partner

Membership No.100052

Partner

Place: Mumbai Date: 11 2 MAY 2018

Schedules forming part of the Revenue Account for the Year ended March 31, 2018

Schedule - 1 Premium*

[Refer Note 2(c) of Schedule 16]

(₹ '000)

| Particulars | Year ended March 31, 2018 | Year ended March 31, 2017 |
|--|-----------------------------------|------------------------------|
| First Year Premiums Renewal Premiums Single Premiums | 5,176,034 4,099,441 647,458 | 3,399,735 |
| Total | 9,922,933 | 7,398,471 |
| Premium Income from Business Written: - In India - Outside India | 9,922,933 | 7,398,471 - |

^{*} Premium is net of Service Tax / Goods and Service Tax

Schedule - 2

Commission Expenses

[Refer Note 2(h) of Schedule 16]

| Particulars | Year ended March 31, 2018 | Year ended March 31, 2017 |
|---|------------------------------|------------------------------|
| Commission Paid | | |
| Direct - First Year Premiums | 273,595 | 295,067 |
| - Renewat Premiums | 56,873 | 46,800 |
| - Single Premiums | 307 | 284 |
| Add: Commission on Reinsurance Accepted | | _ |
| Less: Commission on Reinsurance Ceded | - | - |
| Net commission | 330,775 | 342,151 |
| Breakup of Commission Expenses (Gross) incurred to procure business | | |
| Agents | 177,687 | 183,406 |
| Brokers | 82,584 | 3 |
| Corporate Agency | 70,491 | 1 |
| Referral | 13 | 1 |
| Total | 330,775 | 342,151 |







Schedules forming part of the Revenue Account for the Year ended March 31, 2018

Schedule - 3
Operating Expenses Related to Insurance Business

| Particulars | Year ended March 31, 2018 | Year ended March 31, 2017 |
|--|------------------------------|------------------------------|
| Employees' Remuneration and Welfare Benefits | 2,444,102 | 1,628,868 |
| [Refer Notes 2(o), 12 and 24 of Schedule 16] | | |
| Travel, Conveyance and Vehicle Running Expenses | 62,759 | 51,172 |
| Training Expenses (including Staff Training) (Net of Recovery) | 152,751 | 8,365 |
| Rent, Rates and Taxes | 258,220 | 316,242 |
| Repairs | 87,676 | 88,113 |
| Printing and Stationery | 18,719 | 22,773 |
| Communication Expenses | 50,658 | 51,014 |
| Legal and Professional Charges | 797,924 | 472,921 |
| Medical Fees | 14,938 | 9,453 |
| Auditors' Fees, Expenses etc. | | |
| (a) as Auditor | 2,335 | 2,200 |
| (b) as Adviser or in any other capacity, in respect of | | |
| (i) Taxation Matters | - | - |
| (ii) Insurance Matters | - | |
| (iii)Management Services; and | - | - |
| (c) in any other capacity | 1,106 | 572 |
| Advertisement and Publicity | 1,219,147 | 766,545 |
| Interest and Bank Charges | 11,521 | 13,003 |
| Depreciation | 144,129 | |
| [Refer Note 2(k) of Schedule 16] | | · |
| Others: | | |
| Service Tax / Goods and Service Tax | 14,949 | 8,214 |
| Membership and Subscriptions | 8,512 | |
| Information Technology and related Expenses | 48,071 | |
| Outsourcing Expenses | 73,647 | ' |
| Other Expenses | 7,688 | |
| Total | 5,418,852 | |







Schedule - 4 Benefits Paid [Net] [Refer Note 2(f) of Schedule 16]

| Particulars | Year ended March 31, 2018 | Year ended March 31, 2017 |
|----------------------------------|------------------------------|------------------------------|
| Insurance Claims : | | |
| (a) Claims by Death | 885,138 | 831,61 |
| (b) Claims by Maturity | 675,401 | 461,86 |
| (c) Annuities / Pension Payment | 3,564 | 2,66 |
| (d) Other Benefits | | |
| Surrender / Partial Withdrawal | 1,980,457 | 2,913,86 |
| Critical Illness | 5,362 | 17 |
| Gratuity and Leave Encashment | 322,863 | 183,96 |
| Superannuation | 503,125 | 13,50 |
| Other Benefits | 4,949 | 4,60 |
| Claims related Expenses | 1,883 | 85 |
| (Amount Ceded in Reinsurance): | | |
| (a) Claims by Death, | (339,100) | (388.11) |
| (b) Claims by Maturity | ` - | ` . |
| (c) Annuities / Pension Payment, | | - |
| (d) Other Benefits | _ | - |
| (e) Critical Illness | - | - |
| Amount Accepted in Reinsurance: | | |
| (a) Claims by Death | _ | - |
| (b) Claims by Maturity | | |
| (c) Annuities / Pension Payment, | - | |
| (d) Other Benefits | - | - |
| Total | 4,043,642 | 4,024,98 |







Schedules forming part of the Balance Sheet As at March 31, 2018

Schedule - 5 Share Capital

(₹ '000)

| Particulars | As at March 31, 2018 | As at March 31, 2017 |
|--|----------------------|-------------------------|
| Authorised Capital | | |
| 2,000,000,000 (Previous Year - 2,000,000,000) Equity Shares of 110 each | 20,000,000 | 20,000,000 |
| Issued Capital | | |
| 1,737,879,193 (Previous Year - 1,507,508,850) Equity Shares of `10 each | 17,378,792 | 15,075,089 |
| Subscribed Capital | | |
| 1,737,820,609 (Previous Year - 1,507,450,266) Equity Shares of 10 each | 17,378,206 | 15,074,503 |
| Called-up Capital | | |
| 1,737,820,609 (Previous Year - 1,507,450,266) Equity Shares of ` 10 each | 17,378,206 | 15,074,503 |
| Less . Calls unpaid | | - |
| Add : Shares forfeited (Amount originally paid up) | | |
| Less : Par value of Equity Shares bought back | | - |
| Less : Prefiminary Expenses | | • |
| Expenses including commission or brokerage on | | - |
| Underwriting or subscription of shares | | - |
| Total | 17,378,206 | 15,074,503 |

Schedule - 5A
Pattern of Shareholding
[As certified by the Management]

| | | As at March | 31, 2018 | As at March 3 | 1, 2017 |
|---|--|---------------|----------|---------------|---------|
| | Particulars | Number of | % of | Number of | % of |
| | | Shares | Holding | Shares | Holding |
| | Promoters: | | | | |
| | Indian - Future Enterprises Limited * | | | | |
| | (formerly known as Future Retail Limited) | 116,461,781 | 6 70 | 57,715,020 | 3.83 |
| | - Sprint Advisory Services Private Limited | | | | 0.00 |
| 1 | (formerly known as Sain Advisory Services Private Limited) | 851,497,059 | 49 00 | 738,620,236 | 49.00 |
| | - Industrial Investment Trust Limited | 326,700,000 | 18.80 | 325,700,000 | 21.67 |
| | Foreign - Participatie Maatschappij Graafsschap Holland NV | 443,161,769 | 25.50 | 384,415,010 | 25.50 |
| | Other: | | | | - |
| | Total | 1,737,820,609 | 100.00 | 1,507,450,266 | 100.00 |

^{*} Shares held by Future Enterprises Limited and its nominees







Schedules forming part of the Balance Sheet As at March 31, 2018

Schedule - 6 Reserves and Surplus

(₹ '000)

| Particulars | As at March 31, 2018 | As at March 31,2017 |
|--|-------------------------|------------------------|
| Capital Reserve | - | <u>-</u> |
| Capital Redemption Reserve | | - |
| Share Premium | - | - |
| Revaluation Reserve | - | - |
| General Reserves Less: Debit Balance in Profit and Loss Account, If any Less: Amount utilised for Buy-back | - | - - - |
| Catastrophe Reserve | - | - |
| Other Reserves | - | |
| Balance of Profit in Profit and Loss Account | 1 | |
| Total | <u> </u> | - |

Schedule - 7 Borrowings

| Particulars | As at March 31, 2018 | As at March 31,2017 |
|------------------------|-------------------------|------------------------|
| Debentures / Bonds | | * |
| Banks | - | - |
| Financial Institutions | - | |
| Others | | ч |
| Total | _ | • |







Schedule - 8 investments - Shareholders' [Refer Note 2(m) of Schedule 16]

(£ '000)

| Particulars | As at March 31, 2018 | (* '000) As at March 31, 2017 |
|---|-------------------------|-------------------------------------|
| Long Term Investments | | |
| Government Securities and Government Guaranteed Bonds | | |
| including Treasury Bills | 593,386 | 569,483 |
| Other Approved Securities | 138,833 | 132,571 |
| Other Approved Investments | | |
| (a) Shares | | |
| (aa) Equity | 167,396 | 147,946 |
| (bb) Preference | _ | - |
| (b) Mutual Funds | | - |
| (c) Derivative Instruments | | - |
| (d) Debentures / Bonds | 813,008 | 544,914 |
| (e) Other Securities | | |
| (f) Subsidiaries | - | - |
| (g) Investment Properties - Real Estate | | - |
| Investment in Infrastructure and Social Sector | 462,803 | 422,615 |
| Other than Approved Investments | 11,225 | 10,385 |
| | 2,186,651 | 1,827,914 |
| Sheet Tarrella and | | |
| Short Term Investments | 400.040 | |
| Government Securities and Government Guaranteed Bonds including Treasury Bills | 188,346 | • |
| Other Approved Securities | noon more market | • |
| Other Approved Investments | | |
| (a) Shares | | |
| (aa) Equity | | |
| (bb) Preference | - | |
| (b) Mutual Funds | 160,314 | 271,814 |
| (c) Derivative Instruments | - | |
| (d) Debentures / Bonds | _ | 3 |
| (e) Other Securities | 21,605 | 5,407 |
| (f) Subsidiaries | - | - |
| (g) Investment Properties - Real Estate | | • |
| Investments in Infrastructure and Social Sector | - | 13,998 |
| Other than Approved Investments | - | - |
| | 370,265 | 291,219 |
| | | |
| Total | 2,556,916 | 2,119,133 |

Notes:

- (i) Aggregate book value & market value of Long Term investment other than equity shares is Rs. 1,993,067(000) (Previous Year Rs. 1,660,894(000)) & Rs. 2,045,680(000) (Previous Year Rs. 1,756,914(000)) respectively.
- (ii) Aggregate book value & market value of Short Term investment other than equity shares is Rs. 370,266(000)

(Previous Year Rs. 291,219(000)) & Rs. 370,266(000) (Previous Year Rs. 291,219(000)) respectively







Schedule - 8A Investments - Policyholders' [Refer Note 2(m) of Schedule 16]

(₹ '000)

| Particulars | As at March 31, 2018 | As at March 31, 2017 |
|---|---|-------------------------|
| Long Term Investments | *************************************** | |
| Government Securities and Government Guaranteed Bonds | | |
| including Treasury Bills | 11,631,421 | 9,425,41 |
| Other Approved Securities | 2,215,533 | 1,944,70 |
| Other Approved Investments | | |
| (a) Shares | | |
| (aa) Equity | 511,597 | 612,8 |
| (bb) Preference | | - |
| (b) Mutual Funds | - 1 | 10,0 |
| (c) Derivative Instruments | | - |
| (d) Debentures / Bonds | 2,511,207 | 2,901,6 |
| (e) Other Securities | | |
| (f) Subsidiaries | - | - |
| (g) Investment Properties - Real Estate | - | |
| Investments in Infrastructure and Social Sector | 4,457,383 | 3,627,1 |
| Other than Approved Investments | 90,880 | 135,5 |
| , , | 21,418,021 | 18,657,4 |
| Short Term Investments Government Securities and Government Guaranteed Bonds including Treasury Bills | 264,702 | 49,9 |
| Other Approved Securities | - | 6,5 |
| Other Approved Investments | | |
| (a) Shares | | |
| (aa) Equity | - | - |
| (bb) Preference | - 1 | |
| (b) Mutual Funds | 1,707,546 | 517,7 |
| (c) Derivative Instruments | - | - |
| (d) Debentures / Bonds | 209,038 | - |
| (e) Other Securities | 54,681 | 166,2 |
| (f) Subsidiaries | - | - |
| (g) Investment Properties - Real Estate | - | • |
| Investments in Infrastructure and Social Sector | 131,442 | 414,9 |
| Other than Approved Investments | _ | |
| | 2,367,409 | 1,155,4 |
| | | |
| Total | 23,785,430 | 19,812,8 |

Notes:

- (i) Aggregate book value & market value of Long Term investment other than equity shares is Rs. 20.809,371(000) (Previous Year Rs. 17,968,178(000)) & Rs 21,299,957(000) (Previous Year Rs. 18,989,407(000)) respectively.
- (ii) Aggregate book value & market value of Short Term investment other than equity shares is Rs. 2,367,409(000) (Previous Year Rs 1,155,484(000)) & Rs. 2,369,052(000) (Previous Year Rs. 1,155,949(000)) respectively







Schedule - 8B Assets held to cover Linked Liabilities [Refer Note 2(m) of Schedule 16]

| | · | (₹ '000' |
|--|-------------------------|-------------------------|
| Particulars | As at March 31, 2018 | As at March 31, 2017 |
| Long Term Investments | | |
| Government Securities and Government Guaranteed Bonds | | |
| including Treasury Bills | 265,097 | 431,75 |
| Other Approved Securities | 757,256 | 724,757 |
| Other Approved Investments | | |
| (a) Shares | | |
| (aa) Equity | 2,062,102 | 2,413,86 |
| (bb) Preference | - 1 | - |
| (b) Mutual Funds | - 1 | |
| (c) Debenture Instruments | | • |
| (c) Debentures / Bonds | 485,353 | 420,26 |
| (e) Other Securities | - 1 | |
| (f) Subsidiaries | - 1 | • |
| g) Investment Properties - Real Estate | - | • |
| Investments in Infrastructure and Social Sector | 1,113,989 | 1,196,874 |
| Other than Approved Investments | 291,058 | 218,26 |
| | 4,974,855 | 5,315,77 |
| Government Securities and Government Guaranteed Bonds including Treasury Bills | 396,393 | 344.552 |
| Other Approved Securities | | 2,633 |
| Other Approved Investments | | |
| (a) Shares | | |
| (aa) Equity | | - |
| (bb) Preference | _ | |
| (b) Mutual Funds | | 4 |
| (c) Derivative Instruments | | |
| (d) Debentures / Bonds | | - |
| (e) Other Securities | 606,526 | 492,59 |
| (f) Subsidiaries | - | - |
| (g) Investment Properties - Real Estate | | = |
| Investments in Infrastructure and Social Sector | 52,389 | 43,73 |
| Other than Approved Investments | | - |
| Net Current Assets | 91,832 | 329,14 |
| | 1,147,140 | 1,212,65 |
| | | |
| l'otal l | 6,121,995 | 6,528,434 |

- Aggregate book value & market value of Long Term investment other than equity shares is Rs. (i) 2,645,126(000) (Previous Year Rs. 2,518,105(000)) & Rs. 2,645,126(000) (Previous Year Rs. 2,518,105(000)) respectively.
- (ii) Aggregate book value & market value of Short Term investment other than equity shares is Rs. 1,055,308(000) (Previous Year Rs. 883,516(000)) & Rs. 1,055,308(000) (Previous Year Rs. 883,516(000)) respectively.
- (iii) Break-up of Net Current Assets is as under

(₹ '000)

Suce Co

| Particulars | As at March 31, 2018 | As at March 31, 2017 |
|------------------------------|-------------------------|-------------------------|
| Cash & bank balance | 87,084 | 159,921 |
| Interest accrued & not due | 69,101 | 74,478 |
| O/S Payable/Receivable (net) | (63,362) | 93,831 |
| Others | (991) | 910 |
| Total | 91,832 | 329,140 |





Schedules forming part of the Balance Sheet As at March 31, 2018

Schedule - 9 Loans

| | | (₹ '000) |
|---|-------------------------|-------------------------|
| Particulars | As at March 31, 2018 | As at March 31, 2017 |
| Security-wise Classification | | |
| Secured | | |
| (a) On mortgage of Property | | |
| (aa) In India | _ | - |
| (bb) Outside India | | |
| (b) On Shares, Bonds, Government Securities etc | , | |
| (c) Loan against Policies | 68,928 | 37,077 |
| (d) Others | | |
| Unsecured | | |
| (a) Loans against Policies | | |
| (b) Others | 1,363 | 328 |
| (-) | .,500 | 52,0 |
| Total | 70,291 | 37,405 |
| , octai | 10,201 | 51,405 |
| Borrower-wise Classification | | |
| (a) Central and State Governments | | |
| (b) Banks and Financial Institutions | | • |
| (c) Subsidiaries | • | - |
| , | - | • |
| (d) Companies | 20,000 | - |
| (e) Loans against Policies | 68,928 | 37,077 |
| [Refer Note 2(z) of Schedule 16] | | |
| (f) Loans to Employee | 1,363 | 328 |
| [Refer Note 2(z) and (aa) of Schedule 16] | | |
| (g) Others | | - |
| Total | 70.004 | |
| Total | 70,291 | 37,405 |
| Performance-wise Classification | | 1 |
| (a) Loans classified as Standard |] | |
| (aa) In India | 70.204 | 27.405 |
| (bb) Outside India | 70,291 | 37,405 |
| (db) Odiside india | , i | - |
| (b) Non Standard Loans less Provisions | | |
| (aa) In India | | |
| | • | • |
| (bb) Outside India | - | • |
| Total | 70,291 | 37,405 |
| 7 4 4 4 | 10,231 | 31,403 |
| Maturity-wise Classification | | |
| (a) Short-Term | _ | _ |
| (b) Long-Term | 70,291 | 37,405 |
| 1-7 | 13,231 | 57,403 |
| Total | 70,291 | 37,405 |
| | | |







Schedules forming part of the Balance Sheet As at March 31, 2018

Schedule - 10 Fixed Assets (Refer Notes 2(j) and 2(k) of Schedule 16)

| a second | | Gross Block (at coat) | (at coat) | | | | Denreciation | | | Net | Net Block |
|----------------------------------|---------------|-----------------------|------------|----------------|---------------|---------------|--------------|-------------|----------------|----------------|----------------|
| | Asat | Additions | Dadinelone | Asat | Asat | Adjustment of | For the Year | On Sales / | As at | As at | Asat |
| | April 1, 2017 | elicaliza | | March 31, 2018 | April 1, 2017 | Finance Lease | 100 | Adjustments | March 31, 2018 | March 31, 2018 | March 31, 2017 |
| | 1 | , | , | , | | , | | , | | | • |
| Intangible Assets | | | | | | | | | | | |
| Software | 402.790 | 51,300 | * | 454,090 | 316,054 | , | 31,342 | | 347,396 | 106,694 | 86,736 |
| Tangible Assets | | | | | | | | | | | |
| Land-Freehold | , | , | • | • | • | • | • | , | , | | |
| Leasehold improvements | 50,855 | 42,937 | 2,044 | 91,748 | 21,665 | • | 16,945 | 1,287 | 37,323 | 54,425 | 29,190 |
| Buildings | • | • | • | , | 1 | • | | , | , | • | • |
| Furniture and Fittings | 46,695 | 9,445 | 7,937 | 48,203 | 20,963 | • | 11,767 | 5,494 | 1 27,236 | 20,967 | |
| Information Technology Equipment | 87,826 | 225,822 | 5,176 | 308,472 | 40,819 | • | 53,627 | 4,933 | 89,513 | | 47,007 |
| Vehicles | 8,005 | • | | | | • | 764 | • | 4,926 | | |
| Office Equipment | 37,827 | 43,862 | 5,552 | | 30,276 | • | 14,103 | 5,434 | | 37,192 | |
| Total | 633,998 | 373,366 | 20,709 | 986,855 | 433,939 | | 128,548 | 17,148 | 545,339 | 441,316 | 200,059 |
| Capital Work in Progress | | | | | | | | | | 34,078 | 33,64 |
| Sub Total (A) | 633,998 | 373,366 | 20,709 | 986,655 | 433,939 | | 128,548 | 17,148 | 545,339 | 475,394 | 233,707 |

Leased Assets
[Dofor Mote 2007(i) at

| Particulars | | Gross Block (at cost) | (at cost) | | | | Depreciation | | | Nex | Net Block |
|----------------------------------|--------------|-----------------------|------------|----------------|---------------|---------------|--------------|-------------|----------------|----------------|----------------|
| •••• | As at | Additions | Deductions | As at | Asat | Adjustment of | For the Year | On Sales / | Asat | As at | Asat |
| | April 1 2017 | | | March 31, 2018 | April 1, 2017 | Finance Lease | | Adjustments | March 31, 2018 | March 31, 2018 | March 31, 2017 |
| Goodwill | | , | | , | , | , | , | , | , | , | * |
| intangible Assets | 1 | , | , | 4 | | | | | • | | |
| | ŧ | , | | • | | | | | 1 | | |
| Tangibie Assets | ********** | | | ***** | | | | | | | |
| _and-Freehold | t | • | • | • | • | , | • | • | , | , | • |
| Leasehold Improvements | • | | , | • | | , | 1 | , | • | | |
| Buildings | • | ŀ | , | | , | | , | • | • | | , |
| Furniture and Fittings - Leased | • | 479,022 | • | 479,022 | , | 461,486 | 12,976 | | 474,462 | 4,560 | • |
| Information Technology Equipment | | | | | | | | | | | |
| Leased | 1 | 193,602 | • | 193,602 | | 193,602 | • | , | 193,602 | • | • |
| Vehicles | 1 | | , | • | • | , | , | • | ſ | | • |
| Office Equipment - Leased | , | 179,721 | , | 179,721 | 1 | 176,482 | 2,600 | | 179,082 | 639 | , |
| Total | | 852,345 | , | 852,345 | 1 | 831,570 | 15,576 | , | 847,146 | 5,199 | , |
| Capital Work in Progress | | | | | | | | | | | |
| Sub Total (B) | • | 852,345 | | 852,345 | ٠ | 831,570 | 15,576 | • | 847,146 | 5,199 | • |
| Grand Total (A+B) | 833,998 | 1,225,711 | 20,709 | 1,839,000 | 433,939 | 831,570 | 144,124 | 17,148 | 1,392,485 | 480,593 | 233,707 |
| Previous Period | 504,058 | 130,004 | Ē | 866,659 | | 333,945 | 110'001 | 71 | 433,939 | 233,707 | |

a Regulatory and Development Authority of India (IRDA) order on leasing arrangement for the leasing of assets, the company has changed the Classification of Lease from Sperating Lease to State Property of India (IRDA) order on leasing arrangement for the leasing of assets, the company has changed the Classification of Lease from Sperating Lease to State Property of India (IRDA) order on leasing arrangement for the leasing of assets, the company has changed the Classification of Lease from Sperating Lease to State Property of India (IRDA) order on leasing arrangement for the leasing of assets, the company has changed the Classification of Lease from Sperating Lease to State Property of India (IRDA) order on leasing arrangement for the lease in the books. Note; In deference to the Justin According MUMBAI





Schedules forming part of the Balance Sheet As at March 31, 2018

Schedule - 11 Cash and Bank Balances

| | Particulars | As at March 31, 2018 | As at March 31, 2017 |
|---|---|-------------------------|-------------------------|
| 1 | Cash (including Cheques, Drafts and Stamps) | 340,226 | 249,974 |
| 2 | Bank Balances | | |
| | (a) Deposit Accounts | | |
| | (aa) Short-term (Due within 12 months of the date of Balance Sheet) | - | = |
| | (bb) Others | - [| - |
| | (b) Current Accounts | 740,894 | 219,025 |
| | (c) Others | - | • |
| 3 | Money at Call and Short Notice | | |
| | (a) With Banks | - | ** |
| | (b) With other Institutions | . | - |
| 4 | Others | | ~ |
| | Total | 1,081,120 | 468,999 |
| | Balances with Non-Scheduled Banks included in 2 and 3 above | _ | - |
| | Cash and Bank Balances | | |
| | - In India | 1,081,120 | 468,999 |
| | - Outside India | | |
| | Total | 1,081,120 | 468,999 |







Schedules forming part of the Balance Sheet As at March 31, 2018

Schedule - 12 Advances and Other Assets

| -1- | | reterior Anatomics | 2020-0-202 | (₹ '000' |
|-----|--|--------------------|---|-------------------------|
| | Particulars | | As at March 31, 2018 | As at March 31, 2017 |
| Ac | dvances | | | |
| R | eserve Deposits with Ceding Companies | | - | - |
| Αŗ | pplication Money for Investments | | | * |
| | repayments | | 35,297 | 29,148 |
| 1 | dvances to Directors / Officers | | - | - |
| | dvance Tax Paid and Taxes Deducted at Source (Net of Provision for Taxation) | | • | - |
| | thers: | | | |
| | dvances to Suppliers | | 52,720 | 131,930 |
| Αc | dvances to Employees | | 3,105 | 4,844 |
| | Total (A) | | 91,122 | 165,920 |
| O' | ther Assets | | | |
| In | come Accrued on Investments | | | |
| | (a) Shareholders' | | 74,041 | 61.035 |
| 1 | (b) Policyholders' | | 661.989 | 619.35- |
| O | utstanding Premiums | | 455,026 | 355,724 |
| Αŗ | gents' Balances | | , . | |
| | · Gross | 36,262 | | |
| l | - Less: Provision for doubtful agent balances | 30,711 | 5,551 | 18,400 |
| Fc | preign Agencies Balances | | - | · • |
| Ð١ | ue from other Entities carrying on Insurance Business (including Reinsurers) | | 108,339 | 121,778 |
| Dı | ue from Subsidiaries / Holding Company | | - | - |
| Dr | eposit with Reserve Bank of India | | | - |
| [P | Pursuant to Section 7 of Insurance Act, 1938] | | | |
| Ot | thers: | | | |
| R | efundable Security Deposits | | 105,932 | 109,959 |
| Sε | ervice Tax / Goods and Service Tax Unutilised Credit | | 157,255 | 88.46 |
| 01 | ther Receivables | | 3,009 | 5,044 |
| Uf | nclaimed Amounts of Policyholders Fund | | | |
| | Assets held for Unclaimed Fund | | 441,757 | 428,000 |
| | Income Accrued on Unclaimed Fund | | 55,362 | 26,668 |
| T | Total (B) | | 2,068,261 | 1,834,424 |
| To | otal (A + B) | | 2,159,383 | 2,000,344 |







Schedules forming part of the Balance Sheet As at March 31, 2018

Schedule - 13 Current Liabilities

(₹ '000)

| Particulars | As at March 31, 2018 | As at March 31,2017 |
|--|-------------------------|------------------------|
| Agents' Balances | 80,884 | 83,692 |
| Balances due to Other Insurance Companies | 6 | 6 |
| Deposits held on Reinsurance Ceded | - | - |
| Premiums Received in Advance | 17,721 | 17,930 |
| Unallocated Premium | 338,322 | 226,455 |
| Sundry Creditors | 836,247 | 669,588 |
| Due to Subsidiaries / Holding Companies | _ | - |
| Claims Outstanding | 329,295 | 302,677 |
| Annuities Due | | <u>.</u> |
| Due to Officers / Directors | - 1 | - |
| Unclaimed Amounts of Policyholders | | |
| Unclaimed Amounts of Policyholders Liability | 433,599 | 463.870 |
| Income Accrued on Unclaimed Fund | 55,362 | 26,668 |
| Others: | | |
| Investment Purchased to be settled | 327.979 | 101,428 |
| Statutory Dues | 78,504 | 25,809 |
| Dues to Employees | 2.878 | 18,103 |
| Retention Money Payable | 1,798 | 962 |
| Total | 2,502,595 | 1,937,188 |

Schedule - 14 Provisions

(₹ '000)

| Particulars | As at March 31, 2018 | As at March 31,2017 |
|---|-------------------------|------------------------|
| For Taxation (Less Payments and Taxes Deducted at Source) (Net) | * | * |
| For Proposal Dividends | | |
| For Dividend Distribution Tax | | - |
| Others: | | |
| Other Employee Benefits | 40,891 | 51,772 |
| | • | |
| Total | 40,891 | 51,772 |

Schedule - 15 Miscellaneous Expenditure (To the extent not written off or Adjusted)

000' ₹)

| | | (₹ 000) |
|---|-------------------------|------------------------|
| Particulars | As at March 31, 2018 | As at March 31,2017 |
| Discount allowed in Issue of Shares/ Debentures Others | | - |
| Total | | - |







Schedule - 16

Significant Accounting Policies and Notes to the Balance Sheet as at March 31, 2018, Revenue Account and Profit and Loss Account for the year ended March 31, 2018

1. Background

Future Generali India Life Insurance Company Limited was incorporated on October 30, 2006 as a Company under the Companies Act, 1956 to undertake and carry on the business of life insurance. On April 18, 2007, the name was changed to Future Generali India Life Insurance Company Limited (Formerly Future Generali India Life Assurance Company Limited) ('the Company'). The Company has obtained a license from the Insurance Regulatory and Development Authority of India ('IRDAI') on September 4, 2007 for carrying on the business of life insurance. The license is in force as at March 31, 2018.

The Company's life insurance business comprises of individual life and group business including participating, non-participating, pension, annuity, group gratuity, superannuation, leave encashment, Variable Insurance Products, unit linked insurance products & health products. The Company distributes these products through individual agents, corporate agents, banks, brokers, insurance marketing firms, web aggregator, direct sales channels across the country and online through the Company's website.

2. Significant Accounting Policies

a) Basis of preparation of financial statements

The financial statements are prepared and presented under the historical cost convention, unless otherwise stated, and on the accrual basis of accounting, in accordance with accounting principles generally accepted in India (Indian GAAP). The Company has prepared the financial statements in compliance with the accounting standards notified under section 133 of the Companies Act, 2013 further amended by Companies (Accounting Standards) Amendment Rules, 2016 read with paragraph 7 of the Companies (Accounts) Rules, 2014 and in accordance with the provisions of the Insurance Act, 1938 as amended from time to time, including amendment brought by Insurance Laws (Amendment) Act, 2015, the Insurance Regulatory and Development Authority Act, 1999 as amended from time to time, and the regulations framed thereunder, various circulars issued by the IRDAI from time to time and the practices prevailing within the insurance industry in India. The accounting policies have been consistently applied by the Company. The management evaluates all newly issued or revised accounting pronouncements on an ongoing basis to ensure due compliance.

b) Use of Estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets, liabilities, revenues and expenses and disclosure of contingent liabilities as on the date of the financial statements. The estimates and assumptions used in the financial statements are based upon management's evaluation of the relevant facts and circumstances as on the date of financial statements. Actual results may differ from the estimates and assumptions used in preparing the accompanying financial statements. Differences between the actual and estimates are recognised in the period in which the actual materializes or are known. Any revision to the accounting estimates is recognised prospectively.

c) Revenue Recognition

Life Insurance Premium

enered Account

Premium (net of service tax / Goods and Services Tax) is recognised as income when due from
policyholders. Premium on lapsed policies is recognised as income on receipt basis on
reinstatement or revival of these policies. In respect of linked business, premium income is
recognised when the associated units are allotted.

Top up premiums paid by unit linked policyholders' are considered as single premium and recognised as income when the associated units are created.

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Income from Investments:

- iii. Interest on investments and loans are recognised on accrual basis. Accretion of discount and amortization of premium in respect of debt securities is recognised over the remaining term of such instruments on constant yield basis. In case of Treasury Bills /Commercial Papers/Certificate of Deposits/ CBLO, accretion of discount is effected over the remaining period of instruments on Straight Line Basis.
- iv. Dividend income is recognised when the right to receive dividend is established and is accounted on Ex-Dividend Date.
- v. Realized gains and losses in respect of equity shares and units of mutual funds are calculated as the difference between the net sales proceeds and their weighted average cost.
- vi. In respect of debt securities held on account of Shareholders and Non-Linked Policyholders Funds, the realized gains and losses are calculated as difference between net sales proceeds or redemption proceeds and amortized cost. Cost in respect of these securities is computed using weighted average method. In case of unit linked Funds, realized profit/loss on Debt securities are calculated as the difference between the net sales proceeds and their weighted average cost.

In case of Treasury Bills/Commercial Papers/Certificate of Deposits/CBLO, the same is calculated as difference between Net sales proceeds and amortized cost.

Income from linked policies

vii. Income from linked policies, which include fund management charges, policy administration charges, mortality charges and other charges, wherever applicable, is recovered from the linked funds in accordance with the terms and conditions of the insurance contracts and is accounted for as income when due.

Income from loans

vii. Interest income on loans is accounted for on an accrual basis.

d) Reinsurance premium ceded

Reinsurance Premium ceded is accounted for on due basis in accordance with the terms and conditions of the reinsurance treaty.

e) Loans against policies

Loans against polices are valued at the aggregate of book values (net of repayments) plus capitalized interest (accrued and due) and are subject to impairment, if any.

f) Benefits Paid (including Claims)

- i) Claims by death are accounted when intimated.
- ii) Claims by maturity are accounted on the maturity date.
- iii) Annuity benefits are accounted when due.
- iv) Surrenders are accounted as and when notified.
- v) Claims cost consist of the policy benefit amounts and claims settlement costs, where applicable.
- vi) Claims recovered or recoverable from reinsurer are accounted in the same period as that of the related claims.
- vii) Withdrawals and surrender under unit linked policies are accounted in respective schemes when the associated units are cancelled.

g) Expense Recognition

Expenses are recognised on accrual basis. Expenses other than those directly related to Insurance business are recognised in the Profit and Loss Account and operating expenses related to Insurance business are recognised in the Revenue Account.





h) Acquisition costs

Acquisition costs are costs that vary with and are primarily related to acquisition of new insurance contracts. Acquisition cost mainly consists of commission, medical costs, stamp duty and other related expenses. These costs are expensed out in the year in which they are incurred.

i) Policy Liabilities

Liabilities on life policies are determined by the Appointed Actuary using generally accepted actuarial practice in accordance with the Standards and Guidance Notes established by the Institute of Actuaries of India, the requirement of the Insurance Act, 1938 as amended by the Insurance Laws (Amendment Act), 2015 and the regulations issued by the IRDAI.

The Liabilities are calculated in the manner that together with estimated future premium income and investment income, the company can meet estimated future claims (including bonus entitlement to the policyholders) and expenses.

The actuarial method and assumptions are given in Note 3 below.

j) Fixed Assets

Fixed Assets are stated at cost, less accumulated depreciation. Cost includes the purchase price and any other cost which can be directly attributed to bringing the asset to its present location and working condition for its intended use. Subsequent expenditure incurred on existing fixed assets is expensed out except where such expenditure increases the future economic benefits from the existing assets. Cost of assets as at the Balance Sheet date not ready for its intended use as at such date are disclosed as capital work in progress. Advances given towards acquisition of fixed assets are disclosed in 'Advance and other assets' in Balance Sheet. In respect of expenditure incurred on acquisition of fixed assets in foreign exchange, the net gain or loss arising on conversion/settlement is recognised in the Revenue Account.

Intangibles

Expenditure incurred on major application software and their customization or further development/ enhancement is recognised as an intangible asset. The same is capitalized under fixed assets if such expenditure results in a benefit of enduring nature. Other software expenses are expensed in the period in which they are incurred. Intangible assets are stated at cost less accumulated depreciation/amortization.

Leasehold Improvements

Improvements to leasehold premises are capitalized as Leasehold Improvements.

k) Depreciation

Deprecation is provided on a pro-rata basis on a Straight Line Method over the estimated useful life of the assets as prescribed under Schedule II of the Companies Act, 2013.

The useful life of various assets, including leased assets as estimated by Management and as prescribed by Schedule II is as under:

| Nature of Asset | Useful Life (Months)- FY 2017-18 | Useful Life (Months)- FY 2016-17 |
|--|-------------------------------------|-------------------------------------|
| Software | 60 | 36 |
| Furniture and Fittings | 120 | 120 |
| Information Technology Equipment | 60 | 36 |
| Information Technology Equipment- Server (incl. Servers & networks) | 72 | 36 |
| Office Equipment | 60 | 60 |
| Motor Cars | 96 | 96 |
| Mobile Phones * | 24 | 24 |

* Mobile phones are part of office equipment in schedule 10 of the financials Leasehold Improvements are amortised over the period of respective leases or 60 months, whichever is lower.

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Any additions to the original fixed assets are depreciated over the remaining useful life of the original asset. Depreciation/ amortisation is charged on pro-rata basis from the date on which the asset is put to use and in case of asset sold, up to the previous date of sale.

Assets individually costing less than ₹ 5,000 are fully depreciated in the year of acquisition.

I) Impairment of Assets

The Company assesses at each Balance Sheet date whether there is any indication that an asset may be impaired. If any such indication exists, the Company estimates the recoverable amount of the asset. If such recoverable amount of the asset is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognised in the Revenue Account.

m) Investments

Investments are made in accordance with the Insurance Act, 1938 as amended by the Insurance Laws (Amendment Act), 2015, the Insurance Regulatory and Development Authority (Investment) Regulations, 2016, Investment Policy of the Company and various circulars/notifications issued by the IRDAI from time to time.

Investments are recorded on the trade date at cost, which includes brokerage, statutory levies, if any and excludes interest paid, if any, on Purchase.

Bonus entitlements are recognised as investments on the 'ex-bonus date'. Right entitlements are recognised as investments on the 'ex-rights date'.

i. Classification

Investments intended to be held for a period of less than twelve months or those maturing within twelve months from the Balance Sheet Date are classified as "Short Term Investments". Investments other than short term are classified as "Long Term Investments".

ii. Valuation - Shareholders' investments and Non-Linked Policyholders' investments

Debt securities including government securities are considered as "held to maturity" and are stated at amortized cost.

The premium or discount, which is paid or availed respectively, at the time of purchase of a fixed income security, is amortized over the life of the instrument on Constant Yield basis.

Fixed deposits are valued at cost till the date of maturity.

Investments in mutual funds are stated at previous day's Net Asset Value (NAV) per unit.

Listed equity securities and ETFs are measured at fair value on the balance sheet date. For the purpose of determining fair value, these are valued at last quoted closing price on the NSE and in case the equity shares are not listed or traded on NSE then they are valued on the last quoted closing price on the BSE. Unlisted equity securities are measured at historic cost. Reverse Repo is valued at cost. In respect of investment in equity shares, ETFs and mutual funds, the corresponding unrealized investment gain or losses are reported in the Balance Sheet under "Fair Value Change Account". In case of diminution, other than temporary, in the market value of investments as on the Balance Sheet date, the amount of diminution is recognised as an expense in the Revenue/Profit and Loss Account as the case may be.

All assets where the interest and/ or installment of principal repayment remain overdue for more than 90 days at the Balance Sheet date are classified as Non-Performing Assets (NPA).

iii. Valuation - Linked Business

Government Securities and other Debt Securities with remaining maturity more than 182 days are valued based on market value obtained from Fixed Income Money Market & Derivatives Association of India ('FIMMDA') and CRISIL Bond Valuer respectively. Government and other debt securities with remaining maturity of up to 182 days are valued at amortized cost spread uniformly over the Ganarall's

remaining life of the securities

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Listed equity securities and ETFs are measured at fair value on the Balance Sheet date. For the purpose of determining fair value, these are valued at last quoted closing price on the NSE and in case the equity shares are not listed or traded on NSE then they are valued on the last quoted closing price on the BSE. Unrealized gain or losses are recognised in the scheme's Revenue account. Reverse Repo is valued at cost

Fixed Deposits are valued at cost till the date of maturity.

Mutual fund units are valued at previous day's Net Asset Value per unit.

All assets where the interest and/ or installment of principal repayment remain overdue for more than 90 days at the Balance Sheet date are classified as Non-Performing Assets (NPA).

iv. Transfer of Investments from Shareholders' fund to Policyholders'

Transfer of investments, other than debt securities as and when made from the Shareholders' fund to the Policyholders' fund to meet the deficit in the Policyholders' account are made at the cost price or market price, whichever is lower.

Transfer of debt securities, from Shareholders' fund to policyholders' fund are made at the net amortized cost and market value on the date of transfer, whichever is lower.

v. No transfer of investments is made between non linked Policyholder's funds.

vi. Purchase and sale transactions between unit linked funds

The purchase and sale of investments between unit linked funds is accounted for at the prevailing market price on the date of purchase or sale of investments.

In case of debt securities, if prevailing market price of any securities is not available on the date of transfer of investments, then the last available price is considered.

n) Lease

i) Operating Leases

Leases where the lessor effectively retains substantially all the risks and benefits of ownership over the lease term are classified as Operating Leases. Operating lease rentals are recognised as an expense over the lease period on straight line basis.

ii) Finance Leases

Lease under which the Company assumes substantially all the risk and rewards of ownership of the asset are classified as finance lease. Such leased asset acquired are capitalized at fair value of the assets or present value of the minimum lease rental payment at the inception of the lease, whichever is lower.

o) Employee Benefits

(i) Long term benefits

(i-a) Defined-contribution plans

These are plans in which the Company pays pre-defined amounts to separate funds and does not have any legal or informal obligation to pay additional sums. These comprise of contributions to the employees' provident fund and employees' pension fund. The Company's payments to the defined contribution plans are reported as expenses during the period in which the employees perform the services that the payment covers.





(i-b) Defined-benefit plans

Expenses for defined-benefit gratuity plans are calculated as at the balance sheet date by independent actuaries using Projected Unit Credit method. The commitments are valued at the present value of expected future payments, with consideration for calculated future salary increases, utilizing a discount rate corresponding to the interest rate estimated by the actuary having regard to the interest rate on government bonds with a term based on the expected average remaining working lives of employees.

(ii) Short term benefits

All employee benefits payable within twelve months of rendering the service are classified as short-term employee benefits. Benefits such as salaries, bonuses and other non-monetary benefits are recognised in the period in which the employee renders the related service. All short term employee benefits are accounted on undiscounted basis.

(iii) Compensated absences

The employees of the Company are entitled to compensated absences. The employees can carry forward a portion of unutilized accumulating compensated absences and utilize it in the future periods or receive cash compensation on the retirement or termination of employment. The Company records an obligation for compensated absences in the period in which the employee renders services that increase the entitlement. The Company measures the expected cost of compensated absences as an additional amount that the Company expects to pay as a result of the unused entitlement that has accumulated at the Balance Sheet date. The Company recognises accumulated compensated absences based on the actuarial valuation using the projected unit credit method. Actuarial gains and losses are recognised immediately in the Revenue Accounts as income or expense, as the case may be.

(iv) Other long term employee benefits

Other Long term employee benefits include long term incentive plans. Long Term incentive plans are subject to fulfilment criteria prescribed by the Company and are accounted for at the present value of expected future benefits payable using an appropriate discount rate. Expenses for long term employee benefits are calculated as at the balance sheet date by independent actuaries using Projected Unit Credit method.

Actuarial gains or losses, if any, due to experience adjustments and the effects of the change in actuarial assumption are accounted for in the Revenue Account, as the case may be, in the period in which they arise.

p) Unclaimed amount of policyholders

Assets held for unclaimed amount of policyholders is created and maintained in accordance with the requirement of IRDAI circular No. IRDA/F&A/CIR/GLD/195/08/124 dated August 14, 2014, IRDA/F&A/CIR/CPM/134/07/2015 dated July 24, 2015, IRDA/F&A/CIR/CLD/114/05/2015 dated May 28, 2015, IRDA/F&A/CIR/Misc/173/07/2017 dated July 25, 2017 and Investment Regulations, 2016 as amended from time to time:

- a) Unclaimed amount of policyholders is invested in money market instruments and / or fixed deposits of scheduled banks which is valued at historical cost, subject to amortisation of premium or accretion of discount over the period of maturity/holding on a straight line basis.
- b) Income on unclaimed amount of policyholders is credited to respective unclaimed account and is accounted for on an accrual basis.
- c) Amount payable on account of income earned on assets held for unclaimed amount of policyholders is accounted for on an accrual basis and is disclosed net of fund management charges.





q) Foreign Currency Transactions

Foreign currency transactions are recorded at the exchange rates prevailing on the date of the transaction. Gains and losses arising out of subsequent fluctuations are accounted on actual payment or realization. Monetary items denominated in foreign currency as at the balance Sheet are converted at the exchange rates prevailing on that date. Exchange differences are recognised in the Revenue Account or Profit and Loss Account as applicable.

r) Provision for Taxation

Tax expense comprises of income tax and deferred tax.

Income Tax

Provision for current income tax, if any, is made on an accrual basis. Current Income Tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income Tax Act, 1961.

Deferred Tax

Deferred Tax is recognised subject to the consideration of prudence in respect of deferred tax assets on timing difference, being the difference between taxable income and accounting income that originate in one period and are capable of reversal in one or more subsequent period. The effect of deferred tax asset/ liability of a change in the tax rates is recognised using the tax rates and tax laws that have been enacted or substantively enacted by the Balance Sheet date.

Deferred tax assets are recognised only to the extent there is reasonable certainty that the assets can be realized in future, however, where there is unabsorbed depreciation or carried forward loss under taxation laws, deferred tax assets are recognised only if there is virtual certainty of realization of such assets.

Goods & Service Tax / Service Tax

Service tax and Krishi Kalyan Cess (KKC) liability on output service was set-off against available input service tax credit from payment of service tax under Insurance Auxiliary services, Repairs & Maintenance services and other eligible services.

Unutilized credits have been carried forward as Transitional Credit under GST, and the same is utilized for setoff of GST liability of subsequent period, in line with GST provisions.

Goods and Services Tax (GST) liability on output service of each state is set-off against available input GST credit from payment of GST under various eligible credit for the respective state, as per the GST Rules. Unutilized credit, if any, are carried forward as "GST Unutilized credit" under "Advances and other asset" for set-off against output GST liability of subsequent periods. Government has introduced GST from 01st July 2017.

t) Provisions and contingent liabilities

The Company recognises a provision when there is a present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation.

A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. Where there is a possible obligation or a present obligation that the likelihood of outflow of resource is remote, no provision or disclosure is made.

u) Funds for Future Appropriation

The balance in the funds for future appropriations account represents funds, the allocation of which, either to participating Policyholders or to Shareholders, has not been determined at the Balance Sheet date. Transfers to and from the fund reflect the excess or deficit of income over expenses and appropriations in each accounting period arising in the Company's Policyholders' fund. In respect of Participating policies any allocation to the policyholder would also give rise to a shareholder transfer participating population the required proportion Generali Indi

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v) Cash and Cash Equivalents

Cash and cash equivalents for the purposes of Receipts and Payments Account comprise of cash and cheques in hand, bank balances, fixed deposits with original maturity of three months or less, CBLO. Reverse Repo, highly liquid mutual funds and highly liquid investments that are readily convertible into measurable amounts of cash and which are subject to insignificant risk of change in value.

w) Cash Flow Statements

Cash Flow Statement is prepared and reported using the Direct Method, in conformity with para 1.1 (i) of the Master Circular on Preparation of Financial Statements and Filing Returns of Life Insurance Business dated December 11, 2013 issued by the IRDAI

x) Earnings per Share

Basic Earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period. For the purpose of calculating Diluted Earnings per Share, the net profit or loss for the period attributable to equity shareholders and weighted average number of shares outstanding during the period is adjusted for the effects of all dilutive potential equity shares.

y) Provision for doubtful debts

The Company regularly evaluates the probability of recovery and provides for doubtful deposits. advances and others receivables

z) Loans

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Investments in Loans are stated at historical cost, less repayments, subject to provision for Impairment losses & non-performing asset (NPA) provision, if any.

aa) Provision for Standard assets for debt portfolio

In accordance with the IRDAI guidelines on 'Prudential norms for income recognition, asset classification, provisioning and other related matters in respect of debt portfolio' vide the Master circular, adequate provisions are made for estimated loss arising on account from/under recovery of loans and advances (other than loans and advances granted against insurance policies issued by the insurer) outstanding at the balance sheet date in respect of standard assets.

bb) Segmental reporting

Identification of segments

Based on the primary segments identified under IRDAI (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations 2002 ('the Regulations') read with AS 17 on "Segmental Reporting" prescribed in the Companies Act, 2013 and rules thereunder, the Company has classified and disclosed segmental information separately for Shareholders' and Policyholders'. Within Policyholders', the businesses are further segmented into Participating (Individual), Pension Individual, VIP Superannuation Group, Non-Participating (Individual and Group), Accumulation (Gratuity and Leave encashment) Group, Accumulation Superannuation Group, VIP Accumulation (Gratuity and Leave Encashment) Group, Annuity Individual, Health Individual and Linked (Life, Pension and Group). Since all business is written in India, there are no reportable geographical segments.

Allocation and apportionment methodology

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The allocation of revenue, expenses, assets and liabilities to the regulatory segments is done on the following basis:

a) Revenue, expenses, assets and liabilities, which are directly attributable and identifiable to the respective regulatory segments, are directly allocated in that respective segment

b) The principle followed for apportioning of those expenses that cannot be directly attributable to the regulatory segments is to initially apportion these expenses to the Company's internal then further apportion into the regulatory segments. All indirect operating segments and

regulatory expenses are segregated into direct expenses and indirect expenses

Direct expenses are those expenses which can be identified with the operating segments of the Company. Indirect expenses are those expenses which cannot be identified with the operating segments of the Company.

These expenses are then apportioned to the regulatory segments based on one or combination of some of the following parameters, as considered appropriate

- i) Number of policies sold
- ii) New business premium
- iii) In Force policies
- iv) Gross Written Premium
- v) Number of employees
- vi) Man hours utilized

3. Actuarial Method and Assumptions

Liabilities on life policies are determined by the Appointed Actuary as per the provision of Insurance Regulatory and Development Authority of India (IRDAI) on Assets Liabilities and Solvency Margin of Insurers Regulations, 2016, other relevant regulations and circulars issued by the IRDAI from time to time, Insurance Act 1938 as amended from time to time, generally accepted actuarial principles and in accordance with the Standards and Guidance Notes issued by the Institute of Actuaries of India with the concurrence of IRDAI;

Actuarial Methods and the assumptions used in the valuation as at March 31, 2018 are stated below.

A. For Non-linked Individual Business (other than Guarantee Advantage Plan)

Gross Premium Valuation Reserve Method is used to calculate the liabilities with respect to expenses, mortality and other claims including bonus if any; negative reserves are eliminated at policy level. The reserves are floored to the higher of guaranteed surrender value (GSV) and the special surrender value (SSV) at a policy level. For term products, the reserves are also floored to the unearned premium reserve (UPR). For non-linked pension product (Future Generali Pension), liability is floored to the policyholder pension fund account (PPFA) which is calculated using the premiums accumulated with past declared bonuses.

B. For the Non -Linked Non-Participating "Guarantee Advantage" Plan

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The accumulated balance in Policy Account, net of charges, accumulated at the rate of crediting interest declared in advance on a quarterly basis as on valuation date at a policy level akin to fund value. Additional reserve equivalent to, present value of expenses and benefits less present value of fees (Allocation fees, Insurance fees, Policy administration fees and investment fees) discounted at valuation rate of interest, akin to non-unit reserves. Reserve for loyalty addition is calculated as Present value of loyalty addition payable at maturity/death calculated for all in-force policies discounted at valuation rate of interest.

C. For Linked business

Unit value as on the valuation date is kept as unit reserve. Discounted cash flow approach is used to determine non-unit reserves as per IRDAI guidelines subject to minimum of half a month's mortality and policy administration charges.

D. For Riders reserves

For individual business, the rider reserve has been calculated as higher of Gross Premium Valuation method and Unearned Premium Reserve method. For group business, the rider reserve is computed by the Unearned Premium Reserve method.

E. For Group Term Insurance

The reserves are calculated using the Unexpired Premium Reserve (UPR) methodology. Credit for reinsurance is taken in the calculation of this reserve.

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F. For Group Credit Suraksha,

Gross Premium Valuation Reserve method has been used similar to individual business as outlined earlier.

G. For Non Linked Group Traditional Fund Products (Non VIP)

The contributions net of withdrawals are being accumulated using the crediting rate which is calculated as yield less expenses, if any. The Crediting rate is declared annually in arrears.

H. For the Non Linked Group Traditional Fund Products (VIP) - Gratuity and Leave Encashment

The fund along with the net contributions are credited with the minimum guaranteed floor rate of 1% and then accumulated at the interest rate which is declared quarterly in advance.

I. For Non Linked Group Traditional Fund Products (VIP) - Group Superannuation

The contributions net of withdrawals are being accumulated at a minimum floor rate (guaranteed rate of return) of 1% pa. Additional earnings over and above the minimum floor rate, if any, is shared through annual bonus at the end of the financial year. The annual declared bonus amount is credited to the fund reserve.

J. For Linked Saving Suraksha products

Reserves consists of Unit reserves which is the unit value as on the valuation date. Additional reserves are provided at member level by taking mortality charge and policy admin charge based on unexpired period.

In addition to the above mentioned reserves, other additional global provisions are made which include the following:

- a. Maintenance expense overrun reserve
- b. Closure to new business reserve
- c. Cost of guarantee reserve
- d. Freelook cancellation reserve
- e. Reserves for paid up policies eligible for revivals
- f. Reserves for lapsed policies eligible for revivals
- g. Reserve for incurred but not reported claims
- h. Discontinued Penalty
- i. Group Resilience Reserve
- j. Non Negative Residual Addition Reserve

Valuation assumptions are based on mix of pricing assumptions which are derived from industry experience and based on own projection and assessment duly adjusted for Margin for Adverse Deviation as per relevant Standards and Guidance Notes issued by the Institute of Actuaries of India.

Following are basis for Gross Premium Reserve method for Individual Non-linked business.

A. Valuation rate of Interest:

6.55% (previous year 6.55%) per annum for 1st five years and 5.85% (previous year 5.85%) thereafter for participating business, annuity business and group credit suraksha. 5.55% (previous year 5.55%) per annum for 1st five years and 4.85% (previous year 4.85%) thereafter for non-participating business and non-unit reserves under unit linked business.

B. Mortality Assumptions:

Based on published mortality table - Indian Lives Mortality 2006-08 suitably adjusted to reflect actual experience along with margins for adverse deviation in compliance with Actuarial practice standards issued by the Institute of Actuaries of India.

C. Morbidity Assumptions:

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For critical illness and health products it is based on CIBT-93 table with adjustment to reflect expected experience along with margins for adverse deviation in compliance with Actuarial practice. Canarali Ino

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standards issued by the Institute of Actuaries of India. For accidental riders, it is a flat rate independent of age.

D. Lapse/Surrender/Withdrawal:

A prudent lapse/surrender/withdrawal assumption is used in the calculation of reserves incorporating margins for adverse deviation in compliance with Actuarial practice standards issued by the Institute of Actuaries of India.

E. Expense inflation:

4% (previous year 4%) per annum applied monthly on fixed renewal expenses

F. Commission:

As per the provision under the relevant plan approved by IRDAI.

G. Renewal Expenses:

Appropriate assumptions are made based on the long term expenses projected in the business plan with allowance for adverse deviation.

Currently, we are using Maintenance Expenses as \mathfrak{T} 597 (previous year \mathfrak{T} 568) per annum during Premium Payment Term and \mathfrak{T} 298.5 (previous year \mathfrak{T} 284) per annum after Premium Payment Term. For single premium and paid-up policies, an expenses assumption of \mathfrak{T} 298.5(previous year \mathfrak{T} 284) per policy is used for valuation. Expense assumptions used for Group business are aligned to the file \mathfrak{T} use of the product.

H. Future Bonus rates:

For participating business, future bonus rate assumptions are consistent with the Bonus earning capacity and Policyholders' Reasonable Expectations.

I. Unit Growth Rate:

7% per annum (previous year 7% per annum)

J. Tax Rate

Income Tax rate and the GST rate applicable for valuation at March 31, 2018 is 14.56% (March 31, 2017 was 14.42%) and 18% (Service Tax rate applicable at March 31, 2017 was 15% including cesses)

4. Contingent Liabilities:

(₹ '000)

-00 e

| | | T 1 | (000) |
|------|---|----------------|----------------|
| Sr. | Particulars | As at | As at |
| No. | | March 31, 2018 | March 31, 2017 |
| i. | Partly paid - up investments | - | - |
| ii. | Claims, other than against policies, not acknowledged as debts by the Company | - | <u>-</u> |
| iii. | Underwriting commitments outstanding (in respect of shares and securities) | - | |
| iv. | Guarantees given by or on behalf of the Company | - | - |
| ٧. | Statutory demands/liabilities in dispute, not provided for | 49,425 | 1,467 |
| vi. | Reinsurance obligations to the extent not provided for in accounts | - | - |
| vii. | Insurance claims disputed by the Company, to the extent not provided/reserved | 3,774 | 2,230 |
| | Total | 53,199 | 3,697 |

Show cause notices issued by various Government Authorities are not included under contingent ps considered as an obligation until demand is raised.

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5. Pending litigations against which provisions have been recorded in books of accounts

The Company's pending litigations comprise of claims against the Company primarily by the customers and proceedings pending with Tax authorities. The Company has reviewed all its pending litigations and proceedings and has adequately provided for where provisions are required and disclosed the contingent liabilities where applicable, in its financial statements. The Company does not expect the outcome of these proceedings to have a material adverse effect on its financial results at March 31, 2018. Refer note 4 for details on contingent liabilities. In respect of litigations, where the management assessment of a financial outflow is probable, the Company has made a provision of ₹ 79,653(`000) (Previous year ₹ 75,035 ('000)) at March 31, 2018.

| | | ₹('000) |
|---------------------------------|------------|------------|
| Particulars | FY 2017-18 | FY 2016-17 |
| Opening Balance | 75,035 | 59,477 |
| Less: Settled during the year | 34,271 | 11,490 |
| Add : Newly added contingencies | 29,653 | 27,048 |
| Closing Balance | 79,653 | 75,035 |

6. Capital Commitments

Estimated amount of contracts remaining to be executed on capital account, to the extent not provided for (net of advances): ₹ 32,057 ('000) (Previous Year ₹ 101,403 ('000)).

7. Encumbrance on Assets

There are no encumbrances on the assets of the Company within or outside India as at the Balance Sheet date, except for 7.95% Government of India, 2032 amounting to \mathfrak{T} 39,547('000) (Previous Year \mathfrak{T} 40,375 ('000)) has been kept as collateral security with "Collateralized Borrowing and Lending Obligation (CBLO)".

8. Funds for Future Appropriations ('FFA')

The cumulative balance of non-linked FFA at March 31, 2018 of ₹ 334,832 ('000) (March 31, 2017: ₹ 265,686 ('000)) is not available for distribution to Shareholders. Such amount is classified under Funds for Future appropriations, in the Balance Sheet.

9. Claims

- Claims intimated to the Company and outstanding as at March 31, 2018 aggregate to ₹ 329,295 ('000)* (Previous Year ₹ 302,677 ('000)).
 - * ₹ 5,470 ('000) (Previous year ₹ 5,470 ('000)) for BSS Microfinance Pvt. Ltd are on hold due to Falsification of Documents
- ii) Outstanding amount of claims settled but unpaid for more than six months amounts to ₹ 8,192('000) (Previous Year ₹ 7,175 ('000))
- iii) All the claims are paid/ payable in India.

10. Investments

- i) Investments have been made in accordance with the Insurance Act, 1938, and Insurance Regulatory Development Authority of India (Investment) Regulations, 2016, as amended from time to time.
- ii) All investments of the Company are performing investments.







iii) Value of contracts in relation to investments for:

(₹ '000)

| Sr. No. | Particulars | Year Ended March 31, 2018 | Year Ended March 31, 2017 |
|---|---|------------------------------|------------------------------|
| 1 | Purchases where Deliveries are pending: | | |
| | Unit Linked Business | 165,799 | 43,011 |
| | Non Unit Linked Business | 343,953 | 172,568 |
| 2 | Sales where payments are outstanding: * | | |
| *************************************** | Unit Linked Business | 106,406 | 113,163 |
| | Non Unit Linked Business | 13,477 | 61,253 |

^{*}Overdue Payments -Current Year-NIL (Previous Year-NIL)

- iv) As at March 31, 2018, the aggregate cost and market value of investments in mutual funds, which are valued at fair value was ₹ 2,055,305 ('000) (Previous Year ₹ 799,382 ('000)) and ₹ 2,044,450 ('000) (Previous Year ₹ 799,655 ('000)).
- v) All investments are performing investments.
- vi) 7.95% Government of India, 2032 amounting to ₹ 39,547 ('000) (Previous Year ₹ 40,375 ('000) has been kept as collateral security with "Collateralized Borrowing and Lending Obligation (CBLO)".
- vii) The Company does not hold any Investment Property hence no revaluation has been done so far.
- viii)There are no assets required to be deposited under local laws or otherwise encumbered in and outside India.

11. Foreign exchange differences

The Company has incurred foreign exchange Loss (net) of ₹ 122 ('000) (Previous Year Loss ₹ 135 ('000)) on account of exchange rate fluctuations and the same has been charged to the Revenue Account.

12. Managerial Remuneration

The remuneration is in accordance with the requirements of Section 34A of the Insurance Act, 1938 (as amended by the Insurance Laws (Amendment) Act, 2016) and as approved by the IRDAI.

The details of managerial remuneration paid by the Company are as follows

(₹′000)

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| Sr. | Particulars | Year Ended | Year Ended |
|-----|--------------------------------|----------------|----------------|
| No. | | March 31, 2018 | March 31, 2017 |
| 1 | Salary and Allowances | 21,864 | 19,876 |
| 2 | Contribution to Provident Fund | 1,432 | 1,302 |
| 3 | Bonus | 8,680 | 6,944 |
| 4 | Perquisites | 40 | 40 |
| | Total | 32,016 | 28,162 |

The managerial remuneration for the year includes perquisite value as per Income Tax Act, 1961 and does not include actuarially valued employee benefits that are accounted as per Accounting Standard (AS) 15 (Revised), "Employee Benefits" that are determined on an overall Company basis.

The remuneration exceeding ₹ 15,000 ('000) (Previous Year ₹ 15,000 ('000)) has been shown under Shareholders' Account as per IRDAI approval.





13. Business for social and rural sector as required under IRDAI (Obligations of insurers to Rural and Social Sectors) Regulations, 2015 issued by IRDAI

| Rural Sector | FY 2017-18 | FY 2016-17 |
|---|------------|------------|
| Number of rural policies (a) | 19,249 | 8,632 |
| Total number of Individual Policies (b) | 79,709 | 41,775 |
| Percentage of rural policies (a/b) | 24.15% | 20.66% |
| Percentage required by regulation | 20.00% | 19.00% |

| Social Sector | FY 2017-18 | FY 2016-17 |
|--|------------|------------|
| Number of social lives covered (a) | 34,983 | 17,870 |
| Total number of lives covered in previous financial year (b) | 6,28,297 | 3,24,181 |
| Percentage of Social lives (a/b) | 5.57% | 5.51% |
| Percentage required by regulation | 5.00% | 4.50% |

14. Risk Retention / Reinsurance

Extent of risk retained and reinsured on the basis of sum assured is given below:

| Particulars | | March 31,2018 | | , 2017 |
|----------------|------------|---------------|------------|--------|
| | Individual | Group | Individual | Group |
| Risk Retained | 58% | 45% | 68% | 42% |
| Risk Reinsured | 42% | 55% | 32% | 58% |

15. Investments of Funds and Assets Pertaining to Policyholders' Liabilities

a) Allocation of Investments between Policyholders' Funds and Shareholders' Funds

Investments made out of the Shareholders' and Policyholders' Funds are tracked from inception and income accordingly accounted for on the basis of records maintained. As and when necessary, transfers have been made from Shareholders' Investments to Policyholders' Investments. In respect of such transfers, the investment income is allocated from the date of transfer.

b) Policyholders' liabilities adequately backed by assets

The Policyholders' liabilities aggregating to ₹ 31,002,117 ('000) (Previous Year ₹ 27,377,006 ('000)) as at March 31, 2017) are adequately backed by the following assets as at March 31, 2018:

- i. Investments aggregating ₹ 23,785,430 ('000) (Previous Year ₹ 19,812,884 ('000)) under Schedule 8A representing "Policyholders' Investments".
- ii. Investment and Net Current Assets aggregating ₹ 61,21,995 (`000) (Previous Year ₹ 6,528,434 (`000)) under Schedule 8B representing "Assets Held to Cover Linked Liabilities".
- iii. Income accrued on Policyholders' Investments and Outstanding Premiums aggregating ₹ 1,117,015 ('000) (Previous Year ₹ 975,078 ('000)) under Schedule 12 representing "Advances and Other Assets".
- iv. Cash and Bank balance aggregating ₹ 1,081,120 ('000) (Previous Year ₹ 468,999 ('000)) under Schedule 11 representing "Cash and Bank Balance".





16. Repo Transactions:

As at March 31, 2018 (₹'000)**Particulars** Minimum Maximum Daily average Outstanding outstandino outstanding outstanding as on March during the year during the during the 31, 2018 year year Securities sold under repo: i. Government Securities ii. Corporate Debt Securities Securities purchased reverse repo: i. Government Securities 2,28,668 557,811 329,266 ii. Corporate Debt Securities

| As at March 31, 2017 | | | | (₹′000) |
|---|---|--|--|--|
| Particulars | Minimum outstanding during the year | Maximum outstanding during the year | Daily average outstanding during the year | Outstanding as on March 31, 2017 |
| Securities sold under repo: iii. Government Securities iv. Corporate Debt Securities | - | - | - | _ |
| Securities purchased under reverse repo: iii. Government Securities iv. Corporate Debt Securities | 166,048 | 166,048 | 166,048 | - - |

17. Operating Leases

The Company has entered into agreements in the nature of lease / leave and license with different lessors / licensors for residential premises and office premises.

Lease payments aggregating to \$ 167,025 ('000) (Previous Year \$ 201,708 ('000)) are recognised in the Revenue Account under 'Rent, Rates and Taxes'.

The future minimum lease payments under non-cancellable operating leases as at the Balance Sheet date are as follows:

| | | (₹′000) |
|---|----------------|----------------|
| Particulars | Year Ended | Year Ended |
| | March 31, 2018 | March 31, 2017 |
| Not later than one year | 153,739 | 83,901 |
| Later than one year and not later than five years | 448,438 | 215,771 |
| Later than five years | 15,586 | 1,641 |

18. Impact of change in Classification of Operating Lease to Finance Lease

In deference to the order of the Insurance Regulatory Development Authority of India (The Authority) on the accounting treatment of assets taken on lease (Furniture and Fittings, Information Technology Equipment and Office Equipment), the company has changed the treatment of such lease from operating lease to finance lease in the current financial year. The impact on the financial statement of the same is given below:





| | Particulars | Amount (₹′000) |
|------|--|--------------------------|
| Α | Leased asset shown as Addition to Gross Block under Schedule-10 "Fixed Assets" | 852,345 |
| В | Accumulated Depreciation till 31-Mar-18 shown under Schedule-10 "Fixed Assets" | 847,145 |
| С | Finance Lease liability as on 31-Mar-18 under Schedule -13 "Current Liabilities" | 8,472 |
| Impa | oct on Revenue Account (Schedule 3 "Operating Expenses") | |
| Đ | Charge taken under "Rent, Rates and Taxes" till 31-Mar-2017 * | (12,032) |
| E | Finance charge under "Interest and Bank Charges" for 01-Apr-17 to 31-Mar-2018 | (1,736) |
| F | "Depreciation" on the leased asset for 01-Apr-17 to 31-Mar-2018 | (15,576) |
| G | Reversal the rental charge under "Rent, Rates and Taxes" for 01-Apr-17 to 31-Mar-2018 | 26,072 |
| Н | Net Impact Surplus / (Deficit) on Revenue Account for the Period ended 31-Mar-2018 (D+E+F+G) | (3,273) |

^{*} Charge taken under "Rent" till 31-Mar-17 represents the cumulative impact of translating the Operating Lease to Finance Lease from the commencement of the lease transactions till 31-Mar-17. The impact has been worked out as under.

| Particulars | Amount ₹ ('000) |
|-----------------------|-----------------|
| Depreciation Charge | (831,568) |
| Finance Charges | (168,541) |
| Lease Rental Reversal | 988,078 |
| Total | (12,032) |

Impact of Finance Lease for the current Financial Year 2017-18 has been shown under serial no E, F & G

19. Expense of Management

Insurance Regulatory and Development Authority of India (Expense of management of insurer transacting life insurance business) Regulation 2016 has come in force with effect from May 9, 2016.

With reference to the regulations, the Company has prepared a return of Expense of Management. The actual expenses have exceeded the allowable limits (as per Clause 19 (3) of Insurance Regulatory and Development Authority of India (Expenses of Management of Insurers transacting life insurance business) Regulations, 2016) by ₹ 2,178,233 ('000) (previous year ₹ 1,521,439) including ₹ 592,298 ('000) (Previous Year ₹ 318,814 ('000)) for participating segment.

As per the Expense of Management Regulation, 2016, the Authority may grant forbearance against any penal actions for companies which are within ten years of their operation based on their representation. The Company has accordingly represented for forbearance from the Expense of Management Regulation vide its letter dated 5th May, 2017 and letter dated 16th March, 2018 to the Authority. FY 2016-17 and FY 2017-18 is the 9th and 10th year of operation respectively. The company got its license from the Authority on September 4, 2007 and sold its first policy on November 27, 2007. Accordingly, in line with clause 2 (1) (d) of the Insurance Regulatory and Development Authority of India (Expense of Management of Insurers transacting life Insurance business) Regulation, 2016, FY 2017-18 would be the 10th year of operation of the company. The response from the Authority is awaited.

Segment wise Summary of the Excess amount of expense charged to Policyholder Account compared to allowable limit is given as under.

General





(₹'000)

| Financial Year 2017-18 | Allowable | Actual | Excess |
|--|--------------|--------------|-----------|
| | Expenses (A) | Expenses (B) | (C=B-A) |
| Linked Policies | 516,758 | 504,439 | (12,319) |
| Non-Linked Non- participating expenses | 1,845,035 | 3,329,001 | 1,483,966 |
| Non-Linked participating expenses | 1,142,878 | 1,849,464 | 706,586 |
| Total | 3,504,671 | 5,682,904 | 2,178,233 |
| | | | (₹′000) |

| Financial Year 2016-17 | Allowable Expenses (A) | Actual Expenses (B) | Excess (C=B-A) |
|--|---------------------------|------------------------|-------------------|
| Linked Policies | 389,999 | 425,778 | 35,779 |
| Non-Linked Non- participating expenses | 1,331,381 | 2,367,435 | 1,036,053 |
| Non-Linked participating expenses | 653,964 | 1,103,570 | 449,607 |
| Total | 2,375,344 | 3,896,783 | 1,521,439 |

20. Impact of change in useful life of IT Equipment and IT Software

The company has evaluated the useful life of its IT Equipment's (Desktop and Laptop), IT Servers and IT Software based on the usage pattern of these assets. The company has carried out an internal evaluation of the useful life and increased the same to 60 months for IT Equipment's (Desktop and Laptop) and IT Software and 72 months for IT Servers in the current financial year from 36 months in the previous financial year. The impact Surplus / (Deficit) on the revenue account during the current year is given in the table below:

(₹′000)

| Particulars | Before Change in Useful Life | After Change in Useful Life | Surplus / (Deficit) |
|--------------------------------------|---------------------------------|--------------------------------|---------------------|
| IT Equipment – Desktop and Laptop | 63,665 | 52,944 | 10,721 |
| IT Equipment – Server | 1,488 | 683 | 805 |
| IT Software | 53,866 | 31,342 | 22,524 |
| Total | 119,019 | 84,969 | 34,050 |

21. Impact of change in methodology for allocation of management expenses

With effect from April 1, 2017 the Company has changed the methodology for allocation of management expenses to its various business segments by changing drivers as given in the table below:

| Nature of Expense | Changes incorporated | |
|--|--|--|
| Variable Acquisition Cost | Allocation parameter changed from Annualized New business Premium to Total New business premium for the period | |
| Fixed General Administrative Expenses | Allocation parameter changed from Number of in-force policies at the start of the period to sum of Number of in-force policies at the start of the period and polices sold during the period | |
| Variable General Administrative Expenses | Allocation parameter changed from Annualized renewal premium for the period to sum of total renewal premium and total new business premium for the period | |

The company has reduced the weightage on health products for the purpose of allocation of expenses based on number of policies, taking into consideration the low ticket size in comparison to other products. The total impact of changes are as below:

| | | | ₹ in ('000) |
|------------------------|--------------------------------|--------------------------------|-------------|
| Particulars | Allocation based on new method | Allocation based on old method | Impact of |
| | ITEUIOU | metriod | Change |
| Linked Policies | 491,549 | 507,338 | (15,790) |
| Non-Linked Non- | 3,169,883 | 3,097,890 | 71,993 |
| participating expenses | | | |
| Non-Linked | 1,757,421 | 1,813,625 | (56,205) |
| participating expenses | M. CHITA | A serial (50) | . , , , |



22. Provision for Standard assets for debt portfolio

In accordance with the 'Guidelines on Prudential norms for income recognition, Asset classification, Provisioning and other related matters in respect of Debt portfolio' as specified by IRDAI vide the Master Circular dated December 11, 2013, provision for standard assets at 0.40% of the value of the asset has been recognized as follows –

| | | (₹′000) |
|-----------------------------------|----------------|----------------|
| Particulars | Year Ended | Year Ended |
| | March 31, 2018 | March 31, 2017 |
| Provision towards Standard Assets | 5 | 1 |

23. The Micro, Small and Medium Enterprises Development Act, 2006

According to information available with the management, on the basis of information received from the suppliers regarding their status under the Micro, small and medium enterprises Development Act, 2006 (MSMED) Act, the Company has the following amounts due to Micro, small and medium enterprises under the said Act as at March 31, 2018:

| | | | (₹′000) |
|--------|---|------------------------------|------------------------------|
| Sr No. | Particulars | Year Ended March 31, 2018 | Year Ended March 31, 2017 |
| a) | i) Principal amount remaining unpaid to supplier under the MSMED ACT 2006. ii) Interest on a) (i) above | | - |
| b) | i) Amount of Principal paid beyond the appointed date ii) Amount of Interest Paid Beyond the Appointed date (As per Sec 16 of the said Act) | - | - |
| c) | Amount of Interest due and payable for the period of delay in making payment, but without adding the interest specified under section 16 of the said Act | _ | _ |
| d) | Amount of Interest accrued and due | - | 44 |
| e) | Amount of further interest remaining due and payable even in Succeeding years | ** | |

24. Employee Benefits

The Company has classified the various employee benefits provided to employees as under:

(i) Defined Contribution Plan

Provident Fund

The Company has recognised the following amount in the Revenue Account for the year. Employer's Contribution to Provident Fund and Employees' Pension Scheme, $1995 \notin 76,949 \pmod{000}$ (Previous Year $\notin 60,493 \pmod{000}$).

Superannuation

The Company has recognised the following amount in the Revenue Account for the year. Contribution to Superannuation Scheme ξ 9,847('000) (Previous Year ξ 8,904 ('000)).

[Both the above contributions are included in Employees' Remuneration and Welfare Benefits - Refer Schedule 3 and Expenses other than those directly related to insurance business in Shareholders' Account.]

(ii) Defined Benefit Plan

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a. Valuations in respect of Gratuity and Leave Encashment have been carried out by independent actuary, as at the Balance Sheet date based on the following assumptions:

Tered Account

| Particulars | Year Ended March 31, 2018 | Year Ended March 31, 2017 |
|---|------------------------------|------------------------------|
| Discount Rate (per annum) | 6.80% | 6.70% |
| Rate of Increase in Compensation levels (per annum) | 5.00% | 5.00% |
| Expected Rate of Return on Plan Assets | 6.80% | 6.70% |
| Withdrawal Rates | FLS-70% | FLS-70% |
| Withurawai Nates | Non FLS-50% | Non FLS-50% |

Mortality Rates - Indian Assured Lives Mortality (2006-08) Table

(₹ '000)

| (I) Change in the Present Value of Obligation | | Year Ended March 31, 2018 | | r Ended 31, 2017 |
|--|----------|------------------------------|----------|---------------------|
| | Gratuity | Leave Encashment | Gratuity | Leave Encashment |
| Present Value of Obligation at the beginning of the year | 30,965 | 28,897 | 29,257 | 26,873 |
| Interest Cost | 2,119 | 1,888 | 1,574 | 1,391 |
| Past Service Cost | | | _ | - |
| Current Service Cost | 6,886 | 9,786 | 5,419 | 6,284 |
| Curtailment Cost / (Credit) | | | _ | - |
| Settlement Cost / (Credit) | | | _ | - |
| Benefits Paid | (9,371) | (12,320) | (7,834) | (11,595) |
| Actuarial (gain)/loss | 2,906 | 6,345 | 2,549 | 5,944 |
| Present Value of Obligation as at end of the year | 33,505 | 34,595 | 30,965 | 28,897 |

(₹'000)

| | | | | (· - + + / | |
|---|------------------------------|---------------------|----------|---------------------|--|
| (II) Changes in the Fair Value of Plan Assets | Year Ended March 31, 2018 | | | | |
| | Gratuity | Leave Encashment | Gratuity | Leave Encashment | |
| Present Value of Plan Assets at the beginning of the year | 14,090 | - | 19,597 | ÷ | |
| Difference in Opening balance | | | - | * | |
| Expected Return on Plan Assets (estimated) | 1,327 | _ | 1,067 | _ | |
| Actuarial Gains and (Loss) | (708) | | 245 | ·- | |
| Contributions | 29,000 | | 1,016 | * | |
| Benefits Paid | (9371) | _ | (7,835) | - | |
| Fair Value of Plan Assets as at end of the year | 34,338 | • | 14,090 | • | |

(₹ '000)

| | | | | (\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ |
|---|----------|---------------------|----------|---|
| (III) Reconciliation of the Present Value | i | Year Ended | | ar Ended |
| of Defined Benefit Obligation and the | Marci | March 31, 2018 | | າ 31, 2017 |
| Fair Value of Assets | Gratuity | Leave Encashment | Gratuity | Leave Encashment |
| Present Value of Obligation as at end of the year | (33,505) | (34,595) | (30,965) | (28,897) |
| Fair Value of Plan Assets as at the end of the year | 34,338 | | 14,090 | - |
| Funded Assets/(Liability) recognised in the Balance Sheet | 833 | | (16,875) | |
| Present Value of fund in excess of Obligation as at end of the year | 833 | ~ | - | - |
| Present Value of unfunded Obligation as at end of the year | • | (34,595) | - | (28,897) |
| Unrecognised Past Service Cost | | | - | - |
| Unrecognised Actuarial (gains)/losses | | | *** | - |
| Unfunded Net Asset/(Liability) Recognised in Balance Sheet | | (34,595) | | (28,897) |
| 3.1 | TUR | | | letall 7 |

Perred Account



(₹ '000)

| (IV) Amount recognised in the Balance Sheet | Year Ended March 31, 2018 | | Year Ended March 31, 2017 | |
|---|------------------------------|---------------------|------------------------------|---------------------|
| | Gratuity | Leave Encashment | Gratuity | Leave Encashment |
| Present Value of Obligation as at end of the year | (33,505) | (34,595) | (30,965) | (28,897) |
| Fair Value of Plan Assets as at end of the year | 34,338 | ·- | 14,090 | |
| Asset / (Liability) recognised in the Balance Sheet | 833^ | (34,595)* | (16,875)* | (28,897)* |

^{*} Included in Provisions - Refer Schedule 14

(₹ '000)

| (V) Expenses recognised in Revenue Account | | ar Ended h 31, 2018 | | ar Ended th 31, 2017 |
|---|----------|------------------------|----------|-------------------------|
| | Gratuity | Leave Encashment | Gratuity | Leave Encashment |
| Current Service Cost | 6,886 | 9,786 | 5,419 | 6,284 |
| Past Service Cost | - | - | - | - |
| Interest Cost | 2,119 | 1,888 | 1,574 | 1,391 |
| Expected Return on Plan Assets | (1,327) | _ | (1,067) | - |
| Curtailment Cost / (Credit) | - | - | - 1 | _ |
| Settlement Cost / (Credit) | - | · | - | * |
| Net actuarial (gain)/loss | 3,613 | 6,345 | 2,304 | 5,944 |
| Total Expenses recognised in the Revenue Account* | 11,292 | 18,019 | 8,230 | 13,619 |

* Included in Employees' Remuneration and Welfare Benefits - Refer Schedule 3

| Composition of Plan Assets | March 31, 2018 | March : 2017 | 31, |
|----------------------------|-------------------|--------------|-----|
| Insurer Managed Funds | 100% | 10 | 0% |

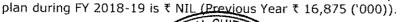
(₹ '000)

| | | | Gratuity | | ((000) |
|--|--------|--------|----------|--------|---------|
| Particulars | FY 17- | FY 16- | FY 15- | FY 14- | FY 13- |
| | 18 | 17 | 16 | 15 | 14 |
| Defined benefit obligation | 33,505 | 30,965 | 29,257 | 26,158 | 32,139 |
| Plan assets | 34,338 | 14,090 | 19,597 | 16,500 | 26,938 |
| (Surplus) or Deficit | (834) | 16,875 | 9,661 | 9,658 | 5,201 |
| Experience adjustments on plan liabilities (gains) or losses | 2,981 | 2,269 | 5,846 | -2,044 | 6,947 |
| Experience adjustments on plan assets gains or (losses) | 708 | -246 | -626 | - | - |

(₹ '000)

| V 424 | | | | Leav | ve En | cashr | nent | ······ | | |
|--|----|------|----|------|-------|-------|------|--------|----|------|
| Particulars | FY | 17- | FY | 16- | FY | 15- | FY | 14- | FY | 13- |
| | 18 | | 17 | | 16 | | 15 | | 14 | |
| Defined benefit obligation | 34 | ,595 | 28 | ,897 | 26 | ,873 | 21 | ,513 | 27 | ,892 |
| Plan assets | | | | - | | - | | •• | | - |
| (Surplus) or Deficit | 34 | 595 | 28 | ,897 | 26 | ,873 | 21 | ,513 | 27 | ,892 |
| Experience adjustments on plan liabilities (gains) or losses | 6, | ,443 | 5 | ,657 | | -626 | -2 | ,954 | 2 | ,627 |
| Experience adjustments on plan assets gains or (losses) | | | | - | | - | | - | | - |

*the employer's best estimate of contributions towards Gratuity is expected to be paid to the plan during FY 2018-19 is ₹ NIL (Previous Year ₹ 16,875 ('000)).







[^]Included in Advance and Other Assets - Refer Schedule 12

b. The Company has formulated a Long Term Incentive Plan (LTIP). The plan provides eligible employees an entitlement towards cash incentive payout based on agreed corporate performance measured during the same period. The liability for this plan is determined as the present value of expected benefit payable. The discount rate used for valuation of this liability is 6.94% and the estimated amount as on March 31, 2018 is ₹ 6295 ('000) (Previous year ₹ 6,000 ('000))

25. Taxation

The Company carries on life insurance business and hence the provisions of Section 44 and the First Schedule of Income Tax Act, 1961, are applicable for computation of Profits and Gains of its business. No provision for taxation has been made in the accounts since the Company does not have any taxable income in the current accounting year.

The Company has not created deferred tax liability as there are accumulated losses. This is in line with AS 22 deferred taxes issued by ICAI.

26. Capital Infusion

During the Current financial year (2017-18) the Company has infused ξ 2,303,703('000) (Previous Year ξ 554,502('000) by way of rights issue.

27. Contribution made by the Shareholders to the Policyholders' Account

As at the year end, the Company has transferred an amount of ₹ 1,624,889 ('000) (Previous Year ₹ 1,066,442('000)) from Shareholder's Account (Non-Technical Account) to Policyholder's Account (Technical Account) to make good the deficit. The above transfer from Shareholder's Account (Non-Technical) to Policyholder's Account (Technical Account) is irreversible in nature and will not be recouped to the Shareholder's Account (Non-Technical Account) at any point of time in future. The said transfer is made subject to the approval of Shareholder's by way of special resolution at the ensuing Annual General Meeting.

The shareholders of the company approved the transfer of ₹ 1,066,442('000) of previous year 2016-17 from Shareholder's Account (Non-Technical Account) to Policyholder's Account (Technical Account) in the annual general meeting held on August 11, 2017.

28. Disclosure of certain expenses

i. As required Circular No. 067/IRDA/F&A/CIR/MAR-08 dated March 28, 2008 expenses incurred under the following heads are as follows:

| | | (₹'000) |
|----------------------|---------|-----------|
| Particulars | 2017-18 | 2016-17 |
| Outsourcing expenses | 874,669 | 1,339,661 |
| Business Development | 27,780 | 64,739 |
| Marketing Support | NIL | NIL |

29. Segment Reporting

As per Accounting Standard (AS) 17, "Segment Reporting", read with the IRDAI Financial Statements Regulations, Segmental Accounts are disclosed herewith.

Co.





| 1.25 | | | Participating | | | | | | Non-particips | ting | | | | | Unit Einhed Plan | Pians | | (Rs. '000) |
|--|--|-----------------------------|---------------------------|---------------------------------|--|---|---|--|------------------------|-------------------|-----------|-----------------------------------|--|---|------------------|-------|---|--|
| | Particulars | Participating Individual | VIP | Pension Individual | fotal | Non-par Individual | | | uperaneuation Group | VIP | Ancturity | Mealth | Tutal | Individual | Pension | Group | Totas | Grand Total |
| Columbia | Promouns Earned - Not (B) Premum - First Year Premiums - Fairwal Premiums - Single Premiums (b) Reinsurance Ceded | 887,657 1,711,831 | | 11,374 112,057 935 (9) | 1,079,248 1,844,009 935 (6,235) | 1,403,444 1,170,084 140 (28,687) | 1,219,441 494,932 574,727 (301,882) | 535,281 | 2,288 | 454,646 | 9,201 | 31,672 1,686 810 (2,029) | 3,644,484 1,668,970 584,878 (332,568) | 452,392 574,151 61,645 (8,958) | 12,261 | . 95 | 452,302 586,462 61,645 (8,957) | 5,176,034 4,099,441 647,458 (347,760) |
| Fig. 1. State of the control of the | (c) Romsufance accepted (ii) Rome from investments (ii) Interest Dowland A Rent - Gross (iv) Profest for said trademonton of Investmente | 2,593,262 894,578 | | 34,037 | 1,052,909 | 219.245 | 74,343 | 535,281 | 70,685 | 454,646 88,034 | 9,201 | | 5,565,764 | 1,079,142 | 12,260 | 50 37 | 343,121 | 1.994.077 |
| 147.00 170.00 1 | (c) From a set a reventible of investments (c) Transler /Gan revaluation / chattge in Fair value* | (14,187) | | 777 | (14,722) | 70. | | 60 . | Sec. | (780) | 067 | | (799) | (101.862) | (4,574) | 35.88 | (106,449) | (121,970) |
| The control of the | Other income a) Contribution from Shareholders Account | , | 20,230 | | 20,230 | 925,506 | 6,803 | 87,133 | , | 147,347 | 9,356 | | 1,307,652 | 292,840 | 2,661 | 1,505 | 297,006 | 1.624,888 |
| Column C | (Nefer Note 19 of Schedult 16) 2) Polit i (Loss) on Sala of fraed Assets 2) Polit i (Loss) on Sala of Assets (d) Macellaneous Income | (985) | (23) | (9) | (1,017) | (1,003) | (630) | (41) | <u>@</u> - | (88) | 4) E | (68) | (1,836) | (282) | £ . 6 | €,- | (284) | (3.137) |
| 1,70, 340 1,70 | Total (4) | 1,066,925 | 150,871 | 37,896 | 1,255,692 | 1,174,595 | 88,097 | 235,450 | 75,367 | 239,116 | 14,128 | 129,487 | 7,521,716 | 750,097 | 15,959 | 1,547 | 767,603 | 3,979,247 |
| 1,79,124 1,69,124 1,59,124 1,79,24 1,79,244 1,79,244 1,79,244 1,79,244 1,79,244 1,79,24 1,79,24 1,79,244 1,79,24 1,79,244 1,79,244 1,79,244 1,79,244 1,79,244 1,79,244 1,79,244 1,79,244 1,79,244 1,79,244 1,79,244 1,79,244 1,79,244 1,79,244 1,79,244 1,79,244 1,79,244 1, | st Year Promiums newal Premiums | 58.345 24,121 | | 306 | 68,651 25,492 | 192,161 | 598 | 20 (1.407) | | 300 | | | 194,684 | 10,260 | , | ٠ | 10,260 | 273,595 |
| 1,12,12,12 1,12,12 | - Single Perminant Operating Expenses related to insurance Business Service Tan / Goods and Service Tax | 1,701,302 | 40,030 | 16,089 | 1,757,421 | 1,729,940 | 1,088,267 | 71,401 | 3,131 | 152,413 | 6,539 | | 2,169,882 6,990 | 305 487,781 38,075 | 2,224 | 1,544 | 305 491,549 38,483 | 307 5,418,852 45,473 |
| ### Special Part 1,102,501 | Provision for Doualful Debts Bad Debts witten off Provision to Tax | 5,697 | | 23. | 5,800 | 13,491 | £ | (BS) | | 6 | . 7 | Ø , , | 13,667 | 182 | / I | | 182 | 20,380 |
| Figure 1 (No. 1) 17.59 Jul 40.00 17.59 1.22.275 51.74 Jul 27.58 Jul 40.00 27.54 Jul 18.67.28 Jul 40.00 27.54 Jul 18.67.28 Jul 40.00 27.54 Jul 18.67.28 Jul 40.00 27.54 Jul 27.54 | (a) inconie Tax Pro Periog Benefil Tax (cysson (Chel Than Taxalien) | , . | | | | | | | | . . | | , - | | | | | | |
| 1,12930 1,2930 1,2930 1,2930 1,2910 1,2 | (a) For Diminution in the value of investment (Net) (b) Others | | | , i | | | | | 1 - | | , . | | | , . | | | | |
| Figure 1.10 (2.1) (1.0) (2.1) (1.0) (2.1) (1.0) (2.1) (1.0) (2.1) | Tola! (B) | 1,799,901 | 40,030 | 17,890 | 1,857,821 | 1,969,821 | 1,090,731 | 68,929 | 3.131 | 152,732 | 6,541 | 119,895 | 3,412,780 | 541,775 | 2,627 | 1,550 | 545,952 | 5,816,553 |
| 1,102,030 (198 efa.) (| Benefits paid (Net) Interim and Primitals Borusus Paed Interim and Primitals Borusus Paed | 706,314 | 500,783 | 15,482 | 1,222,579 | 517,490 | 325,945 | 580,68 | 2,342 | 238,878 | 3,719 | | 1,177,457 | 1,595,742 | 47,558 | 306 | 1,643,606 | 4,043,642 |
| 10 E (A) (B) C(C) 45,908 1,143.78 1,142.765 984.584 700.802 73.781 41,010.461 1,225.464 25.592 47 1,131.00 7.507.464 1,2207.464 1,2307.47 1,2307.464 1,2307.464 1,2307.464 1,2307.464 1,2307.47 1,2307.464 1,2307.464 1,2307.464 1,2307.464 1,2307.47 1,2307.464 1,2307.464 1,2307.464 1,2307.464 1,2307.47 1,2307.464 1,2307.464 1,2307.464 1,2307.464 1,2307.47 1,2307.464 1,2307.464 1,2307.464 1,2307.464 1,2307.47 1,2307.464 1,2307.464 1,2307.464 1,2307.464 1,2307.47 1,2307.464 1,2307.464 1,2307.464 1,2307.47 | (a) Gross ** (b) Amount cered in Re-insurance (c) Amount cerebrad in Re-insurance (c) Amount accepted in Re-insurance | 1,103,830 | (189,604) | 60,108 | 974,334 | 1,232,275 | 30,970 | 911,719 | 71,419 | 302.152 | 13,069 | | 2,900,034 | (308,278) | (21,966) | (259) | (330,503) | 3,543,865 |
| 10 12 14 16 16 16 17 17 17 17 17 | Total (C) | 1,814,378 | 311,179 | 75,961 | 2,201,518 | 1,749,765 | 984,584 | 700,802 | 73,761 | 541,030 | 16,788 | \perp | 4,108,451 | 1,287,464 | 25,592 | 47 | 1,313,163 | 7,623,082 |
| 13.504 65.642 69.146 475 475 475 475 475 475 475 475 475 475 | Surplus/(Deficit) (D) = (A) - (B) - (C) | 45,908 | Toda was well as a second | 68,402 | 114,310 | | estibility of the Continue of | SOCIO ENGLISTE MENERALIZATIONE DE LA CONTRACTOR DE CONTRAC | 475 | | , | | 475 | - | | | | 114,785 |
| 13.504 65.642 69,146 | Appropriations Trensier to Private Recount | 42,404 | , | 2,760 | 45,164 | ************************************** | | | 475 | | | | 87.4 | 4 | 1 | | | 45,639 |
| 2 413 268 2779 475 | Transfer of Euros for Fulue Appropriations Surplus transferred to belance steel | 3,504 | . 1 | 65,642 | 69,146 | | | | | | | | | | | / • 1 | | 69,146 |
| 2,413 366 2,779 5 1,926 7,779 7,931 114,585 2,840 81,923 8 1,426 81,423 61,923 8 1,4310 7,631,53 61,931,53 | Represents the deemed sealised right as per noting specified by the Authority | 45,908 | | 68,402 | 114,310 | - | | | 475 | . | 1. | | 475 | , | | | | 114,785 |
| 7 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 | The break to be done in the supplier of the break to be done in the break to be done to be break to be done to be d | 2,413 1,821 379,813 | 114,585 | 356 5 24,840 | 2,779 1,826 519,238 | · I · | • • 1 | 1 . 1 | ! | · · · | 1 | t . r | , , , | | | | | 2,779 1,826 519,238 |
| | 1/2 | 429,955 | 114,585 | 93,613 | 638,153 | | | | 475 | | | | 475 | - | - | | | 638,628 |







Future Generali India Life insurance Company Limited Segmental Balance Sheet as at March 31, 2018

| mind of the fall of the following the following the following the reservoir or was not as a | | | Parlicipatoro | ima, | | | | | Non-participating | 90 | | | - | | their I toked Plan | Dane | | | 1000. 37 |
|--|---------------|---------------|---------------|-----------|-------------|-----------------------|------------------|--------------|--|--|-----------|-------------|---|--------------|--|---------|--|----------------------|-------------|
| Particulars | Shareholders' | Participating | Vip | Pension | Total | Non-par Individual | Non-par Group | Accumulation | Superannuation | VIP | Annuity F | Health | 101 | to binited | Garajoo | 9 | 1 | 1 | Grand Total |
| Sources of Fends | | | | | | | | | | ~~~ | - | | | | | 2,5 | | | |
| Shareholders' Funds | | | | | | | ******** | | | | | | | | | | | | |
| Share Capital Share Application Money Pending Allotiment | 17,378,206 | . , | | | | . , | , , | | | . I | | ٠. | | **** | | • | | | 17,378,206 |
| Roserves and Surplus | | , | • | | • | | , | | | | | | | | | | | | |
| Credit/(Debit)/ fair value change account (Refer Note 2nt of Schedule 16) | 14,541 | , | | , | 1 | , | , | | • | , | | | • | | | | • | | 14,541 |
| Sub-Total | 17,392,747 | | | | , | | | | , | [. | - | <u> </u> | - | , | | - | - | + | 17,392,747 |
| 95-ималев | | | | | | | | | | | | | , | | | | | | |
| Paragram Gently, San Journa Pharma account | | 90, | | 3 | 9 6 7 | 240 | * | 5 | Ş | č | ¢ | | - | | | ******* | | | , , |
| (Refer Note 2): of Schedule 16) | | , | | ···· | , | 2 | = | 3 | * | 3 | | | 2 | | | | - | | 37.178 |
| Power Labilities (Refer Note 2th) and 3 of Schedue 16; | | 11,950.048 | 1,533,535 | 353,620 | 13 837,203 | 4,420,232 | 1 509 922 | 1,981.814 | 959,656 | 1,373,859 | 70,601 | 46,032 | 10,262,356 | 406,137 | 6.864 | 2 | 413.003 | | 24,512,562 |
| Insurante Reserves Provision for Linked Liabilities (Peter Note 21st ann 3 of Screeuer 18) | | | - | | | , - | | | | | | | | 5,370,404 | 176,645 | 505 | 5,547,554 | | 5,547.554 |
| Sub-Total | | 11,981,832 | 1,533,629 | 353,657 | 13,869,118 | 4,420,748 | 1,510,039 | 1,981,874 | 859,718 | 1,373,955 | 70,803 | 46,032 | 10,283,169 | 5,776,541 | 183,509 | 507 | 5,960,557 | | 30,082,844 |
| Fusida for Future Appropriations | | 196,511 | , | 218.865 | 334,632 | | | | , | | | - | | | | | | | 334 632 |
| Reserve for Lapsed Unit-Linked Povices Surblus in Revenue Account (Poicytidiaes: Account) | | | | | | . , | | | | | | | , , | | · . | | | | |
| Funds for discontinued policies | | | | | | | | | | | | | | | | | | | |
| (i) Discontinued on account of non-payment of premium (ii) Others | | | | | | | | | | | | | | 574.44 | | | 574,441 | | 574,441 |
| Hadani Hadani | | | | | | | | | | | | ****** | | ,,, | | | | | |
| Total | 17.392,747 | 12,097,799 | 1,533,629 | 572,522 | 14,203,950 | 4,420,748 | 1,510,039 | 1,981,874 | 859,718 | 1,373,955 | 70,803 | 46,032 | 10,263,169 | 6,350,982 | 183,509 | 507 | 6,534,998 | CECHANISM CONTRACTOR | 49,394,864 |
| Application of Funds Investments | | | | | | | | | | | | | | | | | | | |
| Shareholders Policyholders | 2,556,916 | 11,797,045 | 1,605,723 | 522,353 | 13,925,121 | 3,773,305 | 1,540,526 | 1 971,330 | 428 122 | 1,240,581 | 69,283 | | 9,454,147 | 399,410 | 6.750 | , ~ | 409,162 | | 23,785,430 |
| Assets held to cover Linkod Liabilities Loans | 1,363 | 187.89 | | | 106 89 | 537 | | , | | | | | 5.55 | 5,944,845 | 176 645 | 50g . | 6, 121, 995 | | 6,121,995 |
| Frace Assets | 460,593 | | | , | , | | , | | | | | | | , | | | • | | 480,593 |
| Cash and Bank Balances | 1 | | | | , | | · . | | | | | . . | | | | | | 1,081,120 | 1,081,120 |
| Advances and Other Assets Inter Fund Assets | 77,051 | 54 886 | 51,862 | | 1,019,602 | 518,926 | 212 342 | 70,872 | 13.860 | 46,155 | 1,772 | 61 974 | 4 939 148 | 131,356 | 37.872 | 101 | 169,329 | | 5,159,383 |
| Sub-Total (A) | 77,051 | 784,001 | 51.862 | 228 625 | 1,074,488 | 2,979,038 | 1 113,787 | 751,956 | 33,990 | 878,916 | Ц | 70,729 | 5,832,549 | 354,813 | 39,894 | 319 | 395,026 | 1,081,120 | 8,450,234 |
| Current Liabilities | 327.979 | 547,629 | | 198,936 | 753,300 | 513,012 | 460,537 | 10,394 | 524 | 27,083 | 2,457 | 24 697 | 1,038,804 | 342,483 | 39,726 | 303 | 382,512 | | 2,502,595 |
| , rabikires | 77.819 | | 2,284,578 | 985 | 3.281.450 | | | | 779 342 | | | | 779,342 | 3 | \$, | ? | 2 | 1.081.120 | 5.219.731 |
| Sub-Total (B) | 405,798 | 561,635 | 2,291,538 | - | 4,049,605 | 530,157 | 462,870 | 10,683 | 779,995 | 27,314 | | 24,697 | 1,838,309 | 348,086 | 39,780 | 319 | 388,185 | 1,081,120 | 7,763,217 |
| Net Current Assets (C) = (A · B) | (328,747) | 232,363 | (2,239,676) | | (2,975,317) | 2,448,881 | 650,917 | 741,293 | (746,005) | 851,602 | 1,520 | 46,032 | 3,994,240 | 6,727 | 134 | - | 5,841 | - | 697,017 |
| Rascarianeous Expenditure (To the extent not written off or adjusted) | | | , | , | , | * | | | , | | | | | | | | | | |
| Debt Baance in Profit and Loss Account (Shareholders) | | | | | | | | | | | | | | # E00/F/NE | | | | | |
| Account | 14,682,622 | | | • | , | | | | | | | | | | | • | | | 14,682,622 |
| Total | 12,392,747 | 12,087,769 | (633,953) | (445,651) | 11,018,195 | 6,222,723 | 2,191,443 | 2,712,623 | 113,117 | 2,092,183 | 70,803 | 46,032 | 13.448.924 | 6,350,982 | 183,509 | 507 | 6.534.998 | ļ, | 48,394,864 |
| | / SOOMS. | | | | | concernment and con- | | | A CONTRACTOR OF THE PROPERTY O | de la contraction de la contra | | | on a reference in the second decision of the | | and a second sec | - | and the state of t | | |







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Future Generali India Life Insurance Company Limited Segmental Revenue Account for the Period Ended on March 31, 2017

| | | Participating Funds | | | | | Ker | Non-participating Funds | | | | | В | Unit Linked Funds | | | (4 .000) |
|--|---------------------------------------|--------------------------|--|--------------------------------|----------------------------|---------------------------------|----------------------------|-------------------------|------------------|-----------------------|--|-----------------------------------|--------------------------------|----------------------------|--------------------|---------------------------------|-----------------------------------|
| Pariculars | Individual | VIP Superarmustrain | Pension Individual | Total (A) | Individual | Group | Accustiviation Si Group | Superamuation Group | Vif Accumulation | Annuity Individual 16 | Health Individual | Fotal (B) | Individual | Pension | Group | Total (C) | Total |
| Premiums Earned - Net (a) Premium - First Yoar Premiums | 344,529 | 480,582 | 70,364 | 895,475 | 1,039,648 | 932,830 | 90.332 | 5,188 | 427,866 | | 2,172 | 2,498,036 | 328,246 | (09) | , | 328,196 | 3,721,707 |
| Renewal Premiums Single Premiums Sendie Premiums Sendie Premiums | 1,622,583 | 4 | 49,265 643 (6) | 1,671,848 643 (4,149) | 733,265 651 (19,465) | 488,000 205,216 (290,081) | | | | 20,356 | 224 (93) | 1,221,265 226,447 (309,639) | 491,445 49,939 (5,954) | 15,117 | 9 | 506,622 49,939 (5,955) | 3,399,735 277,029 (319,743) |
| (c) Keinsurance accepted | 1,962,969 | 480,582 | 120,266 | 2,563,817 | 1,754,099 | 1,335,965 | 90,332 | 5,148 | 427,856 | 20,356 | 2,303 | 3,636,109 | 863,876 | 15,066 | 9 | 878,802 | 7,078,728 |
| Intoorie from Investments (8) Interest, Davidens & Rein, Gross (B) Porlit on Sule / redemption of investments) (c) (Loss on sule / redomption of investments) | 824,361 100,589 (26,943) | 116,191 9,504 (35) | 31,737 3,172 (6) | 972,289 113,265 (26,984) | 208,684 | 29,479 3,988 | 121,713 7,298 | 66,016 3,463 | 68.358 5,327 | 2,813 260 | b b 4 | 497,063 | 339,087 683,638 (97,517) | 6,801 32,510 (4,330) | 110 298 (23) | 345,978 716,446 (101,870) | 1,815,330 875,147 (128,854) |
| (d) Harsler Asain Revaluation I Change in Fair Value Other Income a) Controbuton from Shareholders Account | , | 83,259 | , | 83,259 | 688,147 | 58,269 | 20,820 | | , 101,801 | 44,555 | 9,521 | 929,413 | 50,393 | 5 448 8 | (35) | 53,770 | 126,247 |
| (Refer Note 19 of Schedule 16) b) Profit / (Loss) on Sale of Fixed Assets | (12) | e | 3 | (14) | (17) | (8) | . 3 | . , | 3 | | | (28) | 9 | ٠, | | (5) | (47) |
| c) Appropration (Expropretion) Adjustment d) Miscellaneous Income | 15,639 | (14) | 2,302 | 17,927 | 12,937 | (126) | (14) | Ē | (24) | (01) | (2) | 12,758 | 2,663 | . \$ | (452) | 2,256 | 32,941 |
| 1013 [A] | 913,634 | 208,904 | 37,204 | 1,159,742 | 934,851 2,688,950 | 91,600 | 149,816 240,148 | 71,478 | 179,761 | 47,617 | 9,519 | 1,484,642 | 1,099,074 | 40,474 | 3,334 | 1,142,822 | 3,787,206 |
| Commission First Year Premiunis - Ronewal Premiums | 57,725 25,095 | | 2,924 | 60,649 25,661 | 215,626 | 731 | | , , | 246 | | | 218,810 | 17,812 | 4 £ | | 17,808 | 295,067 |
| Single Premiums Operating Expenses related to Insurance Business Service Tax | 950,599 | 73,364 | 67,415 | 1,091,378 | 5 1,313,538 8,909 | 602,201 | 64,203 | 6.289 | 111,322 | 44,321 | 7,514 | 2,149,388 8,909 | 274 399,470 32,359 | 3,424 | 3,186 | 274 406,080 32,740 | 284 3,545,846 41,549 |
| Provision for Douatful Debts Bad Debts written of | 4,804 | | 102 | 4,906 118 | 6,685 | 106 | | » I I | | | P L 7 | 6,798 | 645 | | | 645 49 | 12,349 |
| Provision for fax (a) income Tax | | | <i>a</i> • | | 3 | | | • • / | 1 1 . | | | , | | | | | |
| (b) Fringe Benefit Tax Provision (Other Than Taxahon) (a) For Ormanution in the value of investment (Net) | | , . | , . | 4 2 4 | | , , , | | | s + t | r E b | | - 5 E C | | | | | |
| (b) Orners | | , | , | , | | | | | - | * | , | | | . | | | |
| (G) (B) | 1,038,334 | 73,364 | 71,019 | 1,162,717 | 1,570,875 | 605,963 | 64,203 | 6,289 | 111,575 | 44 322 | 7,521 | 2,410,748 | 454,695 | 3,779 | 3,207 | 461,681 | 4,055,146 |
| Benefits para (Net) Interim Bohuses Paid Chande in valuation of lability against Life Policies | 672,966 967 | 10,260 | 42,491 | 725,717 | 728.452 | 184,874 | 142,559 | 18,218 | 121,222 | 2,776 | т . | 1,198,101 | 2,035,071 | 63,269 | 2.827 | 2,101,167 | 4,024,985 |
| (a) Gross ** (b) Amount ceded in Re-insurance | 1,017,875 | 605,862 | (112,072) | 1,511,665 | 389,623 | \$21,037 115,691 | 33,386 | 38,614 | 374,830 | 20.875 | 4,301 | 1,382,666 | (527,016) | (15,815) | (2,700) | (545,531) | 2,348,800 |
| (c) Amount accepted in Ke-insurance | • | , | r | • | | | | | | | | | ` | | | , | , |
| Totaí (C) | 1,691,808 | 616,122 | (69,391) | 2,238,539 | 1,118,075 | 821,602 | 175,945 | 56,832 | 496,052 | 23,651 | 4,301 | 2,696,458 | 1,508,065 | 47,454 | 127 | 2,017,317 | 6,490,633 |
| Surplus/(Deficit) (D) = (A) - (B) - (C) | 146,461 | | 155,842 | 302,303 | | | | 13,545 | | | STREET, STREET | 13,545 | | 4,307 | , | 4,307 | 320,155 |
| Appropriations Transfer to Shareholders Account Transfer to Other Reserves | 33,998 | | 2,702 | 36.700 | | | | 13,545 | , i | | | 13,545 | | 4,307 | 1 3 | 4,307 | 54,552 |
| Transfer to Funds for Future Appropriations Surplus transferred to palance sneet | 112,463 | | 153,140 | 265.603 | , . | 1 1 | , , | , , | 3 1 | | | | | 1 > | | , , | 265.603 |
| Total [E] 146. Represents the deemed realised gain as per norms specified by the Authorit ** Represents Matternatical Reserves after allocation of bonus | 145,461 ed by the Authority nus | | 155,842 | 302,303 | * | | , | 13,545 | | | - | 13,545 | | 4,307 | | 4,307 | 320,155 |
| The break up of total surplus is as under: a) Interim Bonuses paid b) Ferminal Bonuses paid c) Allocation of Bonus to paid c | 967 3,069 302,916 | 105,521 | 190 267 24,050 | 1,157 3,336 432,487 | | | 4 4 1 | | , , , | | | | | | 4 1) | | 1,157 3,338 432,487 |
| (d) Surplus shown in the revenue account (e) Total Surplus; [(a) + (b) + (c)+(d)] | 146.461 | 105,521 | 155,842 | 302,303 | | | | 13,545 | , (| Tar. | 100 | 13,545 | | 4,307 | | 4,307 | 320,155 757,135 |
| WUMBAI | A LONE | W QUEL | TO THE STATE OF TH | | | | | | | Sermin Service | the Insu | | | | | | |
| \ / | Silve Ju | | NATIONAL PROPERTY OF THE PROPE | | | | | | | | iance | | | | | | |







| e Company Limited | it March 31, 2017 |
|------------------------------------|-------------------------------|
| iture Generali India Life Insurand | Segmental Balance Sheet as at |

| | Shareholders' | | Participating | | | | | | Non-participating | | | | | | Unit Linked | | | | |
|--|----------------|------------|--------------------|--------------------|------------|------------|----------------|----------------------|---------------------|--|--------------------|-------------------|------------|----------------------|-------------|-------|---|--|--------------|
| Particulars | Funds (A) | Hubisidus | VIP Superannuation | Pension Individual | found (B) | Individual | Group | Accumulation Gloup S | Superammation Group | VIP Accumulation | Amounty Individual | Health Individual | (3) (410) | fridividual | Pension | Group | ig. | Unallocated (E | Grand Total |
| Sources of Funds | | | | | | | | ļ | | | | | | *** | | | | | |
| Shareholders Funds Share Capital | 15,074,503 | , | , | ŀ | , | | , | 3 | , | | , | | | | | | , | ******* | 15,074,503 |
| Share Application Money Penging Allotment | • | | | , | • | , | • | | , | , | | | | | | | , | | |
| Reserves and Surplus Crediti(Depit) fair value change account 25 most April 25 of Separate 161 | 9,544 | | 4 | | | | 1 * | | | | | | | | , . | . 1 | | | 9.544 |
| Sub-Total | 15,084,047 | | | | , | | | | | THE RESIDENCE AND ADDRESS OF THE PROPERTY OF T | | | | | | | | | 15,084,047 |
| Эрстомийдэ | , | | | , | | | | | , | | , | | • | | | | | · ALAMIDO | |
| Policyholders Funds Crediti Debili farr value change account | | 51 598 | | | 51.598 | | , | | | | | | | | | | o e e e e e e e e e e e e e e e e e e e | TV LATER AND A | 4.00 € £ € |
| Refer Note 2011 of Schedule 161 | - | 970 970 | 1 200 4 400 | . 000 | | . 0 20 0 | - 7 | 3000000 | - 556 | 202.4204 | 100 | 700 | | | | | | | |
| (Refer Note 20th and 3 of Schedule 16) | | 0.7040.0 | 05:52:- | 6.7.65 | 16.000.51 | 2010 | 707 . | 260 | 117001 | | 'n | 700 | DCC.1.66.7 | 325 369 | 7 | | 13/ (2) | | 1997 : FC 07 |
| insurance Reserves Provision for united Liabilities (Return Arms 2000 and 2 of Separation 16) | . : | , | | | | | - , | | | | - 1 | | | 5 804 758 | 201 001 | 761 | 6,006,520 | Name of the Association of the A | 6 006,520 |
| Sub-Total | | 10,897,816 | 1,723,140 | 293,513 | 12,914,469 | 3,187,955 | 851,282 | 1,370,095 | 788,277 | 1,071,707 | 57,733 | 4,301 | 7,331,350 | 6,137,348 | 205,476 | 765 | 6,343,587 | | 26,589,406 |
| Fueds for Future Appropriations | | 112.463 | | 153,223 | 265,686 | | | | | , | | - | | ` | | | | • | 265 686 |
| Reserve for Labbed Unit-Linked Policies Surplus in Revenue Account (Policyholders) | , | | | | | | | | , | | | | | | | | , | | |
| Account) Funds for discontinued policies | ٠. | | | | | | | | | | | | | | • 1 | | | | , , |
| (ii) Desconlinued on account of non-payment of premium | , | | | | | , | - | , | ` | | | | , | 521,914 | | | 521,914 | | 521,914 |
| (a) Cithers | | | | | | , | , | | | | ` | ' | , | , | ' | ' | , | | , |
| Total | 15,084,047 | 11,010,279 | 1,723,140 | 446,736 | 13,180,155 | 3,187,955 | 851,282 | 1,370,095 | 788,277 | 1,071,707 | 57,733 | 4.301 | 7,331,350 | 6,659,260 | 205,476 | 765 | 6.865,501 | | 42,461,053 |
| Application of Funds the Smells Sharebookers | 2,119 133 | , - | | | £ : | | | | | | > + | | | 1 - | , , | | | | 2,119,133 |
| Policynolders' Assets heid to cover Linked Liabskiles | | 10 676,752 | 1,723,140 | 337.637 | 12 737 529 | 2,425,616 | 704.147 | 1 438 709 | 816 533 | 1,059,052 | *5967* | | 6,493 731 | 562 672 6.326.672 | 16,882 | 70 7 | 581.624 | | 19,812,884 |
| Loans Fixed Assets | 328 233,707 | 37,077 | . , | | 37,077 | | r 1 | | | . , | | | . , | . , | - 1 | | 4 7 | | 37,405 |
| Cash and Bank Balances | | | | | | | . , | | | , , | , , | , , | | | | , , | , , | 668 898 | 468.999 |
| Advances and Other Assets Inter fund assets | 65.752 | 705,375 | 72,162 | 25,284 | 184,190 | 522,101 | 190,966 | 54.980 | 29 790 | 50,344 | 5.843 13.898 | 780 | \$54,804 | 256.297 | 19,561 | 1,109 | 276,967 | | 2,000,344 |
| Sub-Total (A) | 65,752 | 747,270 | 72,162 | 167,579 | 987.011 | 1,358,013 | 686,885 | 54,980 | 55,553 | 50,344 | 19,741 | 6,222 | 2,231,538 | 256,297 | 19,561 | 1,397 | 277,255 | 468,999 | 4,030,555 |
| Current Liabishes Provisions | | 15 681 | (69,823) | 57,562 918 | 16,851 | 25,192 | 536,938 | 80,325 301 | 83,776 | (179,597) | 11.507 | 1.921 | 1,105,352 | 387,332 6,272 | 20 161 | 1,445 | 6,350 | *************************************** | 1 937 188 |
| inter fund appointes | 583 980 | | 141 733 | 707 | 141 733 | | | 42.968 | | 217,028 | , | | 259 996 | 52.777 | 13.727 | 1 | 106 504 | 468 599 | 1 561 212 |
| Net Current Assets (C) * (A · B) | (518,228) | 296,450 | 70,70 | 109,099 | 405,549 | 762,339 | 147,135 | (68,614) | (28,256) | 12,655 | 8,059 | 4,301 | 837,619 | (230,084) | (14,407) | (99) | (244,557) | 400,589 | 480,383 |
| Miscellaneous Expenditure (To the extert not written off or adrusted) | | , | | | | | | | , | | , | , | | | , | | ACTION OF ACTION ASSOCIA | | |
| Depti Balance it Profit and Loss Account (Shareholders' Account) | 13,249,107 | | | 1 | | | | | | | r | | | | | 1 | P | THE PERSON NAMED IN COLUMN TO A REPORT OF THE PERSON NAMED IN COLUMN TO | 13,249 107 |
| Total | 15,084,047 | 11,010,279 | 1,723,140 | 446,736 | 13,180,155 | 3,187,955 | 851,282 | 1,370,095 | 788 277 | 1,071,707 | 57.733 | 4,301 | 7,331,350 | 6,659,260 | 205,476 | 785 | 6.865,501 | | 42,461,053 |



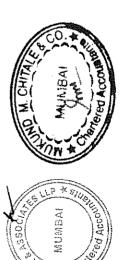




Annexure to Revenue Account for the Year Ended March 31, 2018 - Break up of Unit Linked Business (UL)
Name of the Insurer
Registration No.
133
Date of Registration with IRDA
4th September 2007

Policyholders' Account (Technical Account)

| TO PRINTED THE PRINTED AND AND AND AND AND AND AND AND AND AN | | | Inkad Ifa | A. Language and the state of th | - | Inked Pension | | 1.1 | intend Groun | | (Rs. In '000) |
|--|----------|--|-------------|--|----------|---|---------------|----------|--------------|-------------|----------------------|
| Parlicutars | Schedule | Non-Unit | | Total | Non-Unit | Unit | Total | Non-Unit | Unit | Total | Total Unit Linked |
| | | (1) | (2) | (3)=(1) + (2) | (4) | (5) | (6)=(4) + (5) | (2) | (8) | + (7) =(6) | (10)=(3)+(6)+(9) |
| Premiums earned - net | | | | | | | | | | 1 | |
| (a) Premium | | 54,370 | 1,033,728 | 1,088,098 | • | 12,261 | 12,261 | | 90 | 20 | 1,100,409 |
| (b) Reinsurance ceded | | (956.8) | , | (8,956) | (1) | 1 | (1) | • | 1 | 1 | (8,957) |
| income from Investments | | | | | | | _ | | | | |
| (a) Interest, Dividend & Rent - Gross | | 31,721 | 305,144 | 336.865 | 536 | 5,683 | 6,219 | | 37 | 37 | 343,121 |
| (b) Profit on sate/redemption of investments | | 15,434 | 929,209 | 523,110 | 261 | 25,644 | 25,905 | - | 53 | 53 | 549,068 |
| (c) Loss on sale/redemption of investments | | | (101,862) | (101,862) | 1 | (4,574) | (4.574) | • | (13) | (13) | (106,449) |
| (d) Transfer /Gain revaluation / change in Fair value | | • | (301,556) | (301,556) | , | (14,242) | (14,242) | • | (32) | (35) | (315,833) |
| (e) Miscellaneous income | | | | | | | | | | , | |
| Other income: | | | | | ~~~ | | | | | | |
| (a) Linked Income | 5 | 167,514 | (167,514) | , | 2.322 | (2322) | • | 80 | (38) | | • |
| (b) Contribution from the Shareholders' a/c | | 292 840 | | 292 840 | 2,663 | | 2 661 | 1 505 | | 1 505 | 297 006 |
| (c) Profit / (Loss) on Sale of Fixed Assets | | (282) | • | (282) | (1) | , | 9 | 9 | | 3 | (284) |
| (d) Appropriation / (Expropriation) Account | | . ' | • | | | , | | , | • | | (|
| (e) Miscellaneous income | | 982 | • | 082 | • | (10) | σ | • | | | P/20 |
| TOTAL (A) | | 553 623 | 1 275 616 | 1 829 239 | 577 | 22 440 | 28 219 | 1 543 | 5.4 | 1 597 | 1 859 055 |
| Commission | | VC8 V+ | | ACG A. | | 21 | 7 | | - | - | 300 7+ |
| One contract of the contract o | | #30'F" | 1 | 170,170 | | 1 | c | | , | , | 070,4 |
| Operating Experience Jeration to Internating During Toy Constant Constant Constant Toy | | 101,104 | 30.000 | 107.70 | 477'7 | | 4,224 | - 44c. | , | 440. | 840,184 |
| Deficie fax / Goods and Deficie and | | | 0/0/00 | C/0'95 | • | 402 | 402 | • | ٥ | ٥ | 38,483 |
| Provision for laxagion | | 1 | • | | • | } | * | • | , | | , |
| Provision for Doubitul Debts | | 913 | , | 913 | ś | , | | | | | 913 |
| Bad Depts written of | | 182 | , | 182 | * | *************************************** | | | | | 182 |
| TOTAL (B) | | 503,700 | 38,075 | 541,775 | 2,225 | 402 | | 1,544 | 9 | 1,550 | 545,952 |
| Benefits Paid (Net) | 01.2 | (23,626) | 1,619,368 | 1,595,742 | 1,165 | 46,393 | 47,558 | • | 306 | 306 | 1,643,606 |
| Interim Bonus Paid | | • | • | • | • | , | • | • | , | 1 | |
| Change in valuation of trability in respect of life policies | | 73,549 | (381,827) | (308,278) | 2,389 | (24,355) | (21,966) | (1) | (258) | (259) | (330,503) |
| TOTAL (C) | | 49,923 | 1,237,541 | 1,287,464 | 3,554 | 22,038 | 25,592 | 1 | 48 | 47 | 1,313,103 |
| SURPLUS/ (DEFICIT) (D) =(A)-(B)-(C) | | | | | | | | | | | |
| APPROPRIATIONS | | | | | | | | | | | |
| Transfer to Shareholders' a/c | | | | | | | | | | | |
| Funds available for future appropriations | | The state of the s | | | | | | | | | |
| Total (D) | | | | | | | | | | | |
| | | | * | - | | | Seal Inc. | all na | - | 4 | |
| The second of th | | | | | | | 2001 | / es/ | | | |
| 20000 | | Į, | | | | | 000 | JI's | | | |
| | でにいまし | fú. | | | | | yn: | Ī | | | |
| | | | | | | | <u>n</u> | NE U | | | |
| A WUMBAI L | MALIA IN | 0, | | | | | | 150 | | | |
| | | . 1 | | | | | 1 | 100 | | | |
| | | 郷 | | | | | | 1,00.1 | | | |



Schedules to Annexure to Revenue Account for the Year Ended March 31,2018 - Break up of Unit Linked Business (UL)

Schedule-UL1

Linked Income (recovered from linked funds)*

| | , | | | (Rs.'000) |
|------------------------------|------------------|------------------------|-------------------|-----------------|
| Particulars | Life Linked Unit | Pension Linked Unit | Linked Group Unit | Total |
| | (1) | (2) | (3) | (4)=(1)+(2)+(3) |
| Fund Administration charges | | , | · | |
| Fund Management charge | 78,840 | 2,291 | 2 | 81,136 |
| Policy Administration charge | 36,810 | | 15 | 36,825 |
| Surrender charge | 3,631 | (11) | 1 | 3,620 |
| Switching charge | 2 | , | • | 2 |
| Mortality charge | 48,231 | 42 | 18 | 48,291 |
| Partial withdrawal charge | 1 | , | t | , |
| Miscellaneous charge | 1 | • | • | • |
| | | | | |
| TOTAL (UL-1) | 167,514 | 2,322 | 38 | 169,874 |

^{* (}net of service tax / Good and Service Tax, if any)





Schedules to Annexure to Revenue Account for the Year Ended March 31,2018 - Break up of Unit Linked Business (UL)

Schedule-UL2 BENEFITS PAID [NET]

| | | | Linked Life | ē | | inked Pension | on | | Linked Group | and | |
|----------|---------------------------------|----------|-------------|-------------|----------|---------------|-------------|----------|--------------|-------------|----------------------|
| න් දි | Particulars | Non Unit | Unit | Total | Non-Unit | Unit | Total | Non-Unit | Unit | Total | Total Unit Linked |
| <u>.</u> | | (1) | (2) | (3)=(1)+(2) | (4) | (5) | (6)=(4)+(5) | (7) | (8) | (9)=(1)+(8) | (10)=(3)+(6)+(9) |
| _ | Insurance Claims | | | | | | | | | | |
| (a) | Claims by Death | 5,268 | 37,949 | 43,217 | 1,165 | 831 | 1,996 | ŧ | , | ٠ | 45,213 |
| 9 | Claims by Maturity | , | 248,056 | 248,056 | • | 226 | 226 | 1 | ٠ | , | 248,282 |
| 0 | (c) Annuities / Pension payment | 1 | 1 | , | • | | , | ı | , | | |
| <u>g</u> | Other benefits | | | | | | | | | | |
| | - Surrender | , | 1,333,363 | 1,333,363 | , | 45,336 | 45,336 | 1 | 306 | 306 | 1,379,005 |
| | - Critical Illness | | 1 | • | , | , | ı | 1 | ı | | , |
| | - Gratuity | • | 2 | • | • | • | , | • | | , | • |
| | - Other Benefits | 17 | 1 | 17 | | , | | (| 1 | ş | 17 |
| | - Claim related Expenses | 175 | 1 | 175 | • | , | 1 | ı | 1 | , | 175 |
| | Sub Total (A) | 5,460 | 1,619,368 | 1,624,828 | 1,165 | 46,393 | 47,558 | ******* | 306 | 306 | 1,672,692 |
| 2 | | | | | | | | | | | |
| (a) | Claims by Death | (29,086) | , | (29,086) | | | , | 1 | · | • | (29,086) |
| (Q) | Claims by Maturity | • | , | , | , | • | , | , | 1 | | • |
| Θ | Annuities / Pension payment | • | , | • | ı | | • | , | , | | , |
| 9 | Other benefits | | | | | | | | | | |
| | - Surrender | • | 1 | • | , | , | , | , | , | , | • |
| | - Survival | , | 1 | , | ì | | • | ' | 1 | , | , |
| | Sub Total (B) | (58)086) | • | (380'62) | • | • | ŧ | • | | • | (29,086) |
| | TOTAL (A) - (B) | (23,626) | 1,619,368 | 1,595,742 | 1,165 | 46,393 | 47,558 | | 906 | 306 | 1,643,606 |
| | Benefits paid to claimants: | | | | | | | | | | |
| | In India | (23,626) | 1,619,368 | 1,595,742 | 1,165 | 46,393 | 47,558 | ٠ | 306 | 306 | 1,643,606 |
| | Outside India | • | , | • | , | , | • | ŧ | , | | |
| | TOTAL (UL2) | (23,626) | 1,619,368 | 1,595,742 | 1,165 | 46,393 | 47,558 | | 908 | 306 | 1,643,606 |





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\$ 10 × 10

Annexure to Revenue Account for the Year Ended March 31, 2017 - Break up of Unit Linked Business (UL)

Name of the Insurer

Future Generali India Life Insurance Company Limited
133

Date of Registration with IRDA

4th September 2007

Policyholders' Account (Technical Account)

| | | | | | | | | | | | (Rs. In '000) |
|--|----------|-----------|---------------|---------------|----------|----------------|---------------|----------|--------------|-------------------|------------------|
| | | | Linked Life | | Lin | Linked Pension | | | Linked Group | | 1 |
| Particulars | Schedule | Non-Unit | Unit | Total | Non-Unit | Unit | Tota | Non-Unit | Unit | Total | Linked |
| | | ξ) | (2) | (3)=(1) + (2) | (4) | (5) | (6)=(4) + (5) | (2) | (8) | (9)= (7) + (8) | (10)=(3)+(6)+(9) |
| Premiums earned - net | | | | | | | | | | , | |
| (a) Premium | | 41.647 | 827,984 | 869,630 | (10) | 15,076 | 15,067 | • | 09 | 09 | 884,757 |
| (b) Reinsurance ceded | | (5,954) | ť | (5,954) | (1) | ٠ | 3 | • | , | , | (5,955) |
| Income from Investments | | | T B. Harrison | | - | | | | | - | |
| (a) Interest, Dividend & Rent - Gross | | 44,281 | 294,786 | 339,067 | 1,486 | 5,315 | 6,801 | 9 | 105 | 110 | 345,979 |
| (b) Profit on sale/redemption of investments | | 4,258 | 679,380 | 683,638 | 143 | 32,367 | 32,510 | _ | 297 | 298 | 716,445 |
| (c) Loss on sale/redemption of investments | ***** | 1 | (97,517) | (97,517) | | (4,330) | (4,330) | , | (23) | (23) | (101,870) |
| (d) Transfer /Gain revaluation / change in Fair value | | , | 120,834 | 120,834 | | 5,448 | 5,448 | • | (36) | (36) | 126,247 |
| (e) Miscellaneous Income | | | | | | | | | | | |
| Other Income: | | | | | | | | | | | |
| (a) Linked Income | 5 | 181,516 | (181,516) | 1 | 2,420 | (2,420) | , | 112 | (1112) | , | |
| (b) Contribution from the Shareholders' a/c | | 35,930 | 14,464 | 50,393 | (732) | 732 | , | 3,385 | (8) | 3,377 | 53,770 |
| (c) Profit / (Loss) on Sale of Fixed Assets | | , | (5) | (5) | • | • | , | • | • | | (9) |
| (d) Appropriation / (Expropriation) Account | | , | | • | | , | • | | | , | • |
| (e) Miscellaneous Income | | 2,663 | • | 2,663 | 45 | | 45 | (452) | | (452) | 2,256 |
| TOTAL (A) | | 304,341 | 1,658,409 | 1,962,750 | 3,352 | 52,189 | 55,541 | 3,051 | 283 | 3,334 | 2,021,625 |
| Commission | | 22,171 | , | 22,171 | (5) | - | (2) | | | | 22,167 |
| Operating Expenses related to Insurance Business | | 399,469 | | 389,469 | 3,425 | , | 3,425 | 3,186 | , | 3,186 | 406,080 |
| Service Tax | | • | 32,359 | 32,359 | , | 360 | 360 | • | 21 | 21 | 32,740 |
| Provision for Taxation | | ******** | | | | | | | | | ****** |
| Provision for Doubtful Debts | | 645 | | 645 | • | • | • | , | • | ŀ | 645 |
| Bad Uebls writen off | | 54 | - | 49 | • | | • | • | - | • | 49 |
| TOTAL (B) | | 422,335 | 32,359 | 454,695 | 3,420 | 360 | 3,780 | 3,186 | 21 | 3,207 | 461,682 |
| Benefits Paid (Net) | OF.2 | 30,877 | 2,004,194 | 2,035,071 | 362 | 62,907 | 63,269 | ເກ | 2,823 | 2,827 | 2,101,167 |
| Interim Bonus Paid | | • | • | | , | | • | | 4 | • | , |
| Change in valuation of liability in respect of life policies | | (148,871) | (378,144) | (527,015) | (4.737) | (11,079) | (15,815) | (140) | (2,560) | (2,700) | (545,531) |
| TOTAL (C) | | (117,994) | 1,626,050 | 1,508,055 | (4,375) | 51,829 | 47,454 | (135) | 262 | 127 | 1,555,636 |
| SURPLUS/ (DEFICIT) (D) =(A)-(B)-(C) | | 1 | • | • | 4,307 | | 4,307 | | s | · | 4,307 |
| APPROPRIATIONS | | | | | | | | | | | |
| Transfer to Shareholders' a/c | | | 1 | , | 4,307 | , | 4,307 | | , | , | 4,307 |
| Funds avaitable for future appropriations | | , | • | • | , | • | , | • | 1 | , | |
| Total (D) | | • | | , | 4,307 | • | 4,307 | , | | , | 4,307 |





MUMBAI

NO * CX



Schedules to Annexure to Revenue Account for the Year Ended March 31,2017 - Break up of Unit Linked Business (UL

Schedule-UL1

Linked Income (recovered from linked funds)*

| | | | | (RS. III 1000) |
|------------------------------|------------------|------------------------|----------------------|-----------------|
| Particulars | Life Linked Unit | Pension Linked Unit | Linked Group Unit | Total |
| | (1) | (2) | (3) | (4)=(1)+(2)+(3) |
| Fund Administration charges | | | | |
| Fund Management charge | 82,062 | 2,373 | 17 | 84,452 |
| Policy Administration charge | 48,896 | 0 | 64 | 48,960 |
| Surrender charge | 5,953 | • | -27 | 5,927 |
| Switching charge | 2 | o | 0 | 2 |
| Mortality charge | 44,603 | 46 | 58 | 44,707 |
| Partial withdrawal charge | | | | |
| Miscellaneous charge | | | | • |
| | | | | |
| TOTAL (UL-1) | 181,516 | 2,420 | 112 | 184,048 |
| | | | | |



Schedules to Annexure to Revenue Account for the Year Ended March 31,2017 - Break up of Unit Linked Business (UL)

Schedule-UL2 BENEFITS PAID [NET]

| | | | | | | | | | | | (Rs. In '000) |
|------------|--------------------------------|----------|---|-------------|----------|----------------|-------------|----------|--------------|-------------|---|
| | | | Linked Life | | | Linked Pension | ISION | | Linked Group | dno | Total Unit |
| σ, | Particulars | Non Unit | Unit | Total | Non-Unit | Unit | Total | Non-Unit | Unit | Totai | Linked |
| o Z | | (1) | (2) | (3)=(1)+(2) | (4) | (5) | (6)=(4)+(5) | (2) | (8) | (9)=(7)+(8) | (10)=(3)+(6)+(|
| - 6 | Insurance Claims | 33 678 | 11 808 | 75 573 | 896 | 633 | 100 | | * | - | 3 C T T T T T T T T T T T T T T T T T T |
| <u> </u> | Claims by Maturity | 9,000 | 12,081 | 12,081 | | 7,645 | 7,645 | | | - | 19,726 |
| <u>(i)</u> | Annuities / Pension payment | | | | | | | | | | |
| <u>©</u> | Other benefits | | 1 | 1 | | 1 | | | 1 | | |
| | - Surrender | i i | 1,980,217 | 1,980,217 | | 54,630 | 54,630 | | 2,633 | 2,633 | 2,037,480 |
| | - Ontical liness - Gratuity | 067 | *************************************** | 790 | | | | | 183 | 90. | 439 |
| | - Other Benefits | 20 | | 20 | , | | | | | | 20 |
| | - Claim related Expenses | (125) | | (125) | (7) | | (2) | 5 | - | 2 | (127) |
| | Sub Total (A) | 33,794 | 2,004,194 | 2,037,987 | 362 | 62,907 | 63,269 | 5 | 2,823 | 2,827 | 2,104,084 |
| 7 | Amount Ceded in reinsurance | | | | | | | | | | |
| <u>(a)</u> | (a) Claims by Death | (2,916) | t | (2,916) | , | , | , | | , | | (2,916) |
| <u>@</u> | (b) Claims by Maturity | ******* | | | | | | | | · | |
| 0 | Annuities / Pension payment | ~ | | | | | | | | | |
| € | Other benefits | | | | | | | | | | |
| | - Surrender | | *************************************** | | | | | | | ********* | |
| | · survival | | | (0.000) | | | | | | | 0,00 |
| | Sub lotal (B) | (2,916) | | (2,916) | | | | | | | (2,916) |
| | TOTAL (A) - (B) | 30,877 | 2,004,194 | 2,035,071 | 362 | 62,907 | 63,269 | 5 | 2,823 | 2,827 | 2,101,167 |
| | Benefits paid to claimants: | | | | | | | | | | |
| | In India | 30,877 | 2,004,194 | 2.035,071 | 362 | 62,907 | 63,269 | 2 | 2,823 | 2,827 | 2,101,167 |
| | Outside India | | | | | | | | | | |
| | TOTAL (UL2) | 30,877 | 2,004,194 | 2,035,071 | 362 | 62,907 | 63,269 | ç | 2,823 | 2,827 | 2,101,167 |
| | | | | | | | | | | | |







30. Earnings Per Share

Basic Earnings per Share is calculated by dividing the net profit or loss for the year attributed to equity shareholders by the weighted number of equity shares outstanding during the year.

| Particulars | Year Ended March 31, 2018 | Year Ended March 31, 2017 |
|--|------------------------------|------------------------------|
| Profit / (Loss) for the Year (₹'000) | (1,433,520) | (870,138) |
| Weighted average number of equity shares | 1,629,548,941 | 1,475,832,403 |
| Earnings Per Share Basic and Diluted (₹) | (0.88) | (0.59) |
| Face Value per share (₹) | 10 | 10 |

31. Loan assets restructured during the year NIL. (Previous Year NIL)

32. ULIP RELATED DISCLOSURE

- Activities Outsourced NIL
- Fee paid for various activities charged to Policyholders' Account NIL
- Basis of payment of fees NA
- Related party transactions (Fund wise)
 - Brokerage, custodial fee or any other payments and receipts made to/from related parties (as defined in AS 18 issued by ICAI) - NIL
 - Company-wise details of investments held in the Promoter Group along with its percentage to funds under management. – NIL
- Unclaimed redemptions of units NIL
- Ratio of gross income (including unrealized gains) to average daily net assets.

| Fund Name | FY 2017-18 % | FY 2016-17 % |
|-----------------------------|-----------------|-----------------|
| Future Secure Fund | 7.57 | 10.34 |
| Future Income Fund | 7.91 | 12.50 |
| Future Balance Fund | 8.10 | 18.03 |
| Future Maximise Fund | 8.18 | 22.59 |
| Future Pension Secure Fund | 5.59 | 12.80 |
| Future Pension Balance Fund | 5.62 | 15.04 |
| Future Pension Growth Fund | 7.93 | 20.67 |
| Future Pension Active Fund | 8.50 | 23.59 |
| Future Group Secure Fund | 0.00 | 11.88 |
| Future Group Balance Fund | 6.54 | 15.24 |
| Future Group Maximize Fund | 7.41 | 17.63 |
| Future Apex Fund | 6.91 | 23.49 |
| Future Dynamic Growth Fund | 8.82 | 23.41 |
| Future Guarantee Fund | 8.71 | 17.19 |
| Future Opportunity Fund | 9.06 | 23.45 |
| Future Discontinued Fund | 6.91 | 7.02 |

Provision for doubtful debts on assets of the respective Fund. - NIL

All unit linked application received on the last business day up to 3pm are been processed with NAV of last business day and application received after 3pm on the last business day has been taken into next financial year (2018-19) and accordingly next business day NAV has been applied.



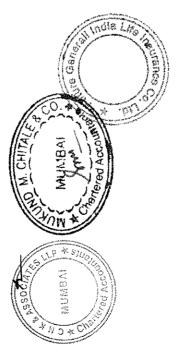




Name of the Insurer Registration No. Date of Registration with IRDA

Future Generali india Life insurance Company Limited 133 4th Septamber 2007

| | | | | | | | Fund Bal | fund Balance Sheat as at March 31, 2018 | darch 31, 2018 | | | | | | | | | town or agr |
|--|----------|---------------|--------------------------------------|-------------------|------------|----------|---------------------------|---|--|---------------------------|--------|--------------------------|-------------|--------------------------|------------|-----------------------|--------------------------|-------------|
| Particulura | Schedule | Future Secure | Schedule Future Secure Future Incoms | Future Belonce | Future | Secure | Future Puncton Belance | Future Pension Grawth | Sature Pension Etture Puniton Forure Pension forure Pension Sature | Future Group Future Group | | Future Group Maximise | future Apex | Future Dynamic Growth | Future | Future Opportunity | Discontinuence Policy | Total |
| Sources of funds | | | | | | | | | | | | | | | | | | |
| Policyholders' Funds: | | | | | | | | | | | | | | | | | | |
| Policyhalder contribution | F-1 | 225,796 | 1,477,775 | 192 497 | 213,799 | (13,542) | 112,942) | (15,975) | [46,534] | (36) | 584 | 38 | 207.576 | 66 787 | 126 06 | 135 268 | 250.753 | 12112201 |
| Revenue Account | | 106,641 | 452,670 | 500,411 | 619,405 | 26,415 | 33,093 | 47,921 | | 36 | 101 | ₹R | 18 376 | 119 403 | 68 231 | 479 546 | 320 184 | 7 910 774 |
| Tota' | | 332,437 | 3,925,445 | 792,908 | 833,204 | 12,873 | 20,151 | 31.946 | 111,675 | | 385 | 120 | 285,952 | 186 190 | 159,208 | 855,059 | 574,441 | 6,121,994 |
| Application of funds | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| thyestments | F-2 | 296,463 | 1,923,499 | 776,196 | 799,845 | 12,362 | 19,602 | 11,680 | 111,145 | | 395 | 116 | 206.158 | 184.233 | 157,220 | 867.561 | 643.680 | 6 030 155 |
| Current Assets | 5-3 | 42,425 | 146,991 | 28.382 | 33,390 | 162 | 518 | 6/≥ | 1,161 | | 1 | -5 | 20,680 | 2252 | 2.845 | 13 619 | \$36 | 353 317 |
| tess: Current Lebilities and Provisions | £-4 | 6,451 | 145,045 | 11,670 | 31 | (64) | (31) | £. | 633 | | 11 | | 388 | 195 | 857 | 36 117 | 69.545 | 261 478 |
| Net current assets | | 35,974 | 1,946 | 16,712 | 33,359 | 212 | 549 | 592 | 939 | | (10) | ē | 79,794 | 1,957 | 1,988 | (12,502) | (68, 239) | 91.839 |
| Total | | 332,437 | 1,925,445 | 192,908 | 833,204 | 12,873 | 20,151 | 31,946 | 111,675 | | 385 | 120 | 285,952 | 186,190 | 159,208 | 655,059 | 574,441 | 6.121.994 |
| New Control of the Co | | | | | | | | | | | | | | | | | | |
| (a) Net Asset as per Balance Sheet (Total Assets | | | | | | | | | | | | | | | | | | |
| 1655 Current Liabilities and Provisions) (45, In 1000) | , | 332,437 | 1,925,445 | 192,908 | 833.704 | 12.673 | 20.151 | 31.946 | 111 675 | , | 382 | 170 | 285.953 | 086 380 | 156 208 | 256 956 | 574 481 | 000.00.0 |
| (b) Number of Units outstanding | | 14,857,471 | 78,916,178 | 38,764,011 | 36,511,997 | 525,563 | 806.976 | 1,115,174 | 3,455,329 | ļ. | 19,797 | 5,825 | 14,452,726 | 9.955.572 | 10.487.484 | 52.045.938 | 36 670 292 | 298 590 334 |
| | | | | | | | | | | | - | | | | | | | |
| ic NAV per Unit (a)/(b) (Rs.) | | 22.38 | 24.40 | 20.45 | 22 82 | 24.49 | 24.97 | 28.65 | 32.32 | | 1943 | 2061 | 19.79 | 18.70 | 15.18 | 16.43 | 15.67 | |
| | | | | | | | | | | | | | | - | | | | |



Name of the insurer Registration No. Date of Registration with IRDA

Future Generali India Lite Insurance Company Limited 133 4th September 2007

Fund Revenue Account for the year ended March 31, 2018

| | | f.chirto | 1 | 4,11,13 | Series and | Section Depresent | Leadure Describe & Leatures Describes & Colores Describes | Laterage Descriptor | | Enthalter Crowns | Santan Commen | Enthant Grann | | Carta and One sands | Tank and | Frederick . | Otton | |
|--|----------|----------|----------|----------|------------|-------------------|---|---------------------|----------|------------------|---------------|---------------|-------------|---------------------|-------------|--------------|----------------|---|
| Particulars | Schedule | 1000 | 2000 | 2000 | | | torsus Lension | rotale retaion | | dinal colonia | dnois ainin | dnoto atom | Future Apex | rature Dymanik | - Collect | Laurie | Discontinuance | Total |
| | | 3Arnie | Trouse. | Dalante | Weakillist | Secure . | Dallatine Dallatine | E MOID | W. Clark | acinie. | ממחוכה | WidAlitise | | GLOWE | onal differ | Copportunity | roncy | *************************************** |
| Income from investments | | | | | | | | | | | | | | | | | | |
| Interest income | | 23,520 | 150,586 | 33,273 | 12,126 | 1,139 | 1,410 | 1,030 | 244 | | 24 | 10 | 332 | 432 | 9,256 | 1,753 | 38,976 | 274,099 |
| Dividend income | | , | | 5,851 | 9.237 | | 43 | 286 | 1,529 | | 2 | 1 | 2,276 | 2,640 | 891 | 13,081 | | 35,837 |
| Profit/loss on sale of investment | | (406) | 19,303 | 64,299 | 98,289 | 20 | 417 | 2,862 | 17,602 | | 16 | 30 | 20,371 | 30,641 | 15,369 | 157,828 | | 426,631 |
| Profit/loss on inter fund transfer/ sale of investment | | 53 | ī | • | • | 133 | 35 | | | | 1 | 2 | 3 | ٠ | 37 | ٠ | • | 762 |
| Miscellaneous Income | | 2 | 82 | 28 | 336 | 1 | ī | 02 | 87 | • | T | | 64 | 23 | 11 | 219 | Đ | 734 |
| Unrealised Gain/loss* | | (3,272) | (49,937) | (47,583) | (62,582) | (658) | (948) | (1,897) | (10,739) | ٠ | (18) | (18) | (13,095) | (18,264) | (13,544) | (93,205) | (73) | (315,833) |
| Total (A) | | 79,897 | 120,031 | 868,55 | 908'25 | 923 | 856 | 2,301 | 8,664 | , | 36 | 13 | 9,933 | 15,460 | 12,020 | 79,676 | 38,912 | 421,730 |
| | | | | - | | | | | | | | | | | | | | |
| fund management expenses | | (3,496) | (269'52) | (11,584) | (11,713) | (144) | (215) | (404) | (1,533) | • | (4) | (2) | (2,501) | (2,876) | (8,779) | (14,312) | (3,083) | (81,338 |
| Service Tax | | (1,887) | (12,110) | (5,462) | {15,530} | (83) | (124) | (117) | (762) | • | (3) | (1) | (1,187) | (1,358) | (1,413) | (6,765) | (526) | (37,422 |
| Fund administration expenses | | - | • | , | | ٠ | • | | · | | , | | | | | | | ' |
| other charges: | F-5 | (920'5) | (30,094) | (13,596) | (13,765) | (2) | (4) | (9) | (02) | ٠ | (21) | (10) | (5,953) | (3,385) | (2,992) | (16,864) | • | (88,738) |
| Total (8) | | (10,409) | (62,836) | (30,642) | (31,008) | (622) | (343) | (129) | [51£/2] | • | (82) | (13) | | (619) | (8,184) | (37,941) | (3,609) | (207,498 |
| | | | | | | | | | | | | | | | | | | |
| Net income for the year (A-8) | | 9,488 | 52,135 | 25,256 | 26,298 | 406 | 615 | 1,680 | 6,349 | ٠ | (2) | | 3,292 | 7,841 | 3,836 | 41,735 | 35,303 | 214,232 |
| | | | | | | | | | | | | | | | | | | |
| Add: Fund revenue account at the beginning of the year | | 97,153 | 400,535 | 475,155 | CU1, EG2 | 56,009 | 32,478 | 46,241 | 151,860 | 36 | 103 | 82 | 75,084 | 111,563 | 64,395 | 437,860 | 184,881 | 2,696,542 |
| | | | | - | | | | | | | | | | | | | | |
| Fund revenue account at the end of the year | | 106,641 | 452,670 | 500,411 | 619 405 | 26,415 | 33.093 | 47.921 | 158.209 | 36 | 101 | 82 | 78.376 | 119.404 | 68 233 | 479 595 | 220 184 | 2910 775 |

[.] Net change in mark to market value of investments



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Schedules to Fund Balance Sheet as at March 31, 2018

Furure Generali India Life Insurance Company Limited 133 4th September 2007 Name of the Insurer Registration No. Date of Registration with IRDA

Schedule: F-1

Policyholders' Contribution

| | | | | | | | | | | | | | | | | = | Rs.in 000) |
|-----------------------------|---------------|-----------------|--------------------|-----------------|----------------|-------------------|---------------|-------------------|--------------|--------------|--------------|-------------|----------------|----------|-------------|----------------|------------|
| | E. P. Sec. 12 | Entrate torcome | E. Protes Ballanes | Future Askaring | Future Pension | Future Pension Fr | stare Pension | Future Pension Fa | Future Group | Future Group | Future Group | | Future Dynamic | Future | Future | Discontinuance | |
| | alors across | 3 | במותום מפושות | | Secure | Balance | Growth | Active | Serure | Batano | Maximise | ימומים אחמי | Growth | arantee | Opportunity | Policy | ğ |
| ng balance | 238,674 | 1,519,635 | 431,998 | 302,799 | | | | | (36) | 381 | 195 | 93,305 | 112,310 | 149,497 | 701,688 | 337,033 ABBRAD | ***** |
| Additions during the year" | 110,464 | 184,061 | 133,465 | 232,408 | 1,795 | 2,161 | 2,566 | 9,501 | | 95 | 4 | 188,695 | 7,586 | 3,214 | 748,605 | 291,634 | HURRINK |
| Deductions during the year* | [123,342] | (\$30,921) | (272,966) | (321,408) | | | | | | 1197) | 11913 | (74,424) | (53,109) | 161,734] | (\$36,072) | (274,410) | BREERE |
| e halance | | 1 A73 77E | EUN COE | 212 700 | | | | | 1136) | 400 | 96 | ı | 604 04 | 54000 | 4.50 0.00 | | |

Schedule: F-2 INVESTMENTS

| Balance Maximine Tourn's April Growth Guernise Opportunity |
|--|
| 75 25 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 |
| 48 |
| 21 5 9 |
| |
| 3,026 |
| 7 7 7 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |
| |
| |
| |
| |

Schedule: F · 3

CURRENT ASSETS

| ┖ | 200 | 69,100 | 656 | 39.5 | - | - 現本は血丸状 | ****** | 306 ##### |
|---|--|---------------|------------------|-----------------|---------------------------------|-----------------|-------------------------------------|-----------|
| Discontinuance | Policy | 117 | 187 | - | | 2 | | 306 |
| Future | Opportunity | | 120 | 135 | | ני | 13,366 | 13,615 |
| Future | Guarantes Opportunit | 2,393 | 36 | 5 | · | 9 | 407 | 2,845 |
| future Dynamic Future | Growth | (2) | X | 32 | ` | 243 | 1,950 | 252Z |
| | Putore Apex | • | 36 | 82 | - | 68.6 08 | 27.7 | U89,08 |
| future Group | Maximise | - | E | | - | r | ٠ | * |
| Future Group | Balance | 5 | 2 | | ٠ | ٠ | • | , |
| Future Group | Secure | ٠ | - | | ٠ | | - | |
| Future Pension | Active | - | 18 | 19 | - | - | 1 124 | 1,161 |
| uture Pension | Growth | 220 | œ | | | 3 | 46 | 273 |
| future Pension Future Pension Future Pension Future Group Future Group Future Group | Balance | 375 | 9 | | | 126 | 10 | 518 |
| Future Pensions | Secure | 32 | 5 | | | 93 | - | 791 |
| | drare maximise | 7,391 | 97 | ott | | 17,916 | 3,876 | 33,390 |
| | otore parance | 12,218 | 91 | 74 | | 11,820 | 4,179 | 28,382 |
| | entre secre e l'entre monte l'entre dell'entre | 47,562 | 283 | • | • | 39,364 | 59,782 | 146,991 |
| | annac arma | 3,461 | 33 | | | 16,542 | 22,389 | 42,425 |
| | בוכתושוני | rued interest | sh &Bank Balance | dend Receivable | ervable for Sale of lovestments | Collection A/c# | er Current Assets (for Investments) | |

Schedule: F - 4

CURRENT LIABILITIES

| | | | | | | | | | | | | | | | | • | 3.10 USO |
|--------------------------------------|---------------------------------------|----------------|------------------|--------------------|----------------|----------------|----------------|----------------|--------------|--------------|--------------|------------|----------------|-------------|-------------|--------------|----------|
| 1 | , , , , , , , , , , , , , , , , , , , | Turning Income | Suffere Bullings | Entres Adam beiten | Future Pension | Future Pension | Future Pension | Future Pension | Suture Group | Future Group | Future Group | | Future Dynamic | Future | Future | scontinuance | - |
| | | | | | Secure | Balance | Growth | Active | Secure | Balance | Maximise | מומנם שלשמ | Growth | Guarantee (| Opportunity | Policy | 5 |
| Payable for Purchase of investinents | 5,272 | 142,344 | 10,542 | 1,180 | • | • | | 122 | | • | - | 693 | ٠ | ŕ | · | • | B##### |
| Other Current Liabilities | 1,131 | 2,700 | 1,109 | [1,166] | (48) | (31) | (10) | (67) | • | 15 | 7 | 223 | 262 | 417 | 3,781 | 2,617 | 10,963 |
| Unit Payable a/c# | 48 | 48 19 | 19 | 17 | ٠ | | 23 | 521 | • | 7 | - | ī | 2 | 440 | 22,336 | 66 928 | 90,337 |
| Totas 145,045 11,670 | 6,451 | 145,045 | 11,670 | 33 | (48) | (31) | 13 | 163 | • | 17 | • | 988 | 395 | 857 | 26,117 | 69,545 | KINKER |

Schedules to Fund Revenue Account for the Year Ended March 31, 2018

Schedule: F- S

OTHER EXPENSES

| | | | | | | | // | 1 | | | urance Co |
|--------------|--|------------------------------|-----------------|-----------------|------------------|---------------------|---------------------------|---------------------------|----------------------|----------|--|
| | | | | | | | Name and Address of | 1 2 2 2 X | | 1 | < / |
| 1000 | 3 | 822 | 3,622 | T= | 293 | | Γ | Ī | | | Te Gener |
| (Rs. in 000) | inuence Total | . 36.822 | <u>ار</u> | ļ. | . 48 293 | , | | | | . 88.738 | |
| | Discontinu | | L | _ | _ | ļ | | L | L | | |
| | Future Discontinuence | 7,000 | 691 | | 9.173 | | | | | 16.864 | |
| , | Future Guarantee | 1,242 | 123 | ľ | 1.627 | • | | | | 2,992 | |
| | Future Dynamic Future Future Growth Guarantee Doportunity | 1,405 | 139 | | 1.841 | • | | ľ | • | 3,385 | |
| | Futura Apex | 1,226 | 121 | | 3.606 | · | Ī | | | 2,953 | |
| | Future Group Maximise | 4 | ٠ | | Ş | | | | | 101 | |
| | Future Group Balance | 6 | · | | 12 | | , | | • | 23 | |
| | Future Group Secure | ٠ | | | - | 7 | Ī | | • | | |
| | uture Pensian Artive | | (7) | | 23 | 1 | | · | | 20 | |
| | nsion Future Pension Future Pension Future Pension Future Group Gr | | (Z) | | ps. | | | - | | 9 | |
| | Future Pension Balance | `` | (1) | | 5 | , | | | | T T | |
| | future Pension Secure | | (2) | | 3 | , | | | | 2 | |
| | uture Maximise | 5.714 | 32 | | 7.487 | , | | | | 13,765 | |
| | Future Secure Future Income Future Balance Future Maximise | 5,644 | 557 | - | 7,395 | , | | | | 13,596 | |
| | Future Income | 12,492 | 1,232 | -1 | 16,359 | , | , | , | • | 30,094 | as a separate |
| | Future Secure | 2,086 | 902 | | 2,734 | , | | | | 5,026 | should be disclosed as a separate |
| | Particulars | Policy Administration charge | allender charge | witching charge | fortality charge | ides Premium charge | Partial withdrawal charge | remium Affocation charges | Miscellaneous charge | Total | The copence of the control of the co |

murance C



Future Generall indie Life Insurance Company Umited 133 4th September 2007

Name of the Insurer Registration No. Date of Registration with HDA

industry wise disclosure of investment (with exposure of 10% and above) as at March 31, 2018

| Industry | Security Name | fullure Apa's F | 500 | ruce seemes ford | | Fund | | | • | Anna Anna Carrier Carrier | **** | THE PROPERTY AND PROPERTY AND PARTY | - | Diffe distance billion | - | Did bounded and a | ness train |
|--|--|---|------------------------|-------------------------|--|-------------|----------|----------------------------|---|---------------------------|---|---|-------------------------|------------------------|---------------|------------------------------|-------------------------|
| | | Amt | * | Ami | 74 | Arnt | 7, | Amt | * | Amt | * | Amt | * | Ant | * | Amt | χ, |
| Financial and insurance activities | Axis Bank Limited | 1,791 | %86.0 | 6,415 | 22180 | 2,005 | 1.08% | | | 2 | 9250 | 7 | 1.67% | | ٠ | 9,675 | 1.16% |
| | Sajaj Finance Limited | 189 | 028% | 17,337 | 2.19% | 513 | 0.28% | | | | | | | | | 9,305 | 1.22% |
| | Capital Sirst timited | 606 | 0.32% | 1,731 | 0.22% | 793 | 0.3% | | , | 7 | 0 26% | - | 0.83% | | | 3.448 | 0.415 |
| | MDFC Bank Limited | 11,650 | 4.07% | 28,318 | 3.57% | 11,149 | 5.99% | | | 11 | 2 B6% | 4 | 3.33% | ٠ | | 47,535 | 5.71% |
| | Housing Development Finance Curporation similar | 10,145 | 3.55% | 23,056 | 2.91% | 9,587 | 5.14% | | - | 6 | 2 34% | 2 | 1.67% | | - | 36.830 | 4.42% |
| | CLC: Bank Limited | 5,763 | 2.02% | 15,749 | 1.99% | 4.812 | 2.58% | | | æ | 1.56% | 2 | 1.67% | | - | 24,313 | 2.92% |
| | indusing Bank | 809'2 | 0.58% | 6,369 | J. 797. | 2,796 | 1.50% | | | 2 | 0.52% | | | | | 10,035 | 1.20% |
| | Lakshmi Vikas Bank Limited | 471 | 0.15% | 824 | 0.10% | 313 | 0.1% | | | _ | | | | , | | 1,542 | 0.19% |
| | LMT Finance Limited | | | | | | | | | - | | | | | | | • |
| | Mahindra and Mahindra Financial Services Limited | | | | | | | | - | | - | | | | | • | |
| | RBL Bank Limited | 7.108 | 0 74% | 3.359 | X74.0 | 1,405 | 0.75% | | - | 1 | 0.26% | - | | | | 990'9 | 0.73% |
| | Resence Capital Lithinged | | | 48 706 | 5.14% | | | | | , | | | | | | | |
| | State Bank of India | 3 122 | 1098 | 7 569 | 3850 | 3 144 | 1.69% | | - | 7 | 0.52% | 7 | 1.67% | | - | 12.150 | 1.46% |
| | 765 6an | 3,617 | 1.26% | 8 035 | 1015 | 3 319 | 1.78% | - | - | 2 | 0.52% | 2 | 1.67% | | | 12 820 | 3 |
| | ACTIVE BIOLIS CAR CTO | 3,5,6 | 3000 | 5.0.3 | 737.0 | 1 603 5 | 1.05% | | | - | 26.20 | - | 7.000 | | | 302.0 | 451 |
| | COLUMN CO | 570'9 | 4000 | 1000 | 350 | 100 | 20.00 | | | - | 296.0 | - | 2000 | - | | 3.466 | 2000 |
| | Ductish Marking I Bank | 1 76.6 | 302.0 | 900 9 | 0.51% | 3(9)6 | 1 (280) | | | <u> </u> | 0.434 | - | 2.63.0 | | - | 7 635 | 2000 |
| | Kotas Manindra Asset Marnt, Co. 11d. | 15.924 | 12.5 | 23 929 | 3.02X | 13 950 | 7.49% | - | - | 1 | | - | | | ļ - | 37.507 | 4 50% |
| | Hara Coffees Limited | | | 1000 | 13.6 | | | | - | | - | | - | - | - | - | |
| | Accept the strike to Define 110 | | | 765,000 | | | | 1 | - | | | | 1 | | † | 1 | |
| | COR Company Services 1 (Trains | | | 1 | 1 | | | | | | | - | | | | | |
| | Control of the second simples | manage of the second | | 1 | + | | - | 1 | t | † | 1 | + | | | | | |
| | The Control of the Co | + | | - | | | | 1 | l | T | - | | + | ł | T | † | |
| | is 9 Annean Asset Mores India Per 124 | | | 1 | | | 1 | | + | | | - | | | | | |
| financial and insurance activities fotal | | 65 601 | 27 47% | 314 341 | 37.87% | 59.260 | 51.83% | and the factor of the same | *************************************** | 41 | 10.66% | 12 | 14.16% | ļ., | | 231 955 | 27.84% |
| | | CONTRACTOR | CONTRACTOR DESCRIPTION | ACCOUNT OF THE PARTY OF | To the second se | The same of | | | - | | - Commence of the Commence of | American company | most amount of the same | | - Contraction | Anderson Month State Control | Contractor (Contractor) |
| | | | | | | | - | | | - | | - | | | | | |
| BUTTON | Housing Development Finance Corporation Limited | | • | | | - | | - | | | _ | _ | , | 12,265 | 7,70% | _ | |
| | Indiabults Mousing Finance Limited | | | | | | - | , | | | | | | | | | |
| | U.C. MOLSINg Finance Limited | - | | - | | - | | | | | | | | 10,298 | 6.47% | | |
| Housing Total | | | | | | | | | | | | - | | 22,563 | 14.17% | | |
| | | | | | | | } | ļ | | | | | | | | | |
| Infrastructure | Sharti infeatef Limited | | | 9,387 | 1.18% | | | | | | | | | | | 14,835 | 1.78% |
| | ILSFS Financial Services Limited | | - | 37,534 | 4 73% | | - | | | - | <u>.</u> | | , | | | - | |
| | Inland Waterways Authority of India | | | 5.016 | 0.63% | | | | | | | | | | - | 5,016 | 3.69.0 |
| | IOT Uthal Energy Services Limited | | | 53,336 | 6.73% | | - | | | | | , | • | | · | 28,822 | 3.45% |
| | UNT Finance Limited | | | 29,645 | 3 76% | | - | | | | - | | | | - | | |
| *************************************** | Petronel this Limited | ` | - | - | | | | | , | , | | | | | | | , |
| | Power Finance Corporation Limited | | | 6,704 | 0.85% | | | | | | | | - | | | 10,898 | 1.33 |
| landian to the all the first between the second and the filling the filling the filling the second and the seco | Resignce Ges Transportation infrastructure Limited | | | 31,236 | 3.94% | | | | | | | | | | · | 8,617 | 1.03% |
| · martine factoris desire terrestille de deservations de la compact de l | Reisance Ports & Terminals Limited | | | 36,709 | 4.63% | | | | | | | | | | | 16.845 | 2.02% |
| | Rurat Electrification Corporation Umited | | | 15,169 | 191% | · | | | | | | - - | | | | | , |
| | GAst (India) Limited | | | 2,522 | 0.32% | | - | | | | | - | , | - | | 3,914 | S.C.C. |
| | Engineers India Limited | | | 6,243 | 0.79% | | | | | | - | | | | | 9,871 | *81 |
| infrestructure Total | | • | , | 233,501 | 79.45% | | ٠ | | | | | • | | | | 98,819 | 11.867 |
| | | | | | | | | _ | | | | _ | | _ | - | | |
| 10% and above | | 169'59 | 22.57% | 447,732 | \$5.47% | 59,260 | 31.83% | | X20.0 | 41 | 10.66% | 13 | 14.16% | 22,563 | 14.17% | 330,774 | 39.70% |
| Others | | 720,261 | 77.03% | 345,176 | 43.53% | 126 940 | 68.17% | | 2000 | 334 | 747.68 | 103 | 85.84% | 136 645 | We Back | 05 6 CO2 | 60 30% |
| | | | | | | | | | | | | | | | | | |







Future Generali India Life Insurance Company Limited 153 4th Septembar 2007

Name of the Snurer Registration No. Date of Registration with IRDA

Industry wise disciouure of investment (with exposure of 10% and above) as at March 32, 2018

| Industry | Security Name | Futura Oppo | Future Opportunity Fund | Pension Secure | | Future Pension Active Fund | | Future Pension Salance Fund | | Future Pension Growth Fund | rowth fund | Secure Fund | | income Fund | | Discontinuance Food | Ca fund | Grand Total | 1 |
|--|--|-------------|-------------------------|----------------------|--------|----------------------------|---|-----------------------------|--|--|---|-------------|---------------------|-------------|--------|--|---------|--------------|---------|
| | | Amt | × | Amt | * | Arist | * | Amt | × | Amt | * | Amt | * | Amt | × | Amt | × | Total Amount | Young X |
| Financial and insurance activities | Axis Bank Limited | 9,027 | 1.06% | | | 1,394 | 1.25% | 25 | 0.28% | 350 | 1.10% | | | | | | | 31,718 | 6840 |
| | Bajaj finante Littuted | 1,456 | 0.17% | 1,041 | 1.60 g | 263 | 0.24% | 1,053 | 5.23% | E-90 | 0.28% | | | 138,134 | 70.0 | | - | 169,976 | 2.57% |
| | Capital First United | 3,783 | 0.44% | | | 456 | 0.41% | 14 | 0.07% | 84 | 0.26% | 19,596 | 5.89% | | - | 19,595 | 0.03 | 50.412 | 0.76% |
| | MDFC Bank Linwled | 53,605 | 6.27% | | | 6,443 | 2.77% | 202 | 1.00% | 1,369 | 4.29% | 00676 | 2.98% | , | | | | 170.186 | 257 |
| | Housing Development Finance Corporation Umited | 47,192 | \$55% | | | 5,889 | \$1278 | 184 | 0.91% | 1,261 | ₹56.€ | | | | | _ | | 134,130 | 2.03% |
| | ICICI Bank Limsted | 23,310 | 2.73% | | | 2 990 | 2.68% | 191 | 7459.0 | 781 | 2.54% | | | - | - | - | | 77,857 | 1.18% |
| | Industral Bank | 15,599 | 1.47% | | | 3,653 | 1.48% | S | 0.25% | 349 | 1.09% | | | - | | | | 36.562 | 0.55% |
| | Lehshmu Vilus Banh Emited | 564 | 0.08% | | | 207 | XX1.0 | | | 101 | 0.32% | | - | - | | | | 4 305 | 268 |
| | INT Finance Lithrated | | | | | | | | | | | 19 271 | 3563 | 24 424 | 100 | 162.01 | 100 | 590 63 | 44.40 |
| | Mahandra and Mahindra Financial Seryices Limited | , | | | | - | - | | | | - | | | 27,664 | 100 | | | 673 CL | 2020 |
| 40 10 10 10 10 10 10 10 10 10 10 10 10 10 | ABL Sant, Danted | 6 273 | 0 73% | | - | 717 | 0.83% | 15 | and to | 156 | 25.50 | | | | | - | | 702.00 | |
| | Manuscra Caratal Propined | | | | + | | + | | | + | | | - | 1 | - | - | 1 | 76.75 | 200 |
| A STATE OF THE PROPERTY OF THE | Class Back of socia | | | 1 | + | | 1 | | | | | - | | + | + | + | + | 48 705 | 0.743 |
| , | VC 6 0 - 11 | 170'57 | 2 | - | | 10,71 | 100 | Çq. | N35% | 574 | 1.33% | | | | - | 1 | 1 | 42,319 | 32.00 |
| | 7LS Both | 15,780 | 185% ; | | - | 2,019 | 1 87% | 25 | 0.28% | 370 | 1.16% | 3,000 | 25K o | - | | | | 49,017 | 0.74% |
| | ADITYA BIRLA CAP LTO | 13 219 | 1.55× | - | | 1,565 | 1 90% | 41 | 0.20% | 376 | 75.98.0 | | | , | - | | - | 35,753 | 0.54% |
| | KUCI Prudential Like Insurance Company LIG | 3 599 | 0.475 | | | 452 | 0.40% | 7.3 | 0.11% | 163 | 0.53% | | | | | | | 11,356 | 0.17% |
| A control of the cont | Punjati National Bank | 9,692 | 1.13% | - | - | 1,212 | 3.60.0 | ž. | 4112 | 231 | 0.72% | | | | | | | 28,087 | 0.42% |
| | Kotak Mahindra Asset Mgmt. Co. Ltd | 76,501 | 6.95% | , | | 8,116 | 7.27% | | - | | | | | ŕ | | | | 175,927 | 3.66% |
| *************************************** | Hero FinCorp Limited | | | 3,00a | 7.63% | | _ | 1,00g | \$ 00% | 1,008 | 3.16% | | | | | | | 13,106 | 0.3 |
| | Kotak Mahindra Prime ttd. | • | | | | | | | | | _ | 19,500 | 5.87% | | | 29,250 | 50.0 | 48,750 | 0,745 |
| | HDB Financial Services Limited | | | | | | - | · | | | | | , | 51,373 | 609 | | | 51,373 | D.78% |
| | Sundaram Emance Linnled | | | - | - | | | | | | | | | 109,923 | 90.0 | | | 109,923 | 1.66% |
| | Tata Sans Limited | | , | | | | | | | · | | | - | 51 G69 | 600 | | | \$1,069 | 6,77 |
| | J.P. Morgan Asset Mgmt, India Put, Ltd | | | - | • | | | | - | | | - | | | | | • | - | |
| Financial and insurance activities fotal | | 290,752 | 34.00% | 1,049 | 15.91% | 35,360 | 31,66% | 2,952 | 14.65% | 7,021 | 21.94% | 71,767 | 21.59% equations | 397,591 | 20.65% | 68,617 | 11,94% | 1,447,304 | 21.879 |
| | | | | 1 | | + | - | | 1 | + | | - | + | + | + | | + | | |
| Housing | Housing Development Finance Corporation Limited | | | | - | | <u> </u> | - | | | | - | - | | 1 | + | - | 12 265 | 69 |
| | Indiabults Housing Finance Limited | | | | | - | | | | - | | | | 114 741 | 0.06 | - - | - | 134 741 | 5 7 1% |
| | U.C. Housing Finance Limited | | | | | | | - | | ļ | ŀ | - | | 102 866 | 0,05 | | - | 113 164 | 1.71% |
| Housing Total | | | | | | | | | | | - | - | | 117,607 | L | | | 240,170 | 3.63% |
| | | | | American Contraction | | | | | The second secon | ACCIONATION AND ACCIONATION ACCIONATION ACCIONATION ACCIONATION ACCIONATION ACCIONATICA ACCIONATION ACCIONATICA ACCION | O'LOUGHOROS BOOK BOOK BOOK BOOK BOOK BOOK BOOK BO | | | | L | TOWN TO PRODUCE THE PROPERTY OF THE PROPERTY O | | | |
| infrastructure | Sharts infrated similed | | | | | - | - | - | - | 445 | 1.39% | - | | - | | - | - | 24.668 | 0.37% |
| | ILBAS Emancial Services Limited | | | 1,072 | 80.0 | | | | | | | - | | 15,014 | 10'0 | , | | 53.620 | 0.81% |
| | Inland Waterways Authority of India | | , | | | | ļ | | | | | | - | 40 129 | 0.02 | - | | 50.161 | 0.76% |
| | IOT Utkal Energy Services Litnited | | | 1,023 | 800 | | | | | 1.949 | 6.10× | , | | 110 938 | 90.0 | - | - | 196 058 | 3.96% |
| | LNT Finance Limited | | | | | - | , | | | - | | - | - | 24 255 | 0.03 | | - | 006.85 | 0.81% |
| | Petronet LMG Limited | | | | - | | | | , | 52 | 9 16% | - | - | | - | - | - | 3 | 200 |
| | Power Finance Corporation Umited | | • | | | | | | - | 315 | 3466.0 | - | ŀ | | | | - | :7 917 | 0.27% |
| | Reliance Gas fransportation infrastructure Limited | | | 1,077 | 80'0 | | - | | | 1,077 | 3.37% | | _ | 58,163 | 0.03 | - | | 100.170 | 1.51% |
| | Retiance Ports & Terminals Limited | | · | ŀ | | | | | | L | - | | - | 144,856 | 80.0 | - | - | 015 H61 | 3.00% |
| | Rural Electrification Corporation Limited | | | | , | | · | | | | | | | 37,425 | 0.02 | | | 52.584 | 0.79% |
| | GAII (India) Limited | | | - | | | | | | 188 | 0.59% | | _ | | | | | 6.624 | 0.10 |
| | Engineers india Limited | | , | | | | | | | 862 | 0.93% | | | - | - | | - | 16.412 | 9.25% |
| infrastructure Tatai | and any and any of the second | | | 3,172 | 24,64% | TAXABLE PROPERTY. | , and the same of | | - | 4,324 | 13.54% | | | 430,770 | 22.97% | | 2.00% | 770,586 | 11.64% |
| | | | | | | | | | | | | | | | | | | | |
| 10% and above | A CALL CONTRACTOR CONT | 290,752 | 34.00% | 5,221 | 40.56% | 35,360 | 33.66% | 2,952 | 14.65% | 11,345 | | 71,767 | 21.59% | 1,045,968 | 54.92% | 68,617 | 11.94% | 2,458,060 | 37.14% |
| Others | | 564,307 | 66.00% | 7,652 | 59.44% | 76,315 | 68.34% | 17.199 | 25 10% | 20,603 | 704 50 | 360 630 | ***** | 2000 | AC COM | 1 250 302 | | | |
| 1 23.1M | _ | 100 | | | | | | | | | I | 200,000 | 1 | 77.2.0 | 2 00 % | 77.07 | 55.05% | 4 161 054 | 95.56 |





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RUMBAI

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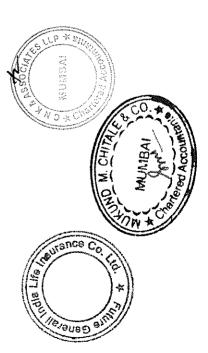
Name of the Insurer
Registration No.

133
Date of Registration with IRDA
4th September 3

Future Generali India Life Insurance Company Limited 133
4th September 2007

Expenses Charged to Funds

| | As at 31.03.2018 | |
|-------|----------------------------|--------------------------------|
| Sr no | Fund Name | Fund Management Charges (%) |
| - | Future Secure Fund | 1.10 |
| 2 | Future Income Fund | 1.35 |
| က | Future Balance Fund | 1.35 |
| 4 | Future Maximise Fund | 1.35 |
| 5 | Future Pension Secure | 1.00 |
| 9 | Future Pension Balance | 1.00 |
| 7 | Future Pension Growth | 1.15 |
| 8 | Future Pension Active | 1,25 |
| 6 | Future Dynamic | 1.35 |
| 10 | Future Apex | 1.35 |
| 11 | Future Group Secure | 0.75 |
| 12 | Future Group Balance | 0.75 |
| 13 | Future Group Maximise | 0.75 |
| 14 | Future NAV Guarantee | 2.00 |
| 15 | Future Opportunity | 1.35 |
| 16 | Discontinuance Policy Fund | 09'0 |
| | | |



Name of the insurer

Future Generali India Life Insurance Company Limited

Registration No.

133

Date of Registration with IRDA

4th September 2007

Fund wise disclosure of appreciation and / or depreciation in value of investments segregated class wise

(Rs. '000)

| Fund name | Equity | Money Market | Mutual funds | Government Security | Corporate Bonds | Total |
|-----------------------------------|--------|-----------------|--------------|------------------------|-----------------|--------|
| Future Apex Fund | 5,616 | 3 | (854) | - | | 4,765 |
| Future Balance Fund | 30,220 | 23 | (1,821) | 721 | 13,519 | 42,662 |
| Future Dynamic Growth Fund | 9,684 | 2 | (939) | - | - | 8,747 |
| Future Group Balance Fund | 6 | | | (2) | - | 4 |
| Future Group Maximise Fund | - | | - | - | - | - |
| Future Group Secure Fund | - | - | • | - | - | - |
| Future Guarantee Fund | 5,015 | 14 | (203) | 1,117 | 824 | 6,767 |
| Future Income Fund | - | 155 | - | 9,548 | 31,389 | 41,092 |
| Future Maximise Fund | 52,607 | 9 | (3,057) | (940) | 1,595 | 50,214 |
| Future Opportunity Fund | 49,385 | 2 | (5,099) | - | - 1 | 44,288 |
| Future Pension Active Fund | 6,524 | 1 | (541) | - | - | 5,984 |
| Future Pension Balance Fund | 203 | 1 | - | (308) | 214 | 110 |
| Future Pension Growth Fund | 1,909 | - | - | (106) | 112 | 1,915 |
| Future Pension Secure Fund | - | 1 | | (193) | 315 | 124 |
| Future Secure Fund | - | 4,070 | - | (212) | - | 3,858 |
| Future Discontinuance Policy Fund | _ | 23,657 | - | {71} | - | 23,586 |



Name of the Insurer Future Generali India Life Insurance Company Limited Registration No. 133
Date of Registration with IRDA 4th September 2007

Performance of the Fund (Absolute growth %):

NA: Not applicable



Future Generali India Life Insurance Company Limited 133 4th September 2007 Name of the Insurer Registration No. Date of Registration with IRDA

Net Asset Value (NAV): Highest, Lowest and Closing during the year:

| Fund name | Highest | Lowest | Closing |
|-----------------------------------|----------|---------|---------|
| Future Secure Fund | 22.3948 | 21.2407 | 22.3751 |
| Future Income Fund | 24,4407 | 23,1540 | 24.3986 |
| Future Balance Fund | 21.5980 | 19.4876 | 20.4548 |
| Future Maximise Fund | 24.9538 | 21.6961 | 22.8200 |
| Future Pension Secure Fund | 24.5504 | 23.5689 | 24.4942 |
| Future Pension Balance Fund | 25.2651 | 24.0704 | 24.9712 |
| Future Pension Growth Fund | 30.5727 | 27.2165 | 28.6466 |
| Future Pension Active Fund | 35.8462 | 30.6439 | 32,3197 |
| Future Group Secure Fund | 0000'0 | 0.000.0 | 0.000 |
| Future Group Balance Fund | 170.0941 | 18.5198 | 19.4327 |
| Future Group Maximise Fund | 5922'12 | 19.6436 | 20.6054 |
| Future Apex Fund | 21.9524 | 18.7908 | 19.7854 |
| Future Dynamic Growth Fund | 20.7638 | 17.7344 | 18.7021 |
| Future Guarantee Fund | 15.6875 | 14.6311 | 15,1807 |
| Future Opportunity Fund | 18.2528 | 15.6025 | 16.4289 |
| Future Discontinuance Policy Fund | 15.6650 | 14.7863 | 15.6650 |
| | | | |



Name of the insurer Registration No. Data of Registration with (ADA

| 4 | | | |
|--|---|--------------------|--|
| | | | |
| | | _ | |
| | | ber 200 | |
| TOTAL CALLED STREET CLASSICALICA COMPANY CHILD | | 4th September 2007 | |
| | 3 | 4 | |
| | | | |

| | : | | | | | | Fund | Fund Balance Sheet as at Merch 31, 2017 | 4erch 31, 2017 | | | | | | | | | (4, 900) |
|--|----------|---------------|---------------|----------------|-----------------|--------------------------|---------------------------|---|---|--------------|-------------------------|--------------------------|---------------|-------------------|-------------------------------------|------------|----------------|-------------|
| Particulars | Schedule | Future Secure | Future income | Future Salance | Future Maximise | Future Pension Secure | Future Pension Salance | Future Pension Growth | Future Pension Active | Future Group | Future Group Balance | Future Group Maximise | Future Apex A | Future Dynamic Fu | Future Guarantee Future Opportunity | L | Discontinuence | Total |
| | | | | | | | | | ~ | | | | | | | | | |
| Sources of Funds | | | | | | | | | | | | | | | - | | | |
| | | | | | | | | | | | | - | - | | - | | | |
| Policyholders' Funds; | | | | | - | | | | | | - | | | | - | | | |
| Policyholder cantribution | [F-1 [| 238.674 | 1,519,635 | 431,998 | 302,799 | 110,2151 | 19.0491 | 1928,61 | (26,457) | (36) | 381 | 195 | 43,305 | 112,310 | 149.497 | 701.688 | 337,033 | 3,831,892 |
| Revenue Account | _ | 97,153 | 400,535 | 475,155 | 593,107 | 600 92 | 32,478 | 46.741 | 151 860 | 36 | 103 | 82 | 75.084 | 111 563 1 | 54.395 | 437 860 | 184 881 | 2 696 542 |
| (ore) | | 335,827 | 1,920,170 | 651,706 | 906,368 | 15,794 | 23,389 | 36,415 | 125,405 | | 484 | 277 | 168,389 | 223,673 | 213,892 | 1,139,548 | 521,914 | 6,528,434 |
| | | | | | | | 1 : | | | | | | | - | | | | |
| Application of Funds | | | | | | | | | | | | | | - | | | | |
| | | | | | | - | | | | | | | | - | | | _ | |
| Investments | 5-2 | 324,480 | 1,698,654 | 882,170 | 859,556 | 15,227 | 72,697 | 36,145 | 124,256 | | 347 | 251 | 152,841 | 221,100 | 208,900 | 1 115 149 | 537,526 | 6 199 199 |
| Certent Assets | 1.3 | 11,360 | 221,509 | 28,256 | 41,852 | 295 | 716 | 583 | 2,123 | | 137 | 416 | 12,067 | 176,9 | 5,263 | 32,924 | 4,263 | 372,115 |
| Less: Current Labilities and Provisions | 5.4 | 13 | 93 | 3,273 | \$,502 | | 24 | 31) | 916 | | | 380 | 1,519 | ¥02,7 | 269 | 8,525 | 19,875 | 42,990 |
| Net current essets | | 11,347 | 221,516 | 24,983 | 056,98 | 567 | 285 | 270 | 1,147 | | 137 | 92 | 15,548 | 2,773 | 4,992 | 24,399 | (15,612) | 329,135 |
| | - | | | | | | | | | | | | | | | | | |
| Total | | 335,827 | 1,920,170 | 907,153 | 906,568 | 15,794 | 23,389 | 36,435 | 125,403 | , | 484 | 177 | 168,389 | 223,673 | 213,692 | 1,139,548 | 521,914 | 6,528,434 |
| | | • | | - | | | | | | | - | | | | | | - | |
| (Nat Asset Value (NAV) per Unit: | | | | | | | | | | | | | | _ | | | | ľ |
| (a) Net Asset as per Balance Sheet (total | | | | | <u></u> | | | - | | | | | | | | | | |
| Assets less Current Gabilities and Provisions) | | | | | | | | | | | - | **** | | | | | | |
| (HR. In '000) | | 335,827 | 1,920,170 | 907,153 | 906 569 | 15, 79. | 23,389 | 36,415 | 125,403 | | 484 | 23.1 | 168,389 | 223,873 | 213,892 | 1 139,548 | 521,914 | 6,528,434 |
| (b) Number of Units guistanding | | 157,117,257 | 82,506,949 | 46,444,465 | 41,146,608 | 898'899 | 966,295 | 1,333,808 | 4,080,350 | | 26,061 | 340.44 | 8,940,084 | 12,582,586 | 14,594,929 | 72,789,248 | 35,737,089 | 337,159,724 |
| | | | | | | | | - | *************************************** | | | | | | | | | |
| ((c) NAV ner Unit (a)/(b) (Rs.) | | 71 29 | 23.27 | 19:53 | 21.77 | 23 72 [| 24.20 | 27.30 | 30 73 | | 18 58 | 19 66 | 18.84 | 17.79 | 14.66 | 15.56 | 24.79 | |
| | | | | | | | | | | | | | | | | | | |





MUMBAI

NO *C

Luture Generak india tife kasarance Company Uninted 111 Ath Separation 2007

| Patticulars | - | | | | | | | | | | | | CHARLES OF THE PARTY OF THE PAR | The state of the s | | | | |
|---|---------------|-------------------|---------------|----------------|------------------|----------------------|--|--------------------------|--|-----------------------|--|---|--|--|--|--------------------|--|-----------|
| | Syledure Form | future Secure 144 | ture Income + | utters Balance | tatione Manianae | utate Pension Secure | Future Incurrer Future Balance - Future Mantones - Future Pennius Secure - Enforce Balance | Politic Personal Gravita | vili Luture Pension Active | Puture ditute Secutor | Talker Grant Balance | Substitution Balance Lulei e Group Maximus Litera Alexa | the Hater Ales | Future Deniming Growt | buture Dynamis, Growth Labor Guarantee Fatare Opportunas | Future Opportunate | Disconfession Policy | Tutal |
| ncome from myestinents | | | | | - | | | | | | | | | | | | | |
| Interest income | | 25,78 | 131,028 | 40,276 | 9,865 | 1,400 | 471 | | 19 | 111 | .jp | | 2 | 1 | | | 66.0.65 | 1 |
| Deidendmann | | | | E01,8 | 15,572 | | 3 | | THE RESERVE AND ADDRESS OF THE PERSON AND AD | | , , | | 1 444 | 1717 | 1,55,1 | 12 (3.4 | | Ļ |
| coft/loss, un sale of meestment | | 20,364 | 63,431 | 105,933 | 123,867 | 154 | 694 | , | 1,496 | | 76 | | 14.1 | | | | 31 XI | CX YOU |
| Post (flus) on pides fond transfer/ sale of monthment | | 316 | | 5,559 | | 1,155 | 050.3 | | | 4 | 1.4 | | L | | · · · · · · · · · · · · · · · · · · · | | | ļ. |
| Miscellaneaus income | - | • | | | | | | | *************************************** | | | | | | | | | 1 |
| Juresined Gampless | | 114,131} | (4,887) | 14,717 | 41,052 | [69] | (216) | | 5,103 | (3) | (91) | | (24) 10.144 | 13457 | 4 615 | 101.01 | 116.46 | 125 468 |
| D1473A1 | | 31,537 | 189,572 | 171,588 | 30£,485 | 5763 | 3.317 | 5,835 | | 54 | 144 | THE RESERVE AND A PROPERTY OF THE PERSON OF | L | | | 76.5 56.7 | 16.646 | ľ |
| | | _ | | | | | | | | | | - | L | | | | | 1 |
| and management eagenting | | (1.821) | (23,524) | (14,058) | 1088(11) | (1691) | (36.2) | | (409) | (2) | 182 | - | 7163) | (3.112) | (4 685) | (16, 669) | 23 ASE | 18.6.52 |
| pelvice far | | 11,954) | (11,460) | (5.724) | 4,456} | 152) | (38) | | (51) | | (13) | | - | | | | 10/07 | L |
| god edinyostresion erpewers | | | - | - | | | | | | - | | | | | | | | |
| They charges. | f-5 | (7,153) | (40,90%) | 138.4551 | 117,8571 | (4) | | (5) | (8) | | 16.15 | | 543 | 104 | | 1591 647 | | Teach Con |
| (Stal 18) | | 1856.511 | (75,7391) | [18,247] | 179,2031 | (R51) | 16/2) | | (1874) | 123 | (78) | - | 1441 (5.769) | | 154 | | KU 17 | L |
| | | _ | | | | | | | | | | | | | | | Townson the second seco | 1 |
| Net income for the war (A.B) | | 18,599 | 115,831 | 133.531 | 156,103 | 1,774 | 3,033 | 5 410 | 39,765 | 35 | /19 | | 25,316 | 46.93 | 76.486 | 229 (10 | 87.578 | 524.64R |
| | | | | | | | | | | | THE PERSON AND THE PE | | | | | | | Ц |
| Add' Fund revenue account at the bremping of the vear | - | 78 554 | 286, 792 | 541,804 | 437,004 | 14.235 | 19,445 | 1985 | 151 | | 91 | | 111 49,758 | 65,171 | (3)(1) | 208,530 | 151,503 | 1,875,579 |
| Luin revenue account at the end of the year | | 97,153 | 400,545 | 475,155 | 101,187 | 10001 | 57,876 | 16.74 | 151,660 | 316 | 808 | | 15,064 | 211.563 | 595 1-29 | 437.860 | 184 881 | 2 696 543 |







Future General! India 11fe Insuranco Company Umitsof 133 4th September 2007 Name of the Insurer Registration No. Dete of Registration with IRDA

Schedule: F-1

Policyhaldars' Contribution

| | Opening Salance update | ted | | | | | | | | | | | | | | | (\$ 1000) |
|-----------------------------------|------------------------|--|--|-----------|--------------------------|---------------------------|--------------------------|---------------------------|---|-------------------------|--------------------------|-------------|----------------|-----------------|-----------------------|----------------|--|
| Particulars | Future Secure | future income | Future Selance Future Meximise | | Future Pansion Seture | Future Pension Balance | Future Pension Growth | Future Pensilan Active | Future Pension Future Group Active Secure | Future Group Balance | future Group Maximise | Future Apex | Future Dynamic | uture Guerantes | Suture Opportunity | Discontinuance | Total |
| Opening balance | 284,477 | 1,392,791 | 847,886 | 469,935 | (206,3) | | (3,336) | 5,717 | 305 | 1,600 | 1,408 | 99,267 | 174,017 | 236,427 | 1,149,951 | 393,100 | 5,043,637 |
| Add: Additions during the yeer* | 74,951 | 549,247 | | 187,713 | 2,500 | 3,172 | 3,348 | 12,535 | | 85 | 9 | 62,740 | 700.6 | 17,860 | 245,059 | 751,490 | 1,550,204 |
| Leax: Deductions during the year" | (120,754) | (422,403) | , | (354,849) | (6,413) | (5092) | 6) | (45,709) | (116) | (1,277) | (1,216) | (68,702) | (70,709) | (96, 790) | 1693,3223 | (307,557) | (2,761,949) |
| Closing belance | 238,674 | 1,519,635 | 131,998 | 302,799 | (10,215) | (6RO'6) | (9.876) | (26,457) | (36) | 381 | 195 | 33,305 | 112,310 | 149,497 | 701,648 | 337,033 | 3,631,892 |
| | | The state of the s | The second secon | | | | | | | | | | | | | ********* | Antonio and an annual annual and annual annu |

Schedule: 5-2

INVESTMENTS

| Future Secure Future S | Full Life Selvine Marine Section Full Life Section S | | | | | | | | | | | | | | | | | 1000 |
|---|--|----------------------|---------------|---------|--------|-----------------|--------|--------|--------|---------|-----|--------------------------|-------------|---------|------------------|-----------|----------------|-----------|
| Hone In Processing State of the Color of the Co | 1. 176.11 50.0127 64.432 8.0.01 2.7.0 1.0.0 2.0.0 1.0.0 2.0.0 1.0.0 2.0.0 1.0.0 2.0.0 1.0.0 | Particulers | Future Secure | | | Future Maximise | | | | | _ | Future Group Maximise | Future Apex | | Future Guarantue | Futura | Discontinuance | Totel |
| 116 12 156 12 64 428 84 01 12 05 7 041 | 156 47 64 428 64 428 64 428 1203 7.043 7.24 | Approved investments | | | | | | | | | | | | | | | | |
| Co. 215.65 275.82 12.22 2.51.83 4.24.44 4.24.4 | 0.0 31.6.6.2 31.0.6.2 31.0.4.2 31.2.2 3.2.8 | Government Bonds | 126,147 | | | 84,041 | 3,276 | 12,015 | 7,043 | | 727 | 114 | | | 42,085 | | 350,183 | 1,503,696 |
| 606 515 (5) 520 (5) 52 (3) 3 (2) 4 (2) 4 (2) 10 (2) | 06 5150 5 | Corporate Bonds | | 316,657 | | 10,446 | 3,242 | 581'2 | , | | | | | | 16,877 | | | 420,260 |
| 422 Jose 432 Jose | 4.00 Section 4.22 Section< | Infrastructure Bonds | 23,169 | | | 67,374 | 3,292 | 3,578 | 4,284 | | | | | | 52,374 | | 20.571 | 985.080 |
| 105544 42 012 9,244 9,491 15,102 15, | 105 Sed 42 2012 9,244 9,634 156 Per Sed 166 Per Sed 165 Per Sed </td <td>Squity</td> <td>009'69</td> <td></td> <td></td> <td>633,978</td> <td>-</td> <td>3,192</td> <td>20,511</td> <td>108,790</td> <td>130</td> <td>132</td> <td>133,083</td> <td>193,741</td> <td>84 483</td> <td>979.377</td> <td>29,700</td> <td>2 678 705</td> | Squity | 009'69 | | | 633,978 | - | 3,192 | 20,511 | 108,790 | 130 | 132 | 133,083 | 193,741 | 84 483 | 979.377 | 29,700 | 2 678 705 |
| 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 0.0 1.0 1.5 <td>Money Market</td> <td>105,564</td> <td></td> <td></td> <td>9,493</td> <td>195</td> <td>1,451</td> <td>2,616</td> <td>710,7</td> <td></td> <td>-</td> <td>8 428</td> <td>11.271</td> <td>6.186</td> <td>52.561</td> <td>137,072</td> <td>393.292</td> | Money Market | 105,564 | | | 9,493 | 195 | 1,451 | 2,616 | 710,7 | | - | 8 428 | 11.271 | 6.186 | 52.561 | 137,072 | 393.292 |
| 324,480 1,695,654 646,650 805,322 15,277 22,444 115,107 75 11,510 75 11,510 </td <td> 334480 1,694,654 1,694,654 1,540,6</td> <td>Mutual Funds</td> <td></td> <td></td> <td></td> <td>-</td> <td></td> | 334480 1,694,654 1,694,654 1,540,6 | Mutual Funds | | | | - | | | | | | | | | | | | |
| 35.540 | 35.40 54.22 55.22 25.50 54.22 25.50 16.21 83.99 10 15.22 13.30 16.08 6.85 83.24 83.24 83.21 15.22 25.50 15.22 25.5 | Total | 324,480 | | | 805,332 | 15,227 | 22,434 | 34,454 | 115,307 | 337 | 336 | 141,511 | 205,012 | 202,005 | 1,031,885 | 537,526 | 5,931,033 |
| 35.540 | 15 15 15 15 15 15 15 15 | Other investments | | | | | | | | | | | | | | | | |
| 355-40 1.696.654 82.310 859.556 15.277 22.69 16.91 16.92 15.327 22.69 15.92 15.27 22.69 15.20 15.20 22.69 15.20 15.20 15.20 22.69 15.20 15 | 1,534 1,54 | Corporate Bonds | , | | | | | | | | | | | , | | | | |
| 35,440 15,94654 82,310 82,316 15,22 15,21 16,91 | 13 | Infrastructure Bonds | | | | - | | - | - | | | | | | | | | |
| 35.540 1.694.64 882.170 889.556 15.27 22.697 36.145 124.256 3.0 15 12.10 208.900 1315.490 69 | 324,440 1,694,654 882,170 819,252 1,522 3,569 1,641,56 1,241,56 1,541,756 1, | Equity | | | 35,540 | 54,234 | | 263 | 1,691 | 8,949 | 101 | 15 | 11,330 | 16,088 | 6,895 | 83.263 | | 218,266 |
| 32440 1.69464 882.170 889.556 15.277 22.697 36.155 34.256 37.256 36.155 37.256 38.270 889.556 38 | 32.4.40 1,698.634 882,120 882,120 882,120 15.277 22.697 36,145 124,246 347 351 132,441 221,100 208,500 1,115,149 337,226 135,441 132,441 221,100 208,500 1,115,149 337,226 135,441 132 | Money Market | | | - | | | | | | | | | | | | | |
| 32,540 1,698,64 882,170 895,556 15.27 22,697 36,445 1,24,256 347 251 100 208,900 1,115,400 6,895 | 1,000 1,000,00 | Mutual Funds | | | | - | | | | | | | | | - | | | * |
| 324,400 1,696,654 882,170 859,556 15,227 22,697 36,145 1,24,256 1 34,156 1,15,149 347 251 100 208,900 1,115,149 343,256 | 324,440 1,698,654 882,270 859,556 15,227 36,145 1,24,256 . 347 251 152,440 1,115,149 537,526 15 | Total | • | | 35,540 | 54,224 | | 692 | 1891 | 606.8 | 95 | 51 | 11,330 | 16,088 | 368'9 | 83,261 | | 218,266 |
| | 51 | GRAND TOTAL | 324,480 | | | 859,536 | 15,227 | 22,697 | 36,145 | 124,256 | 347 | 251 | 152,641 | 221 100 | 208,900 | 1,115,149 | 837.526 | 6.199.299 |
| | | CURRENT ASSETS | | | | | | | | | | | | | | | | ! |

| | | | | | | | | | | | | | | | | | (000, 1) |
|--|---------------|---------------|-----------|-----------------|--------------------------|----------------|--------------------------|--|--|--------------|--------------|-------------|--------------------------|------------------|-----------------------|----------------|----------|
| Particulars | Future Secure | Future Income | Future Be | Future Meximise | Future Pension Secure | Future Pension | Future Pension Growth | Future Pension Future Pension Growth Active | Future Group Future Group Future Group Secure Belease Maximise | Future Group | Future Group | Future Apex | Future Dynamic Growth | Future Guerantee | Future Oscarbanity | Discontinuance | Total |
| Account interest | 5,997 | 43,025 | 16,656 | 3,247 | 385 | 412 | 213 | | | 31) | 2 | | 1511 | 850 E | | 1,525 | 74,508 |
| Cash &Bank Balance | \$ | 9,521 | 8 | 80 | . 6 | 86 | 4 | 7 | | 87. | 231 | 7 | 95 | ,0 | 28 | 2,738 | 12,844 |
| Dividend Receivable | | | 375 | 557 | | | 81 | 56 | | - | | 123 | 169 | 75 | 846 | - | 2,261 |
| Receivable for Sale of Investments | | 55,134 | 8,730 | 12.377 | | 65 | 352 | 2,019 | - | 45 | 181 | 2.348 | 4.813 | 2,122 | 24.971 | • | 113,160 |
| Unit Collection A/c# | 856,2 | 626'811 | 784,5 | 25,663 | 88 | 144 | - | 2 | 7 | 2 | 2 | 14,589 | 2 | - | 7.079 | - | 169,342 |
| Other Current Assets (for Investments) | | 7 | , | | | | | | | · | | , | - | - | | | - |
| Total | 11.360 | 221,609 | 382.85 | 41.852 | 567 | 716 | 587 | 2,123 } | - | 137 | 416 | 17,067 | 4.977 | 5,261 | 32,924 | 4,263 | 372,115 |
| | | | | | | | | | | | | | | | | | |

Schedule: § - 4

CURRENT LIABILITIES

| | Cuting Course | Contract Contract | Endude Belades | Courses Administra | Future Pansion | Futura Pansion | Future Pension | uture Pension Future Pansion Future Group Future Group Future Group | Future Group | Future Group | Future Group | | Future Dynamic . | Future Dynamic Future | Future | Discontinuence | |
|-------------------------------------|---------------|-------------------|----------------|--------------------|----------------|----------------|----------------|---|--------------|--------------|--------------|-------------|------------------|-----------------------|---------------|----------------|--------|
| | • | | | ACCULATION AND A | Secure | Belance | Growth | Active | Secure | Beignor | Manimise | reture Apax | Grawth | Train Companies | Japartunity : | Policy | 100 |
| Sayable for Purchase of Investments | | 13 | 3,234 | 5,462 | | 23 | 991 | 86/ | - | | ٠ | 1.512 | 1.358 | 162 | 8.477 | - | 21.205 |
| Other Current stabilities | 11 | 9/ | 38 | 37 | | 7.5 | - | 5 | | | 350 | 7 | 7 | 23 | 48 | 67 | 644 |
| Jult Payable a/cF | 7 | 4 | | ~ | | | 051 | 173 | | | ٠ | | 837 | 7 | | 19.857 | 23,131 |
| jelo | - 2.5 | 60 | 1 222 6 | 5 503 | , | 74 | 317 | 926 | | | car | | 1,004 | 920 | 2020 | at a cr | 000 00 |

Schedules to Fund Revenue Account for the Year Ended March 31, 2017

OTHER EXPENSES

Schedule: f- 5

| Policy Administration charge Sucredity Administration charge Sucredity Administration | | Entrate Catalon Contrate Interes | Contract Bullion | | Future Pension | Future Pension | Foliare Pension | Future Pension | Future Group | Future Pension Future Pension Future Group Future Group Future Group | Futura Group | | Future Dynamic , | Future Dynamic | Future | Olscontinuance | |
|--|---------------------|----------------------------------|------------------|----------------|--|----------------|-----------------|----------------|--------------|--|--------------|-------------|---|------------------|--|----------------|---------|
| Palicy Administration charge Marchilly Charge Marchill Marchilly Charge Marchill Mar | | | runia paranca | PULLE SPENISHE | Secure | Sahancu | Growth | Active | Secure | Balence | Maximise | Fulute Apek | Growth | Putora Guarantee | Opportunity | Policy | 1918 |
| Suscitation of the suscitation o | 3,573 | 20,430 | 9,377 | 6,035 | | | | | | 41 | 23 | 1,569 | L | 839 | 6.931 | | 48,960 |
| Switching charge Mortality charge Ridde Permun Charge | 436 | 2,490 | 1,176 | 1911 | | | | ,~ | - | 11.11 | 1011 | 68 | - | | 009 | - | 126.5 |
| Martally charge Rider Permum charge Pantal wittsforwal charge | <u> </u> | | | | , | | | | - | | - | , | | - | | | ~ |
| Rider Premum charge Parrial withdrawal charge | 3.144 | 17,984 | 7,901 | 5,661 | 4 | S | 30 | 29 | | 37 | 17 | 1.295 | 181 | 1.773 | 6.654 | | 44 707 |
| Parist withdrawal charge | - | | | | ì | - | | | | | - | | | | - | | , |
| | - | - | | | | | | - | ľ | Ī | | | *************************************** | | | | |
| Premium Allocation charges | | - | - | • | | | , | | - | • | | | | | * | · | |
| a Buryo shower passing | | _ | - | | | | | - | | | | | | | | Salar Salar | |
| Total | 7,153 | 40,905 | 18,455 | 12,857 | 4 | | • | DE | | 61 | 3.6 | 2.953 | 324 | 2,612 | 14,195 | | 99,596 |
| *Any expense which is 1% of the total expenses incurred should be disclosed as a sepal ate line item. If Represents inter hand receivables or payables, it any | stiosed as a sepai. | ata line ilem. | 705820 | | THE STATE OF THE S | F) E) | (2) X | | | | | | | | The state of the s | | \$50 CC |
| | | | To k | 0 × 8 |)W + | MUNBAI | 0.* | | | | | | | | The party of the same of the s | 1 1183 | . Li |

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Future Generali India Life Insurance Company Limited Registration No. Date of Registration with IRDA Name of the Insurer

4th September 2007

Expenses Charged to Funds

| | As at 31.03,2017 | |
|------|----------------------------|--------------------------------|
| Srno | Fund Name | Fund Management Charges (%) |
| *** | Future Secure Fund | 1.10 |
| 2 | Future Income Fund | 1.35 |
| 3 | Future Balance Fund | 1.35 |
| 4 | Future Maximise Fund | 1.35 |
| 5 | Future Pension Secure | 1.00 |
| 9 | Future Pension Balance | 1.00 |
| 2 | Future Pension Growth | 1.15 |
| 8 | Future Pension Active | 1.25 |
| 6 | Future Dynamic | 1.35 |
| 10 | Future Apex | 1.35 |
| 13 | Future Group Secure | 0.75 |
| 12 | Future Group Balance | 0.75 |
| 13 | Future Group Maximise | 0.75 |
| 14 | Future NAV Guarantee | 2.00 |
| 15 | Future Opportunity | 1.35 |
| 16 | Discontinuance Policy Fund | 0.50 |



Name of the insurer

Future Generali India Life Insurance Company Limited

Registration No.

133

Date of Registration with IRDA

4th September 2007

Fund wise disclosure of appreciation and / or depreciation in value of investments segregated class wise

(₹ '000)

| Fund name | Equity | Money | Mutual funds | Government | Corporate Bonds | Total |
|-----------------------------------|---------|--------|--------------|------------|-----------------|---------|
| | | Market | | Security | | |
| Future Apex Fund | 17,861 | 1 | - | - | - | 17,862 |
| Future Balance Fund | 64,702 | 1 | - | 194 | 25,330 | 90,227 |
| Future Dynamic Growth Fund | 27,010 | 2 | - | - | - 1 | 27,012 |
| Future Group Balance Fund | 7 | - | - | 8 | - | 15 |
| Future Group Maximise Fund | 9 | - | _ | 5 | - | 14 |
| Future Group Secure Fund | | - | | - | - | - |
| Future Guarantee Fund | 14,039 | 1 | - | 2,921 | 3,335 | 20,296 |
| Future Income Fund | - | 7 | - | 30,967 | 59,907 | 90,881 |
| Future Maximise Fund | 106,701 | 2 | _ | 2,147 | 3,939 | 112,789 |
| Future Opportunity Fund | 137,490 | 8 | - | | - | 137,498 |
| Future Pension Active Fund | 16,721 | 1 | - | - | - " | 16,722 |
| Future Pension Balance Fund | 365 | - | - | 269 | 430 | 1,064 |
| Future Pension Growth Fund | 3,291 | - | - | 286 | 232 | 3,809 |
| Future Pension Secure Fund | - | - | | 132 | 649 | 781 |
| Future Secure Fund | - | 5,899 | | 3,061 | - | 8,960 |
| Future Discontinuance Policy Fund | - " | 18,764 | _ | 2 | - | 18,766 |







Future Generali India Life Insurance Company Limited 200 Name of the Insurer Registration No. Date of Registration wi

Performance of the Fund (Absolute growth %):

| gisti ation ive. | 133 |
|------------------------------|------------------|
| te of Registration with IRDA | 4th September 20 |
| | |

| | Vane ne | | Year | | Cinco |
|-----------------------------------|------------|---------|---------|---------|--|
| Fund name | incontion | 2016-17 | 2015-16 | 2014-15 | יייייייייייייייייייייייייייייייייייייי |
| | inception: | | % | | ucebnou |
| Future Secure Fund | 2008 | 8.13% | 7.57% | 14.18% | 112.94% |
| Future income Fund | 2008 | 866.6 | 6.74% | 16.14% | 132.73% |
| Future Balance Fund | 2008 | 15.97% | -2.59% | 20.55% | 95.32% |
| Future Maximise Fund | 2008 | 21.41% | -7.76% | 25.67% | 117.74% |
| Future Pension Secure Fund | 2008 | 11.07% | 6.90% | 16.22% | 137.19% |
| Future Pension Balance Fund | 2008 | 13.81% | 6.28% | 18.59% | 142.04% |
| Future Pension Growth Fund | 2008 | 19.61% | -2.79% | 22.64% | 173.01% |
| Future Pension Active Fund | 2008 | 22.63% | -8.94% | 25.74% | 207.33% |
| Future Group Secure Fund * | 2008 | 10.67% | 6.86% | 14.14% | 77.55% |
| Future Group Maximise Fund | 2008 | 15.20% | -1.76% | 20.02% | 85.76% |
| Future Group Balance Fund | 2009 | 19.71% | 1.93% | 16.23% | 96.59% |
| Future Apex Fund | 5002 | 22.49% | -8.22% | 30.64% | 88.35% |
| Future Dynamic Growth Fund | 2009 | 22.31% | -6.80% | 23.49% | 77.92% |
| Future Guarantee Fund | 2010 | 13.09% | -5.16% | 22.13% | 46.55% |
| Future Opportunity Fund | 2010 | 22.33% | -9.36% | 27.08% | 56.55% |
| Future Discontinuance Policy Fund | 2012 | 6.07% | 7.40% | 14.52% | 47.86% |
| NA: Not applicable | | | | | |





MUMBAI

10.E



Future Generali India Life Insurance Company Limited 133 4th September 2007

Name of the insurer

Registration No. Date of Registration with IRDA

Net Asset Value (NAV): Highest, Lowest and Closing during the year:

| 21.2936 23.7285 21.7735 21.7735 23.9393 23.9393 27.3015 30.7333 30.7333 18.5761 18.6592 17.7923 14.6552 | Fund name | Highest | Lowest | Closing |
|---|-----------------------------------|---------|---------|---------|
| 23.7285 19.5320 21.7735 23.9393 24.2044 27.3015 30.73015 30.7303 18.7761 18.8353 1 17.7923 1 14.6552 Fund 14.7863 | Future Secure Fund | 21.2936 | 19.6968 | 21.2936 |
| 19.5320 21.7735 23.9393 24.2044 27.3015 30.7333 30.7333 18.1176 18.5761 18.8353 1 17.7923 1 14.6552 | Future Income Fund | 23.7285 | 21.1647 | 23.2728 |
| 21.7735 23.9393 24.2044 27.3015 30.7333 30.7333 18.176 18.8761 18.8761 18.8552 1 14.6552 15.6554 | Future Balance Fund | 19.5320 | 16.6953 | 19.5320 |
| 23.9393 24.2044 27.3015 30.7333 18.1176 18.5761 19.6592 18.8353 17.7923 17.7923 15.6554 | Future Maximise Fund | 21.7735 | 17.6088 | 21.7735 |
| 24.2044 27.3015 30.7333 18.1176 18.5761 19.6592 18.8353 17.7923 14.6552 15.6554 | Future Pension Secure Fund | 23.9393 | 21.3604 | 23.7191 |
| 27.3015 30.7333 30.7333 18.1176 18.5761 19.6592 18.8353 17.7923 14.6552 15.6554 | Future Pension Balance Fund | 24.2044 | 21.2669 | 24.2044 |
| 30,7333 4 18,5761 4 19,6592 6 19,6592 6 17,7923 6 17,7923 7 14,6552 15,6554 7 14,7863 | Future Pension Growth Fund | 27.3015 | 22.5525 | 27.3015 |
| 18.176 18.5761 nd 19.6592 nd 17.7923 nd 14.6552 cv Fund 14.7863 | Future Pension Active Fund | 30.7333 | 24.5292 | 30.7333 |
| Inise Fund 18.5761 Inise Fund 19.6592 Inise Fund 17.7923 Fund 15.6554 Inco Policy Fund 14.7863 | Future Group Secure Fund | 18.1176 | 16.0342 | 0.000.0 |
| mise Fund 19.6592 rowth Fund 17.7923 Fund 14.6552 / Fund 15.6554 ance Policy Fund 14.7863 | Future Group Balance Fund | 18.5761 | 16.0559 | 18.5761 |
| 18.8353 rowth Fund 17.7923 Fund 14.6552 / Fund 15.6554 ance Policy Fund 14.7863 | Future Group Maximise Fund | 19.6592 | 16.2705 | 19.6592 |
| 17.7923 14.6552 15.6554 14.7863 | Future Apex Fund | 18.8353 | 15.0563 | 18.8353 |
| 14.6552 15.6554 14.7863 | Future Dynamic Growth Fund | 17.7923 | 14.2446 | 17.7923 |
| 15.6554 | Future Guarantee Fund | 14.6552 | 12.8844 | 14.6552 |
| 14.7863 | Future Opportunity Fund | 15.6554 | 12.5242 | 15.6554 |
| | Future Discontinuance Policy Fund | 14.7863 | 13.9286 | 14.7863 |





Future Ganerall India Life Injurance Company Limited 133 4th September 2007

industry wise disclosure of investment (with exposure of 10% and above) as at March 31, 2017 Name of the Insurer Registration No. Date of Registration with IRDA

| Attnpu | Security Name | Future Apex Fund | Px Fund | Future Balance Fund | | Foluse Dynamic Growth Fund | Growth | Group Secure Fund | <u> </u> | future Group Balance fund | _ | Future Group Maximise fund | L | future Guarantee Fund | \vdash | Future Maximise Fond | e Fund |
|--|--|------------------|---------|---------------------|---------------|-------------------------------|---------|-------------------|---|---------------------------|---------|---------------------------------------|----------|---|------------|----------------------|---------|
| | | Amt | st. | Amt | * | Ant | r. | Arnt | x | Ame | z | Amt | 7. | Amt % | | Amt | ø |
| Computer programming, consultancy and related activities | HCL Technologies Limited | 1,408 | 0.84% | | - | 2,128 | 0.95% | | | | | | | _ | | _ | |
| | Infosys Technologies Limited | 9,449 | X13 S | | - | 13 936 | 6.22% | - | | - | - - | <u>_</u> | _ | , | | | Γ. |
| terrorishte die demande de des estados de des estados de des estados de constituições de des estados de desde de des estados de desde de de desde de de desde de de desde de de desde de de desde de de desde de de desde de de desde de desd | TATA Consultancy Services Limited | 4,282 | 2.54% | | | 6.206 | 2.77% | | , | | , | - | | _ | | - | ŀ |
| | Tech Mehmara Limited | 1,774 | x 50 : | ļ., | - | 2,695 | 1.16% | | <u> </u> | | - | - | | | | | - |
| Computer programming, consultancy and related activities Total | Г | 16.913 | 10,04% | | ļ. | 24.876 | 11.11% | | | , | | | | | | - | , |
| Financial and insurance activities | Asis Bank Limited | 4.314 | 2.56% | 13.593 | 1.54% | 6.282 | 2.83% | - | | | - | | | 2,662 | 1.24% | 20.803 | 2.32% |
| | Bajaj finance smired | | | | - | | - | - | - | - | ļ- | - | | | | | |
| | Bank of Berode | 1,393 | 6.71% | 3,645 | 0.40% | 1.07.1 | 0.76% | | ļ. | - | | - | | 727 | 034% | 5.375 | 0.60% |
| | Capital First Limited | 344 | 0 20% | 1.012 | 011% | 453 | 2610 | | | | | - | | | | 1.489 | 0.17% |
| | HOF Such tonded | 27.7 | 4 26% | 25 241 | 2774 | 13 2136 | X50 V | | - | | | | | 2964 | | 18 A 18 A | 2 10% |
| | Mountains Desertainment (Inspire Corporation Lumbed | \$ 430 | 3 22% | 18 969 | 2.09% | 8 506 | 3 80% | | | - | | - | - | L | | 28.324 | 7.7 |
| | ISC Back timited | 828.9 | 407× | 21 227 | 2 405 | 254.0 | 4 63% | | | - | - | - | - | | L | 31668 | 7.5 |
| | IDER RADIK | , | | _ | | | | l | | | | + | | | | - | |
| | Industrial Bana | 311. | 0.000 | 2 1068 | 20.00 | 1 847 | 0.83% | + | | - | | | - | 0101 | 0.07% | 7 31.4 | 740977 |
| entre des des des des des des des des des de | The state of the s | 100 | 2000 | 2000 | | - | 2 | | | + | | - | | | | | |
| | Patricks of grant of grant of the state of | 230.4 | 357 | 7.537 | 200 | 200 | 2.536 | - | - | | | + | | 677 | 25.50 | 3 | . 25.6 |
| | The state of the s | 2777 | 2000 | | 1000 | | | | | + | | - | - | | | 200 | |
| | The first of the formation of the first of t | 798 | 435.0 | | 7.650 | | **** | | | - | | - | | | 0.53% | 2,732 | C.38.4 |
| | Mahindra and Mahindra Emancial Secures contest | | | | 1 | + | | | + | - | | - | | 100 | 2000 | - | |
| are limited to the content of the co | Orange & Buch of Constants | 197 | 2000 | 1 | | + | + | + | | 1 | | - | - | l | | 950 | **** |
| phone of the destruction of the second strategies and the second strategies and second strategies and the second s | PROF. Mark Leavest Constant | 0,0 | 2 2 2 2 | 1 1 2 H | 23.50 | 1.328 | 0.6.0% | | | T | 1 | 1 | | BUS | 364 | 1 505 | 2000 |
| | Reliance Capital Insted | | | COROL | 7 arm. | 1 | - | | | + | | 1 | + | | | | |
| W | And the second of the party of the second of | - | - | 200 | | - | + | | | - | 1 | | - | 11.0 | 1 | | |
| | Control of the contro | 32.7.7 | 7.7.7 | | , 5.7% | 37.5 | 2 70.5 | | + | + | 1 | _ | - | 1 | | 655 OF | |
| ************************************** | TATA Canal Canana Canana | 777 | | | | 2,440 | VO | | + | + | | - | | 7,007 | 1 22.0 | ,,,, | 100 |
| | | | | | | - | 1 | | 1 | - | - | - | - | | | - - - | |
| | W. P. C. Z. | 7 | 2000 | | WCI S | 100 | × 37.7 | | *************************************** | - | | + | + | | | 1877 | 200 |
| PRINCIPLE STATE STATE STATE OF STATE | | 99 | 27.027 | 167,183 | ×0.30× | 75,755 | 63.76% | | + | - | | | - | | | 5 203 | Z 04% |
| HDVSD4 | Processor Coverence Finance Corporation Confidence | - | - | - | 1 | + | | + | + | + | - | - | - | | \$ 80% | - | |
| | THE HOSSON STRANGE STRAIGE | | | + | $\frac{1}{1}$ | | | | 1 | 1 | | 1 | + | | 255 | - | |
| Housing total | | | 1 | | | | 1 | + | 1 | • | • | + | - | | 11.69% | | |
| Infrastructure | Adam Ports & Special Economic Zone Limited | | | 2,162 | 0 22% | | | | | - | | · · · · · · · · · · · · · · · · · · · | - | | 0.23% | 3.451 | 0.39% |
| | Sharp intratel Limited | | | 3,134 | 45E.0 | - | | | | | - | | - | 610 | 0.79% | 1,591 | 0.51% |
| | It.S.F.S. Fithancial Survices. Limited | | | 38,440 | 4.24% | | | | - | | | , , | , | | | | |
| | India foliadebt timited | - | · | 11,169 | 1 23% | · | · | | · | | | | | , | - | | |
| | Inland Waterways Authorsty of India | | | \$,153 | %250 | | | | | , | | | | | _ | 5,153 | 0.58% |
| | IOT Utkal Energy Services Limited | | | 55,874 | 6.27% | | | - | | | ٠ | | | | | 30,734 | 3 43% |
| | LMT Finance Umited | | | 30,725 | 3.39% | | - | | | , | | | | | - | | |
| | MIPC Limited | | | 2.832 | 0.32% | | | | _ | , | · | | <u> </u> | 804 | 0.38% | 316 | 0.48% |
| | Petronet LPG Limited | | | 4,375 | 7487C | | | | | | | | · | | | 6.203 | 0.76% |
| | Power Figures Corporation Limited | | | 5.261 | 0.58% | - | | | | | | | | 15,517 | 8716 | 7.937 | 0.89% |
| | Power Grid Corporation of India Limited | | - | 3.117 | 0 34% | | _ | - | | | | • | | | | 2 854 | 2.54% |
| | Reliance Gas Transportation Infrastructure Limited | | 1 | 65,067 | 7.17% | | | | | | | - | - | 8,623 | 4 12% | 9.823 | 2.98% |
| | Rehance Ports & Terminals Ulmited | | | 17,328 | 1.51% | - | | | - | 1 | , | - | | | | 17,328 | 1.93% |
| | Rural Electrification Corporation Limited | | - | , | | • | | | • | | | • | | , | | | • |
| | Sadbhay Engineering Umited | | | 4 544 | 0.20% | · | | | | | | · | | | 0.42% | 6,124 | 0.68% |
| infrastructore Total | | | , | 250,221 | 27.58% | | _ | | | | | | | 33,014 | | 100,120 | 11.16% |
| Manufacture of motor vehicles, traiters and samitrailers | Ashuk zayland timited | | • | | | 2,199 { | 0.98% | | | | | | - | | | - | |
| | Esther Mators Limited | | | _ | | 999 | 0.30% | _ | | | | , | | - | _ | | |
| | Mehindra and Mahindra Limited | | | | | 5,414 | 2.42% | | | | | | , | _ | | | |
| | Maruti Suzuki India Limited | | | | · | 5,324 | 2.38% | - | | | | | | | | | |
| | TATA Motors Limited | | | • | - | 10,121 | 4.52% | | | | | | | - | | | |
| Manufacture of motor vehicles, trailers and semi-trailers Total | | | , | | Ţ | 23,725 | 10.60% | 1 4 . | | , | , | | | | | | |
| 10% and above | | 53,319 | 31.66% | 439,810 | 48.43% | 101,791 | 45.47% | | | | , | | | | 1 | 283,623 | 32.22% |
| Others | | 115,070 | 68.34% | 467,343 | \$1.52% | 122,082 | 54.53% | | | 484 | 100.001 | 27.7 | | | 1 | 607,283 | ×84. 19 |
| | | 168,389 | 100.00% | 907, 153 | 100.00% | 229,873 | 100.00% | | - | 484 | 100.00% | 277 | 100.001 | 213,892 100 | 100.00% 85 | 3,306 | 100.00% |
| The same of the sa | 1 | | | | | | | | | | | | | | | | |







Furura Generali India 1.lfs Insurance Company Umited 1.33 4th Saptember 2007

Name of the insurer Registration No. Date of Regultation with IRDA

industry whe disclosure of investment (with exposure of 10% and above) as at March 31, 2017

| Computer programming, consolitancy and related activates Computer programming, consolitancy and related activates Computer programming, consultancy and related activates (TAT, Consultance America) Computer programming, consultancy and related activates (TAT, Consultance) Computer programming, consultancy and related activates (TAT, Consultance) Computer programming, consultancy and related activates (TAT, Consultance) Computer (TAT, Consultance) Co | TACL Technologies Limited TACL Technologies Limited TATA Contillatory Services Immed TATA Contillatory of Immedia | 20,238 20,232 21,034 21 | 9 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | 19 1011 | 1177 1277 1277 1277 1377 1377 1377 1377 | 2094% 094% 094% 145% 145% 145% 145% 145% 145% 145% 14 | Amt | | Amt | 2 | Amt | * | Amt | Ami | at. | Total Amount | Total |
|--|--|---|---|---|--|---|----------|---|---|----------|---|--|-----------|---|---|--------------|----------|
| nd esèted activités | Lumbed See See Lines of See See See See See See See See See Se | 10.938 12.003 12.003 12.003 12.003 13 | | 73 | 1,177 1,687 1,437 1,437 1,437 1,437 1,437 1,438 | | | | | | - | | <i>.</i> | • | , | 125 661 | P. 14144 |
| tod crapted eccipions (CEP) | See y mines de de l'acces l'annes de de l'acces l'annes de de de l'acces l'annes de l'acces l'acces l'annes de l'acces l'acces l'annes de l'acces l'acces l'annes de l'acces l'acce | 69/27, 13,045 13,045 13,045 145,188 14,048 1,048 | | | 1,627 1,437 | | | | | _ | | | - | | *************************************** | 12 474 | 0.24% |
| ind created acceptors Total | Spruces Linned Titled Proposition of the proposition Linned Pro | 31.054 115.034 115.138 115.138 8 100 8 200 12.326 42.326 42.326 42.327 12.021 12.021 12.031 12.031 12.031 12.031 12.031 13.031 1 | | | 1,437 1,432 1,432 1,523 1,23 1,24 1,24 1,24 1,24 1,24 1,24 1,24 1,24 | | | | - | | | | | - | | 100 E23 | *PS 1 |
| TOTAL CONTRACT TOTAL | Ited sections of the property | 1,103 1,103 1,103 1,103 1,103 1,103 1,103 1,103 1,03 1, | | | 19,733 19,773 19,773 19,773 17,73 17 | | | | | - | L | _ | - | *************************************** | | 08.380 | 20.00 |
| ted catalog activities at the last of the | Ited See See See See See See See | 117,198 11,078 8,708 8,708 1,340 12,038 12,038 1,040 1,1409 1,1409 1,1409 | | | 13.773 25.21 268 5.174 4.784 5.578 | | | 1 | | | | 1 | | | | 208.87 | 2000 |
| | Ited see ment France Corporation trained ment France Corporation trained see see see see see see see | 31,076 8,708 8,708 1,302 9,440 1,003 1,003 1,469 1,469 1,469 1,469 | | | 252 925 268 268 4784 5538 | | - | + | - | | - | Villatoria del Colonia del Col | - | | | 050.001 | |
| | ried see see see see see see see | 9.708 8.708 9.708 42.51 1.707 1.689 1.109 1.109 | | | 258 258 5,174 4,784 5,578 | | | *************************************** | 337 | 7,19 | | 247 | | | | 06 77047 | 27.7 |
| | reer Fearce Corporation Limited The Corporation Comments See Limited See Limited Comments Thinks | 8,706 2,326 5,326 42,808 42,808 12,001 7,689 7,689 7,189 | | | 925 268 6,174 4,784 5,578 | | 3 | 2447 | 200 | 1 01% | 13677 | V. 60 | | 40,134 | 24 | 145,080 | 777 |
| | ee of on the commerce of constraints of the commerce of c | 8,008 9,232 42,532 43,553 1,073 1,073 1,003 1,003 1,003 1,003 1,003 1,003 1,003 | | | 268 268 2,174 4,784 5,578 | | - | *************************************** | - | - | 1 | 1 | jak. | | - | 2000 | 200 |
| | eee of the control of | 27,326 42,608 42,513 43,513 7,689 7,689 7,689 7,689 7,689 | | | 268 6.174 4.784 5.578 | | 2 | 0.12% | 175 | 0.63% | - | | | | | 72,476 | 0.31% |
| | on the state of constitution timities of the state of constitution of the state o | 9,328 48,530 48,551 17,073 1,073 1,033 1,139 1,139 | | | 4.784 | | | 0.03% | 25 | 0.14% | 19,519 | 581% | | 21,538 | 38 4.33% | 47,161 | 0.72% |
| | The state Colour trained State Limited State Limited State Limited State Limited State Limited State Colour trained State State Colour trained State Colour trained State State Colour trained State Colour trained State Stat | 42.808 42.808 9,440 11,071 1,689 7,189 7,189 | | | 5.578 | 4.35% | | C 88% | 1.254 | 3.34% | 30,000 | 8.93% | | | | 182,026 | 2.79% |
| | Statutings At Lineage Commerce Co | 9,440 9,440 1,707 1,409 7,139 | | | 5.578 | | 143 | 0.61% | 206 | 2 49% | | · | | | | 113,671 | 2.74% |
| | State Limited A Limited A Limited State Limited Commerce Commerce Timited Tim | 9,440 17,071 7,689 1,409 1,409 | | | | | 164 | 0.70% | 1,036 | 2.85% | 19,598 | 5.84% | | 667.6 | %B9 7 66 | 159,082 | 2,44% |
| | Hant Limited 11 Limited 12 Limited 13 Limited 14 Limited 15 Limited 15 Limited 16 Limited 17 Limited 18 Limited | 9,440 17,073 2,689 7,689 1,409 | | | | | _ | | | - | - | | | 23,700 | 3,69% | 29,700 | 0.45% |
| | State Unings State Unings State Control Commerce Commerce This at a state Control A s | 13,071 7,689 7,689 1,409 | | | 196 | 877.8 | 26 | 0.15% | 198 | 254% | 19,800 | 2.50% | | | | 34,592 | 0.68% |
| | t Linnised rea Linnised James Amarical Savices Lumited | 1,409 | | | | L | | 0.04% | 70. | D 19% | | | | | | 1 740 | 0.03% |
| | See Librated See The Commence Commence Commence Interest Commence A Season Librated | 1,403 | | | XX | 205 1 | | - | 35.6 | 2×89 0 | ļ. | | | | | 45.303 | 0.20% |
| | Particles Commerce Commerce Filmance Company Lumined Filmance Company Lumined Sa | 1,409 | | | 200 | | ; | 20.00 | 225 | 7000 | 1 | | | *************************************** | *************************************** | | |
| | every Commerce financial Services Limited Imited 1 finance Company Limited 3 | 1,409 | | | 070 | | | *07.0 | 727 | 4570 | - | - | | | 1 | 40, 404 | 20.0 |
| | Princial Practice Lumited Commerce Mitcane Company Limited Theories Company Limited | 7.139 | | | + | 1 | 1 | - | - | | | | | + 112 | 1 | 915.67 | * C |
| | Commerce Hinsted Hinsted Company Limited Rela Serves, Limited | 7.139 | | | 22.5 | | | *************************************** | *************************************** | | - | | 12,077 | 135% | | 24,285 | 037% |
| | imited Thance Company Limited Mai Service Limited | 7.139 | | - | - | | | • | | | | | | | | 2,818 | 2000 |
| | imited * Finance Company Limited * Finance Limited | | | | 768 | 0.63% | Z | 0.10% | 148 | 0.41% | | | | | | 18.817 | 625% |
| | t finance Company Limited Refer Services Limited | | | 3.306 | 7,007 | | 1,7 | 4.73% | - | | - | | 868.26 | 1.84% | | \$65,505 | 2.54% |
| | ia Polal Services Limited | | | | | | | - | - | | | | | 2.70Pa | | N7.670 | 1 3.0% |
| | Polal Services Limited | 37.714 | | | 45 | 2 Kd K | 11.76 | 20.0 | 189 | 1 Haw | <u></u> | - | | | - | 100.28 | 1 1000 |
| | | | | 6 20 7 | X 66.00 | l | ľ | 2.63% | | | | + | 6,063 | 3.25 | T | 200.00 | 200 |
| | | 100 | 7000 | | | 7 | | 200 a | 476 | | 10000 | | | 7 (13 | 1 | 175.47 | 0.50 |
| | | 3,404 | | | | | | V 000 | 2 | 26170 | 23,810 | 2.305 | 1 | 1 | | 1//37 | 614 |
| | | 166,645 | 23.61% | 1631 | 10.54% 29,514 | 73.61% | 1,00,0 | 13.06% | 3,769 | 15.84% | 130,798 | 38.80% | 315,657 | 16.49% 101,171 | 71 19.38% | 1,367,126 | ZD,94% |
| | Housing Development finance Corporation Limited | | • | | | | | | - | | | | - | | | 14,554 | 0.22% |
| | se frinted | | | | | | | | | | - | | | | , | 10,441 | 0.16% |
| | | | | | | | _ | | | | | - | | _ | , | 24,995 | 0.38% |
| | Adens Ports & Soverel Economic Zone Limited | | | | | | 17 | 3/00 | 107 | 0.29% | | - | | | | 6.233 | 0.10% |
| 12,675 financial Special Influence Special Influence Special Influence Influ | hited | | | | | | 2.0 | 201.61 | 150 | 0.41% | | - | | | [· | 9C2 8 | O 1 200 |
| THE TRANSPORT OF THE TR | Photos Supraga | | - | 1 1 mm/s c | 6.65% | | | - | | | *************************************** | | 26.872 | 1080 | | 6.4 6.4 | 21.00 |
| A SVENDATEVY DOEIN | | | | | | | | | | - | - | | | | | 0/4.17 | |
| TO COMPANY | Mileo | | 1 | 1 | - | - | 1 | + | - | 1 | | - | | | - | 17,169 | 0.17% |
| | Authority of Incit | - | - | 1 | | | | | | | - | | 41,262 | 2.15% | | 27,23 | V.5.7.5 |
| PRINCIPLE AND THE PRINCIPLE AN | School Limited | - | | 1631 | 6.91% | , | 1,422 | \$ 0.8% | R/O't | 271% | - | | | 6.16% | | 210,483 | 3.27% |
| לישות המתנהי באלו | 24 | | | *************************************** | | - | | | | , | | | 25,139 | 1.31% | | 55,864 | 0.86% |
| istible umsted | | | | | | | 77 | 0.12% | 166 | 7.95.0 | | Ì | - | | - | 8,185 | 0.13% |
| Petronet this timesed | Red | , | | | | , | 93 | 0.4% | 215 | 0.59% | | | | | , | 12,317 | 0.19% |
| Power finance Carporation Limited | arporation lumited | | | , | , | | 66 | 0.17% | 248 | 0.58% | • | - | 2,062 | 0.11% | | 35,159 | 0.54% |
| Power Grid Corporati | Power Grid Corporation of india kimited | , | | | | | * | 0.15% | 217 | 0.60% | | | _ | - | | 9,116 | 0.34% |
| Reliance Gas Transpo | Reliance Gas Fransportation Infrastructure Limited | • | | 1,103 | 6 98% | | 1,103 | 4.72% | 2,206 | 7,90.9 | | - | 101,461 | 5.28% | , | 188,586 | 7.89% |
| Retience Ports & Terminals Limited | ferminats Limited | | | | | | | - | | | | | 67,275 | 3.50% | | 101,931 | 1.56% |
| Rural Electritication C | Rural Electrilication Corporation Limited | _ | <u> </u> | | - | | | - | | | - | | 2,092 | WIT O | | 260'2 | 203% |
| | ing Limited | | | | | | 7.8 | 0.16% | 233 | 0.64% | | | L | | | 11,830 | 3.18% |
| Infrastructure Total | | | | 3,292 20.84% | 4% | | 2,737 | 11.70% | 5,621 | 15.44% | | - | 172.912 | 19,42% | | 767.917 | 11.76% |
| Manufacture of motor vehicles, Releas and semi-trailers | nited | 11.251 | 866.0 | L | 178 | | | - | - | | | | | - | | 14 678 | 0.22.8 |
| betimit status Mators Limited | hed | \$ 34.2 | 2.50 | | 184 | 3116.0 | | | | | - | | - | | | 1 track | 7,00 |
| Mahndra and Mahndra Limited | this death in the death | 27.556 | 2 63% | | 1 007 | | | | | 1 | | - | | | | 26.97 | 0.855 |
| Salary Condition of the Mark | a Company | 27.033 | 7.67 | | 100 | | - | | | | - | | - | | | 700 00 | 0 5 48 |
| parameter in the second | 243 | 41.726 | 2 50% | | \$ 662 | | | 1 | | | | | | | | 67 600 | 2000 |
| Manufactura of molet vehicles traders and sami-trailers fotal | or and the state of the state o | 130 625 | 10 51% | | 13 142 | ľ | | + | - | - | - | - | | *************************************** | | 100,700 | 2000 |
| 10% and above | | \$15 105 | - | 6 584 41.68% | | | \$ 291 | 24 76% | 11.380 | 31 23/5. | 130 244 | 23 807. | 6 675 675 | 7, 101 | | 2 498 579 | 27.0 8.8 |
| Others | | 634.443 | | | | | | 75.74% | 26.036 | | 306 530 | 4 | | Candle and | 40 534 | 2000 | 77.73 |
| Taled A 1984 | harden eine eine eine eine eine eine eine e | | - | | | | l | 200.00 | - | | | .ł., | | 1 | | 500,530,0 | 44.7.24 |
| 120 (a) A U Pro | , | 1,155,248 ; | | | CO5'C2Y 123'E03 | 29-32-9 | 1 406'67 | 200.00% | 38,433 | 300.00% | 335,827 | 100.00% | | 100:00% | 100,00% | 6,318,434 | 100.00% |







33. Penalty for Non-compliance / Violation:

₹ ('000) Penalty Penalty Sr. Authority Non-Penalty Compliance/ No. Awarded Paid Waived/ Violation Reduced 1 Insurance Regulatory and NIL NIL NIL NIL **Development Authority** 2 Service Tax Authorities NIL NIL NIL NIL 3 Income Tax Authorities NIL NIL NIL NIL 4 Any other Tax Authorities NIL NIL NIL NIL 5 Enforcement Directorate/ Adjudicating Authority/ Tribunal or 300 NIL NIL NIL any Authority under FEMA 6 Registrar of Companies/ NCLT/CLB/ Department of Corporate Affairs or NIL. NIL NIL NIL any Authority under Companies Act, 1956 7 awarded by any Court/ Penalty Tribunal for any matter including NIL NIL. NIL NIL claim settlement but excluding compensation 8 Securities and Exchange Board of NIL NIL NIL NIL India 9 Competition Commission of India NIL NIL NIL NIL 10 other Central/State/Local NIL NIL NIL NIL Government / Statutory Authority

34. Statement showing the Age-wise Analysis of the Unclaimed Amount of the Policyholders(IRDA/F&I/CIR/CMP/174/11/2010)

(₹ '000) **Particulars** AGE-WISE ANALYSIS (FY 2017-18) Total **Amount** Beyond 0-6 7-12 13-18 19-24 25 - 3031-36 36 Months Months Months Months Months Months Months Claims settled but not paid to the policyholders / insured due to any 8,192 reasons except under 467 2,643 5,081 litigation from the insured / policyholders Sum due to the insured / policyholders 20,495 2,310 4,229 4,078 2.849 6,006 1,024 maturity or otherwise Any excess collection of the premium / tax or any other charges which is refundable to the policyholders either as terms of conditions of 9,385 482 901 1,469 209 114 6,209 the policy or as per law or as may be directed by the Authority but not refunded so far Cheques issued but not encashed by the 4,50,888 41,257 61,989 81,254 54,637 32,063 1,79,688 policyholder/insured Total 4,88,960 44,049 67,686 86,233 58,163 35,845 1,96,984







| Particulars | Total | | AG | E-WISE A | NALYSIS | (FY 2016-17 | <u>')</u> | (000) |
|---|----------|---------------|----------------|-----------------|------------------|------------------|-----------------|------------------------|
| | Amount | 0-6 Months | 7-12 Months | 13-18 Months | 19- 24 Months | 25 -30 Months | 31-36 Months | Beyond 36 Months |
| Claims settled but not paid to the policyholders / insured due to any reasons except under litigation from the insured / policyholders | 7,175 | - | ı | 728 | 264 | 2,864 | 202 | 3,117 |
| Sum due to the insured / policyholders on maturity or otherwise | 22,320 | 4,821 | 6,379 | 3,727 | 742 | 6,616 | 35 | - |
| Any excess collection of the premium / tax or any other charges which is refundable to the policyholders either as terms of conditions of the policy or as per law or as may be directed by the Authority but not refunded so far | 9,695 | 9,550 | 6 | 6 | ~ | 21 | 36 | 76 |
| Cheques issued but not encashed by the policyholder/ insured | 4,24,679 | 1,23,590 | 69,284 | 45,602 | 70,843 | 98,234 | 2,977 | 14,149 |
| Total | 4,63,869 | 1,37,961 | 75,669 | 50,063 | 71,849 | 1,07,735 | 3,250 | 17,342 |

During the current year, the cheques issued but yet to be encashed by the policyholder/insured as shown above does not include the cheques which are within the validity period but yet to be encashed by the policyholder/insured. These cheques form a part of the Bank Reconciliation Statement as at March 31, 2018. This is in accordance with the IRDAI Circular IRDA/F&I/CIR/CMP/174/11/2010.

As per IRDAI circular no. IRDA/F&A/CIR/CLD/114/05/2015 dated 28th May, 2015 the Details of unclaimed amounts of policyholders and Investment Income thereon is as below:

| | | (₹′000) |
|---|------------|------------|
| Particulars | FY 2017-18 | FY 2016-17 |
| Opening Balance | 490,538 | 395,525 |
| Add: Amount transferred to unclaimed account | 66,334 | 237,255 |
| Add: Cheques issued out of the unclaimed amount but not encashed by the policyholders (To be included only when the cheques are stale)* | - | - |
| Add: Investment Income | 28,693 | 26,668 |
| Less: Amount paid during the year | 96,605 | 168,910 |
| Closing Balance of Unclaimed Amount | 488,961 | 490,538 |

* The cheques issued out of the unclaimed amount but not encashed by the policyholders is included in the amount transferred to unclaimed account in the above table.

W.e.f. 1 April 2016 separate category of investments corresponding to the unclaimed amounts have been maintained and income of the fund is calculated on actual basis through Net Assets Value method and credited to policyholders' unclaimed amounts account. For this purpose, these investments have been transferred at book value. Any refund request pertaining to these amounts are paid out of this amount at NAV on the date of processing request. The outstanding unclaimed amounts and the corresponding investments of the fund are disclosed in the balance sheet under Schedule 13 and Schedule 12 respectively as at March 31, 2018. The investments held for unclaimed amount March 31, 2018 are as under:







| | | (₹'000) |
|---------------------------------------|---------|---------|
| Particulars | Amount | Amount |
| Money market | 499,522 | 387,178 |
| Fixed Deposit | - | 64,800 |
| Cash and Current Assets / (Liability) | (2,404) | 2,690 |
| Total | 497,119 | 454,668 |

35. Previous year figures have been regrouped where possible and wherever necessary to make them comparable with those of the current year. The details for regrouping are as follows:

| Sr no | Regrouped from | Regrouped to | Reason |
|-------|--|---|------------------------------|
| 1 | Schedule 12 – Advance and Other Assets "Advance to employees" | Schedule 9 - Loan "Loan to Employees" | For appropriate presentation |
| 2 | Schedule 13 - Current Liabilities "Sundry Creditors" | Schedule 13 - Current Liabilities "Investment Purchased to be settled" | For appropriate presentation |
| 3 | Schedule 13 – Current Liabilities "Sundry Creditors" (for Long term benefit payable) | Schedule 14 - Provisions "Other Employee Benefit" (for Long term benefit payable) | For appropriate presentation |

- 36. The additional disclosures required as per para 9 of IRDAI circular no. IRDA/F&A/GDL/CG/100/05/2016 dated May 18, 2016 are disclosed in the Corporate Governance Guidelines of the Company, the same has been compiled by the management which are relied upon by auditors
- 37. Disclosure under IRDAI (Treatment of Discontinued Linked Insurance Policies) Regulations, 2010 relating to Discontinued Policy Fund.

Fund for Discontinued Policies

Policies

| | | | | (₹ | ' 000) |
|--------|--|----------|---------|----------|---------------|
| Partic | ulars | Year E | nded | Year E | nded |
| | | March 31 | , 2018 | March 3: | 1, 2017 |
| | | | Total | | Total |
| | Opening Balance of Funds for Discontinued Policies | | 521,914 | | 544,218 |
| Add | Fund of policies discontinued during the year | 291,526 | | 246,930 | |
| Less | Fund of policies revived during the year | 81,880 | | 77,059 | |
| Add | Net Income/ Gains on investment of the Fund | 38,914 | | 36,646 | |
| Less | Fund Management Charges levied | 3,610 | | 3268 | |
| Less | Amount refunded to policyholders during the year | 192,424 | | 225,553 | (22,304) |
| | Closing Balance of Fund for Discontinued | | 574,441 | | 521,914 |

Other disclosures

| Sr. No. | Particulars | Year Ended March 31, 2018 | Year Ended March 31, 2017 |
|------------|--|------------------------------|------------------------------|
| a) | No. of Policies Discontinued during the Financial Year | 2,476 | 3,757 |
| b) | % age (Discontinued to Total Policies) for all Products during the year. (Product-wise): - | | |
| | FG Bima Advantage | 0.00% | 18.76% |
| | FG Bima Advantage Plus | 31.18% | 21.34% |
| | FG Easy Invest Online ULIP | 0.28% | 0.00% |
| | FG Select Insurance Plan | 0.00% | 7.80% |
| | FG Wealth Protect Plan - Gold | 3.15% | 3.46% |
| | FG Wealth Protect Plan - Plat | 0.00% | 18.79% |
| | Future Generali Bima Advantage (ULIP) | 6.99% | 0.00% |
| 6900/4 | Future Generali Bima Gain Co | 0.08% | 0.03% |

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| | Future Generali Dhan Vridhi | 28.43% | 27.66% |
|----|---|--------|--------|
| | Future Generali Nivesh Preffered | 0.97% | 1.38% |
| | Future Generali Pramukh Nivesh | 0.04% | 0.03% |
| | Future Generali Pramukh Nivesh (NEW) - ULIP | 0.12% | 0.00% |
| | Future Generali Wealth (Gold) - ULIP | 0.32% | 0.00% |
| | Future Generali Wealth (Platinum) - ULIP | 0.93% | 0.00% |
| | Future Generali Wealth Plan | 25.93% | 0.00% |
| | FG Wealth Protect Plan - Plat | 0.00% | 0.43% |
| | Future Generali Wealth Protect Plan | 0.00% | 0.27% |
| | Future NAV Insure Plan – RP | 0.08% | 0.05% |
| | Future NAV Insure Plan - SP | 0.00% | 0.00% |
| | ULIP - Select Insurance Plan | 1.49% | 0.00% |
| c) | No. of policies revived during the year | 847 | 1,080 |
| d) | % age (Revival to Total Policies) for all Products during the | | |
| | year.(Product-wise):- | | |
| | FG Bima Advantage | 0.00% | 20.18% |
| | FG Bima Advantage Plus | 24.56% | 19.91% |
| | FG Easy Invest Online ULIP | 0.24% | 0.00% |
| | FG Select Insurance Plan | 0.00% | 6.30% |
| | FG Wealth Protect Plan - Gold | 2.83% | 3.89% |
| | Future Generali Bima Advantage (ULIP) | 10.98% | 0.00% |
| | FG Wealth Protect Plan – Plat | 0.00% | 20.00% |
| | Future Generali Dhan Vridhi | 33.41% | 29.72% |
| | Future Generali Wealth (Gold) - ULIP | 0.47% | 0.00% |
| | Future Generali Wealth (Platinum) - ULIP | 1.77% | 0.00% |
| | Future Generali Wealth Plan | 23.02% | 0.00% |
| | ULIP - Select Insurance Plan | 2.72% | 0.00% |
| | Future NAV Insure Plan – RP | 0.00% | 0.00% |
| e) | Charges imposed on account of discontinued policies (₹ '000) | 3,537 | 5,675 |
| f) | Charges readjusted on account of revival of policies (₹ '000) | 1,115 | 1,758 |

38. Related Party Disclosures

A. Joint Venturers:

- i) Future Enterprises Limited W.E.F May 4, 2016 (Formerly Future Retail Limited)#
- ii) Sprint Advisory Services Private Limited (Formerly Sain Advisory Services Private Limited)#
- iii) Industrial Investment Trust Limited #
- iv) Participatie Maatschappij Graafsschap Holland NV
- # As per IRDAI circular IRDA/F&A/GDL/GLD/180/10/2015 dated Oct 19, 2015, Future Generali India Life Insurance Company Limited is Indian owned and controlled entity

B. Key Management Personnel *

- i) Mr. Munish Sharda-Managing Director and CEO
- * As per AS 18 "Related Party" definition. Disclosure of transactions with KMP as per Companies Act 2013 is disclosed in Director's Report







The details of the Related Party Transactions are as follows:

| | Manya, and a second sec | Year | Year Ended March 31, 2018 | , 2018 | | | | |
|--|--|-------------|--|----------------------------|--|---------------------------------------|----------------------------|------------------------------------|
| Particulars | Premium Income | Claims Paid | Rent & Claims Paid Electricity paid / Credited | Managerial Remuneration | Other Operating t of Expenses Expenses | Reimbursemen t of Expenses Paid | Share Capital Allotment | Premium Deposits Outstanding |
| Future Enterprises Limited # | 3,054 | 1 | - | 1 | t | 1 | 587,468 | (5,831) |
| Sprint Advisory Services Private Limited | - | | • | 1 | * | ١ | 1,128,768 | 1 |
| Participatie Maatschappij Graafsschap Holland NV | - | ŀ | • | ŀ | 1 | ı | 587,468 | |
| Key Managerial Personnel | 253 | 1 | - | 32,016 | 1 | 1,018 | ŧ | 3 |
| | | | | | | | | |
| | | | | | THE RESERVE THE ADDRESS OF THE PROPERTY OF THE | | | (000, ≱) |
| | | Year | Year Ended March 31, 2017 | , 2017 | | | | |
| Particulars | Premium Income | Claims Paid | Rent & Claims Paid Electricity paid / Credited | Managerial Remuneration | Other Operating Reimbursemen Expenses Paid | Reimbursemen t of Expenses Paid | Share Capital Allotment | Premium Deposits Outstanding |
| Future Enterprises Limited # | 1,456 | 1 | 1 | 1 | | * | 141,550 | (4,894) |
| Sprint Advisory Services Private Limited | - | ı | t | 1 | | 1 | 271,402 | r |
| Participatie Maatschappij Graafsschap Holland NV | ŕ | ŀ | 1 | 1 | ţ | 1 | 141,550 | 1 |
| Key Managerial Personnel | 256 | _ | 1 | 28,162 | ** | 242 | r | \$ |
| | | | | | rementativa en la companya de la com | | | |

[#] Future Enterprise Limited was formaly known as Future Retail Limited * The above payments made to group entities from the Policyholders Funds



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39. Inter Fund Assets and Inter Fund Liabilities Account

> Current assets and current liabilities to the extent identified by segment are shown under respective segment in the balance sheet and remaining balance is shown under Shareholders segment. As this creates apparent Asset- liability mismatch under some segments, Inter Fund Assets and Inter Fund Liabilities Account is used to evidence transfer from shareholder to various segments in order to ensure that total assets under a particular segment are at least equal to the total liability (other than fair value change account).

40. Statement containing names, descriptions, occupations of and directorships held by the persons in charge of management of the business under section 11(2) of the Insurance Act, 1938 (as amended by the Insurance Laws (Amendment) Act, 2016) and as approved by the IRDAI.

| Name | Description | Directorship held | Occupation |
|---------------|-------------------------|-------------------|------------|
| Munish Sharda | Managing Director & CEO | L | Service |
| | (w.e.f.3rd Jan' 14) | | |

- 41. Summary of Financial statements of the Company as prescribed by the IRDAI is attached in Annexure 1 to Schedule 16
- 42. The Accounting ratios of the Company as prescribed by the IRDAI are attached in Annexure 2 to Schedule
- 43. Statement of Controlled fund as prescribed by the IRDAI is attached in Annexure 3 to Schedule 16

For C N K & Associates LLP Chartered Accountants Firm Regist/Ation No.

101961W/W-100036

Hiren Shalf

Place: Mumbai

Date:

For Mukund M. Chitale & Co.

Chartered Accountants Firm Registration No.

106655W

Saurabh Chitale

MUMBA

ered Acc

Partner Partner

Membership No.100052

Secon

MUMBAI

Membership No..111383

MD & CEO

Place: Mumbai

Date: 12th May 2018



Director

pointed Actuary

Company Secretary & **EVP Legal & Compliance**

Summary of Financial Statements

| | ************************************** | | +~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | | | (R '000) |
|---------|--|----------------|--|----------------|----------------|----------------|
| Sr. No. | Particulars | Year Ended | Year Ended | Year Ended | Year Ended | Year Ended |
| | | March 31, 2018 | March 31, 2017 | March 31, 2016 | March 31, 2015 | March 31, 2014 |
| | Policy holders' A/c | | | | | |
| 1 | Gross Premium Income | 9,922,933 | | 5,924,993 | 6,042,462 | 6,341,573 |
| 2 | Net Premium Income | 9,575,173 | 7,078,728 | 5,692,839 | 5,878,274 | 6,145,631 |
| 3 | Income from Investments * * | 2,333,196 | 2,687,870 | 1,365,812 | 3,247,444 | 2,006,394 |
| 4 | Other Income * | 1,646,051 | 1,099,336 | 691,628 | 877,535 | 767,991 |
| 5 | Total income | 13,554,420 | | 7,750,279 | 10,003,253 | 8,920,016 |
| 6 | Commission | 330,775 | 342,151 | 263,781 | 310,221 | 429,361 |
| 7 | Brokerage | | - | - | - | - |
| 8 | Operating Expenses related to Insurance Business | 5,485,778 | 3,712,995 | 2,893,332 | 2,397,891 | 2,265,200 |
| 9 | Fringe Benefit Tax | | - | - | - | • |
| 10 | Total Expenses | 5,816,553 | 4,055,146 | 3,157,113 | 2,708,112 | 2,694,561 |
| 11 | Payment to Policyholders | 4,048,247 | 4,026,142 | 4,248,753 | 4,410,852 | 3,165,996 |
| 12 | Increase in Actuarial Liability | 3,574,835 | 2,464,491 | 258,358 | 2,475,008 | 3,059,459 |
| 13 | Surplus / (Deficit) from operations | 114,785 | 320,155 | 86,055 | 409,281 | - |
| | Shareholders' A/c | | | | | |
| 14 | Total income under Shareholder's Account * * | 200,988 | 188,275 | 226,000 | 271,910 | 279,647 |
| 15 | Profit / (Loss) before Tax | (1,433,515) | (870,138) | (356,820) | 9,881 | (386,754) |
| 16 | Provision for Tax | - | - | - | - | - |
| 17 | Profit / (Loss) after tax | (1,433,515) | (870,138) | (356,820) | 9,881 | (386,754) |
| 18 | Profit / (Loss) carried to the Balance Sheet | (14,682,622) | (13,249,107) | (12,378,969) | (12,022,149) | (12,032,030) |
| | Miscellaneous | | | | | |
| 19 | (A) Policyholders' Account | | | | | |
| | Total Funds * * * | 31,002,117 | 27,377,006 | 24,531,857 | 24,327,623 | 21,861,866 |
| | Total investments | 29,907,425 | 26,341,318 | 24,638,174 | 24,208,441 | 21,020,592 |
| | Yield on investments (%) * * * * | 15.59% | 10.54% | 11.27% | 14.36% | 10.27% |
| | (B) Shareholders' Account | | | | | |
| | Total Funds | 2,710,125 | 1,834,940 | 2,124,530 | 2,494,876 | 2,487,867 |
| | Total investments | 2,556,916 | 2,119,133 | 1,902,489 | 2,331,147 | 2,607,399 |
| | Yield on investments (%) * * * * | 15.71% | 9.36% | 19.37% | 11.01% | 10.28% |
| 20 | Yield on total investments(%) * * * * | 15.60% | 10.46% | 11.85% | 14.07% | 10.27% |
| 21 | Paid up Equity Capital | 17,378,206 | 15,074,503 | 14,520,000 | 14,520,000 | 14,520,000 |
| 22 | Net Worth | 2,710,125 | 1,834,940 | 2,124,530 | 2,494,876 | 2,487,867 |
| 23 | Total Assets * * * * * | 36,255,728 | 31,200,906 | 28,354,824 | 28,174,782 | 25,358,176 |
| 24 | Earnings Per Share (Rs.) | (0.88) | (0.59) | (0.25) | 0,01 | (0.27) |
| 25 | Book Value Per Share (Rs.) | 1.56 | 1.22 | 1.46 | 1.72 | 1.71 |
| | · | · | | L | | |

Includes Contribution from Shareholders' Account

Includes the effect of gains / losses on sale of investments

Total Fund = Policyholders Reserves

Calculated by dividing the investment income as shown in the Revenue/Profit and Loss

account by average of period beginning and period closing investments
Total Assets include Investments, Fixed Assets, Loans and Gross Current Assets







Accounting Ratios

| Sr. | Particulars | Year Ended | Year Ended |
|-----|--|----------------|----------------|
| No. | Failluidis | March 31, 2018 | March 31, 2017 |
| | | | |
| 1 | New Business Premium Income growth (segment-wise)* | | |
| | Participating Individual | 157.64% | 80.05% |
| | Non - Participating Individual | 34.92% | 28.17% |
| | Non - Participating Group | 57.65% | 629.79% |
| | Unit Linked - Individual | 35.90% | 59.06% |
| | Unit Linked - Pension | 100.00% | (200.00)% |
| | Unit Linked - Group | NA NA | NA |
| | Accumulation - Group | 492.57% | (37.16)% |
| | Superannuation - Group | NA NA | 39.15% |
| | VIP - Accumulation | 6.26% | 82.66% |
| | VIP - Superannuation | (62.50)% | (34.84)% |
| | Pension | (82.67)% | 112.24% |
| | Annuty Individual | (54.80)% | 220.04% |
| | Health Individual | 1255.81% | 100.00% |
| | | | 100.0070 |
| 2 | Net Retention Ratio | 96.50% | 95.68% |
| | (Net Premium / Gross Premium) | | 00.0070 |
| | Control Contro | | |
| 3 | Ratio of Expenses of Management ** | 58.01% | 54.81% |
| • | (Expenses of Management / Gross Direct Premium) | 30,0170 | 34.0176 |
| | (Laxpenses of Management 1 of ose Breat 1 termathy | | |
| 4 | Commission Ratio | 3.33% | 4.62% |
| - | (Gross Commission paid / Gross Premium) | 3.3370 | 4.0276 |
| | (Orders Commission yard / Orders (Territorin) | | |
| 5 | Ratio of Policyholders' Liabilities to Shareholders' Funds | 1142 040/ | 1404.0006 |
| 3 | tatio or rolleyroners Elabities to Strateriolaers Parius | 1143.94% | 1491.98% |
| 6 | Growth rate of Shareholders' Funds *** | 47.70% | (40.00)0/ |
| Ü | Growth rate in Stateholders Fullus | 47.70% | (13.63)% |
| 7 | Detin of Cyrolya / (Definit) to Definith address! Lightlife. | 0.070 | 4.470(|
| , | Ratio of Surplus / (Deficit) to Policyholders' Liability (Surplus/(Deficit) as per Revenue account is Nil) | 0.37% | 1.17% |
| | (Surplus/(Delicit) as per Revenue account is Mil) | | |
| 8 | Change in Mat March (# 1990) | 075 405 | |
| ٥ | Change in Net Worth (₹ '000) | 875,185 | (289,589) |
| _ | Darfit office Tourist Tables | (4.3 mm) 64 | |
| 9 | Profit after Tax / Total Income | (11.77)% | (8.67)% |
| | Total Income = Total Income under Policyholders' Account (Excluding Contributions | | |
| | from Shareholders' Account) + Total Income under ShareHolders' Account | | |
| | | | |
| 10 | (Total Real Estate+ Loans) / Cash and invested assets | 0.21% | 0.13% |
| | | | |
| 11 | Total Investments / (Capital + Surplus) | 1197.89% | 1551.03% |
| | Note: Total Investments = Shareholders' Investments + Policyholders' investments + | | |
| | Assets held to cover Linked Liabilites | | |
| | | | |
| 12 | Total affiliated Investments / (Capital + Surplus) | NA | NA |
| | | | |

- New Business Premium includes Single Premium.
- ** Expenses of Management includes operating expenses, commission, Provision for Doubtful Debts and Bad Debts Written Off
- *** Shareholders' Funds = Share Capital (+) Reserves and Surplus (+) credit/(Debit) Fair value change account Debit balance in Profit and Loss Account(-) Debit balance in Revenue Account.







| Computation of Controlled fund as per the Balance Sheet | Computation of Cont | | 2017-18 | (Rs. In Crore 2016-17 |
|--|--|--|---|--|
| string 1,195,00 1, | | trolled fund as per the Balance | | |
| string 1,195,00 1, | Nalingholders Sund Hife Sund | Patr McMarcon and a constant and a second and a second | transfer to the street of the | |
| 1,05,00 | mannanian mannanian and and and an analysis of the state | | | the section of the second section of the section of the second section of the section o |
| Incompage 15.3.5 | Participating | | | |
| 153.35 150.00 150.35 150.00 150.35 150.00 150.35 150.00 150.35 150.00 150.35 150.00 150.35 1 | MANAGEMENT CONTROL OF THE PROPERTY OF THE PROP | S Section (SS 11 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - | w | 1,08 |
| ther (PI. Specity) ticipating dual Assurance | | | man a construction of the second contract contracts | |
| ticipating dual Assurance 442,02 Assurance 150,99 In Individual 4,60 dual Assurance 150,99 In Individual 4,60 dual Assurance 335,57 Superannualistion 335,57 Superannualistion 355,77 dual Assurance 577,65 Dual Assurance 577,65 Dual Assurance 6,005 dual Pension 18,35 Superannualistion 18,35 Superannualistion 18,35 Superannualistion 18,35 Superannualistion 18,35 Superannualistion 15,744 ther (PL Specify) 17,744 ther (PL | | | 153.35 | 17 |
| Assurance | Any other (Pl. Specify) | | | |
| Assurance 150.99 h Individual 4.60 d Accountable 150.99 h Individual 4.60 d Accountable 150.99 h Individual 4.60 d Accountable 150.99 d | Non-participating | *** ********************************** | | |
| th Individual | Individual Assurance | | | 3: |
| Accumulation 335.57 | Group Assurance | | | |
| Accumulation 335.57 of Superannuation 85.97 of Superannuation 85.97 of Superannuation 95.97 of Superan | Health Individual | | | |
| Superannuation SS.97 | Individual Annuity | | | 9/19/1 |
| dual Assurance 0.05 Assurance 0.05 Superannuation 18.35 Superannuation 19.05 Superannuation 1 | Group Accumulation | | | 22 |
| DASSurance 0.05 dual Persion 18.35 So Superannuation 1 O Cratuity 1 Intinued on account of non-payment of premium 57.44 there (Pl. Specify) 1 for Future Appropriation 33.48 Debetit/ fair value change account 3.27 Ider's Fund 3.20 Capital 1,737.82 splication Money pending Allotment 3.8 s. Surpluses 1.45 e Change 1.45 Total (B) 1,739.27 openses not written off (1,468.26) (Debit) from P&L A/c (1,468.26) Total (C) (1,468.26) archolders' funds (B-C) 271.01 ed Fund (Total (A+B+C)) 3371.22 Reconciliation of the Controlled Fund from Revenue and Profit & Loss Account i, Balance of Controlled Fund 2,921.19 low 992.29 insurance ceded (34.78) insurance ceded (34.78) onsurance ceded (34.78) insurance ceded< | Group Superannuation | | 85.97 | |
| DASSurance 0.05 dual Persion 18.35 So Superannuation 1 O Cratuity 1 Intinued on account of non-payment of premium 57.44 there (Pl. Specify) 1 for Future Appropriation 33.48 Debetit/ fair value change account 3.27 Ider's Fund 3.20 Capital 1,737.82 splication Money pending Allotment 3.8 s. Surpluses 1.45 e Change 1.45 Total (B) 1,739.27 openses not written off (1,468.26) (Debit) from P&L A/c (1,468.26) Total (C) (1,468.26) archolders' funds (B-C) 271.01 ed Fund (Total (A+B+C)) 3371.22 Reconciliation of the Controlled Fund from Revenue and Profit & Loss Account i, Balance of Controlled Fund 2,921.19 low 992.29 insurance ceded (34.78) insurance ceded (34.78) onsurance ceded (34.78) insurance ceded< | inked | | | |
| Superannuation 18.35 18. | Individual Assurance | | | 61 |
| Superannuation Suratury Sur | Group Assurance | | 0.05 | |
| Caracterity | Individual Pension | | 18.35 | |
| Internation of account of non-payment of premium 57,44 Inter (Pi Specify) Inter (Pi S | Group Superannuation | | | |
| ther (Pl. Specify) for Future Appropriation | Group Gratuity | | | To 1975 - Home case there was a series and |
| for Future Appropriation 33.48 Debit/ fair value change account 3.27) 3,100.21 iders' Fund 1,237.82 Capital 1,237.82 policization Money pending Allotment | Discontinued on account of non-payment of premium | | 57.44 | |
| Debity fair value change account 3,27 3,100.21 Ident | Any other (Pl. Specify) | | | |
| Iders' Fund | Funds for Future Appropriation | | 33.48 | 4 |
| Idea's Fund | redit/(Debit)/ fair value change account | | 3.27 | N. W. 1949 |
| Capital 1,737.82 optication Money pending Allotment 3 a Surpluses 1.45 te Change 1.45 Total (B) 1,739.27 openses not written off (L468.26) Total (C) (1,468.26) are holders' funds (B+C) 271.01 ed Fund (Total (A+B+C)) 3371.22 Reconciliation of the Controlled Fund from Revenue and Profit & Loss Account Balance of Controlled Fund 2,921.19 low 992.29 Income 992.29 Insurance ceded (34.78) Insurance ceded (34.78) <td>otal (A)</td> <td></td> <td>3,100.21</td> <td>2,73</td> | otal (A) | | 3,100.21 | 2,73 |
| pplication Money pending Allotment | hareholders' Fund | | | |
| S & Surpluses Ie Change 1.45 Total (B) 1,739.27 Inceptables 1,739.27 Inceptables 1,739.27 Inceptable 1,739.27 | aid up Capital | | 1,737.82 | 1,50 |
| Total (B) 1,739.27 Upenses not written off (Debit) from P&L A/c. (1,468.26) Total (C) (1,468.26) are cholders' funds (B+C) 271.01 ed Fund (Total (A+B+C)) 3371.22 Reconciliation of the Controlled Fund from Revenue and Profit & Loss Account Balance of Controlled Fund 2,921.19 ow In Income 992.29 Insurance ceded [34.78) Insurance ceded [35.78] Insurance ceded [| hare Application Money pending Allotment | | = | |
| Total (B) 1,739.27 | Reserves & Surpluses | | · | THE THE PERSON OF THE PERSON OF THE PERSON OF |
| Common C | air Value Change | | 1.45 | |
| Total (C) (1,468.26) Total Outgo Total Outg | Total (B) | | 1,739.27 | 1,50 |
| Total (C) (1,468.26) areholders' funds (B+C) 271.01 ed Fund (Total (A+B+C)) 3371.22 | Misc. expenses not written off | | | |
| areholders' funds (B+C) 271.01 ed Fund (Total (A+B+C)) 3371.22 Reconciliation of the Controlled Fund from Revenue and Profit & Loss Account Reconciliation of the Controlled Fund 2,921.19 Town Reconciliation of the Controlled Fund From Revenue and Profit & Loss Account Reconciliation of the Controlled Fund 7,921.19 Town Reconciliation of the Controlled Fund From Revenue and Profit & Loss Account Reconciliation of Lasting 992.29 Indication 992.29 Indication 992.29 Indication 9957.52 Indication 957.52 Indication 957.52 Indication 957.52 Indication 957.52 Indication 957.52 Indication 957.53 Indication 957.53 Indication 957.63 Indicatio | redit / (Debit) from P&L A/c. | | (1,468.26) | (1,32 |
| Reconciliation of the Controlled Fund from Revenue and Profit & Loss Account | Total (C) | | (1,468.26) | (1,32 |
| Reconciliation of the Controlled Fund from Revenue and Profit & Loss Account Balance of Controlled Fund Q.921.19 Tow Total Outgo Reconciliation of the Controlled Fund Fund From Revenue and Profit & Loss Account Q.921.19 | otal shareholders' funds (B+C) | | 271.01 | 18 |
| Balance of Controlled Fund 2,921.19 low | ontrolled Fund (Total (A+B+C)) | | 3371.22 | 297 |
| Balance of Controlled Fund 2,921.19 low | | | | |
| In Income 992.29 Insurance ceded (34.78) Infurm 957.52 ent Income 233.32 come 233.32 come 2.43 ansferred from Shareholders' Accounts 162.49 come 1,355.76 tgo effits paid (Net) 404.36 erim Bonus Paid 0.46 anage in Valuation of Liability 357.48 Inmission 33.08 erating Expenses 541.89 Invice Tax on ULIP 4.55 D & BD Written off 2.15 ss on sale of FA 0.31 ovision for Taxation FBT LT. Total Outgo 1,344.28 of the Policyholders' Fund 11.48 Insferred to Shareholders' Account 4.56 In Policyholders' Account 4.56 In Policyholders' Account | | | | |
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| Insurance ceded (34.78) Influm 957.52 Ent Income 233.32 Come 2.43 Ansferred from Shareholders' Accounts 162.49 Come 1,355.76 Itgo Effits paid (Net) 404.36 Entire Bonus Paid 0.46 Anage in Valuation of Liability 357.48 Immission 33.08 Entating Expenses 541.89 Entating Expe | *************************************** | f Fund from Revenue and Profi | | 2,56 |
| ### ### ### ### ### ### ### ### ### ## | Opening Balance of Controlled Fund | d Fund from Revenue and Profit | | 2,66 |
| ent Income 233.32 come 2.43 ansferred from Shareholders' Accounts 162.49 come 1,355.76 tgo effits paid (Net) 404.36 erim Bonus Paid 0.46 ange in Valuation of Liability 357.48 mmission 33.08 erating Expenses 541.89 rvice Tax on ULIP 4.55 D & BD Written off 2.15 ass on sale of FA 0.31 ovision for Taxation FBT LT. Total Outgo 1,344.28 of the Policyholders' Fund 11.48 nsferred to Shareholders' Account 4.56 vin Policyholders' account | Opening Balance of Controlled Fund kdd: Inflow | d Fund from Revenue and Profit | 2,921.19 | |
| come 2.43 ansferred from Shareholders' Accounts 162.49 come 1,355.76 tgo 404.36 erist paid (Net) 404.36 erist Bonus Paid 0.46 ange in Valuation of Liability 357.48 mmission 33.08 erating Expenses 541.89 vice Tax on ULIP 4.55 D & BD Written off 2.15 ss on sale of FA 0.31 ovision for Taxation 0.31 FBT I.T. Total Outgo 1,344.28 of the Policyholders' Fund 11.48 nsferred to Shareholders' Account 4.56 | Opening Balance of Controlled Fund kdd: Inflow ncome | d Fund from Revenue and Profit | 2,921.19 992.29 | 73 |
| come 2.43 ansferred from Shareholders' Accounts 162.49 come 1,355.76 tgo 404.36 erist paid (Net) 404.36 erist Bonus Paid 0.46 ange in Valuation of Liability 357.48 mmission 33.08 erating Expenses 541.89 vice Tax on ULIP 4.55 D & BD Written off 2.15 ss on sale of FA 0.31 ovision for Taxation | Opening Balance of Controlled Fund kdd: Inflow ncome Fremium Income | d Fund from Revenue and Profit | 2,921.19 992.29 {34.78} | 73 (3 |
| ansferred from Shareholders' Accounts tome 1,355.76 tgo efits paid (Net) 404.36 erim Bonus Paid 0.46 ange in Valuation of Liability 357.48 mmission 33.08 erating Expenses 541.89 rvice Tax on ULIP 4.55 D & BD Written off 2.15 ss on sale of FA 0.31 ovision for Taxation FBT LT. Total Outgo 1,344.28 of the Policyholders' Fund 11.48 nsferred to Shareholders' Account 4.56 vin Policyholders' account | Opening Balance of Controlled Fund kdd: Inflow ncome Premium Income ess: Reinsurance ceded | d Fund from Revenue and Profit | 2,921.19 992.29 {34.78} 957.52 | 73 (3 70 |
| come 1,355.76 tgo 404.36 erits paid (Net) 404.36 erim Bonus Paid 0.46 ange in Valuation of Liability 357.48 mmission 33.08 erating Expenses 541.89 rvice Tax on ULIP 4.55 D & BD Written off 2.15 ss on sale of FA 0.31 ovision for Taxation 681 EBT 1.7. I.T. Total Outgo 1,344.28 of the Policyholders' Fund 11.48 nsferred to Shareholders' Account 4.56 | Opening Balance of Controlled Fund Add: Inflow Income Premium Income | d Fund from Revenue and Profit | 2,921.19 992.29 {34.78} 957.52 233.32 | 73 (3 70 26 |
| tgo efits paid (Net) 404.36 erim Bonus Paid 0.46 ange in Valuation of Liability 357.48 mmission 33.08 erating Expenses 541.89 rvice Tax on ULIP 4.55 D & BD Written off 2.15 ss on sale of FA 0.31 ovision for Taxation FBT LT. Total Outgo 1,344.28 of the Policyholders' Fund 11.48 nsferred to Shareholders' Account 4.56 vin Policyholders' account | Opening Balance of Controlled Fund Add: Inflow Income Premium Income | I Fund from Revenue and Profit | 992.29 {34.78} 957.52 233.32 2.43 | 73 (3 70 26 |
| efits paid (Net) 404.36 erim Bonus Paid 0.46 ange in Valuation of Liability 357.48 mmission 33.08 erating Expenses 541.89 rvice Tax on ULIP 4.55 D & BD Written off 2.15 ss on sale of FA 0.31 ovision for Taxation FBT LT. Total Outgo 1,344.28 of the Policyholders' Fund 11.48 nsferred to Shareholders' Account 4.56 vin Policyholders' account | Opening Balance of Controlled Fund Add: Inflow Income Premium Income | I Fund from Revenue and Profit | 992.29 {34.78} 957.52 233.32 2.43 162.49 | 73 (3 70 26 |
| erim Bonus Paid 0.46 ange in Valuation of Liability 357.48 mmission 33.08 erating Expenses 541.89 rvice Tax on ULIP 4.55 D & BD Written off 2.15 ss on sale of FA 0.31 ovision for Taxation 0.31 FBT 1.7. LT. Total Outgo 1,344.28 of the Policyholders' Fund 11.48 nsferred to Shareholders' Account 4.56 | Opening Balance of Controlled Fund Add: Inflow Income Premium Income | I Fund from Revenue and Profit | 992.29 {34.78} 957.52 233.32 2.43 162.49 | 73 (3 70 26 |
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| ###################################### | Opening Balance of Controlled Fund Add: Inflow Income Premium Income Inc | d Fund from Revenue and Profit | 992.29 {34.78} 957.52 233.32 2.43 162.49 1,355.76 | 73 (3 70 26 10 1,08 |
| Berating Expenses 541.89 Evice Tax on ULIP 4.55 D & BD Written off 2.15 SS on sale of FA 0.31 ovision for Taxation FBT LT. Total Outgo 1,344.28 of the Policyholders' Fund 11.48 nsferred to Shareholders' Account 4.56 | Opening Balance of Controlled Fund Add: Inflow Income Premium Income Inc | d Fund from Revenue and Profit | 992.29 {34.78} 957.52 233.32 2.43 162.49 1,355.76 404.36 0.46 | 73 (3 70 26 10 1,08 |
| Vice Tax on ULIP | Opening Balance of Controlled Fund Add: Inflow Income Premium Income ess: Reinsurance ceded let Premium Investment Income Other Income Funds transferred from Shareholders' Accounts Total Income ess: Outgo (i) Benefits paid (Net) (ii) Interim Bonus Paid (iii) Change in Valuation of Liability | d Fund from Revenue and Profit | 2,921.19 992.29 {34.78} 957.52 233.32 2.43 162.49 1,355.76 404.36 0.46 357.48 | 73 (3 70 26 10 1,08 |
| D & BD Written off 2.15 ss on sale of FA 0.31 ovision for Taxation FBT I.T. Total Outgo 1,344.28 of the Policyholders' Fund 11.48 nsferred to Shareholders' Account 4.56 vin Policyholders' account | Opening Balance of Controlled Fund Add: Inflow Income Premium Income ess: Reinsurance ceded let Premium Investment Income Other Income Funds transferred from Shareholders' Accounts Total Income ess: Outgo (i) Benefits paid (Net) (ii) Interim Bonus Paid (iii) Change in Valuation of Liability (iv) Commission | d Fund from Revenue and Profit | 2,921.19 992.29 {34.78} 957.52 233.32 2.43 162.49 1,355.76 404.36 0.46 357.48 33.08 | 73 (3 70 26 10 1,08 40 |
| SS on sale of FA 0,31 | Opening Balance of Controlled Fund Add: Inflow Income Premium Income Press: Reinsurance ceded Let Premium Investment Income Other Income Indistransferred from Shareholders' Accounts Total Income Less: Outgo (i) Benefits paid (Net) (ii) Interim Bonus Paid (iii) Change in Valuation of Liability (iv) Commission (v) Operating Expenses | d Fund from Revenue and Profit | 2,921.19 992.29 {34.78} 957.52 233.32 2.43 162.49 1,355.76 404.36 0.46 357.48 33.08 541.89 | 73 (3 70 26 10 1,08 40 24 3 |
| ovision for Taxation FBT I.T. Total Outgo 1,344.28 of the Policyholders' Fund 11.48 nsferred to Shareholders' Account 4.56 vin Policyholders' account | Opening Balance of Controlled Fund Add: Inflow Income Premium Income Press: Reinsurance ceded Let Premium Investment Income Other Income Indistransferred from Shareholders' Accounts Total Income Less: Outgo (i) Benefits paid (Net) (ii) Interim Bonus Paid (iii) Change in Valuation of Liability (iv) Commission (v) Operating Expenses (vi) Service Tax on ULIP | d Fund from Revenue and Profit | 2,921.19 992.29 {34.78} 957.52 233.32 2.43 162.49 1,355.76 404.36 0.46 357.48 33.08 541.89 4.55 | 73 (3 70 26 10 1,08 40 24 3 3 |
| Total Outgo 1,344.28 of the Policyholders' Fund 11.48 nsferred to Shareholders' Account 4.56 vin Policyholders' account | Opening Balance of Controlled Fund Add: Inflow Income Premium Income Press: Reinsurance ceded Let Premium Investment Income Other Income Indistransferred from Shareholders' Accounts Total Income Less: Outgo (i) Benefits paid (Net) (ii) Interim Bonus Paid (iii) Change in Valuation of Liability (iv) Commission (v) Operating Expenses (vi) Service Tax on ULIP (vii) PBD & BD Written off | d Fund from Revenue and Profit | 2,921.19 992.29 {34.78} 957.52 233.32 2.43 162.49 1,355.76 404.36 0.46 357.48 33.08 541.89 4.55 2.15 | 73 (3 70 26 10 1,08 40 24 3 3 |
| Total Outgo 1,344.28 of the Policyholders' Fund 11.48 nsferred to Shareholders' Account 4.56 vin Policyholders' account | Opening Balance of Controlled Fund Add: Inflow Income Premium Income Pers: Reinsurance ceded Let Premium Investment Income Other Income Indistransferred from Shareholders' Accounts Total Income Less: Outgo (i) Benefits paid (Net) (ii) Interim Bonus Paid (iii) Change in Valuation of Liability (iv) Commission (v) Operating Expenses (vi) Service Tax on ULIP (vii) PBD & BD Written off (viii) Loss on sale of FA | d Fund from Revenue and Profit | 2,921.19 992.29 {34.78} 957.52 233.32 2.43 162.49 1,355.76 404.36 0.46 357.48 33.08 541.89 4.55 2.15 | 73 (3 70 26 10 1,08 40 24 3 36 |
| Total Outgo 1,344.28 of the Policyholders' Fund 11.48 nsferred to Shareholders' Account 4.56 vin Policyholders' account | Opening Balance of Controlled Fund Add: Inflow Income Premium Income Press: Reinsurance ceded Let Premium Investment Income Other Income Indistransferred from Shareholders' Accounts Otal Income Less: Outgo (i) Benefits paid (Net) (ii) Interim Bonus Paid (iii) Change in Valuation of Liability (iv) Commission (v) Operating Expenses (vi) Service Tax on ULIP (vii) PBD & BD Written off (viii) Loss on sale of FA (vii) Provision for Taxation | d Fund from Revenue and Profit | 2,921.19 992.29 {34.78} 957.52 233.32 2.43 162.49 1,355.76 404.36 0.46 357.48 33.08 541.89 4.55 2.15 | 73 (3 70 26 10 1,08 40 24 3 36 |
| of the Policyholders' Fund 11.48 nsferred to Shareholders' Account 4.56 v in Policyholders' account | Opening Balance of Controlled Fund Indicated: Inflow Income Inco | d Fund from Revenue and Profit | 2,921.19 992.29 {34.78} 957.52 233.32 2.43 162.49 1,355.76 404.36 0.46 357.48 33.08 541.89 4.55 2.15 | 73 (3 70 26 10 1,08 40 24 3 36 |
| nsferred to Shareholders' Account 4.56 v in Policyholders' account | Opening Balance of Controlled Fund Add: Inflow Income Premium Income Press: Reinsurance ceded Let Premium Investment Income Other Income Indistransferred from Shareholders' Accounts Otal Income Less: Outgo (i) Benefits paid (Net) (ii) Interim Bonus Paid (iii) Change in Valuation of Liability (iv) Commission (v) Operating Expenses (vi) Service Tax on ULIP (vii) PBD & BD Written off (viii) Loss on sale of FA (vii) Provision for Taxation | d Fund from Revenue and Profit | 2,921.19 992.29 {34.78} 957.52 233.32 2.43 162.49 1,355.76 404.36 0.46 357.48 33.08 541.89 4.55 2.15 | 73 (3 70 26 10 1,08 40 24 3 36 |
| y in Policyholders' account | Opening Balance of Controlled Fund Indicated: Inflow Income Inco | | 2,921.19 992.29 {34.78} 957.52 233.32 2.43 162.49 1,355.76 404.36 0.46 357.48 33.08 541.89 4.55 2.15 0.31 | 73 (3 70 26 10 1,08 40 24 3 3 |
| | Opening Balance of Controlled Fund Indicated: Inflow Income Inco | | 2,921.19 992.29 (34.78) 957.52 233.32 2.43 162.49 1,355.76 404.36 0.46 357.48 33.08 541.89 4.55 2.15 0.31 | 73 (3 70 26 |
| t income in Shareholders' Fund (143.35) | Opening Balance of Controlled Fund Indicated: Inflow Income Inco | | 2,921.19 992.29 (34.78) 957.52 233.32 2.43 162.49 1,355.76 404.36 0.46 357.48 33.08 541.89 4.55 2.15 0.31 | 73 (3 70 26 10 1,08 40 24 3 3 36 |
| | Opening Balance of Controlled Fund Add: Inflow Income Premium Income Press: Reinsurance ceded Let Premium Investment Income Other Income Inc | | 2,921.19 992.29 (34.78) 957.52 233.32 2.43 162.49 1,355.76 404.36 0.46 357.48 33.08 541.89 4.55 2.15 0.31 | 73 (3 70 26 10 1,08 40 24 3 3 36 |
| low / Outflow (136.44) | Opening Balance of Controlled Fund Indicated: Inflow Income Inco | | 2,921.19 992.29 (34.78) 957.52 233.32 2.43 162.49 1,355.76 404.36 0.46 357.48 33.08 541.89 4.55 2.15 0.31 1,344.28 11.48 4.56 | 73 (3 70 26 10 1,08 40 24 3 36 |
| the following of the contract | Opening Balance of Controlled Fund Add: Inflow Income Premium Income Pers: Reinsurance ceded Let Premium Investment Income Other Inco | | 2,921.19 992.29 (34.78) 957.52 233.32 2.43 162.49 1,355.76 404.36 0.46 357.48 33.08 541.89 4.55 2.15 0.31 1,344.28 11.48 4.56 | 73 (3 70 26 10 1,08 40 24 3 3 36 |
| The second secon | Opening Balance of Controlled Fund Add: Inflow Income Premium Income Pers: Reinsurance ceded Let Premium Investment Income Other Inco | | 2,921.19 992.29 (34.78) 957.52 233.32 2.43 162.49 1,355.76 404.36 0.46 357.48 33.08 541.89 4.55 2.15 0.31 1,344.28 11.48 4.56 (143.35) (136.44) | 73 (3 70 26 10 1,08 40 24 3 3 36 |
| The second secon | Opening Balance of Controlled Fund Indicated: Inflow Income Iteration | | 2,921.19 992.29 (34.78) 957.52 233.32 2.43 162.49 1,355.76 404.36 0.46 357.48 33.08 541.89 4.55 2.15 0.31 1,344.28 11.48 4.56 (143.35) (136.44) 357.48 | 73 (3 70 26 10 1,08 40 24 3 3 36 |
| | Opening Balance of Controlled Fund Indic: Inflow Income Irremium Income Irremium Income Inco | | 2,921.19 992.29 (34.78) 957.52 233.32 2.43 162.49 1,355.76 404.36 0.46 357.48 33.08 541.89 4.55 2.15 0.31 1,344.28 11.48 4.56 (143.35) (136.44) 357.48 230.37 | 73 (3 70 26 10 1,08 40 24 3 3 36 |
| reserves per masses of the contract of the con | Opening Balance of Controlled Fund Indicated: Inflow Income Iteration | Total Outgo | 2,921.19 992.29 (34.78) 957.52 233.32 2.43 162.49 1,355.76 404.36 0.46 357.48 33.08 541.89 4.55 2.15 0.31 1,344.28 11.48 4.56 (143.35) (136.44) 357.48 230.37 (1.39) | 73 (3 70 26 10 1,08 40 24 3 3 36 |
| | Opening Balance of Controlled Fund Indicated: Inflow Income Iteration | | 2,921.19 992.29 (34.78) 957.52 233.32 2.43 162.49 1,355.76 404.36 0.46 357.48 33.08 541.89 4.55 2.15 0.31 1,344.28 11.48 4.56 (143.35) (136.44) 357.48 230.37 | |

MUMBAI STORY

MUNIBAI CHITALE & MUNIBAI Cherred Accounts

OF CO. CO.

| 3 Reconciliation with Shareholders' a | ind Policyholders' Fund | |
|---|--|--|
| Policyholders' Funds | The second secon | |
| .1 Policyholders' Funds - Traditional-PAR and NON-PAR | The second secon | |
| Opening Balance of the Policyholders' Fund | 2,053.13 | 1,767.50 |
| Add: Surplus of the Revenue Account | The second section of the sect | |
| Add: change in valuation Liabilities | 398.13 | 285.63 |
| Total | 2,451.26 | 2,053.13 |
| As per Balance Sheet | 2,451.26 | 2,053.13 |
| Difference, if any | —————————————————————————————————————— | |
| .2 Policyholders' Funds - Linked | CONTRACTOR OF THE CONTRACTOR O | 9 9 4 |
| Opening Balance of the Policyholders' Fund | 652.84 | 692.02 |
| Add: Surplus of the Revenue Account | | |
| Add: change in valuation Liabilities | (40.64) | (39.18 |
| Total | 612.20 | 652.84 |
| As per Balance Sheet | 612.20 | 652.84 |
| Difference, if any | # | ************************************** |
| Shareholders' Funds | A CALL COLOR TO THE COLOR TO TH | |
| Opening Balance of Shareholders' Fund | 183.49 | 212.45 |
| Add: net income of Shareholders' account (P&L) | (143.35) | (87.01 |
| Add: Infusion of Capital | 230.37 | 55.45 |
| Add: Credit/(Debit) Fair Value Change Account (Net) | 0.50 | 2.60 |
| Closing Balance of the Shareholders" fund | 271.01 | 183.49 |
| As per Balance Sheet | 271.01 | 183.49 |
| Difference (Due to Fair Value Change) | * | * |







€ Co. (1)

Future Generali India Life Insurance Company Limited IRDA Registration No: 133

Date of Registration: 4th September 2007

Management Report

In accordance with the Insurance Regulatory and Development Authority (Preparation of financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002, with respect to the operation of the company for the year ended March 31, 2018, the Management of the Company confirms, certifies and declares as below:

1. Certificate of Registration

The Certificate of Registration granted by the Insurance Regulatory and Development Authority of India to enable the Company to transact life insurance business continues to stand valid as at March 31, 2018. As per the circular reference number IRDA/F&A/CIR/GLD/062/04/2015 dated April 07, 2015 read with Section 3A of the Insurance Laws (Amendment) Act 2015, the Authority has removed the process of annual renewal of Certificate of Registration by insurers required under Section 3 of the Insurance Act 1938.

The Certificate of Registration renewed in 2014 shall continue to be in force from April 01, 2016 subject to the provision of Section 3A of the Insurance Laws (Amendment) Act 2015 read with Section 3 of the Insurance Act, 1938.

2. Statutory Dues

All relevant statutory dues payable by the Company for the year ended March 31, 2018 have been generally deposited on time as on the date of this Report.

3. Shareholding Pattern

The Company's shareholding pattern is in accordance with the requirements of the Insurance Act, 1938 and the Insurance Regulatory and Development Authority (Registration of Indian Insurance Companies) Regulations, 2000.

4. Investment of Funds

Investment of funds is done prudently and in a disciplined and structured manner and as per the extant regulatory guidelines. This department follows the prudent portfolio management processes with the foucs is to build long-term quality portfolios which will generate steady returns for our customers. The portfolio is invested in top paper with 75-100% investement in Government Securities & AAA-rated papers for in Fixed Income funds portfolios and 70-100%

investment in Nifty stocks for Equity funds portfolios and that the management has not directly or indirectly invested outside India the funds of the holders of policies issued in India. Your company strives to employ industry best practices, processes and standards and generated a stable investment performance over medium to long term without compromising the portfolio quality.

5. Solvency Margin

The Company has adequate assets to cover both its liabilities and the minimum solvency margin as stipulated in Section 64 VA of the Insurance Act, 1938 as amended from time to time and as per IRDAI (Assets, Liabilities and Solvency Margin of Life insurance) Regulations, 2016 issued by IRDAI.

6. Valuation of Assets

We certify that the values of all the assets have been reviewed on the date of the Balance Sheet and to the best of our knowledge and belief the amounts reflected in the Balance Sheet are shown in the aggregate at amounts not exceeding their realizable or market value under the several headings, "Loans", "Investments", "Agents balances", "Outstanding Premium", "Interest, Dividend and Rents outstanding", "Interest, Dividends and Rents accruing but not due", "Amount due from other persons or Bodies carrying on insurance business", "Sundry Debtors", "Bills Receivable", "Cash" and the several items specified under "Other Accounts" except in the case of fixed income securities held in the Shareholders' account are carries at amortized cost.

7. Application of Life Insurance Funds

We certify that no part of the life insurance fund has been directly or indirectly applied in contravention of the Insurance Act, 1938 (4 of 1938) relating to the application and investment of life insurance fund.

8. Risk Minimisation Strategies

Underwriting procedures have been enhanced and rules have been structured to enable the Company to strike a balance between mitigating risk, ensuring control and providing better service. The key risks affecting the operations of the company are underwriting and investment risks. The underwriting risk is managed by adopting prudent underwriting policies and procedures. The Company seeks to reduce its risk exposure by reinsuring certain levels of risks with re-insurers.

The Investment Philosophy of the company is Safety, Liquidity and Sustainable Return. The Company has a prudent Policy for Asset Liability Management approved by the Board and reviewed at a yearly interval or earlier. It lays down guidelines for monitoring and managing Investment risks encompassing Asset Liability Management Risk, Liquidity Risk, Credit Risk and Market Risk.

9. Operations in other Countries

The Company does not have any operation outside India, hence there are no exposures to either other country risks or currency fluctuation risks.

10. Ageing of Claims

Claims are settled on the receipt of all relevant papers. Where clarification/documents are pending, follow up activities are undertaken

Claims registered and not settled are as follows:

(In Lakhs)

| | | | | (|
|---------------------|------------------------------|------------------------------------|----------------------------|-------------------------------|
| Period | No of Claims (Individual) | Amount Involved (Individual) | No of Claims (Group) | Amount Involved (Group) |
| 30 days | 7 | 90 | 11 | 163 |
| 30 days to 6 Months | 12 | 137 | 23 | 336 |
| 6 Months to 1 year | - | - | 3 | 53 |
| 1 year to 5 years | _ | - | 7 | 190 |
| 5 years and above | - | - | _ | - |

Ageing of claims indicating the trends in average claim settlement time (i.e. the average time required between intimation of claim till decision of claim):

| Average claim settlement time in | 2017-18 | 2016-17 | 2015 - 16 | 2014 - 15 | 2013 - 14 | 2012 - 13 |
|----------------------------------|---------|---------|-----------|-----------|--------------|--------------|
| days | 32 | 22.31 | 29.97 | 51.33 | 43.01 | 40.56 |

Details of a number of claims intimated, disposed of and pending with details of duration:

| Particulars | Individual | Group |
|-----------------------------|------------|-------|
| Opening as on 01-Apr-17 | 17 | 75 |
| Intimated during the year | 1274 | 784 |
| Disposed of during the year | 1272 | 815 |
| Pending as on 31-Mar-2018 | 19 | 44 |

The company has implemented claims system in this financial year to achieve excellence in service to the customers. The new system enable automated claim communications, instant claims acknowledgement and SMS communication with claimants at every step.

11. Valuation of Investments

Investments are made in accordance with the Insurance Act, 1938 as amended by the Insurance Laws (Amendment Act), 2015, the Insurance Regulatory and Development Authority (Investment) Regulations, 2016, Investment Policy of the Company and various circulars/notifications issued by the IRDAI from time to time.

Investments are recorded on the trade date at cost, which includes brokerage, statutory levies, if any and excludes interest paid, if any, on Purchase.

Bonus entitlements are recognised as investments on the 'ex-bonus date'. Right entitlements are recognised as investments on the 'ex-rights date'.

Classification

Investments intended to be held for a period of less than twelve months or those maturing within twelve months from the Balance Sheet Date are classified as "Short Term Investments". Investments other than short term are classified as "Long Term Investments".

Valuation - Shareholders' investments and Non-Linked Policyholders' investments

Debt securities including government securities are considered as "held to maturity" and are stated at amortized cost.

The premium or discount, which is paid or availed respectively, at the time of purchase of a fixed income security, is amortized over the life of the instrument on Constant Yield basis.

Fixed deposits are valued at cost till the date of maturity.

Investments in mutual funds are stated at previous day's Net Asset Value (NAV) per unit.

Listed equity securities and ETFs are measured at fair value on the balance sheet date. For the purpose of determining fair value, these are valued at last quoted closing price on the NSE and in case the equity shares are not listed or traded on NSE then they are valued on the last quoted closing price on the BSE. Unlisted equity securities are measured at historic cost. Reverse Repo is valued at cost. In respect of investment in equity shares, ETFs and mutual funds, the corresponding unrealized investment gain or losses are reported in the Balance Sheet under "Fair Value Change Account". In case of diminution, other than temporary, in the market value of investments as on the Balance Sheet date, the amount of diminution is recognised as an expense in the Revenue/Profit and Loss Account as the case may be.

All assets where the interest and/ or installment of principal repayment remain overdue for more than 90 days at the Balance Sheet date are classified as Non-Performing Assets (NPA).

Valuation - Linked Business

Government Securities and other Debt Securities with remaining maturity more than 182 days are valued based on market value obtained from Fixed Income Money Market & Derivatives Association of India ('FIMMDA') and CRISIL Bond Valuer respectively. Government and other debt securities with remaining maturity of up to 182 days are valued at amortized cost spread uniformly over the remaining life of the securities.

Listed equity securities and ETFs are measured at fair value on the Balance Sheet date. For the purpose of determining fair value, these are valued at last quoted closing price on the NSE and in case the equity shares are not listed or traded on NSE then they are valued on the last quoted closing price on the BSE. Unrealized gain or losses are recognised in the scheme's Revenue account. Reverse Repo is valued at cost

Fixed Deposits are valued at cost till the date of maturity.

Mutual fund units are valued at previous day's Net Asset Value per unit.

All assets where the interest and/ or installment of principal repayment remain overdue for more than 90 days at the Balance Sheet date are classified as Non-Performing Assets (NPA).

Transfer of Investments from Shareholders' fund to Policyholders'

Transfer of investments, other than debt securities as and when made from the Shareholders' fund to the Policyholders' fund to meet the deficit in the Policyholders' account are made at the cost price or market price, whichever is lower.

Transfer of debt securities, from Shareholders' fund to policyholders' fund are made at the net amortized cost and market value on the date of transfer, whichever is lower.

No transfer of investments is made between non linked Policyholder's funds.

Purchase and sale transactions between unit linked funds

The purchase and sale of investments between unit linked funds is accounted for at the prevailing market price on the date of purchase or sale of investments.

In case of debt securities, if prevailing market price of any securities is not available on the date of transfer of investments, then the last available price is considered.

12. Review of Asset Quality and Performance of Investment.

All investments as at the year end are performing investments. The company invests largely in high credit quality instruments, like Government of India bonds and AAA-rated papers.

13. Management's Responsibility Statement

The financial statements of Future Generali India Life Insurance Company Limited and the information disclosed in this report are the responsibility of the Company's Management and have been reviewed and approved by the Board of Directors.

Further:

- (a) In the preparation of the annual accounts, the applicable accounting standards, principles and policies have been followed along with proper explanation relating to material departures;
- (b) The Management has adopted such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit and loss of the company for that year;

- (c) The Management has taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Insurance Act, 1938 and the Companies Act, 2013, for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- (d) The Managment has prepared the annual accounts on a going concern basis;
- (e) The Management has ensured that an internal audit system commensurate with the size and nature of the business exists and is operating effectively.

14. Schedule of Payments made to individuals, firms, companies and organizations in which the Directors are interested.

| Sr. No. | Dir | in which ector is erested | Name of the Director | Interested as | Nature of Payment | Amount of payment during the financial year (in Lakhs) |
|------------|-----------|---------------------------------|-------------------------|------------------|-------------------|--|
| 1. | Future | Enterprises | Mr. Kishore Biyani | Director | Claims Paid | 165 |
| | Limited | (Formerly | | | | |
| | known | as Future | | | | |
| | Retail Li | mited) | | | | |

For and on behalf of the Board of Directors

Managing Director

& CEO

Director

Appointed Actuary

EVP - Legal & Compliance and

L. Somethy

Company Secretary

Place: Mumbai Date: May 12, 2018