

Monthly Coverage Dossier

April 2020

Future Generali India Life Insurance Company Limited



SR NO.	OVERVIEW OF ACTIVITIES	KEY PUBLICATIONS
1	Press release: FGILI sets up helpdesk to settle claims from COVID-19 amidst lockdown	UNIBusiness Fortnight
2	Interview Mr. Munish Sharda	The Hindu Business Line (Print & Online)
3	Authored article: Mr. G.N. Bajpai	Dainik Jagran
4	Crisis management:	Dainik Jagran
	Industry participation:	
5	Ms. Jyoti Vaswani on RBI repo rate cut	The Financial Express (Online)
	Ms. Ruchira Bhardwaja	TJinsite magazine (Online & Print)Banking Frontier magazine



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SR NO	Publication	Headline	Date	Coverage appeared
	Press Release – IRDAI_ FGILI sets Helpdesk			
1	UNI	FGILI sets up helpdesk to settle claims from COVID-19 amidst lockdown	14 th April 2020	Online
2	NewsHunterz	FGILI sets up helpdesk to settle claims from COVID-19 amidst lockdown	14 th April 2020	Online
3	Business Fortnight	IRDAI Covi-19 preparedness by Future Generali India Life Insurance Company Limited	17 th April 2020	Online
		Interview_ Munish Sharda		
1	The Hindu Business Line	We expect more customers to embrace insurance as a necessity: Munish Sharda	17th April, 2020	Online
2	The Hindu Business Line	We expect more customers to embrace insurance as a necessity: Munish Sharda	18th April, 2020	Print
		Authored Article_ G. N. Bajpai		
1	Dainik Jagran	How to overcome the economy crisis	17 th April, 2020	Print
		Crisis Management		
1	Dainik Jagran	Private insurance companies also provides death claim on Covid-19	7 th April, 2020	Print
		Industry Participation		
	9	Spokesperson – Jyoti Vaswani		
1	The Financial Express	RBI Governor Live: Shaktikanta Das cuts reverse repo; pumps In money, liquidity; eases rules for banks, NBFCs	17 th April, 2020	Online
2	SiliconCityNews	RBI repo rate cut comment by industry experts – LIC HFL & Future Generali India Life Insurance Company Ltd (FGILI)	17 th April, 2020	Online
3	CityAirNews	Industry reactions to announcements made by RBI	17 th April, 2020	Online
4	Business Fortnight	RBI repo rate cut comment by industry expert	17 th April 2020	Online
5	Top News	Comments on RBI decisions for Indian Economy by Jyoti Vaswani, Future Generali	18 th April 2020	Online
Spokesperson – Ruchira Bhardwaja				
1	Tjinsite	COVID-19 Pandemic: It's a rough road ahead but India Inc. remain positive about hiring post-lockdown	April 2020	Online
2	Tjinsite	COVID-19 Pandemic: It's a rough road ahead but India Inc. remain positive about hiring post-lockdown	April 2020	Print
3	Banking Frontier	COVID-19 Pandemic: It's a rough road ahead but India Inc. remain positive about hiring post-lockdown	April 2020	Print



Press Release



Date	14 April 2020
Publication	UNI
Headline	Future Generali India Life Insurance sets up helpdesk to settle claims from COVID-19 amidst lockdown
Link	http://www.uniindia.com/future-generali-india-life-insurance-sets-up-helpdesk-to-settle-claims-from-covid-19-amidst-lockdown/south/news/1954978.html





Date	14 April 2020
Publication	NewsHunterz
Headline	Future Generali India Life Insurance sets up helpdesk to settle claims from COVID- 19 amidst lockdown
Link	https://newzhunters.wordpress.com/2020/04/14/future-generali-india-life-insurance-sets-up-helpdesk-to-settle-claims-from-covid-19-amidst-lockdown/

NEWZHUNTERS



FUTURE GENERALI INDIA LIFE INSURANCE SETS UP HELPDESK TO SETTLE CLAIMS FROM COVID-19 AMIDST LOCKDOWN

Posted on April 14, 2020 by Sai Jatin

Future Generali India Life Insurance sets up helpdesk to settle claims from COVID-19 amidst Lockdown

Bengaluru, April 14, 2020: Many people have recently succumbed to the growing coronavirus epidemic. To ensure hassle-free claim settlement to the nominees of the insured, Future Generali India Life Insurance company limited has set up a helpdesk amidst the lockdown that has now been extended up to May 3, 2020. Easing Claim Settlement

A help desk has been set up to expedite the claim settlement process, especially, for deaths resulting from COVID-19. The claim intimation may be sent to

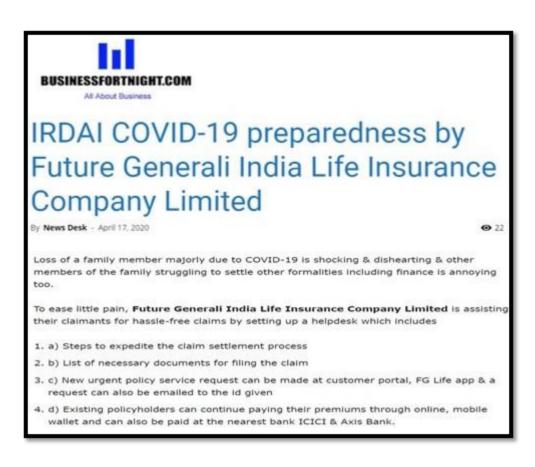
The nearest branch office of the insurance company in the event of it being operational. Since all branches are not functioning owing to lockdown guidelines, the insurance claimant can email a copy of the claim to

care@futuregenerali.in/claims.support@futuregenerali.in with the following subject line 'COVID-19 Claim for Policy No. xxxxxxxxx along with scanned copies of the necessary documents.

For a better understanding of the claim settlement process during the lockdown period, claimants may call on the company's toll-free customer service helpline number 1800-102-2355 any time from 8 am to 8 pm between Monday and Saturday. Claim intimation can also be registered by logging on to the company's website https://life.futuregenerali.in/claims/make-a-claim. Keep scanned copies of the



Date	17 April 2020
Publication	Business Fortnight
Headline	IRDAI Covi-19 preparedness by Future Generali India Life Insurance Company
	Limited
Link	https://businessfortnight.com/irdai-covid-19-preparedness-by-future-generali-india-
	life-insurance-company-limited/





Interview Mr. Munish Sharda



Date	17 April 2020
Publication	The Hindu Business Line
Headline	We expect more customers to embrace insurance as a necessity: Munish Sharda
Link	https://www.thehindubusinessline.com/premium/we-expect-more-customers-to-embrace-insurance-as-a-necessity-munish-sharda/article31362173.ece#



Premium

We expect more customers to embrace insurance as a necessity: Munish Sharda

Surabhi | Mumbai | Updated on April 17, 2020 | Published on April 17, 2020

Post lockdown, insurers will have to be prepared for uptake in demand and do things differently, says Future Generali India Life Insurance chief



Published Date:	18 April 2020	Publication:	The Hindu Business Line (Hyderabad)
Journalist:	Surbhi Prasad	Page No:	5

We expect more customers to embrace insurance as a necessity: Munish Sharda

SURABHI

Mumbai, April 17

The current coronavirus pandemic could lead to more focus on insurance — in terms of both risk management as well as consumer demand, believes Munish Sharda. Managing Director and CEO, Future Generali India Life Insurance. In an interview with BusinessLine, he said while the company is focussing on serving customers, it is also working on future plans keeping in mind the current situation. Edited excerpts:

How will the insurance scenario change post-Covid-19?

It is too early to visualise what the future may look like. It also depends

on how long the crisis will last and how the world responds to protect people and economy. However, one thing is certain: it will force people, companies and governments to think differently about how we live, how

Looking ahead, we need to be prepared not just for a massive uptake in demand for insurance once normalcy returns, but also with new ways of doing things

MUNISH SHARDA MD&CEO, Future Generali India we engage and how we conduct business. I see this as a moment of truth for the insurance industry. Our main priority is the safety of our employees and the well-being of our customers. The lockdown has not only put to test our digital powers but also accelerated digital adoption and innovation within the company. I see us building further on these gains post-Covid-19.

I also think that this will also have a deep impact on the risk management aspect in the insurance business; especially in the areas of business continuity, cyber secur-

ity and markets, both debt and equity. I also expect more customers to embrace insurance more as a necessity

and not something that needs to be pushed into their financial planning agenda.

Are insurers thinking of special packages and products for life insurance?



speciality products being launched by general insurance companies to cover against Covid-19. In case of life insurance, as per the directive from the IRDA, death due to this epidemic is covered under all plans. Going forward, I expect higher demand for policies offering comprehensive cover against illnesses — known and unknown.

What is the growth strategy going forward?

Notwithstanding the shortto-medium-term slowdown in business, we are currently drawing out scenarios and shall be casting plans accordingly. In the current phase, our focus is to keep business healthy and serve our customers well. Looking ahead, we need to be prepared not just for a massive uptake in demand for insurance once normalcy returns, but also be ready with new ways of doing things.

damentals of the market remain robust and our strategy will remain consistent to grow our business, albeit our methods and

designs

Long-term fun-

will be suitably modified for life after Covid-19.

How is the company doing in terms of performance?

We did well last year. In 2018-19 we grew about 35 per cent in individual regular premium business. We are constantly working on improving the quality of our business. Both the 13th month persistence and the claim settlement ratio and turnaround time have improved. Our plan for three years is to grow at about 30 per cent plus CAGR.

We are also expanding our footprint selectively where we see opportunities for growth in proprietary channels — both direct and agency channels. We are also seeing momentum in our partnership distribution with Bajaj Finance, Saraswat Bank, AU Bank and American Express. Proprietary business is about 60-65 per cent of our individual business.

How is your partnership with Future Group shaping

It's going on well. We are doing a couple of things on the group and individual side. Last year, Future Group had set up a distribution arm to sell insurance products in the store. We are seeing good build-up of volume in the set-up. We offer both term products and savings.



Authored Article Mr. G.N. Bajpai



Published Date:	17 April 2020	Publication:	Dainik Jagran
Journalist:	NA	Page No:	5

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दैनिक जागरण 16 HOR 2020

आर्थिक आपदा से मुकाबले की तैयारी



जीएन राजपेरी

चुकि महामारी मांग और आयुर्ति को प्रभावित कर दोहरा झटका देगी इसलिए सरकार को दोनों मोधीं को दुरुस्त करना होगा

weste give at की परिष वरीय अस्ती अस्ताचे इस समय पर्त में बेट है। जन-जीवन एकदम उतर राख है। स्वास्थ्यकर्मी बतापुर पोद्धा बनकर तिरामिक्य बनाने में जुटे हैं। वैक्सीन की तताल उत्तर तत होती जब पत्ती है। विश्वपन्धर, नीति निर्माताओं और ज्योतियाँ तक की कीई अंग्रांत नहीं कि इस अक्ष्य का मानव जाति पर fluore sent stre? settle: relative de certain recent sits at the Response चक्रवर अंगर पहुने की असमेद है। पहुन सहित दुनिया के आधिकांत देशों की सरकार और विद्वीप केंद्र इस अवपन्न से निपटने के

तिय रणनीति बनाने में जुटे हैं। भारत सरकार इसमें स्वामी सक्रिय रही है। लॉकडाउन के दूसरे दौर की चीचण के साथ 20 अप्रीत के बाद कुछ कारोवारी मातिकाच शुरू करने को तैकते हो रही है। इस अपन्यातित क्रिकाम को लागू करने से पहले अपनीत तैकते को लेकर जनर आलेचन के बूद्ध स्वर परे, लेकिन इटाने, स्पेन, अपेरिका और प्रशंत जैसे देखें के शासन देखकर ते गोदी चरकार की रक्तीति भी मार्थे रिव्यूनी है। उनने लोगों की रिन्हणे क्यान से सर्वोधी राज चरिए।

रेत के बमलेर स्थापन हाने के वापमूद इस संबद से विष्टते में बेट्र और राज्य सरकार्य के अभी तक के प्रथम

प्रतायनेत रहे हैं। इस्तरिक लड़ई उस्ते जारे है, लेकिन स्वरम्बर्डियें को प्रतिबद्धत प्रत्यक्त की तत्त्वता और कर्ताकों के स्वाचेन के दम पर हम इस महाकरी की क्य से का नुक्तान के साथ बता है सकते हैं। बता में इस महावारी ने अहुत स्वराव क्रम में दातक दे है। आर्थिक पृद्धि चाले से ही सुरत थी। देश की एक बड़ी जिसकें जन्में भी मुस्तर में जी रही है। रीजगर की

तस्त्रीर भी बहुत अच्छी नहीं है। निर्मा पानिस स्रोपना के साथ में जारी बेरोजनारी के अबंधारी के अनुसार ऐसा में सारते बेरोजनारी की दर 30 प्रतिसार sår usån kitnest 202 aber år लीबकारन के बाद का रिकॉन और खना at smooth the trade structure of despite for रिना सरकार ने एक तहन वैकार उनते किए में जोतेंचे के एक प्रीतात के बताब था। अर्थातरिक्षये ने इसे नवाओं बातय और सरस्वर की सलाह से कि यह कर से क्रम पांच से सात त्याच करोड़ राज्ये का विकास अपने करे। इसके कुछ अपने ने तुरंत आरक्त लक्ष्मी सुरू कर से कि सरकार trac sibr men faktor ter fanger sam reft है। जो भी हा, जिला की राज्यों क्या के cred is one orace at some safety. save it frack is the save rediff. भी तत्थात तथा करते होते। इसके रिनर जीते कुछ दिनों से हो सुक्राओं का सिल्लीकल करफा है तो मैं की देवनों कुछ



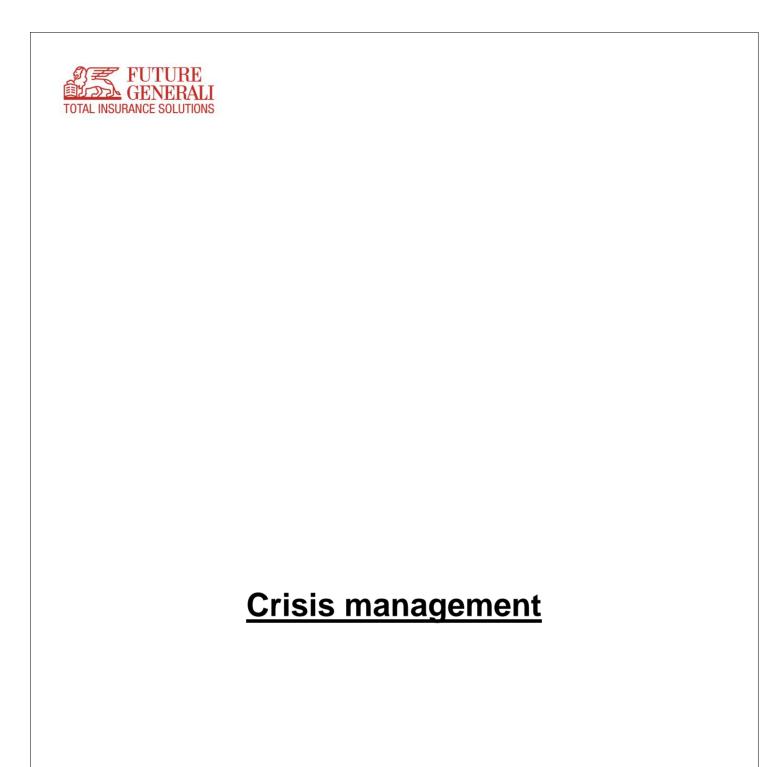
बड़े बाड़ी असम्बद्धित क्षेत्र से जुड़ी है जो स्वतंत्रकार, बूलि और डॉट उदम्ब से असनी satisficat speak \$1 the so offerer at under die us freez 2 fierk un बुद्ध सुरक्षा है। ऐसे में सहत वैक्टिन पर एक une freez santellen den un fellen aber चरिए। यहाँ तक कि सरकारी सहजाने पर दबाब होने के बावजूद सूत्रते हाओं से पदद कार में बोई बोजाते नहीं की जाने चहिए। इसी तरह केंद्र कार्ज के तिहर तीन गतीने की फिल्म में जो साल से रही है उसकी firms florur our uggd very and vint और उद्योगों को इसके दानों में लाख होता स्तरिक से पानी के स्तेष ताने अतिर्देश करा से दल न तोड़ है। यह फिसी फार्नवारी के क्षण में नहीं, व्हिन्द्र एक मोहल्स के क्षण में ये जाए। जो पुरतान करने की विश्वति में हैं उन्हें अधाय ही कर्ज पुकरत परित्र। संप्रे finitional fit they say before of about पारिए कि इस आवीर में ये फिसी फर्मपारी को न निकाते। पूर्वपता बंधे से उनके रिसर जितन की समस्त्री उत्पाद हो सकतों है, ऐसे में परावारों परिवारी से बोर्ड एक उत्तरतो ज सकते है। तालींक जो क्रोबीवर्ध कीते एव मतीनों में लाभांत या पुनर्खातिद विश्वा पुन्धी है, उन्हें स्वर्ध से यह बरन चाहिए, क्वींक उनके बहीसको में हतनी मुंबाहत जरूर शंभी। इसी तरह अन्य मध्यम संपन्ति की थी सरकारी रास्त के रिक्ट लगी कतार में बंधान की खड़ा होता चरिए। कर्न की जरूरत को देखते हुए अस्पीअङ्ग परने से तरातत बहाने का पालन कर चुका है। इसे असी और अंग्राच का संबंध है।

जार्त तक प्रोटे उद्यापी और स्वरोजनाती भी बात है से उन्हें बार्ज और समित्रही देनें भूत्रेष कराई जाने चारिए। समित्रदे में लोकदाउन को अवधि के साथ डी sufficient to find its time of comme भी जार लॉफ उन्हें लॉफलूटन से पहले भी रिजीत में रक्का जा सके। इसके रिका बार्यातील एंजी को जरूरत में वार मार एक व्यात पुत्रत कर्त मुरेश कराय जाए। साथ

ही बदावों बाल की स्कृतित और तीन प्रतिने के सामान्य बहरोबार के बराबर भूगतान की व्यवस्था भी की आए। इसी तथा स्वरोजनार if one after agon whell he floor ofter our को कमाई के बराबर सरिवारी और छन मारिने के लिए 50,000 रुपये तक का अकन ware and from neary time when after बेएवटी जंबर जैसे पैयाने को इसकी अर्राज कराया जा सकता है। स्वतंत्रकार के मामले में लक्क्य हो प्रयोग होना पहिए। होटे उच्चार्थ के रिक्ट कींक और एनकेएकसी के पालका से संस्थित तरीके से सहिनकी और विल को ज्यावस्था को जाए। वहीं स्वरोजगार में लगे लोगों के बहुतों में बीचे एकम चेजी जा सकती है। ऐसे सर्वितारों की जावरूत के बाब हो कर्ज के लिए पारंटी सूद सरकार को देवी प्रारिष्ठ। हालाँकि ऐसा अनुसन होता नहीं, लेकिन किसी आपन रिचति में अपवादस्वसम्य रिजर्व वीम चारे तो नई मुद्रा जारी कर सकता है। इसमें सुनिश्चत करना होगा कि ज्यान हों! आसम्पन का रखा न बारते असे। प्रसारकार कींग्री कार्यकारकी और अन्य प्रिलीय शंस्थानी के लिए भी सरकार को विलीय जायरका करनी रागी ताकि यह तंत्र सुगमता से बाम करता रहे। चुकि इन कदामें से अपूर्ति बेहतर होगी तो मुद्रारपोर्ति बढ्ने की आलंका कम रहेगी।

मतामति मान-अवर्ति को प्रश्नवित कर देशना झटका देगी। ऐसे में प्रस्तायित मुझाव दोनी मोची को दुश्तत करने। इससी जिलीय संख्यातें को स्थिति चेहतर होने के साथ ही अहीर्विक संबद्धान की आर्शका कम रोगी। तालांकि कुछ नुकसान भी उद्यान पड़ सकता है, लेकिन तीन गतीनों में आर्थिक मोर्चे पर शालात मुध्यरने को यह बहुत मापूर्ण भीगत शेमी।

(लंखक संबंध और एक अपूर्व के पूर्व चंचरारीन है) response@jagran.com





Published Date:	7 April 2020	Publication:	Dainik Jagran (Lucknow)
Journalist:	Sadguru	Page No:	9

कोरोना से लड़ाई में सरकार के साथ आईं निजी बीमा कंपनियां

जारां, लखनऊ : कोविड-19 के खिलाफ लड़ाई में निजी बीमा कंपनियां भी अब सरकार के साथ खड़ी हो गई हैं। एलआइसी के साथ ही निजी कंपनियां भी अपनी विशेष पॉलिसी के माध्यम से कोरोना संक्रमण से होने वाली मौतों पर और बीमारी के दौरान होने वाले खर्च में पॉलिसी धारक की मदद कर रही हैं। निजी क्षेत्र की बीमा कंपनियों ने अपने दरवाजे पॉलिसी धारकों के लिए खोल दिए हैं।

अपनी पॉलिसी में महामारी होने की दशा में लाभ न देने जैसी कोई शर्त निजी कंपनियां नहीं लगा रही हैं। इससे लाखों पॉलिसी धारकों को लाभ मिलेगा। कई निजी बीमा कंपनियों के प्रतिनिधियों की ओर से दैनिक जागरण को ये जानकारी दी

फैसला

- एलआइसी ही नहीं निजी कंपनियां संक्रमण से ग्रस्त लोगों की करेंगी मदद
- देशकी सभी कंपनियों ने पॉलिसी धारकों के लिए अपने दरवाजे खोले

गई है कि वर्तमान हालात में बीमा कंपनियों की भूमिका बहुत अधिक बढ़ चुकी है, ऐसे में हम सरकार के साथ खड़े हैं। कोरोना से होने वाले पॉलिसी धारक के जीवन बीमा का हम भुगतान करेंगे। इसके साथ ही कुछ बोनस स्कीमों का एलान भी कंपनियों ने किया है, ताकि वे पॉलिसी धारकों को और अधिक लाभ दे सकें। ये व्यवस्था वर्तमान में पॉलिसी लेने वालों के लिए भी लागू होने का दावा कर रही हैं।

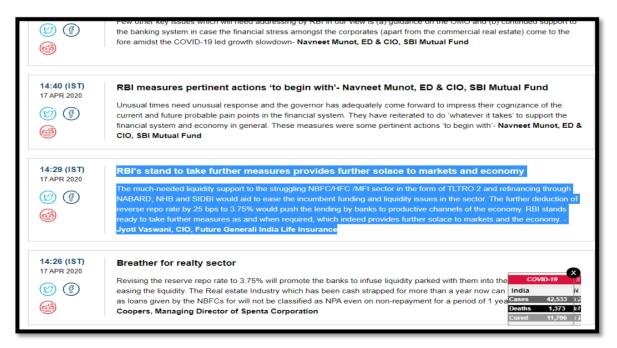


Industry story Ms. Jyoti Vaswani



Date	17 April 2020
Publication	The Financial Express
Headline	RBI Governor Live: Shaktikanta Das cuts reverse repo; pumps In money, liquidity; eases rules for banks, NBFCs
Link	https://www.financialexpress.com/economy/rbi-governor-shaktikanta-das-live-news-
	updates-fiscal-stimulus-monetary-policy-economic-relief-coronavirus/1931155/







Date	17 April 2020
Publication	SiliconCityNews
Headline	RBI repo rate cut comment by industry experts – LIC HFL & Future Generali India Life Insurance Company Ltd (FGILI)
Link	
Link	http://www.siliconcitynews.com/?p=31821



Published On: Fri, Apr 17th, 2020

National | By Raju

RBI Repo Rate Cut Comment By Industry Experts – LIC HFL, And Future Generali India Life Insurance Company LTD {FGILI}

Ms. Jyoti Vaswani, CIO, Future Generali India Life Insurance Company Ltd - "Facing an economic maelstrom, global economies have begun to deliver robust fiscal and monetary response to tackle the coronavirus outbreak. Nations across the world have come up with a mixture of rate cuts, liquidity boosting measures, tax incentives, loan guarantees, wage subsidies in order to shield their citizens as well as its enterprises from the devastating effects of the pandemic. India is adopting a calibrated approach to managing the covid induced



Ms. Jyoti Vaswani - CIO - FGILI

slowdown in the economy. Today RBI announced the second tranche of liquidity boosting measures in an attempt to address the aftermath of the ongoing crisis. The much needed liquidity support to the struggling NBFC/HFC /MFI sector in the form of TLTRO 2 and refinancing through NABARD, NHB and SIDBI would aid to ease the incumbent funding and liquidity issues in the sector. The further deduction of reverse repo rate by 25 bps to 3.75% would push the lending by banks to productive channels of the economy. RBI stands ready to take further measures as and when required, which indeed provides further solace to markets and economy."



Date	17 April 2020
Publication	CityAirNews
Headline	Industry reactions to announcements made by RBI
Link	https://www.cityairnews.com/content/industry-reactions-to-announcements-made-
	<u>by-rbi</u>



Industry reactions to announcements made by RBI

It is believed that today's announcements by RBI will greatly enhance liquidity and improve credit supply



cityairnews Apr 17, 2020 05:38



-Jyoti Vaswani, CIO, Future Generali India Life Insurance Company Ltd

"Earlier on March 27, the RBI had reduced the repo rate to a 15-year low of 4.40 per cent by announcing a steep cut of 75 basis points. Now there has been reverse repo rate cut by 25 bps to 3.35%. We believe that this will minimise the epidemiological damage in the country due to coronavirus. Along with reduction in repo rate cut it has been announced that the NPA classifications will exclude the three-month moratorium period till May-end, which again is a welcome measure. Hopefully this will further give borrowers and lenders breathing space to stabilize from the unexpected financial and psychological jolt out of this pandemic. The announcement today is a step towards diminishing the coronavirus impact on the economy and ensuring the normal functioning of financial markets".



Date	17 April 2020	
Publication	Business Fortnight	
Headline	RBI repo rate cut comment by industry expert	
Link	https://businessfortnight.com/rbi-repo-rate-cut-comment-by-industry-experts/	



All About Business

Expert Speak

RBI Repo rate cut comment by industry experts



Ms. Jyoti Vaswani, CIO, Future Generali India Life Insurance Company Ltd -

"Facing an economic maelstrom, global economies have begun to deliver robust fiscal and monetary response to tackle the coronavirus outbreak. Nations across the world have come up with a mixture of rate cuts, liquidity boosting measures, tax incentives, loan guarantees, wage subsidies in order to shield their citizens as well as its enterprises from the devastating effects of the pandemic. India is adopting a calibrated approach to managing the covid induced slowdown in the economy. Today RBI announced the second tranche of liquidity boosting measures in an attempt to address the aftermath of the ongoing crisis. The much needed liquidity support to the struggling NBFC/HFC /MFI sector in the form of TLTRO 2 and refinancing through NABARD, NHB and SIDBI would aid to ease the incumbent funding and liquidity issues in the sector. The further deduction of reverse repo rate by 25 bps to 3.75% would push the lending by banks to productive channels of the economy. RBI stands ready to take further measures as and when required, which indeed provides further solace to markets and economy".



Date	18 April 2020
Publication	Top News
Headline	Comments on RBI decisions for Indian Economy by Jyoti Vaswani, Future Generali
Link	https://topnews.in/comments-rbi-decisions-indian-economy-jyoti-vaswani-future-generali-2411271



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Banking Sector

Comments on RBI Decisions for Indian Economy by Jyoti Vaswani Future Generali

Auto Sector

å SUKANT SHARMA ⊕ 18 APRIL 2020



RBI has announced some important steps to help Indian economy after massive blow to manufacturing and economic activity. Comments on RBI's decisions by Jyoti Vaswani, CIO, Future Generali India Life Insurance follow....

Real Estate

Forex Update

Facing an economic maelstrom, global economies have begun to deliver robust fiscal and monetary response to tackle the coronavirus outbreak. Nations across the world have come up with a mixture of rate cuts, liquidity boosting measures, tax incentives, loan guarantees, wage subsidies in order to shield their citizens as well as its enterprises from the devastating effects of the pandemic.

India is adopting a calibrated approach to managing

the covid induced slowdown in the economy. Today RBI announced the second tranche of liquidity boosting measures in an attempt to address the aftermath of the ongoing crisis .

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Ms. Ruchira Bhardwaj



Published Date:	April 2020	Publication:	TJinsite Magazine
Journalist:	Shivangi Chakvorty	Page No:	6





Date	20 April 2020
Publication	TJinsite Magazine
Headline	COVID-19 Pandemic: It's a rough road ahead but India Inc. remain positive about hiring post-lockdown
Link	https://content.timesjobs.com/covid-19-pandemic-its-a-rough-road-ahead-but-india-inc-remainspositive-about-hiring-post-lockdown/articleshow/75251931.cms





Published Date:	April 2020	Publication:	Banking Frontier Magazine
Journalist:	NA	Page No:	10

HR Next for Experiential Economy - An Innovation Perspective

CHROs share their views on employee lifecycle management, challenges and adoption of latest technology in HR management at Finnoviti 2020. Edited excerpts:

Pratima Thomas, Head - HR, Fino Payments Rank

In the last few years, whenever we go out to our external customers, we collect information in the form of short surveys to gain insights -3 points surveys with a 5-star rating scale. Whenever we try to capture employee data, we come up with lengthy engagement surveys - so we are trying to keep our touch points short and simple for our employees. They come back with short answers and feedbacks and it helps us capture the feedback in real time. I feel that it is the most important thing while capturing data: it makes our employee experience relevant. We have multiple tauch paints to gather employee experience from the first day of the employee to the last day. The exit survey is kept short and simple and by keeping the last day smooth for the employee, he/she goes out by taking the best experience from the organization.

We at Fino Payment Bank believe in phygital, so we try to keep the same with our internal and external customers and drive the spirit, and our open-door policies follow the same spirit.

We ask our employees about their Author cards during the recruitment process and if they don't have, we help them to create one. As we are present in tier 5-6 locations and rural markets, the Author card becomes the main identity of our employees.

Ruchira Bhardwaja, CHRO, Future Generali India Life incurance

The marketers know exactly when the customer is waking up, when he goes to sleep, what he is doing, what he is listening and what kind of clothes he wants to wear. The customers have amazing data which is helping them to create a CX, and personalize customer experience. Laim for creating that kind of employee experience. We should also start collecting data of employees based on their moods and about



HR professionals prepairing for the discussion

their likes - what they want, how they want, how they want to get recognized, what kind of work atmosphere they want, what kind of things they want to work with, etc. All these can contribute to improving the employee experience.

There are amazing ways in which you can collect data and thankfully we are in that era. The fourth industrial revolution is really going to augment the way you can look at employees and their behaviours, likes and dislikes. For example, when we are hiring a person, we collect go attributes of the person whom we are hiring. We know everything about their performance - when they perform, what their dark perform and what kind of managers help them perform and what kind of revocats help them perform and

We periodically focus on group discussions and ask questions to our frontline employees, such as - what motivates you, what demotivates you, what or who inspires you, and who you look up to? It is qualitative data, which we collect from those discussions and it gives us the ability totallor-make experience for certain group of employees.

Deodutta Kurane, Group President -Human Capital, Yes Bank

We have adopted a model for our hank, which is divided in to 4 quadrants of the circle where an employee or potential employee or ex-employee has an interface. The next thing we did is in each of these quadrants, we identified the critical interfaces. For example, for candidates, the career website of the bank is a very important interface. The next circle we drow outside the first circle of those 4 categories of employees was to identify the different kinds of employee interface points. The third circle is about the interface owner, ie, who is the person who can be held accountable for the performance of that interface. If that interface happens successfully, what is the outcome which is likely to happen? If that happens, then the employee experience is good, if doesn't happen then the outcome is a had experience.

Anywebsite you visit today has enough logging tools to tell you how many people logged in, which pages are most popularly seen, etc. So, the interface owner of the website is part of his key result areas that drives maximum traffic to the website. It is a measurable thing and there is nothing subjective about it.

We have to go deepler. For example, a candidate has logged in in our bank website, but did not submit his CV. We will then get back to the candidate and ask him whether there's something we can help him with. We are trying to build an Amazon kind of experience for the candidates. The MIS, which is normally generated by a

1(Banking Frontiers April 2020